

INDIAN INSTITUTE OF TECHNOLOGY KHARAGPUR

1. Name of the Academic Unit: Humanities and Social Sciences

2. Subject Name: Introduction to Social Psychology L-T-P: 3-1-0

Credits: 4

3. Pre-requisites: None

4. Syllabus and reference books:

Syllabus: Foundation; Social Psychology as a science; Theories; Methods and research, social cognition, Social perception, self and identity, Attitudes, interpersonal relationships, groups and individuals, social influence, prosocial behaviors, aggression, causes and cures of stereotyping, prejudice and discrimination

Reference Books:

- 1) Branscombe, Nyla R. and Baron, Robert A. (2017). *Social Psychology* (Fourteenth Edition) Pearson, New Delhi.
- 2) Mishra, Girishwar (1990). *Applied Social Psychology in India*. Sage: New Delhi
- 3) Baron, R.A. and Byrne, D. (2002) *Social Psychology: Understanding human interaction*. New Delhi Prentice Hall.

5. Lecture-wise break-up:

Sl. No.	Topic	No. of lectures
1.	Foundation; Social Psychology as a science; Theories; Methods and research	1-4(4)
2.	Social Cognition: how we think about the world, heuristics, and schemas	5-8 (4)
3.	Social perception: attribution, impression formation and management	9-14 (6)
4.	Self and Identity: self-knowledge, personal vs social identity, self-presentation	15- 20 (6)
5.	Attitudes: attitude formation, attitude behavior link, persuasion	21-25 (5)
6.	Social Influence: conformity, compliance and obedience, implications on human behavior	26- 30 (5)
7.	Interpersonal Relationships: Internal and external sources of attraction, close relationships and how they form the foundation of social life	31-35 (5)
8.	Prosocial Behaviours: Motives of prosocial behaviours, factors that promote prosocial behaviours	36-39 (4)
9.	Groups and Individuals: key components of group behaviour, cooperation and conflict in groups, perceived fairness and decision making in groups	40-44 (5)
10.	Stereotyping, Prejudice and Discrimination: Nature and techniques for countering the effects of stereotyping, prejudice and discrimination	45-48 (4)
Total number of hours		48