



INDIAN INSTITUTE OF TECHNOLOGY KHARAGPUR  
Department of Humanities & Social Sciences

Date: \_\_\_\_\_ Time: **Three hours** Full Marks: **50** No. of Students: **66**  
End-Autumn Semester, 2015-16 Sub. No.: **HS30036**  
B.Tech (2<sup>nd</sup>, 3<sup>rd</sup> & final year) Sub Name: **Intercultural Communication**

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Answer any **five** questions. All questions carry equal mark.

- ✓ 1. Describe different types of intercultural nonverbal communication. Which component of nonverbal communication do you think the most important for you? Discuss.
  2. What are the stages in the formation of a relationship? What relationship has had the greatest impact on your behaviour, attitudes and goals? Describe briefly the role of communication in making or breaking the relationship.
  - ✓ 3. Describe various cultural shocks by giving examples. What are the five strategies used for coping with the new culture during short visits according to Brislin?
  4. What is intrapersonal communication? Is intrapersonal communication the foundation of any effective interpersonal communication? Discuss.
  - ✓ 5. Discuss the nature, source, and types of conflict. To what extent can verbal and nonverbal strategies help in resolving conflicts which individuals face in their personal and professional lives? Describe different types of conflict management styles.
  6. Write short notes on any **two** of the following:
    - a) Reflective communication style
    - b) Auto-suggestion
    - ✓ c) Haptics
    - ✓ d) Gender and communication
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