

## INDIAN INSTITUTE OF TECHNOLOGY KHARAGPUR **End-Spring Semester 2017-18**

Date of Examination:

Session (FN/AN) Duration: 3 hours

Full Marks: 50

Sub. No.: HS60046

**Subject: Interpersonal Communication** 

Department:

**Humanities & Social Sciences** 

Answer any **five** questions. All questions carry equal mark.

- 1. What are the important components of nonverbal communication? Discuss. Write some of the potential difficulties that develop when we attempt to equate specific nonverbal actions with specific communication meaning. Provide three examples of such potential problems.
  - 2. Analyze the communication pattern in your present organization/institute/ college with which you are familiar. Would you say that effective communication is present in that organization? Why? Why not? Discuss.
- Write about some aspects of intercultural communication. What are the main areas in which Indian culture varies substantially from Western culture in its communication behaviour?
- 4 Discuss the source and types of conflict. How can verbal communication strategies help in resolving conflicts. Describe various conflict handling styles.
- What are the general preparations a person should make for an effective telephone call? How to answer a telephone call? Write your views about the use and misuse of mobile phones.
  - **6.** Write short notes on any **two** of the following:
    - a) Noble Communication Style
    - b) Diplomatic Listening
    - c) Passing Relationship