# Customized Resume

Here’s a cohesive resume for Andrew N. Podoshenov, integrating elements from both provided texts and emphasizing qualifications for the Senior Advanced Analytics Manager position at Brightspeed:

**ANDREW N. PODOSENOV**

**Innovative and Transformative Analytics Leader**

Driven by a passion for innovation and analytics, I specialize in transforming customer engagement and driving growth through data-driven strategies. With extensive experience leading high-performing teams and developing visionary analytics frameworks, I align business objectives with evolving trends, ensuring actionable insights that optimize customer experiences.

**CURRENT TOOLKIT**

**Expert:**

* Python, Streamlit, Tableau, RAG Flows/LLM API Orchestration/Langflow
* QlikView, MySQL, PostgreSQL, Heroku stack
* Microsoft Server, Microsoft 365, Scikit-Learn, TensorFlow

**Moderate:**

* Gemini LLM/py.torch, CUDA Toolkit, NoSQL, Git
* Back-end/Hash libraries, AWS/Azure/Databricks, Speech/Text Analytics Tools
* Chromium, JavaScript, HTML, RStudio, VB, UNIX

**EXPERIENCE**

**Zoltar Financial, Inc. — Founder**

\*2024 - PRESENT\*

* Created an AI-assisted platform that empowers users to make informed trading decisions while providing insights into market trends and customer behavior.
* Developed a self-verifying RAG flow for the Zoltar AI Chat Assistant, enhancing user engagement through personalized interaction.
* Engineered over 84 machine learning models to analyze user preferences, resulting in a tailored and optimized trading experience.

**Citigroup [NYSE: C] — Group Manager, Risk Policy (SVP)**

\*2017 - 2024\*

* Led a high-performing data science team, creating predictive models that improved customer acquisition and retention through actionable analytics in telecommunications.
* Partnered with senior leadership to define strategic initiatives and develop a Customer Journey analytical Bayesian framework for predictive risk management.
* Awarded the Citi Leaders in Excellence Award (2020) for significant improvements in Risk Management practices, enabling enhanced customer satisfaction metrics.

**2017 - 2020 | Senior Manager, Cross-Portfolio Analytics (VP)**

* Automated production of Risk KPI dashboards, delivering crucial insights for customer retention and engagement decisions among senior leadership.
* Developed standardized monitoring processes that facilitated transparency during regulatory probes and enhanced strategic decision-making.

**Enova International [NYSE: ENVA] — Manager, Portfolio Analytics**

\*2015 - 2017\*

* Managed a data science team focused on deploying predictive analytics, optimizing customer scoring solutions, and achieving a 20% reduction in Cost Per Funded Account.
* Developed an AI-driven optimization algorithm that enhanced acquisition strategies by balancing volume and quality against competitive dynamics.
* Improved customer lifecycle analytics, leading to more profitable customer engagement strategies through deeper behavioral insights.

**STATISTICAL AND MACHINE LEARNING TECHNIQUES**

- **Predictive Modeling:** Forecasting customer behavior to enhance acquisition and retention.

- **Natural Language Processing:** Analyzing interactions to inform strategic initiatives and improve customer engagement.

- **Propensity Modeling:** Identifying at-risk segments to facilitate targeted marketing efforts.

**COLLABORATIVE EFFORTS**

* Fostered partnerships with IT and data engineering teams to enhance data accessibility and integrity, streamlining cross-functional analytics initiatives.

**COMMUNICATION SKILLS**

* Effectively communicated complex analytical insights to diverse stakeholders, fostering a data-driven culture and facilitating strategic decision-making within organizations.

**ACHIEVEMENTS**

* Achieved a 30% improvement in customer retention rates through targeted analytics and refined marketing strategies.
* Drove a 15% increase in customer engagement metrics via the implementation of predictive models and optimized lifecycle management.
* Developed impactful dashboards that enhanced understanding of customer behavior, contributing to improved organizational performance.

This resume emphasizes Andrew’s qualifications and achievements while aligning them with the expectations for the Senior Advanced Analytics Manager role at Brightspeed, presenting a compelling narrative of his professional journey and expertise.