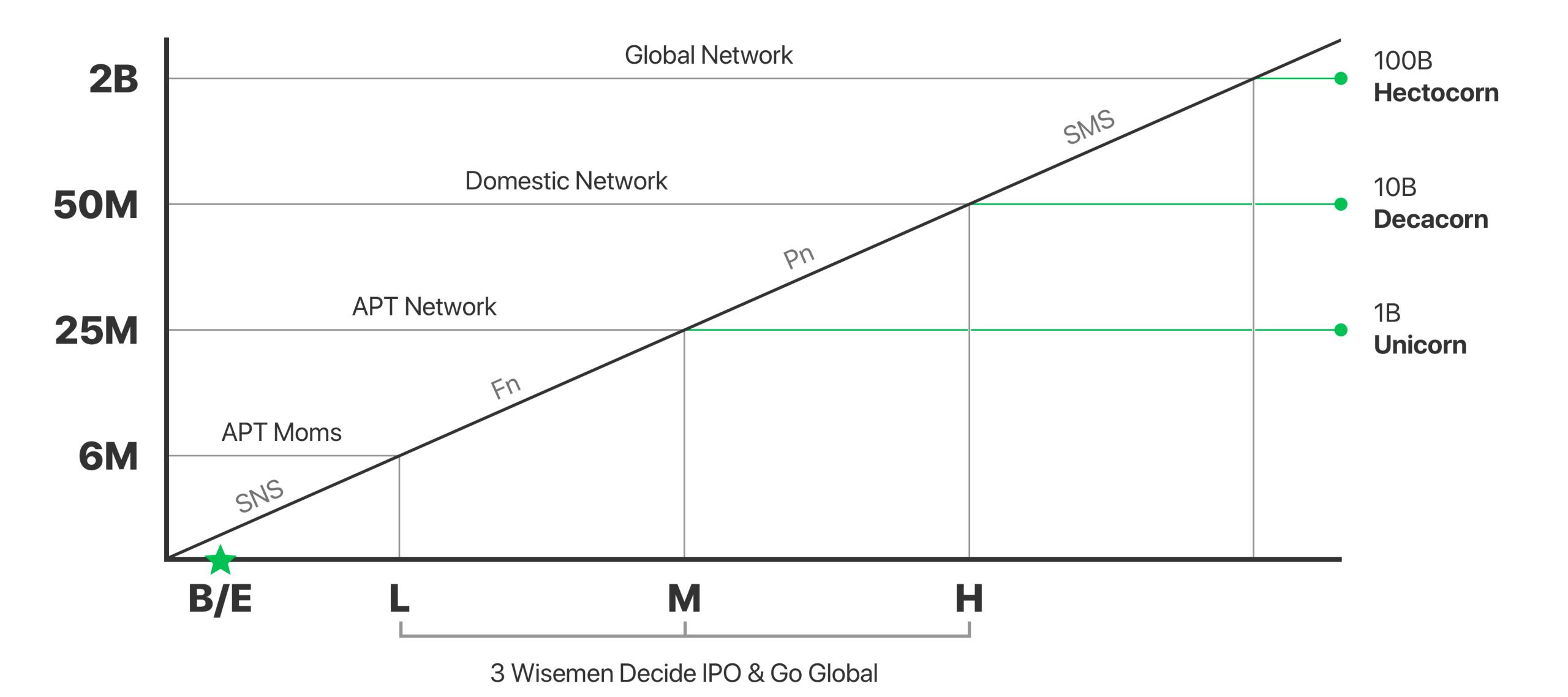
2 Step Strategy (SNS Seed —> SMS Spread)



B/E

| Post TIPS Burn | = 350k | Complexes | ARPC | Retail | |
|----------------|--------|-----------|---------------------------------------|--------|--|
| JH | 0 | 70 | 50 | 100 | |
| JM | 90 | 50 | 75 | 100 | |
| EV | 90 | 35 | 100 | 100 | |
| DY | 90 | | Runway = 36 months B/E < 18 months | | |
| JK | 50 | | | | |
| HS | 30 | | | | |