# **APOLLO DETALO**

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My Portfolio

#### **TECHNICAL SKILLS:**

- Designed and created a static mobile friendly portfolio website hosted in GitLab & Gihub
- Developed an E-Commerce API using Node and Express.js
- Completed a Full-Stack Application with JWT using the MERN Stack

FRONTEND: Html, css, Javascript, React JS, Tailwindcss, Next JS, TypeScript, Vercel, Netlify

BACKEND: MongoDB, NoSQL, Express JS, Node JS, Postman, Git

**DESIGN:** Canva, Figma

IDE: Visual Studio Code, Sublime Text

### **WORK EXPERIENCE:**

## **Ares Growth Agency - Canada (Remote)**

Lead Generation (Part time working) | January - Present

- Generating Leads via UberEats
- Data Mining & Data Entry

#### HAULLA, Ecube Labs Co., Ltd. - USA (Remote)

Cold Caller | Oct, 2022 - Dec, 2022

- · Prospecting leads via cold calling
- Tracking orders via Hubspot CRM and Data Entry

#### NOX Transport - Toronto Canada (Remote)

Freelance VA/Cold Caller | July, 2021 - January, 2022

- Prospecting leads via cold calling
- Managing email and chat

#### **Teletech - Pasay City, Philippines**

CSR Porting Specialist (Sprint) | October, 2018 - July, 2021

- Handling inbound and outbound calls
- Maintaining KPIs and building rapport

#### Globe Telecom - Makati City, Philippines

Change Advisory Assistant | March, 2018 - September, 2018

- Handling local inbound and outbound calls
- Processing orders using carrier CRMs and internal databases.

## **EDUCATION:**

## **Zuitt Web Development Program (MERN Stack)**

Main Course Package [Completer/Attended] February 2023 - May 2023

# **Bachelor of Science in Computer Engineering**

Easter Samar State University

2012-2017