# Bayesian Analysis A brief introduction Michael L. Thompson, Ph.D. April 26, 2021

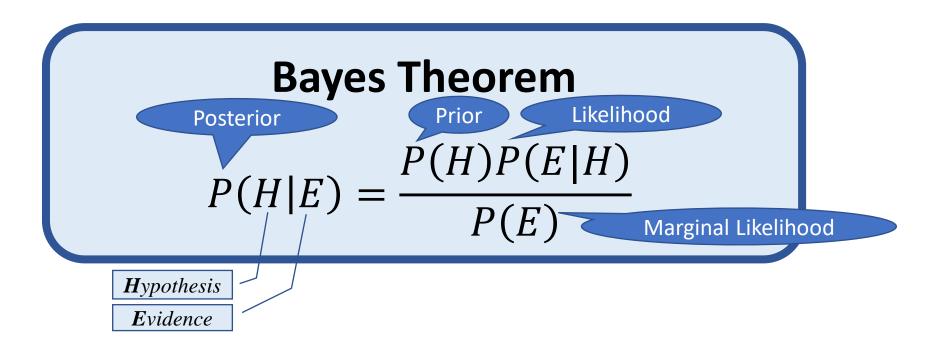
#### Outline

- What is Bayesian Analysis?
  - Bayes Theorem: Core Concepts
- How is Bayesian Analysis applied in AI & Data Science?
  - Bayesian Model-based Machine Learning
- How do you perform Bayesian Analysis?
  - Bayesian Workflow & Tools
- When is using Bayesian Analysis most strongly motivated?
  - Key Traits to Look for in Your Problems
- Where can you learn more about Bayesian Analysis?
  - Resources & Readings

## What is "Bayesian Analysis"? **Probability Theory** Logic (Reasoning)/Bayesian **Information Theory** Bayesian Bayesian Metrics **Analysis Bayesian Decision** Bayesian **Analysis Statistics Decision** Theory **Statistics**

# Bayesian Analysis

- The application of **Bayes Theorem** ...
  - To reason about unknowns by considering evidence, leveraging Probability Theory.
  - To infer predictions by transforming data, leveraging Statistical Modeling.
  - To decide on actions by accounting for uncertainty, leveraging Decision Theory.



# Bayes Theorem

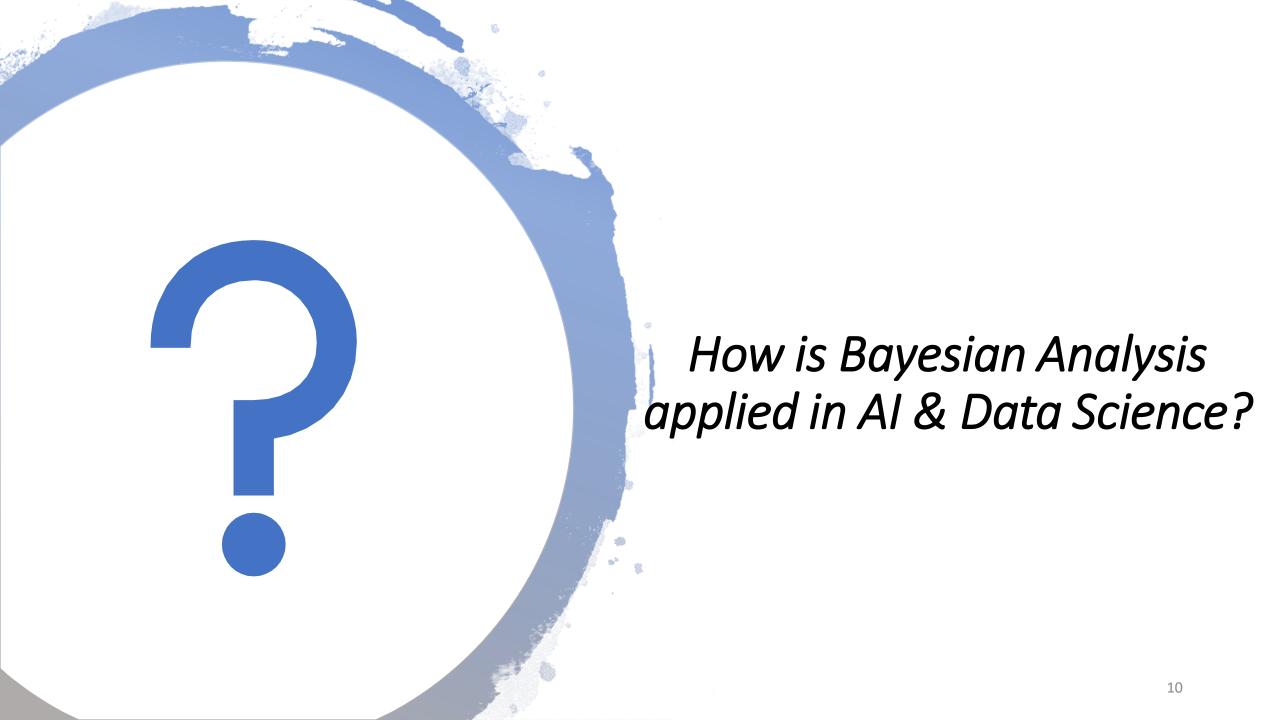
(It has marvelous implications....)

### **Bayes Theorem**

$$P(H|E) = \frac{P(H)P(E|H)}{P(E)}$$

# Bayesian: Core Concepts

- Probabilities represent your beliefs
  - Acknowledge & quantify uncertainty
  - Condition upon context –
     all probabilities are conditional
- Alternatives are given full consideration
  - Account for entire joint probability of all possible combinations of evidence & hypotheses
- Evidence updates beliefs
  - **Prior belief** is essential must not limit consideration to the strength of evidence



#### Prevalence of Bayesian Applications

# Product Ranking & Recommendations at Wayfair

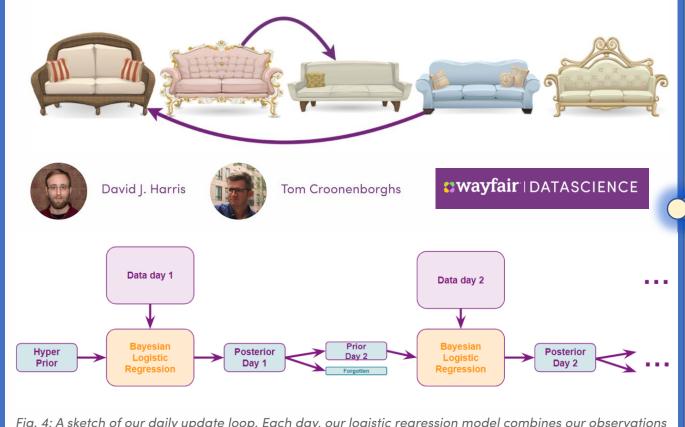


Fig. 4: A sketch of our daily update loop. Each day, our logistic regression model combines our observations of customer behavior with our prior knowledge to produce a posterior distribution. This posterior distribution then informs the next day's prior, but we intentionally "forget" a small portion of the information we have obtained, so that the model doesn't become too fixated on past performance.

"Wayfair has a huge catalog with over 14 million items. Our site features a diverse array of products for people's homes, with product categories ranging from 'appliances' to 'décor and pillows' to 'outdoor storage sheds.'

"At Wayfair, we are constantly working to improve our customers' shopping experiences.... This post features a new Bayesian system developed at Wayfair to (1) identify these products and (2) present them to our customers."

"Bayesian Product Ranking at Wayfair", Jan 20, 2020.

The Enabling Feature of Bayesian Analysis:

Multilevel Modeling & Updating 
Personalization & Adaptation

#### Source:

"Bayesian Product Ranking at Wayfair", Harris & Croonenborghs, Wayfair DataScience blog post Jan. 20, 2020

# Prevalence of Bayesian Applications Maximizing Return on Ad Spend at Smartly.io



At Smartly.io, we already had a model in place for the cost-per-action part that utilizes this funnel and is able to react fast to changes. It's used as part of **our budget allocation** that's based on Bayesian multi-armed bandits, and allocates the budget between multiple ad sets based on their performance. To change our Predictive Budget Allocation to optimize towards ROAS instead of CPA, we only needed to plug in stable estimates for the mean distributions of the revenue per conversion for multiple ads (or actually ad sets in the Facebook context as budget and target audience is defined on that level).

"Overall, about one million euros of advertising spend on daily level is managed with our Predictive Budget Allocation. In future, we see that Stan or some other probabilistic programming language plays a big role in the optimization features of Smartly.io."

"<u>Tutorial</u>: <u>How We Productized Bayesian Revenue</u> <u>Estimation with Stan</u>", Markus Ojala, Jun 21, 2017.

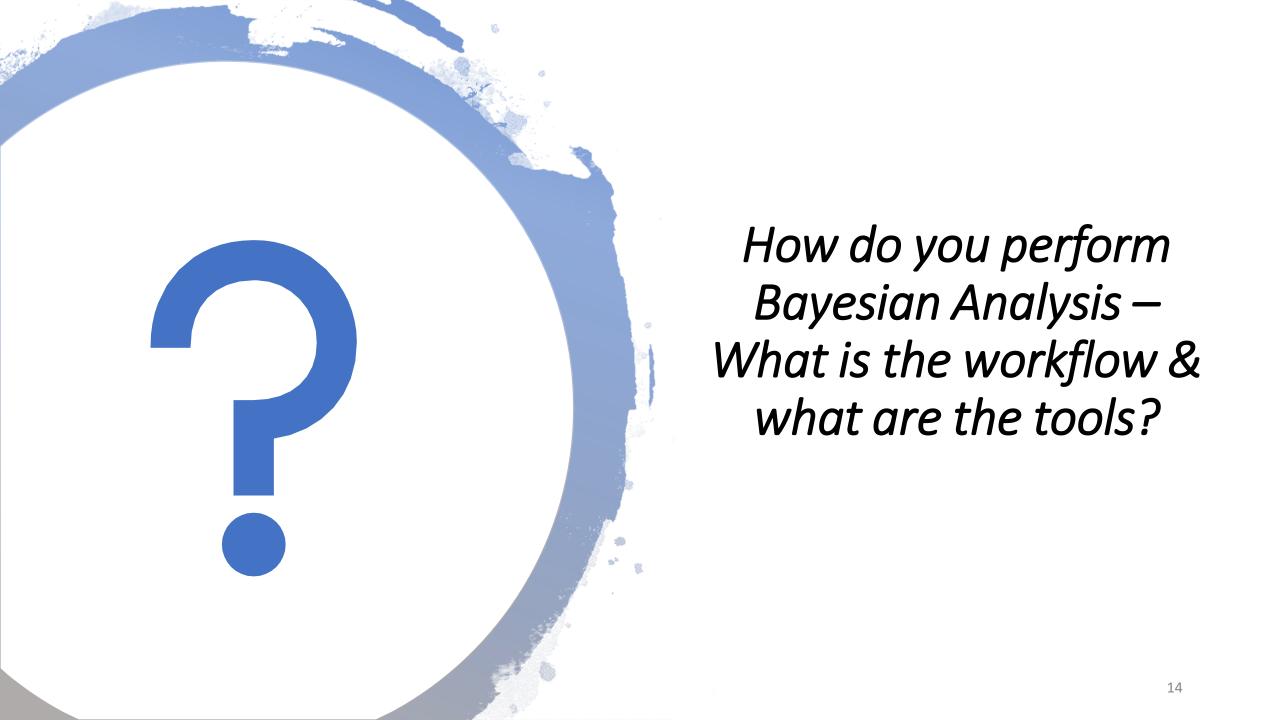
The Enabling Feature of Bayesian Analysis:

Uncertainty Quantification 

Risk Assessment & Mitigation

#### Source:

"Tutorial: How We Productized Bayesian Revenue Estimation with Stan", Ojala, M., Smartly.io blog post 2017 12



# Bayesian Analysis Fully pooled model

- **Example:** Product ranking, model the probability that a given customer will order product *n*:
  - $p = 1/(1 + \exp(-\alpha_{pop}))$
- **Hypothesis,** H unknown parameter:  $\alpha_{pop}$  ("pop"=population-level parameter)
- **Evidence**, **E** given data:
  - $y_n =$  number of customers ordering product n
  - K = number of times customers shown product n
- Joint probability density function of **fully pooled** model:

$$P(\mathsf{H,E}) \qquad P(\mathsf{H}) \qquad P(\mathsf{H}) \qquad P(\mathsf{E}|\mathsf{H})$$

$$p(y_1,\ldots,y_N,\alpha_{\mathrm{pop}}|K,\mu_\alpha,\sigma_\alpha^2) = p(\alpha_{\mathrm{pop}}|\mu_\alpha,\sigma_\alpha^2) \prod_{n=1}^N p(y_n|\alpha_{\mathrm{pop}},K)$$

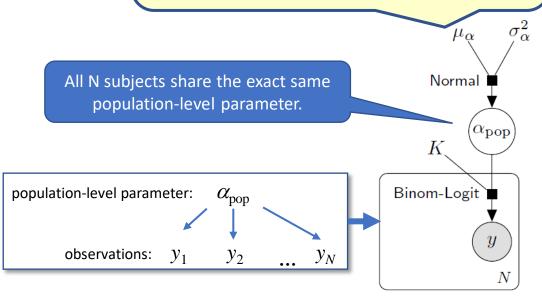
Distribution declaration:

$$\begin{aligned} \alpha_{\mathrm{pop}} &\sim \mathsf{Normal}(\mu_{\alpha}, \sigma_{\alpha}^2) \\ \forall n \in \{1, \dots, N\}: \\ y_n &\sim \mathsf{Binomial-Logit}(\alpha_{\mathrm{pop}}, K) \end{aligned}$$

#### **Probabilistic Graphical Model (PGM):**

Encodes our **conditional independence** (Markovian) assumptions about the joint probability distribution P(H,E). (See <u>Judea Pearl</u> & <u>d-separation</u>.)

The Bayesian network is **a generative model** suitable for both simulation and inference.



The *factor graph* of our Bayesian network.

# Bayesian Hierarchical/Multilevel Models Partially pooled model

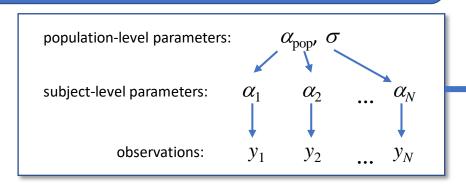
• Joint probability density function of **partially pooled** model:

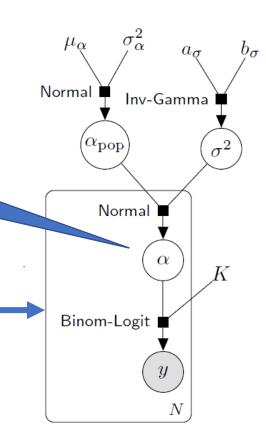
$$p(y_1, \dots, y_N, \alpha_1, \dots, \alpha_N, \sigma^2, \alpha_{\text{pop}} | K, \mu_\alpha, \sigma_\alpha^2, a_\sigma, b_\sigma) = p(\alpha_{\text{pop}} | \mu_\alpha, \sigma_\alpha^2) p(\sigma^2 | a_\sigma, b_\sigma) \prod_{n=1}^N p(y_n | \alpha_n, K) p(\alpha_n / \alpha_{\text{pop}}, \sigma^2)$$

Distribution declaration:

$$\begin{split} \alpha_{\mathrm{pop}} &\sim \mathsf{Normal}(\mu_{\alpha}, \sigma_{\alpha}^2) \\ \sigma^2 &\sim \mathsf{Inv-Gamma}(a_{\sigma}, b_{\sigma}) \\ \forall n \in \{1, \dots, N\} : \\ \alpha_n &\sim \mathsf{Normal}(\alpha_{\mathrm{pop}}, \sigma^2) \\ y_n &\sim \mathsf{Binomial-Logit}(\alpha_n, K) \end{split}$$

Each subject has its own parameter that depends upon the population-level parameter as the mean of its prior. So, all N subjects share information through the population-level parameter.





# Tools for Bayesian Analysis

#### Probabilistic Programming Languages (PPL)

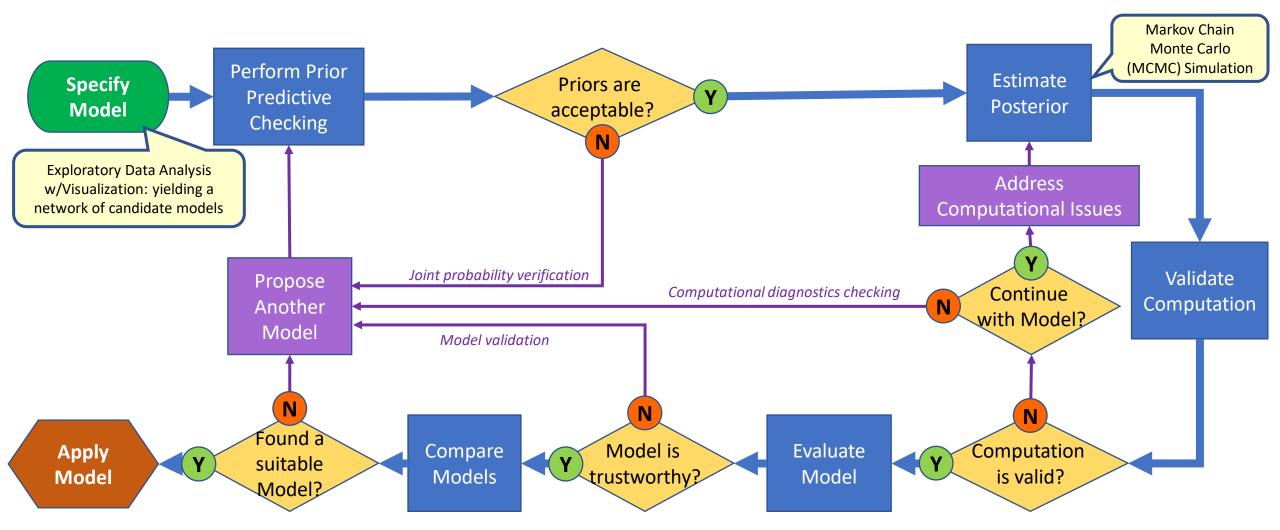
- Stan C++ (Columbia University)
- Pymc3 Python
- <u>Pyro/NumPyro</u> Python/PyTorch (Uber AI)
- <u>TensorFlow Probability</u> Python/TensorFlow (Google)
- <u>Infer.NET</u> java (Microsoft)
- Gen Julia (MIT)

#### Bayesian Statistical Modeling & Machine Learning

- R Packages: rstan (BHM), brms (BHM), rstanarm (BHM), blavaan (SEM), bnlearn (BN), gRain (BN), HydeNet (ID), causal, prophet Facebook (STSF)
- Python Packages: pystan, prophet (STSF), pgmpy (PGM), bnlearn (BN)
- Commercial: <a href="BayesiaLab">BayesiaLab</a> (BN), Hugin (BN), Netica (BN), AgenaRisk (ID)
  - PGM/BN = Probabilistic Graphical Models/Bayesian Networks
  - BHM = Bayesian Hierarchical/Multilevel Models
  - **ID** = Influence Diagrams
  - **SEM** = Structural Equations Models
  - STSF = Structural Time Series & Forecasting

# **Bayesian Workflow**

(adapted from Fig. 1, "Bayesian Workflow", Prof. Andrew Gelman, et al.)





# When is using Bayesian Analysis most strongly motivated?

# Motivation for Bayesian Analysis:

Turn to Bayesian methods when faced with Data="Complex", Model="Complex", or Decision="Complex"

### "Simple"

#### Data

- Single source
- Single variable types/distribution families
- Tabular & Ample "Big Data"
  - Non-missing
  - Regular, exchangeable

Homogeneous

#### Model

- Observations linked to observations (Modeling the Data)
- Empirical structure
  - Single-level
  - Correlative (acausal)

Data-to-Data

**Deterministic** 

**Predictions** 

- Single hypothesis
- Component-level estimation; Low-level integration

#### Decision

- Deterministic assumptions
- Modal/point estimate solutions
- Predictive inference (What will happen?)
- Single objective, Static

#### "Complex"

#### Data

- Multiple sources
- Multiple variable types/distribution families
- Ragged & Sparse
  - Missing
  - Multigranular aggregation

Heterogeneous

#### Model

- Latent spaces (Modeling the Domain)
- Causal structure
  - Multi-level
  - Mechanisms

True-to-True

- Mixture of phenomena/Multi-Hypothesis
- System-level integration

#### Decision

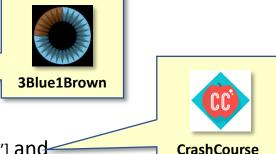
- Reasoning under uncertainty (UQ)
- Risk analysis
- Explanatory inference (Why did it happen?)
- Multi-Objective, Dynamic updating

Probabilistic Explanations



## Resources on Bayesian Analysis

- Basic Concepts: YouTube videos
  - "Bayes Theorem, and making probability intuitive" [15'45"],
     "The quick proof of Bayes' Theorem" [3'47"], and
     "The medical test paradox: Can redesigning Bayes rule help?" [21'13"]
     "You Know I'm All About that Bayes: Crash Course Statistics #24" [12'04"] and
  - "Bayes in Science and Everyday Life: Crash Course Statistics #25" [11'13"]
     For more philosophical takes on Bayesian reasoning, check out these YouTube videos by Julia Galef: "Bayes: How one equation changed the way I think" [3'28"] "A visual guide to Bayesian thinking" [11'24"]
- How To: YouTube videos & blogs
  - Rasmus Baath's 3-part Tutorial "Bayesian Analysis" (1. What [29'29"], 2. Why [22'59"], 3. How [37'51"])
  - YouTube: "Corrie Bartelheimer: A Bayesian Workflow with PyMC and ArviZ | PyData Berlin 2019" [29'28"] (code is here)
  - Kurt, Will, "Count Bayesie" blog series, "A Guide to Bayesian Statistics", May 2, 2016
  - Fang & van de Schoot, "Intro to Bayesian (Multilevel) Generalised Linear Models (GLM) in R with brms" (2019)
  - Stan Development Team: <u>Tutorials Learn to use Stan</u>; & <u>Case Studies Open-source methods & models</u>
- Latest Research & Applications
  - Michael Thompson's Flipboard e-zine mashup: "Bayesian"
  - Prof. Andrew Gelman's blog: <u>"Statistical Modeling, Causal Inference, and Social Science"</u>



If you want to see how it's done, go here.



