# Hardik Patoriya

## Seeking IT Product Management / Business Development in Consumer Internet.

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#### **EDUCATION**

2011-13

MBA in Technology Management (IT)

**CEPT University** with 68%

2008-11

B.E. (Information Technology)

**Atmiva Institute** with 64%

2004-08

Diploma in Information Technology

Nirma University with 75%

#### **PUBLICATIONS**

Impact of Social Networking Sites on Gen-Y of India NICM: Journal of Management and Co-operation, Vol. X, Number: 2, Page No. 32, ISSN 2249 - 2275 on May 4th, 2013.

This paper presents my research on the impact of SNS upon Gen-Y of India, under guidance of Dr. D.M. Pestonjee (Member of International Social Science Council, UNESCO during 1981-88). The research explores the shift in Indian cultural values in our young Generation. The core focus is to observe and try to understand the changing attitude of Gen-Y due to the impact of Social Networking Sites (SNS) on the cultural and familial ties.

#### **EXPERIENCE**

2014

Freelance (July - Sept)

Client Engagement for IT implementation in Manufacturing companies(SME) in Gujarat.

#### 2012

### Management Trainee (Intern) at startup -

Entourage Solutions (May-July)

- o Primary research on LMS
- o Exploring market for LMS in Guiarat
- o Assistance in UI/UX development for the LMS being developed
- o Generating potential leads and client communication on various other projects.

#### **PROJECT**

In Technology Management Lab during MBA, we had developed a Portable Water Heater as a team (Jan - May 2012).

In that:

- o Identifying market gap ( to develop a new product for Indian Market).
- o Survey of targeted consumers, Market.
- o Developed a prototype (3 iterations).
- o Aspects of Supply Chain for manufacturing.
- o Prepared a Business Plan.

#### 3D Walkthrough

College Infrastructure Video in MAYA as a team during Diploma

## Skill Distribution



#### AREA OF INTEREST

Consumer Internet IT Product Management Business Development eCommerce. Startup Strategy

#### PERSONAL INFORMATION

Date of Birth: 17 January 1987 Gender: Male

Marital Status: Single

Language Known: English, Hindi, Gujarati

#### **EXTRA-CURRICULAR ACTIVITIES**

Worked as President of MTM student Council and co-ordinate the events: CEPT-Garba 2012

Achieved Grade-A in Autodesk Maya Certificate course from MAAC (2009).

#### **COMPUTER SKILLS**

Operating Systems: Windows, Ubuntu Programming Language: C, C++, PL/SQL

Graphics: Photoshop, Maya Project Management: MS Project

**REFERENCE:** (can be provided upon request.)

Place: Bangalore, India Date: Nov 22, 2014