RAJESH RANJAN

EDUCATION DETAILS AND SCHOLASTIC ACHIEVEMENTS			
Year	Examination/Degree	Institution	Grades/Percentage
2015 (expected)	Int. M.Sc., Exploration Geophysics	IIT Kharagpur	7.05/10
2009	Class XII, CBSE	Cambridge School, New Delhi	87%
2007	Class X, CBSE	PPISV, Nainital	93%

- Received certificate of merit for clearing National Cyber Olympiad in 2008 (ranked among top 1% in the country)
- Awarded highest grade in academic field thesis on mapping sedimentary-metamorphic terrane with unconformities and faults

PROJECTS

Estimation of convenience yield risk premium

Rouen Business School, France

- Created a model to empirically measure the risk premium of the convenience yield
- Assessed the parameters of the model through the pricing formulae of futures prices.

Aviva Life Insurance Company India Ltd.

(May - June 2013)

INTERNSHIPS

- Worked with the Business Analytics and Business Intelligence team on an Online Channel analytics project
- Pre-Internship offer based on work from Aviva Life Insurance India Ltd. (verbal confirmation)
- Simulated the outcome of various multi-channel attribution models for Aviva Online and suggested one for its sub-channels
- Created a **dashboard** using Qlikview to provide a single view of Aviva Online to the leadership
- Created an end-to-end user data warehouse integrating website demographic data (extracted from web analytics tool) with their in-house policy data

Confederation of India Industry(CII) (May - July 2012)

- Formulated strategies for B2B opportunities in India liaising with Knowledge Management and Marketing team
- Created a market research report for CII based on the usage of B2B portal myCii.in amongst MSMEs
- Developed a new marketing strategy for the myCii.in portal and introduced new features based on B2B

Analytics Vidhya (August 2013-Present)

- Analytics Vidhya is a passionate community to learn every aspect of Analytics from web analytics to big data, advanced predictive modeling techniques and application of analytics in business
- Researched about facts for articles on the blog; responsible for SEO and social media publicity of the same
- Developing some parts of a course content of data analytics which include basics of excel, statistics, hypothesis testing and regression

One Million by One Million (Feb - Aug 2012)

- Worked with former **Forbes Columnist, Sramana Mitra** to create a framework for Capitalism 2.0
- Global marketing and information outreach via social media channels to engage with audiences worldwide
- Responsible for collaborations with various entrepreneurship development bodies in India

POSITIONS OF RESPONSIBILITY

Student Manager, Entrepreneurship Cell, IIT Kharagpur

(April 2012-Present)

- Holding highest position in E-Cell, served as Manager and Associate Manager from 2010 to 2013
- Led a team of 20 students as the National Organizing Head of Entrepreneurship Awareness Drive'12
- First time ever, organized events in **20 cities** with participation of **over 10,000** students and coverage by over 100 media houses
- Headed a team of 35 student members and 70 campus ambassadors for publicity of Global Entrepreneurship Summit (GES), 2013 and was successful in making it India's biggest inter-collegiate entrepreneurship summit
- Coordinated **STARTin**, a Startup Internship Portal for students of IIT Kharagpur which helped **148 students** getting internships
- Instrumental in sponsorship deals with companies like Microsoft and Dell, whose total worth was INR 6 Lakh

Associate Manager, Entrepreneurship Cell, IIT Kharagpur

(July 2011-March 2012)

- Led team of 5 in organizing Entrepreneurship Awareness Drive'11, Patna; 600+ participation; highest media exposure ever
- Conceptualized the marketing strategy of E-Cell; launched **Empresario** India's 2nd largest student organized B-Plan competition
- Solely responsible for 1st time sponsorship deals with BSNL and IOCL worth INR 1.5 Lakh

Captain, Case Study team, RK Hall of Residence

(July 2013-March 2014)

• Leading a team of 15 students in Case Study competition as a part of Technology General Championship, IIT Kharagpur

TECHNICAL SKILLS

Qlikview, MS Word, Powerpoint, Excel, R, SAS

LEADERSHIP ACTIVITIES & INITIATIVES

- Pioneered to assist IEE aspirants in Bihar through free workshops and seminars under the banner of social initiative Schoolerz
- **Volunteered** my services during the first phase of **campus placements at IIT Kharagpur**. I was involved during the pre-planning and recruitment process of companies like Schlumberger, Credit Suisse and Deutsche Bank
- Worked with SammaaN Foundation, India's largest chain of rickshaw pullers, with more than 500,000 rickshaw pullers
 associated with it. Was instrumental in SammaaN's new initiative of providing low cost medical services to people under the BoP

EXTRA-CURRICULAR ACTIVITIES

- Captain of Case Study team of RK Hall, IIT Kharagpur (2013-14)
- Member of Bronze winning Inter Hall Dramatics Team (2010-11)
- Part of Inter-hall team of **Product Design** (2011-12)