

# Sandeep Maderametla

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Entrepreneur.

working at the nexus of design and technology to solve problems of massive scale to create a global human impact is my forte.

At the core of my job I love to be working, leading, empathising and succeeding in a world class team.

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## Areas of Expertise

- UX/Prototyping/HCI
  - Analytics & Statistics
  - Objective-C/iOS
  - Python/Django/Memcached/MySQL
  - Kivy-Cross Platform NUI Frmk
  - Planning & Execution
  - Team management
  - AWS/Azure
  - HTML/CSS/JS  
(Angular.js,node.js,d3.js)
  - Processing - language for visual arts.
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## Professional Experience(4yr)

Moonraft Innovation Labs (<http://www.moonraft.com>)

2014 - present

Head of projects, digital team.

- Built a team of 5 programmers & designers from scratch, to power the new service product line we launched.
- Built POC's in retail marketing/sales scenarios for OCULUS VR, Google Cardboard & Estimote Beacons.
- Conceptualised and built **Metascreen** - a large screen formed by getting together about a 100 mobile displays, extending the MIT media labs junkyard jumbotron to video mode.

- Lead a project to build a **social command center** for a client, which is a 700 sq.ft space with multiple large screen installations designed to track and visually represent social data for a given set of keywords.

Chance Guild, Inc. ([www.chance.fm](http://www.chance.fm))  
CTO, Co-Founder

2013 - 2014

- Started with a problem of “Fans meeting followers” and co-worked with my co-founder to design and prototype the MVP which helped us get an opportunity to be a part of **Microsoft ventures accelerator** programme who selects 10 promising Indian startups among 1000+ applicants each year.
- Built a team of 2 mobile developers & 1 UI/UX designer with a very agile team culture to build products quickly.
- Released a fully functional private beta within 7 weeks on a highly scalable django backend built on **Azure/AWS** cloud Infrastructures.
- Launched ‘chance’ app on ios & google play stores, Graduated from “Microsoft Ventures Accelerator ” and raised \$25k in 0% equity grant funding from **Venture Hive, Maimi**.
- Successfully gained Initial traction by using various growth hacking techniques like Twitter spam-bots, data mining for targeted advertising etc.

Desto Creative Solutions. ([www.desto.in](http://www.desto.in))  
Principal Founder & Head of operations.

2010 - 2012

- Started ‘Desto’ a web design and development studio out of college at age 19 with a vision to give a well designed online presence to Indian business while setting up operations such that all design and development would be out-sourced to hobby designers and developers studying in grad schools.
- Scaled the business out to 25 student employees and worked on 15 major projects involving corporate clients within six months of launch.
- Streamlined operations to achieve scale and have undertaken projects with 40 corporate clients during my 2 years at the company as the founder while building a core team of co-founders playing a key role in technology and business operations.

- Desto continues to run today as a mid-sized company with an eight membered In-house team serving our brand loyal customers.

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### Pet projects

(<https://hacksandyhack.quora.com>)

**Palette picker:** An app which analyses the colors in an image and suggests a color palette that goes well with the colors in the image, very helpful in interior decoration, apparel shopping contexts. (\*ongoing)

**Spambot love :** A twitter spambot tweeting love at celebs.

**Groc.co :** A documentation generator for hypertext commented code.

**Code for mom :** A javascript programme to repeat a hindu “manta” 108 times every morning for my mom.

**mappedindia.com :** A map to aggregate and represent all Indian start-ups, built to connect start-up community.

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### Education

IITM, Dual Degree, Electrical & Communication Systems Engineering (Final year dropout).  
2008 - 2013

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### General Interests

Loves travelling, travelled 12,000 miles across India over last 3 years to forests, NGO's and remote locations, plans to travel the 3rd world in coming years.

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### Web presence

**Hacks :**<https://hacksandyhack.quora.com>

**Weblog :**<http://frequest.wordpress.com/>

**Twitter :**Sandeepdesto

**FB :**sandeep.entrepreneur

**Github :** sandeep-india

**Lnkd-in :**<http://lnkd.in/bdB3Bdx>

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