



Kimon Apostolidis

Junior Developer | ReGeneration Finalist

👤 Profile

An enthusiastic and highly motivated individual, able to work under pressure and deadlines. I have participated in projects among different business sectors such as customer service, call centers and sales.

💼 Employment History

Smart Living Advisor at OTE Group Of Companies (HTO), Katerini

September 2021 — June 2022

- Weekly preparation of briefing materials with the use of slideshows for the team meetings
- Working under the supervision of the manager in order to create action plans regarding the achievement of the monthly goals
- Helping the team achieve the monthly goals with the use of cross-selling and up-selling techniques
- Showcasing the latest technologies to clients

Sales Consultant at OTE Group Of Companies (HTO)

April 2019 — August 2021

- Experience in CRM programs
- Customer Support
- Acquired skills and techniques for customer service in call center and support center environments
- Customer-centric approach

Soldier at Greek Army

2018 — 2018

Military Service

Responsible for organizing the weekly activities of the military unit.

Sales Consultant Internship at OTE Group Of Companies (HTO), Katerini

April 2017 — September 2017

🎓 Education

Bachelor's Degree in Applied Informatics In Administration And Economy, University Of Ionian Islands, Lefkada

2012 — 2018

- Thesis

The effects of music in psychology

Research and app development on android OS environment.

Developed the application "MusicFinder" for android devices.

The user receives a personalized playlist on Spotify based on his mood by answering a dynamic questionnaire .

Details

Katerini - Remote

Greece

6987386063

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Links

[LinkedIn](#)

Certificates

[Ongoing] Full Stack Python Developer - Worearly , 2022

Foundations Of Project Managment - Google , 2022

The Complete SQL Bootcamp - Udemy , 2022

C# Coding In Unity Engine - Vellum G.E.E , 2022

Certified Vector Designer - Aristotele University Of Thessaloniki , 2008

Certified Web Designer - Aristotele University Of Thessaloniki , 2008

E.C.D.L - Ecdl Hellas , 2008

Languages

English -C2

Greek - Native

Skills

Good Communication

Creative Problem Solving

Time Management

Project Management

Work From Home

Microsoft Office

MySQL / Java / C# / Python

Sony Vegas / Adobe Photoshop

Unity Engine / Unreal Engine