



Kimon Apostolidis

Full Stack Developer / Packaged App Developer

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Full Stack Developer with a Bachelor's degree in Applied Informatics in Administration and Economy, who offers an extensive knowledge and hands-on experience in various technologies and programming skills, including CSS, HTML, Python, JavaScript, Django, React, and Java, C# and SQL databases. Coordinating large-scale software implementations into existing IT frameworks and transforming business efficiency by orders of magnitude. Meticulous solutions architect with track record for accurately projecting business needs and exceeding client expectations. Agile programmer with knack for devising uncharted solutions to chronic inefficiencies.

Professional Competencies and Industry Tools

- **Programming:** SQL, Python, JavaScript, Java, React, C#
- **Web:** HTML/CSS - Bootstrap, Django, Docker
- **Tools:** Git, GitHub
- **Industry Skills:** Full-Stack Development, Front-End Development, Back-End Web Development, Cascading Style Sheets (CSS), Configuration & Release Management, AngularJS, RESTful Services, Java Enterprise Edition, Design & Build Enablement

2023-02 -
Current

Application Development Associate

Accenture, Thessaloniki

- Observing the business requirements and how they can be translated into effective software products or systems
- Collaborating closely with stakeholders to gather requirements and ensure that the resulting solution aligns with their needs
- Creating an implementation or integration strategy
- Understanding the various components of the application and how they interact with each other and with other systems
- Working closely with other teams to ensure that the solution is integrated smoothly into the existing environment
- Providing support for primary application releases into production
- Developing deployment plans and schedules, but also monitoring the performance of the application once it is live and addressing any issues that arise in a timely manner
- Resolve defects and performance issues
- Design and build a solution or enhancement to the existing module
- Testing to ensure that the new component or enhancement works as expected and does not introduce any new issues

2019-04 -
2022-06

Smart Living Advisor

OTE Group Of Companies, HTO, Katerini

Smart Living Advisor (09/2021-06/2022)

- Weekly preparation of Briefing Materials with the use of slideshows for the team meetings
- Working under the supervision of the manager in order to create action plans regarding the achievement of the monthly goals
- Helping the team achieve the monthly goals with the use of cross-selling and up-selling techniques
- Showcasing the latest technologies to clients

Sales Consultant (04/2019-08/2021)

- Experience in CRM programs
- Customer Support
- Acquired skills and techniques for customer service in call center and support center environments
- Customer-centric approach

Internship as Sales Consultant (04-11/2017)

- Used consultative sales techniques to understand customer needs and recommend relevant products

Education

2012-10 - 2018-06

Bachelor of Science: Applied Informatics In Administration

University Of Ionian Islands - Lefkada Island, Greece

Thesis: The effects of music in psychology Research and app development on android OS environment.

Developed the application "Music Finder" for android devices. The user receives a personalized playlist on Spotify based on his mood by answering a dynamic questionnaire. **Thesis Grade: Excellent**

Training and Upskilling

FULL STACK DEVELOPER (11/2022 - 02/2023)

Reatcode-Workearly, IT Consulting Services | Athens, Greece (remote)

Learn JIRA with real-world examples (+Confluence bonus), Udemy, 02/2023

Docker & Kubernetes: The Practical Guide [2023 Edition], Udemy, 02/2023

Git Complete: The definitive, step-by-step guide to Git, Udemy, 01/2023

Modern HTML & CSS From The Beginning (Including Sass), Udemy, 12/2022

Certified Game Developer with Unity, VELLUM Global Educational Services, 12/2022

Foundations of Project Management, Google, 10/2022

GDPR - Data Protection, Deutsche Telekom, 03/2022

Additional short-term courses via LinkedIn

Soft Skills

Complex Problem Solving

Critical Thinking

Coordinating with others

Consistency

"Can do" attitude

Ability to work under pressure

Self-Discipline

Work Ethic

Languages

Greek – Native

Excellent

English – C2 LRN 2022

Excellent