



Built-to-Suit Logistics & Infrastructure Solutions for Africa



Agility owns and operates over 10 million square meters of logistics and industrial facilities

Helping our customers grow their business by developing customized international standard facilities needed across Africa

- Agility funds and develops built-to-suit logistics warehouses to meet customer specifications for best-in-class logistics and industrial facilities across Africa
- Agility has a sizeable land bank in prime distribution locations and the relationships and expertise necessary to acquire additional properties to meet customers' requirements
- Agility has in-house multi-disciplinary teams of engineers and supply chain experts with experience in developing modern and highly competitive logistics facilities in emerging markets
- Agility has a best-in-class QHSE Management System which ensures you a seamless end-user experience
- Agility will study our customer requirements, listen to their concerns, understand the challenges, and deliver built-to-suit solutions with speed, quality and professionalism

Agility's real estate developments provide modern logistics infrastructure with international standards

Secure compounds with modern infrastructure

- 24/7 security and CCTV monitoring
- Walled perimeter with secure entry and exit
- Continuous power and water supply
- Broadband telecom connectivity
- Paved road network and drainage network
- Solid and liquid waste management
- Landscaping and greenery

High international operating standards

- ISO 9001:2008 certification
- ISO 14001:2004 certification
- OHSAS 18001:2007 certification
- HSE specific risk assessments
- Energy audits for environmental programs

Example of BTS Facilities

- Cold stores
- Distribution centers
- Multi-purpose and multi-environment facilities
- Pharma compliant facilities
- Light industry and manufacturing facilities
- Transport and crossborder hub facilities

Additional features

- Close proximity to highways, trade hubs and major markets
- Ample car and truck parking yards
- Individual signage flexibility



Customer Challenge

One of the largest farm equipment manufacturers in the world wanted a parts distribution center built to world class standards in an emerging market economy.

Agility Solution

Agility's real estate team worked closely with our customer to design an 11,000-square-meter facility with all the key characteristics of distribution centers found in developed markets. By designing the facility to use locally sourced materials and equipment without compromising quality, the project met the price requirements of the customer. Agility's land acquisition team also secured additional land to meet the customer's requirements for future expansion.

Agility Distribution Parks: Services & Solutions Across Africa

24/7 Property Management

- Estate management
- Facility maintenance

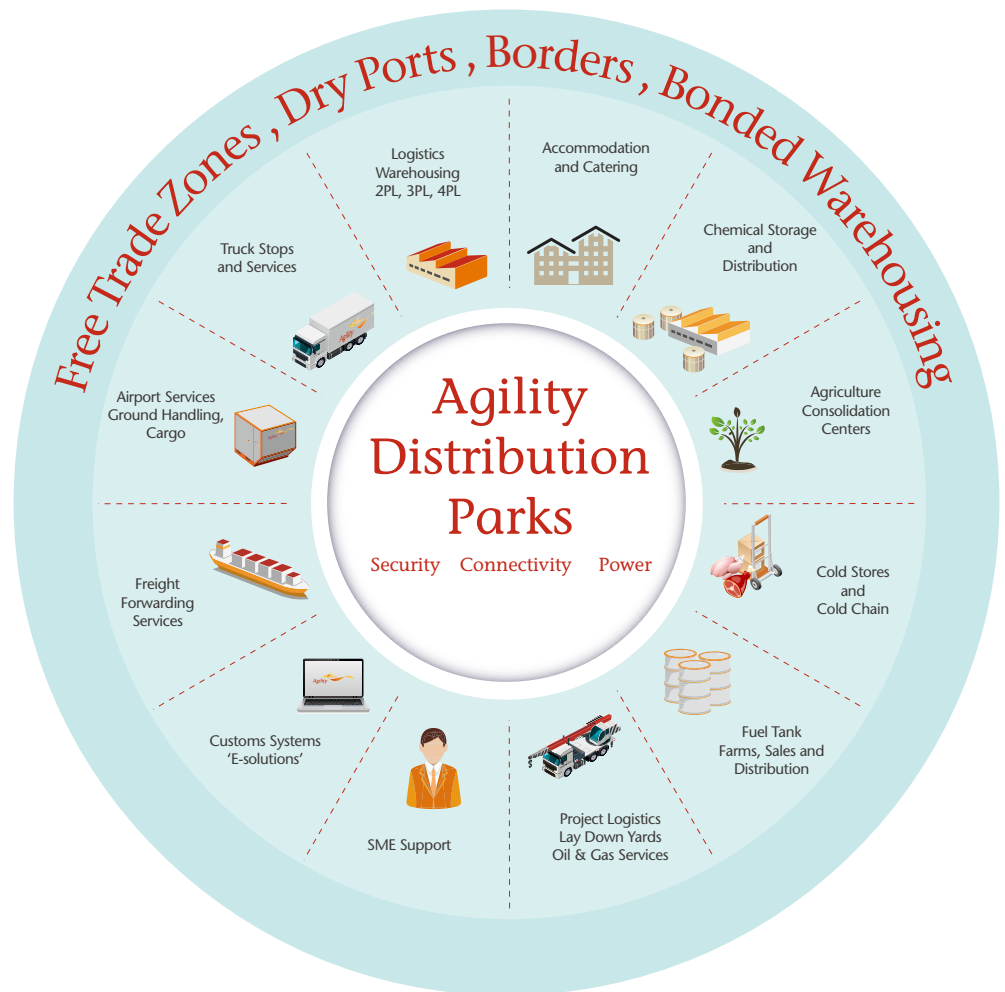
Logistics Solutions

- Warehousing and 3PL
- Freight forwarding
- Customs clearance
- Industry-specific solutions for O&G, Life Sciences, Agriculture, FMCG and Cold Chain

Ancillary Facilities & Services

(varies per location)

- Commercial and retail facilities including offices, banks, coffee shops, canteen, data centers, hotels and fuel stations
- Equipment rental and service



Customer Challenge

An Agility customer, one of the largest distributors in their country, had expanded their operations to 16 warehouses over a 10-year period. They wanted to optimize their operations with minimal disruption to daily operations.

Agility Solution

Agility designed a solution to consolidate the customer's operations into two warehouses of 20,000 square meters each. To minimize disruptions, Agility located the warehouses close to most of the smaller facilities and handed over the new facilities in phases to the customer. The solution enabled the customer to seamlessly expand its capacity without disrupting daily operations.

Customer Challenge

A leading logistics customer required modern warehouses in two countries to serve one of the largest FMCG manufacturers in the world. However, neither market had suitable warehousing available.

Agility Solution

Agility's land acquisition team acquired suitable properties at prime logistics locations within both markets. As soon as the lands were identified, Agility's engineering team designed state-of-the-art facilities at both locations and developed a total warehouse space of 60,000 square meters between the two locations which met all of the customer's requirements.



Agility

- Deploys project management teams locally
- Manages relationships with local planners, developers, contractors and governments
- Streamlines execution while ensuring proper procedures, quality performance and timely communication
- Uses an integrated Quality, Health, Safety and Environment (QHSE) Management System to measure objectives at every level and advise customers on appropriate actions when required
- Provides the highest levels of service at every stage

- Primary target locations
- Secondary target locations
- Tertiary target locations

