Upendra Kumar
Senior Delivery Architect | Cloud Transformation Leader | Client Engagement
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PROFILE
Senior Delivery Architect with 18 years of experience leading enterprise cloud transformation programs. Skilled at aligning cloud strategy with business objectives, mentoring cross-functional teams, and delivering measurable business outcomes. Successfully managed teams of 20+ engineers, improved delivery efficiency by 35%, and secured $5M+ in cloud transformation engagements.

CERTIFICATIONS & EDUCATION
• Microsoft Certified: Azure Solutions Architect Expert | DevOps Engineer Expert | Cybersecurity Architect Expert
• Microsoft Certified: Azure Administrator Associate | Azure AI Engineer | Azure Security Engineer
• AWS Solutions Architect Associate | ITIL v3 Foundation | Google Certified Generative AI Leader (2025)
• PGDM – Operations Management | IMT Ghaziabad (2023–2024)
• B.E. Electronics & Communication | Rajiv Gandhi Prodyogiki Vishwavidyalaya (2002–2006)

CORE SKILLS
• Cloud Delivery Leadership • Presales & Client Engagement • Well-Architected Reviews
• Stakeholder Management • Governance & Compliance • Leadership & Mentoring
• Generative AI for Business Innovation • Cost Optimization (FinOps)

WORK EXPERIENCE

Rackspace Technology | Professional Services Delivery Architect | Oct 2020 – Present
• Directed delivery of 50+ cloud transformation projects, aligning solutions with client strategy and compliance requirements.
• Led presales and client workshops, securing $5M+ in engagements across healthcare and BFSI clients.
• Mentored 20+ engineers, resulting in a 35% efficiency gain and creating a leadership pipeline.
• Partnered with executive stakeholders, ensuring program delivery aligned with business goals.

Accenture | Cloud Architect – Tech Lead | Jun 2019 – Oct 2020
• Led enterprise cloud transformation for BFSI clients, accelerating product launches by 20%.
• Coordinated cross-geography teams, coaching junior architects and improving collaboration efficiency by 15%.
• Delivered reusable frameworks, reducing proposal turnaround by 25%.

HCL Technologies | Cloud Consultant | Apr 2014 – May 2019
• Partnered with client leadership to modernize enterprise IT, improving operational efficiency by 20%.
• Mentored early-career engineers, resulting in three internal promotions within client delivery teams.
• Designed adoption strategies that cut downtime during migrations by 35%.

Atos IT Solutions | System Engineer | Nov 2009 – Apr 2014
• Delivered IT infrastructure services for European clients, improving uptime reliability by 15%.
• Streamlined incident diagnosis, reducing MTTR by 20%.

Earlier Roles – Siemens IT Solutions, Arya Omnitalk Wireless, Commtel Networks
• Implemented telecom and traffic monitoring solutions, improving automation and reliability.

AWARDS

- Rackspace Fanatical Learner (199+ Hrs Upskilling, 2025)
- AtoS Champagne Spot Award | Siemens Merit Reward | Siemens Outstanding Performance Award