

# Evaluating the Effectiveness of Public Subsidies for Electric Vehicles

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# Research Question and Motivation

**Research Question:** What is the causal impact of public subsidies on electric vehicle (EV) adoption?

**Motivation:**

- ▶ Climate change mitigation and decarbonization
- ▶ Public subsidies are widely used to encourage EV uptake
- ▶ Evaluating their true effectiveness is crucial for evidence-based policy

# Why OLS is Not Enough

## Model:

$$EV_t = \beta_0 + \beta_1 \text{Subsidy}_t + \gamma X'_t + \varepsilon_t$$

## Problem: Endogeneity

- ▶  $\text{Cov}(X, \varepsilon) \neq 0$
- ▶ Subsidies may target regions already transitioning
- ▶ Omitted variable bias (e.g. environmental attitudes)
- ▶ Reverse causality

**Conclusion:**  $\hat{\beta}_1$  from OLS is biased and not causal (but correlation).

# OLS Estimator: addressing the sign of the bias

Consider the cost of electricity ( $CE_t$ ). Studying the sign of the bias we get:

- ▶ **Positive correlation** between  $EV_t$  and  $Subsidy_t \rightarrow \beta_1 > 0$
- ▶ **Negative correlation** between  $EV_t$  and  $CE_t \rightarrow \gamma < 0$
- ▶ **Positive correlation** between  $CE_t$  and  $Subsidy_t \rightarrow \delta > 0$

$(\gamma \times \delta) < 0$ . The bias pushes the coefficient to the left (**lower bounded**).

The real  $\beta_1$  is greater than the estimated  $\hat{\beta}_1$ .

$$\rightarrow \hat{\beta}_1 < \beta_1 < \infty$$

# Ideal experiment

- ▶ **Population:** Turin's citizens
- ▶ **Unit of analysis:** individual  $\rightarrow$  all those who are eligible to receive subsidies. (i.e. based on income)
- ▶ **Random assignment:** each individual must be randomly assigned to a group (treatment (T) and control (C) group).  
$$D = E[EV^T | T] - E[EV^C | C]$$

We don't have any selection bias since the population assignment to each group is random.

# What About Regression Discontinuity Design (RDD)?

## When applicable:

- ▶ If policy is based on a sharp cutoff (Income  $< 30,000\text{€}$ )
- ▶ Compare units just above and just below the threshold

## Pros:

- ▶ Strong causal identification *near the cutoff*

## Cons:

- ▶ Effect is very local, not generalizable
- ▶ Requires detailed data and assumption of no manipulation

# Model Specification (Fuzzy RDD)

**Running variable:** Income ( $I$ )

**Outcome:**  $Y_i$  = probability of purchasing an EV.

**Cutoff:**  $I = 30,000$  €

**Model:**

$$Y_i = \alpha + \rho D_i + f(I_i - 30,000) + \varepsilon_i$$

- ▶  $D_i = 1$  if income  $\leq 30,000 \rightarrow$  eligible for subsidy
- ▶  $f(\cdot)$  is a flexible function (e.g., linear or quadratic)
- ▶  $\rho$  estimates the causal effect of the subsidy

**Objective:** Estimate the causal effect of receiving the EV subsidy near the income cutoff (ISEE = 30,000 €) using a Fuzzy Regression Discontinuity Design.

# Fuzzy RDD: 2SLS Model with Polynomial Controls

## First Stage:

$$T_i = \pi_0 + \pi_1 D_i + \pi_2 (I_i - c) + \pi_3 (I_i - c)^2 + u_i$$

*This stage estimates how eligibility (based on income cutoff) affects the probability of actually receiving the subsidy.*

## Second Stage:

$$Y_i = \alpha + \tau \hat{T}_i + \beta_1 (I_i - c) + \beta_2 (I_i - c)^2 + \varepsilon_i$$

*This stage uses the predicted subsidy receipt to estimate the causal effect on the probability of purchasing an EV.*



# Fuzzy RDD

- ▶ The **first stage** checks whether the cutoff significantly changes the likelihood of receiving the treatment.
- ▶ The **second stage** uses this variation to estimate the treatment's causal impact.
- ▶ We are identifying the **causal effect** for those individuals whose treatment status is influenced by the cutoff — the *compliers*.

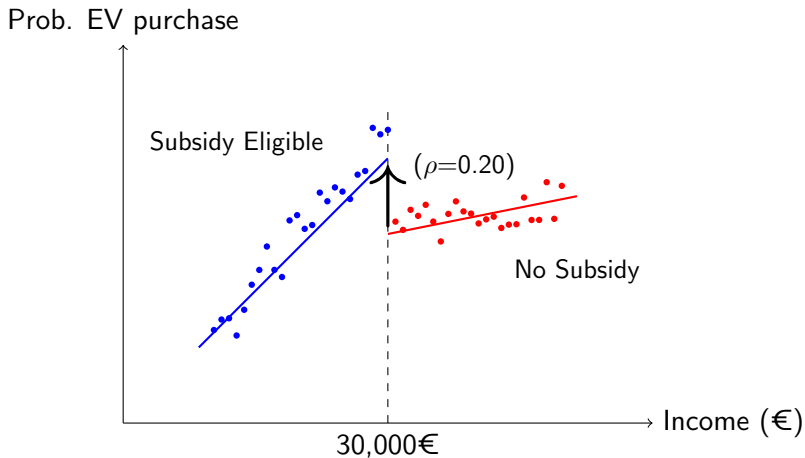
**Takeaway:** Fuzzy RDD with 2SLS allows us to isolate the true causal effect even when assignment to treatment is not perfectly sharp.

# Simulated Example (RDD)

- ▶ Data on individuals with an income around the 30,000 € threshold
- ▶ Below threshold: sharp increase in purchases due to subsidy eligibility
- ▶ Above threshold: lower adoption rate

**Estimated effect:**  $\hat{\rho} = 0.20 \rightarrow$  20 percentage point increase in probability of purchase due to subsidy

# Regression Discontinuity Design (RDD): Visualization



## Other Estimation Methods

Method	Strengths	Examples
<b>IV</b>	Solves endogeneity via exogenous variation	Use party vote share to predict subsidy exposure
<b>DiD</b>	Simple, intuitive; compares treatment and control over time	Compare Piemonte and Lombardia before/after policy
<b>FE</b>	Controls for time-invariant unobservables in panel data	Use panel data of regions over years with EV sales

# Conclusions

## Key Findings

- ▶ **Effectiveness of subsidies:** Public subsidies significantly increase the adoption of electric vehicles, especially in regions with strong policies and good charging infrastructure.
- ▶ **Consumer behavior:** The effectiveness of subsidies is strongly influenced by consumer awareness of environmental issues and the perceived immediate economic benefit.
- ▶ **Environmental impact:** Subsidies contribute to reducing emissions, but the overall impact depends on the widespread adoption of electric vehicles in the long term.

# Conclusions

## Challenges in Policy Implementation

- ▶ **Cultural and behavioral resistance:** Some consumers may be reluctant to change their mobility habits, despite economic incentives.
- ▶ **Inadequate charging infrastructure:** A lack of accessible charging points limits the adoption of electric vehicles, even with subsidies in place.
- ▶ **High production costs:** Subsidies may not be sufficient to significantly reduce the cost of electric vehicles in the long run.
- ▶ **Fiscal sustainability:** Financing subsidies may place pressure on public budgets, particularly in times of economic hardship.

# Policy Recommendations

- ▶ A comprehensive strategy should include long-term investments in charging infrastructure, consumer education, and ongoing support for producers.
- ▶ It is crucial to complement subsidies with policies aimed at reducing the production cost of electric vehicles, such as research and development incentives for manufacturers.
- ▶ A broader societal shift towards sustainable transportation will require addressing behavioral barriers and promoting environmental consciousness.