# THE RED HAT MULTIPLIER



REFERENCE SHEET

## Connection

### WHAT IS CONNECTION?

Building a sense of community where associates feel strongly connected to Red Hat. One of five Red Hat® Multiplier behaviors.

### **Proficiency levels**

As proficiency increases, **connection** looks like...

FOUNDATIONAL	EXPERIENCED	ADVANCED	EXPERT
Understands and supports Red Hat's mission, goals, and strategies and can articulate them with passion	Helps associates on the department or team connect to Red Hat's mission, goals, and	Helps associates within the function connect to Red Hat's mission, goals, and strategies	Helps associates across the company connect to Red Hat's mission, goals, and strategies
Seeks opportunities to connect to other associates with similar ideas and passions to feel connected to Red Hat	strategies  Seeks opportunities to connect associates on the department or team who have similar ideas and passions  Creates a climate where associates on the department or team feel a part of a community and a strong connection to Red Hat  Recognizes associates who build a strong sense of community at Red Hat	Seeks opportunities to connect associates within and across functions who have similar ideas and passions  Creates a climate where associates within and across functions feel a part of a community and a strong connection to Red Hat  Recognizes managers and associates who build a strong sense of community at Red Hat	Creates a climate of community across Red Hat that encourages associates who share similar ideas and passions to connect Recognizes departments, teams, and functions that build a strong sense of community where associates feel connected to Red Hat

### Guardrails

When practicing connection, pay attention to signals of...

UNDERUSE	OVERUSE	
Too little connection looks like:	Too much connection looks like:	
<ul> <li>Takes actions and makes decisions without incorporating others' perspectives, involvement, or expertise</li> </ul>	Compromises the best interests of the business and the achievement of goals in the interest of making connections	



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### Ways to develop proficiency

- Think about how your role and team contributes to Red Hat's mission, vision, values, strategy, and company goals; ask your manager and team members what connections they see
- Become an active member of mailing lists and collaboration sites; engage with other associates and stay current on important information and developments
- Make a special effort to connect with associates and stakeholders in other locations; volunteer to be a liaison with other departments or teams
- Assemble a team to identify and resolve barriers to communication and collaboration with associates in other departments or functions
- Identify and implement strategies for connecting new and experienced associates to Red Hat's mission, vision, strategy, and goals

"A key job of every leader is to continuously create the context required for passion to emerge, by connecting associates' work to the organization's broader mission." - The Open Organization

#### WHAT IS THE RED HAT MULTIPLIER?

The Red Hat Multiplier is a set of five behaviors that define leadership in open organizations. While some people are more naturally inclined to behave in this way than others, each of the five is a skill that anyone can build and develop:

CONNECTION	TRUST	TRANSPARENCY	COLLABORATION	MERITOCRACY
associates feel	Demonstrating a general belief in others' ability to make a contribution.	Openly sharing information that contributes to the work of others.	Engaging multiple sources to generate the optimal solution.	Rewarding the best ideas, no matter where they come from.

#### Learn more

Get the Red Hat Multiplier overview and reference sheets about the other four behaviors

