

# Decision Theory

## Lecture 5

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## Recap: what did we do?

- Decision under certainty
- Implicit description of solutions
  - Linear programming
  - Knapsack problem
- Multi-criteria decision making
  - Pareto efficiency
  - Weighted sum method
  - $\epsilon$ -constraint method
  - Goal programming
- Data Envelopment Analysis (DEA)

## Single-Criterion Decision Making

- It's simple to choose the best from a list
- If solutions are given through an implicit description, can be tricky!
- Linear programming:

$$\begin{aligned} \max \quad & c^t x \\ \text{s.t.} \quad & Ax \leq b \\ & x \geq 0 \end{aligned}$$

- Greedy for knapsack

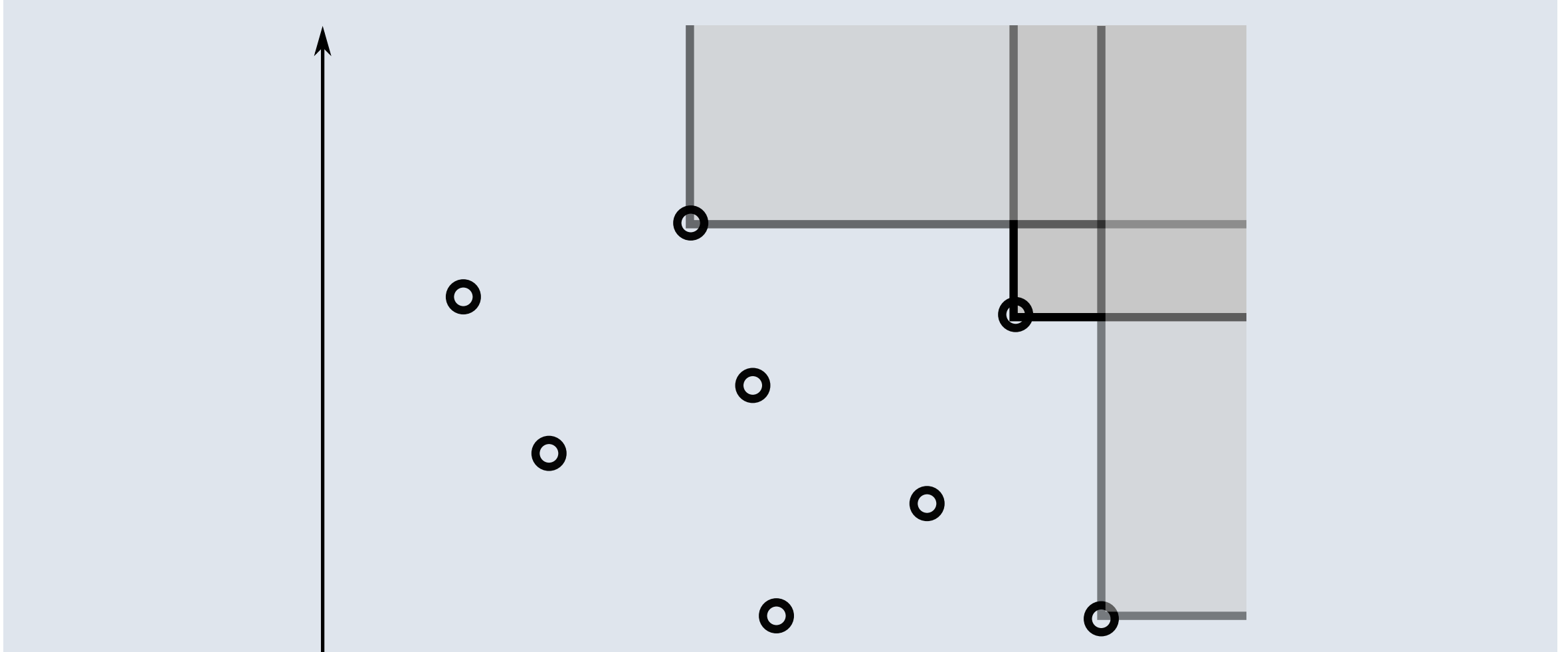
## Pareto Efficiency

- Want to maximize
- For solution  $x$ , let  $(e_x^1, \dots, e_x^K)$  be the  $K$  criteria values
- $x$  is Pareto efficient if there is no  $y$  such that

$$e_y^i \geq e_x^i \text{ for all } i \in [K]$$

$$e_y^i > e_x^i \text{ for at least one } i \in [K]$$

## Pareto Efficiency



## Fantastic Solutions and How to Find Them

Multi-criteria problem:

$$\begin{aligned} &\max c^t x \\ &\max d^t x \\ &\text{s.t. } Ax \leq b \\ &\quad x \geq 0 \end{aligned}$$

Weighted sum:

$$\begin{aligned} &\max \lambda \cdot c^t x + (1 - \lambda) \cdot d^t x \\ &\text{s.t. } Ax \leq b \\ &\quad x \geq 0 \end{aligned}$$

## Fantastic Solutions and How to Find Them

Multi-criteria problem:

$$\begin{aligned} \max \quad & c^t x \\ \max \quad & d^t x \\ \text{s.t.} \quad & Ax \leq b \\ & x \geq 0 \end{aligned}$$

$\epsilon$ -constraint:

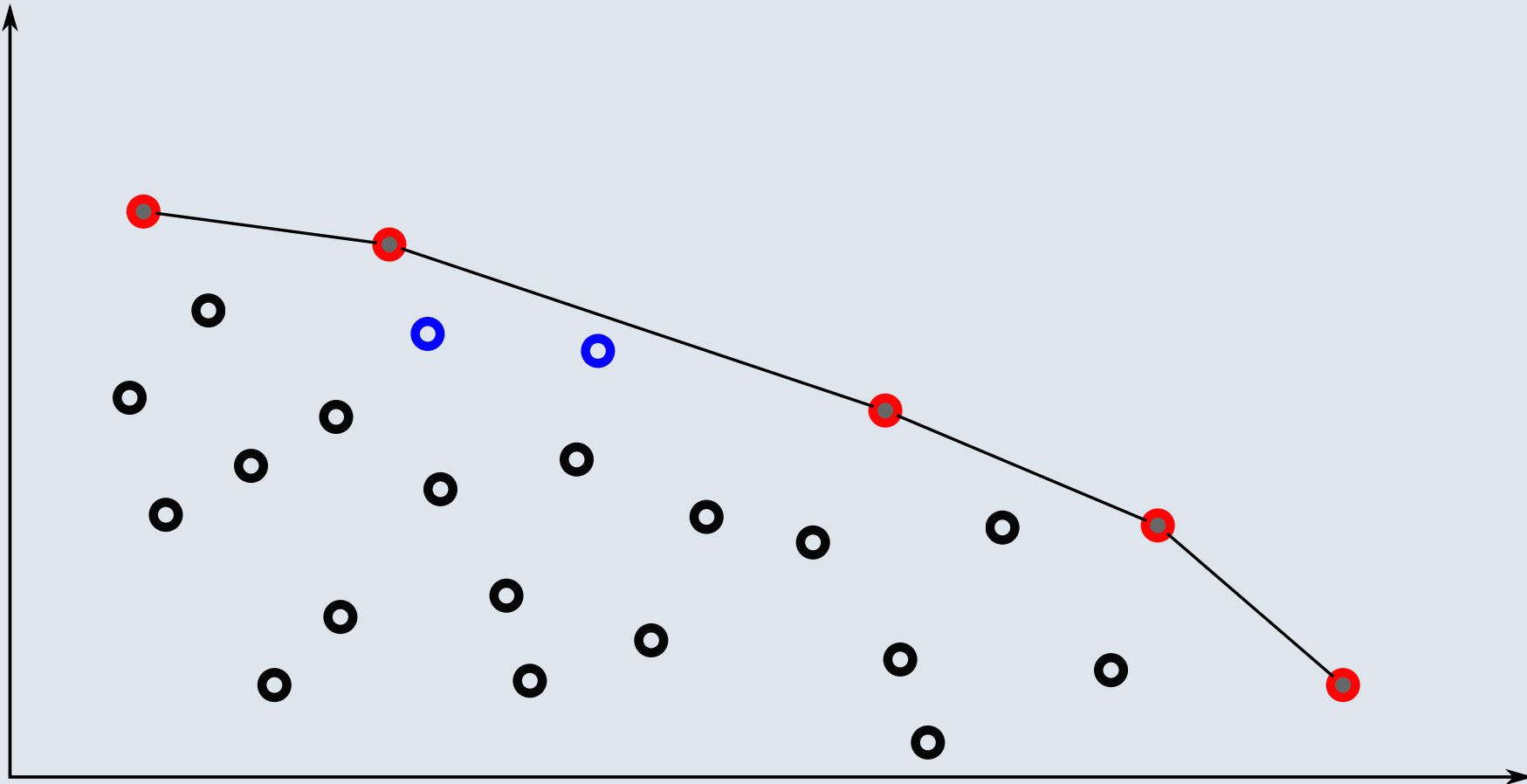
$$\begin{aligned} \max \quad & c^t x \\ \text{s.t.} \quad & Ax \leq b \\ & d^t x \geq \epsilon \\ & x \geq 0 \end{aligned}$$

## Supported/Unsupported

- If a solution is Pareto efficient, you can further check if it is supported or unsupported
- Supported: on the boundary of the convex hull of points in the objective space
- Unsupported: inside the convex hull
- Weighted sum can only find supported Pareto solutions



## Supported/Unsupported



## Data Envelopment Analysis

- Given multiple decision making units (DMUs)
- Input values
- Output values
- For example, DMU = dairy farm
  - Input 1: energy expense
  - Input 2: vet expense
  - Input 3: number of cows
  - Output 1: milk volume

## Setting

$$\text{efficiency} = \frac{\text{output}}{\text{input}}$$

- Evaluate a DMU relative to the other DMUs
- Not efficient, if we can combine the other DMUs such that
  - At least the same amount of output
  - Is produced with less input
- Notation:
  - $X_i = (x_{i1}, \dots, x_{iN})$  vector of inputs for DMU  $i$
  - $Y_i = (y_{i1}, \dots, y_{iM})$  vector of outputs for DMU  $i$
  - Efficiency of DMU  $i$  is  $\theta_i$

## Setting

Formulation as linear program:

$$\begin{aligned} \min \quad & \theta_j \\ \text{s.t.} \quad & \sum_{i \in I} \lambda_i x_{ik} \leq \theta_j x_{jk} & \forall k \in [N] \\ & \sum_{i \in I} \lambda_i y_{ik} \geq y_{jk} & \forall k \in [M] \\ & \theta_j \in \mathbb{R} \\ & \lambda_i \in \mathbb{R}_+ & \forall i \in I \end{aligned}$$

## Setting

Formulation as linear program:

$$\begin{aligned} \min \quad & \theta_j \\ \text{s.t.} \quad & \sum_{i \in I} \lambda_i x_{ik} \leq \theta_j x_{jk} & \forall k \in [N] \\ & \sum_{i \in I} \lambda_i y_{ik} \geq y_{jk} & \forall k \in [M] \\ & \theta_j \in \mathbb{R} \\ & \lambda_i \in \mathbb{R}_+ & \forall i \in I \end{aligned}$$

for a fixed DMU  $j$ , find the worst combination of DMUs

## Setting

Formulation as linear program:

$$\begin{aligned} \min \quad & \theta_j \\ \text{s.t.} \quad & \sum_{i \in I} \lambda_i x_{ik} \leq \theta_j x_{jk} & \forall k \in [N] \\ & \sum_{i \in I} \lambda_i y_{ik} \geq y_{jk} & \forall k \in [M] \\ & \theta_j \in \mathbb{R} \\ & \lambda_i \in \mathbb{R}_+ & \forall i \in I \end{aligned}$$

such that each output is at least as much

## Setting

Formulation as linear program:

$$\begin{aligned} \min \quad & \theta_j \\ \text{s.t.} \quad & \sum_{i \in I} \lambda_i x_{ik} \leq \theta_j x_{jk} & \forall k \in [N] \\ & \sum_{i \in I} \lambda_i y_{ik} \geq y_{jk} & \forall k \in [M] \\ & \theta_j \in \mathbb{R} \\ & \lambda_i \in \mathbb{R}_+ & \forall i \in I \end{aligned}$$

and each input is less

## Example

	Input 1	Input 2	Input 3	Output 1
farm no	energy	vet	cows	milk
1	117.9	21.2	121	86.3
2	72.0	43.9	80	60.6
3	158.5	54.6	95	86.6
4	66.8	45.5	87	66.2
5	101.7	81.6	125	100.3



## Example

How efficient is DMU 1?

- Determine  $\theta_1$ : min  $\theta_1$
- Find combination of all DMUs:  $\lambda_1, \dots, \lambda_5$
- Such that the combination is less with respect to energy

$$117.9\lambda_1 + 72.0\lambda_2 + 158.5\lambda_3 + 66.8\lambda_4 + 101.7\lambda_5 \leq \theta_1 117.9$$

- In the same way better with respect to vet and cows
- And better (more) with respect to output milk

$$86.3\lambda_1 + 60.6\lambda_2 + 86.6\lambda_3 + 66.2\lambda_4 + 100.3\lambda_5 \geq 86.3$$

## Efficiency Score

- Solving the linear program for one DMU, we get a value  $\theta_j$
- Value cannot be larger than 1
- Value = 1: DMU is efficient
- Value  $< 1$ : DMU is not efficient, and we get a set of comparison DMUs (where  $\lambda > 0$ )

## Alternative Model

- Choose (imaginary) price  $u_k$  for each input  $k \in [N]$ , and  $v_k$  for each output  $k \in [M]$

- Efficiency of DMU  $i$  is

$$\text{efficiency} = \frac{\text{output}}{\text{input}} = \frac{v^t Y_j}{u^t X_j}$$

- Is there any set of prices such that DMU  $i$  looks good?
- Under the constraint that all efficiencies are  $\leq 1$

## Alternative Model

$$\begin{aligned} \max \quad & \sum_{k \in [M]} v_k y_{jk} \\ \text{s.t.} \quad & \sum_{k \in [N]} u_k x_{jk} = 1 \\ & \sum_{k \in [M]} v_k y_{ik} - \sum_{k \in [N]} u_k x_{ik} \leq 0 \quad \forall i \in I \\ & u \in \mathbb{R}_+^N, v \in \mathbb{R}_+^M \end{aligned}$$

## Alternative Model

$$\begin{aligned} \max \quad & \sum_{k \in [M]} v_k y_{jk} \\ \text{s.t.} \quad & \sum_{k \in [N]} u_k x_{jk} = 1 \\ & \sum_{k \in [M]} v_k y_{ik} - \sum_{k \in [N]} u_k x_{ik} \leq 0 \quad \forall i \in I \\ & u \in \mathbb{R}_+^N, v \in \mathbb{R}_+^M \end{aligned}$$

chose prices  $u_k, v_k$

## Alternative Model

$$\begin{aligned} \max \quad & \sum_{k \in [M]} v_k y_{jk} \\ \text{s.t.} \quad & \sum_{k \in [N]} u_k x_{jk} = 1 \\ & \sum_{k \in [M]} v_k y_{ik} - \sum_{k \in [N]} u_k x_{ik} \leq 0 \quad \forall i \in I \\ & u \in \mathbb{R}_+^N, v \in \mathbb{R}_+^M \end{aligned}$$

that maximize the efficiency of DMU  $j$

## Alternative Model

$$\begin{aligned} \max \quad & \sum_{k \in [M]} v_k y_{jk} \\ \text{s.t.} \quad & \sum_{k \in [N]} u_k x_{jk} = 1 \\ & \sum_{k \in [M]} v_k y_{ik} - \sum_{k \in [N]} u_k x_{ik} \leq 0 \quad \forall i \in I \\ & u \in \mathbb{R}_+^N, v \in \mathbb{R}_+^M \end{aligned}$$

while all efficiencies are  $\leq 1$

## Alternative Model

- Objective value of first and second model are the same
- Can be seen through duality
- We are free to choose which model we prefer



## DEA

- Each DMU is a black box, need to know nothing but input and output
- Very flexible, general, can be applied to a wide range of problems
- Popular in the literature
- Need to determine what value is input, what is output

## Today

- Analytic Hierarchy Process (AHP)
- Multi-Attribute Utility Theory (MAUT)

## AHP

- Analytic Hierarchy Process (AHP)
- Alternatives are given again
  - E.g., where to go on vacation?
  - $a_1$  =Rome
  - $a_2$  =Barcelona
  - $a_3$  =Reykjavik

## AHP

- Goal: achieve a normalized vector indicating the quality of alternatives
  - e.g.,  $w = (6/9, 2/9, 1/9)$
- What we do: pairwise comparisons in a matrix

$$R = \begin{pmatrix} r_{11} & \dots & r_{1n} \\ \vdots & \vdots & \vdots \\ r_{n1} & \dots & r_{nn} \end{pmatrix}$$

- $r_{ij} > 0$  indicates the preference of  $a_i$  over  $a_j$

## AHP – Example

- Rome is "3 times better" than Barcelona
- Rome is "6 times better" than Reykjavik
- Barcelona is "2 times better" than Reykjavik
- Results in:

$$R = \begin{pmatrix} 1 & 3 & 6 \\ 1/3 & 1 & 2 \\ 1/6 & 1/2 & 1 \end{pmatrix}$$

## AHP

- Typically:

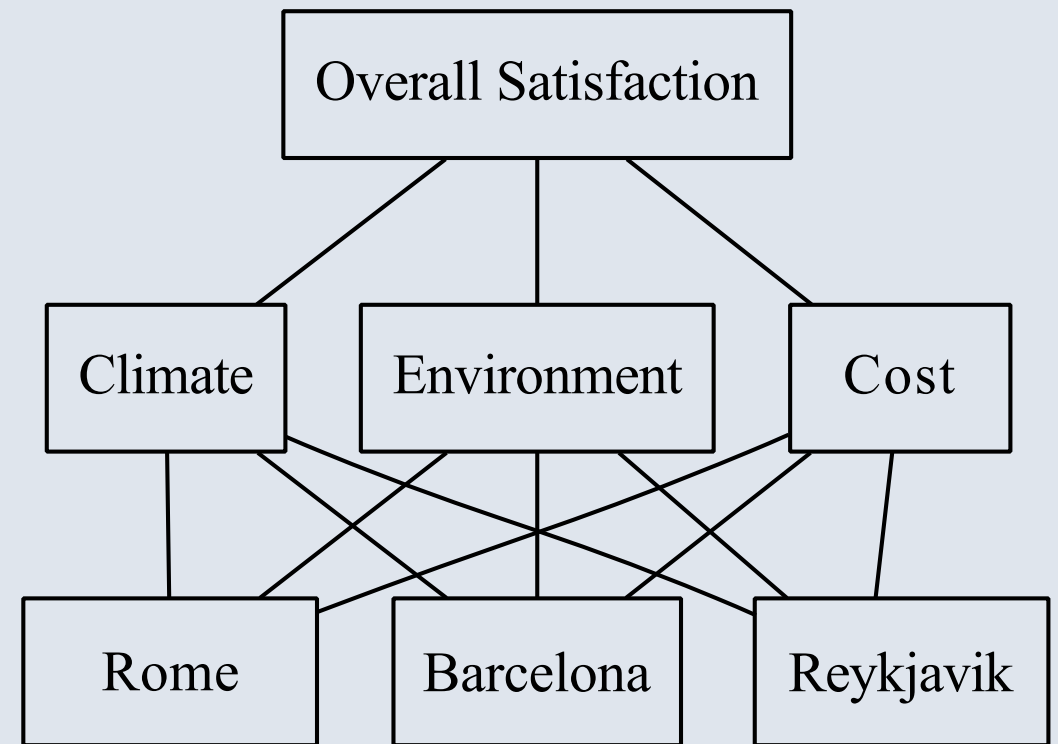
$$R = \begin{pmatrix} 1 & r_{12} & \dots & r_{1n} \\ 1/r_{12} & 1 & \dots & r_{2n} \\ \vdots & \vdots & \ddots & \vdots \\ 1/r_{1n} & 1/r_{2n} & \dots & 1 \end{pmatrix}$$

- If the matrix is derived from a preference vector, then

$$r_{ij} \approx \frac{w_i}{w_j}$$

## Multiple Criteria

- What if there are multiple criteria?
- Example: Climate, Environmental Friendliness, Costs
- "Hierarchy" in AHP through relations between
  - Overall goal
  - Criteria
  - Alternatives



## Multiple Criteria

- Build matrix  $R^k$  for each criterion  $k$
- Example: three matrices

$$R^c = \begin{pmatrix} 1 & 1 & 4 \\ 1 & 1 & 4 \\ 1/4 & 1/4 & 1 \end{pmatrix} \text{ (climate)}$$

$$R^e = \begin{pmatrix} 1 & 1/2 & 1/8 \\ 2 & 1 & 1/4 \\ 8 & 4 & 1 \end{pmatrix} \text{ (environment)}$$

$$R^s = \begin{pmatrix} 1 & 2 & 6 \\ 1/2 & 1 & 3 \\ 1/6 & 1/3 & 1 \end{pmatrix} \text{ (cost)}$$



## Weight Vectors

- Assuming, based on matrices, we can estimate three weight vectors
- Normalized:  $\sum_{i=1}^n w_i = 1$
- Recall, we want:  $r_{ij} \approx w_i / w_j$

$$w^c = \begin{pmatrix} 4/9 \\ 4/9 \\ 1/9 \end{pmatrix}, w^e = \begin{pmatrix} 1/11 \\ 2/11 \\ 8/11 \end{pmatrix}, w^s = \begin{pmatrix} 6/10 \\ 3/10 \\ 1/10 \end{pmatrix}$$

## Weighting

- Now, we want to find a compromise solution
- Average of criteria not meaningful
- Approach: again a comparison matrix, this time between the criteria
- "How much more important is climate than the environment?"
- Example:

$$\hat{R} = \begin{pmatrix} 1 & 1/2 & 1/4 \\ 2 & 1 & 1/2 \\ 4 & 2 & 1 \end{pmatrix}$$

## Weighting

- Assuming, we can build a weight vector again from  $\hat{R}$ :

$$\hat{w} = \begin{pmatrix} 1/7 \\ 2/7 \\ 4/7 \end{pmatrix}$$

- Use this to weight the three criteria vectors:

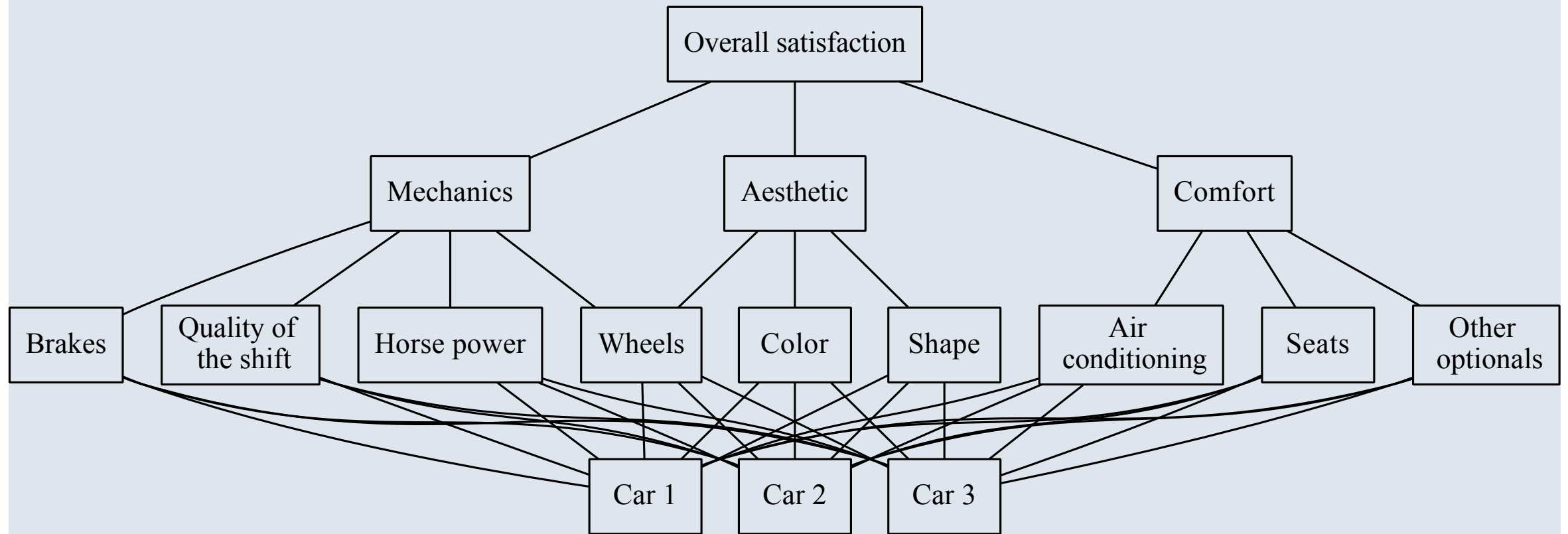
$$\begin{aligned} w &= \hat{w}_1 w^c + \hat{w}_3 w^e + \hat{w}_2 w^s \\ &= \frac{1}{7} \begin{pmatrix} 4/9 \\ 4/9 \\ 1/9 \end{pmatrix} + \frac{4}{7} \begin{pmatrix} 1/11 \\ 2/11 \\ 8/11 \end{pmatrix} + \frac{2}{7} \begin{pmatrix} 6/10 \\ 3/10 \\ 1/10 \end{pmatrix} \approx \begin{pmatrix} 0.287 \\ 0.253 \\ 0.460 \end{pmatrix} \end{aligned}$$

- Answer: Reykjavik!

## Summary AHP

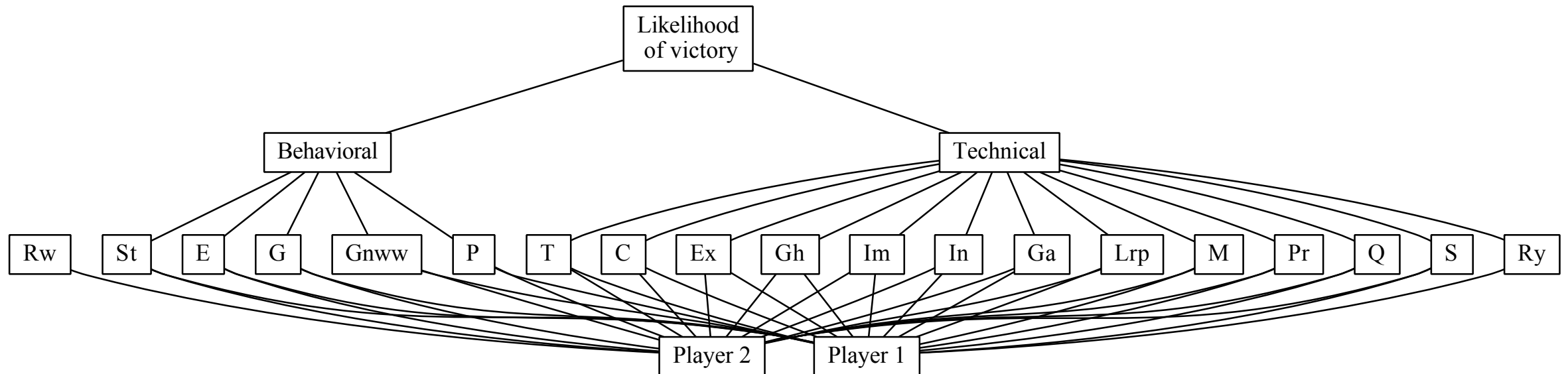
1. Structure the problem, define hierarchy
2. Pairwise comparisons
3. Calculate weight vectors
4. Choose alternative with the best weighting

## Application: Car Purchase



## Applications

- "Livability index" of cities
- As a precursor to the Human Development Index (instead of just GDP)
- Allocation of organ donations
- Prediction of wins in a chess tournament



## Drawbacks

- "Rank reversal": adding a new alternative changes the evaluations of other alternatives
- How to say "Barcelona is 4 times better than Reykjavik"?
  - E.g., set a scale

Verbal description	Saaty's scale	Balanced scale
Indifference	1	1
—	2	1.22
Moderate preference	3	1.5
—	4	1.86
Strong preference	5	2.33
—	6	3
Very strong or demonstrated preference	7	4
—	8	5.67
Extreme preference	9	9

## Weight Vectors

- Still missing: Given comparison matrix, how do I determine appropriate weight vectors?
- Want to find  $w$  so that  $r_{ij} \approx w_i / w_j$ 
  - Find eigenvector
  - Calculate geometric mean
  - Method of least squares



## Eigenvector

$$Rw = \begin{pmatrix} w_1/w_1 & w_1/w_2 & \dots & w_1/w_n \\ w_2/w_1 & w_2/w_2 & \dots & w_2/w_n \\ \vdots & \vdots & \ddots & \vdots \\ w_n/w_1 & w_n/w_2 & \dots & w_n/w_n \end{pmatrix} \begin{pmatrix} w_1 \\ \vdots \\ w_n \end{pmatrix} = \begin{pmatrix} nw_1 \\ \vdots \\ nw_n \end{pmatrix} = nw$$

- A vector  $w$  such that  $Rw = \lambda w$  is called an eigenvector
- $\lambda$  is called an eigenvalue
- Easily determined using mathematical software
- Choose eigenvector corresponding to the largest eigenvalue

## Geometric Mean

$$w_i = \frac{\left(\prod_{j=1}^n r_{ij}\right)^{1/n}}{\sum_{i=1}^n \left(\prod_{j=1}^n r_{ij}\right)^{1/n}}$$

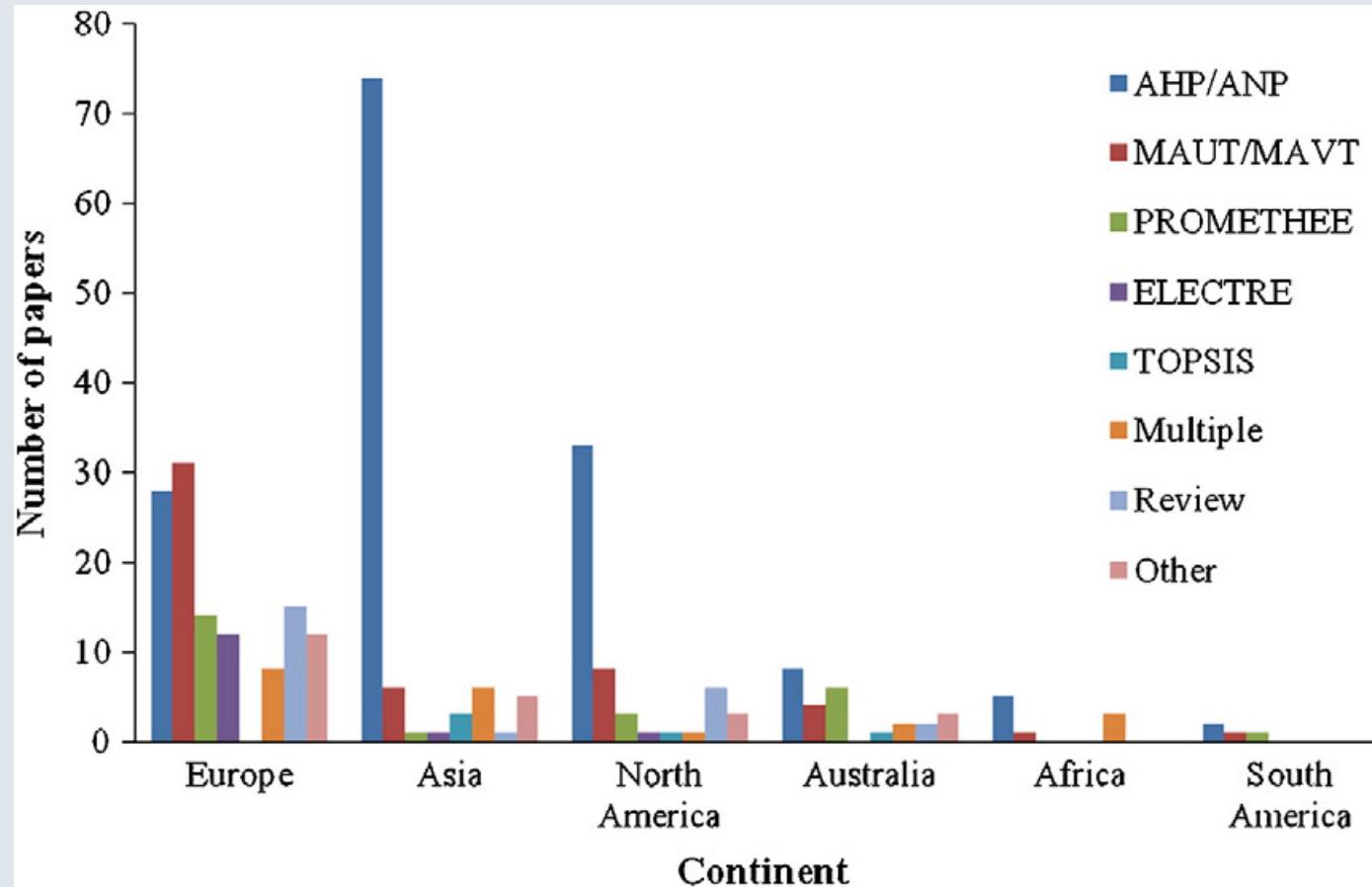
- Advantage: closed formula
- If there exists  $w$  with  $r_{ij} = w_i/w_j$ , it will be found

## Method of Least Squares

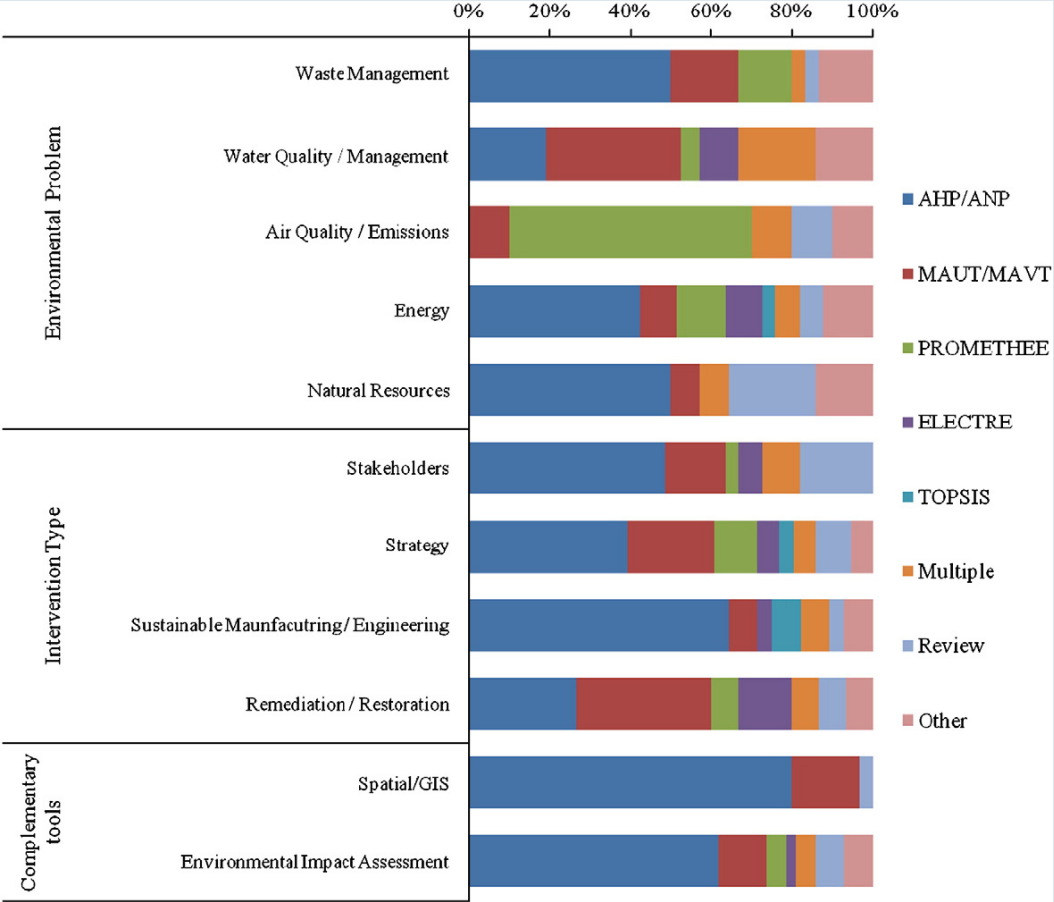
$$\begin{aligned} \min \quad & \sum_{i=1}^n \sum_{j=1}^n \left( r_{ij} - \frac{w_i}{w_j} \right)^2 \\ \text{s.t.} \quad & \sum_{i=1}^n w_i = 1 \end{aligned}$$

## Example: Choice of Transportation

## Using AHP



## Using AHP



## MAUT

- Now: MAUT (multiattributive utility theory)

## MAUT Setting

- Similar to AHP: multiple alternatives and criteria, how to weigh them?
- In AHP: pairwise comparisons
- Determine weights  $\lambda_k$  and functions  $u_k$  for

$$U(a_i) = \sum_{k \in [K]} \lambda_k u_k(e_i^k)$$

- $u$  is a utility function that should be consistent with preference relations
- AHP is a special case



## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
- He asks for our help

## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
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Calabria				
Mallorca				
Sylt				

## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
- He asks for our help

	Air Temp.	Water Temp.	Cost	
Calabria				
Mallorca				
Sylt				

## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
- He asks for our help

	Air Temp.	Water Temp.	Cost	
Calabria	27	25	1800	
Mallorca	25	23	2000	
Sylt	15	13	1500	

## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
- He asks for our help

	Air Temp.	Utility	Water Temp.	Utility	Cost	Utility
Calabria	27		25		1800	
Mallorca	25		23		2000	
Sylt	15		13		1500	

## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
- He asks for our help

	Air Temp.	Utility	Water Temp.	Utility	Cost	Utility
Calabria	27	1.0	25	1.0	1800	0.7
Mallorca	25	0.8	23	0.9	2000	0.3
Sylt	15	0.5	13	0.5	1500	1.0

## Example

- Mr. Müller wants to go on vacation
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	Air Temp.	Utility	Water Temp.	Utility	Cost	Utility
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Importance						

## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
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	Air Temp.	Utility	Water Temp.	Utility	Cost	Utility
Calabria	27	1.0	25	1.0	1800	0.7
Mallorca	25	0.8	23	0.9	2000	0.3
Sylt	15	0.5	13	0.5	1500	1.0
Importance		0.3		0.5		0.2



## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
- He asks for our help

	Air Temp.	Utility	Water Temp.	Utility	Cost	Utility	Overall
Calabria	27	1.0	25	1.0	1800	0.7	
Mallorca	25	0.8	23	0.9	2000	0.3	
Sylt	15	0.5	13	0.5	1500	1.0	
Importance		0.3		0.5		0.2	

## Example

- Mr. Müller wants to go on vacation
- Vacation in Calabria, Mallorca, or Sylt?
- He asks for our help

	Air Temp.	Utility	Water Temp.	Utility	Cost	Utility	Overall
Calabria	27	1.0	25	1.0	1800	0.7	0.94
Mallorca	25	0.8	23	0.9	2000	0.3	0.75
Sylt	15	0.5	13	0.5	1500	1.0	0.60
Importance		0.3		0.5		0.2	

## MAUT Workflow

- Decision-maker defines goals (goal hierarchy)
- Decision-maker determines alternatives
- Analyst queries decision-maker for value preferences  $u_k$ 
  - Introduce methods
  - AHP: pairwise comparisons
- Analyst queries decision-maker for goal weights  $\lambda_k$ 
  - Introduce methods
  - AHP: pairwise comparisons
- Determination of overall utility
- Sensitivity analysis

## Value Preferences $u_k$ : Direct Rating

- Set the result of the worst alternative to 0
- Set the result of the best alternative to 100
- Obtain scores from the decision-maker
- Normalize all values to  $[0, 1]$
- Normalization allows us to determine goal weights sensibly

## Example

Water Temp.	13	16.5	20	23.5	27
Points	0				100

## Example

Water Temp.	13	16.5	20	23.5	27
Points	0	60			100

## Example

Water Temp.	13	16.5	20	23.5	27
Points	0	60	90		100

## Example

Water Temp.	13	16.5	20	23.5	27
Points	0	60	90	95	100

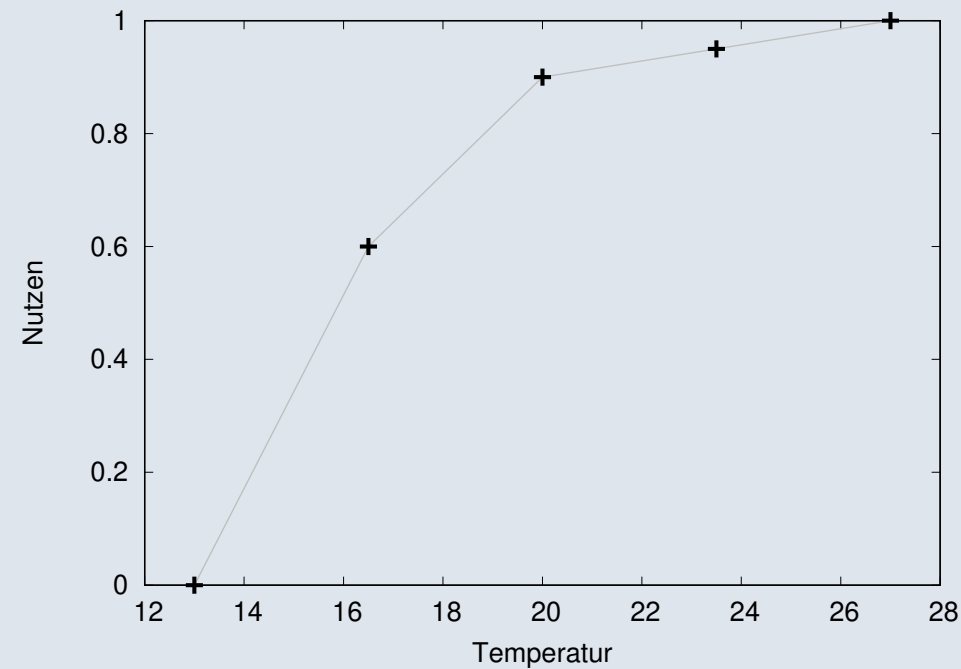


## Example

Water Temp.	13	16.5	20	23.5	27
Points	0	60	90	95	100
Normalized	0.00	0.60	0.90	0.95	1.00

## Example

Water Temp.	13	16.5	20	23.5	27
Points	0	60	90	95	100
Normalized	0.00	0.60	0.90	0.95	1.00



## Value Preferences $u_k$ : Direct Rating

- We practically provide no support
- Solution "for emergencies"
- Helpful when consequences are not measurable
- Consistency check:
  - Are preferences correctly reflected?
  - If  $a_1$  is better than  $a_2$ , then a better score for  $a_1$ .
  - Are differences correctly reflected?
  - For  $u(4) = 0$ ,  $u(5) = 0.6$ , and  $u(6) = 1$ , is it true that the utility difference between 4 and 5 is greater than between 5 and 6?

## Value Preferences $u_k$ : Bisection Method

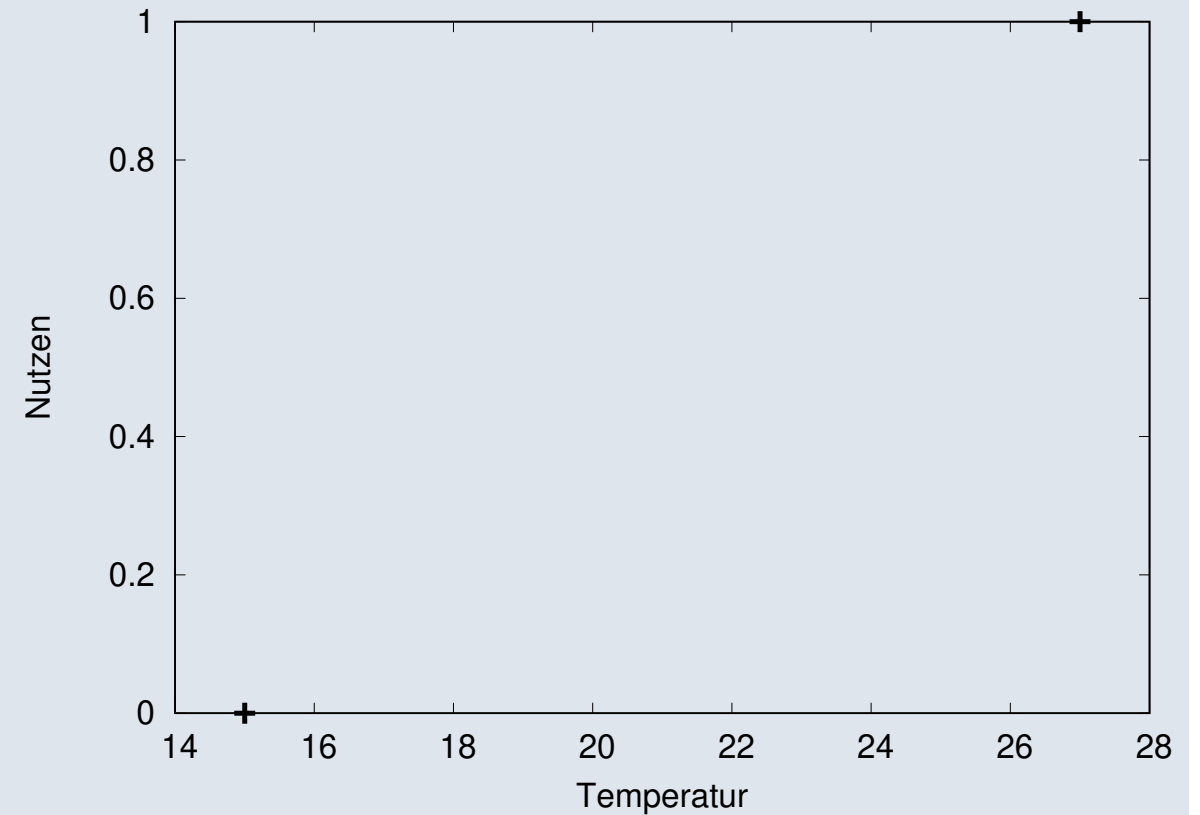
- Write  $x_i^v$  for the manifestation of goal  $i$  with  $u_i(x_i^v) = v$
- Set utility of the worst result to 0:  $u_i(x_i^0) = 0$
- Set utility of the best result to 1:  $u_i(x_i^1) = 1$
- Query the utility median  $x_i^{0.5}$ , i.e., the value  $z$  such that

$$u_i(z) - u_i(x_i^0) = u_i(x_i^1) - u_i(z)$$

- Successively halve all subintervals until the desired accuracy is reached

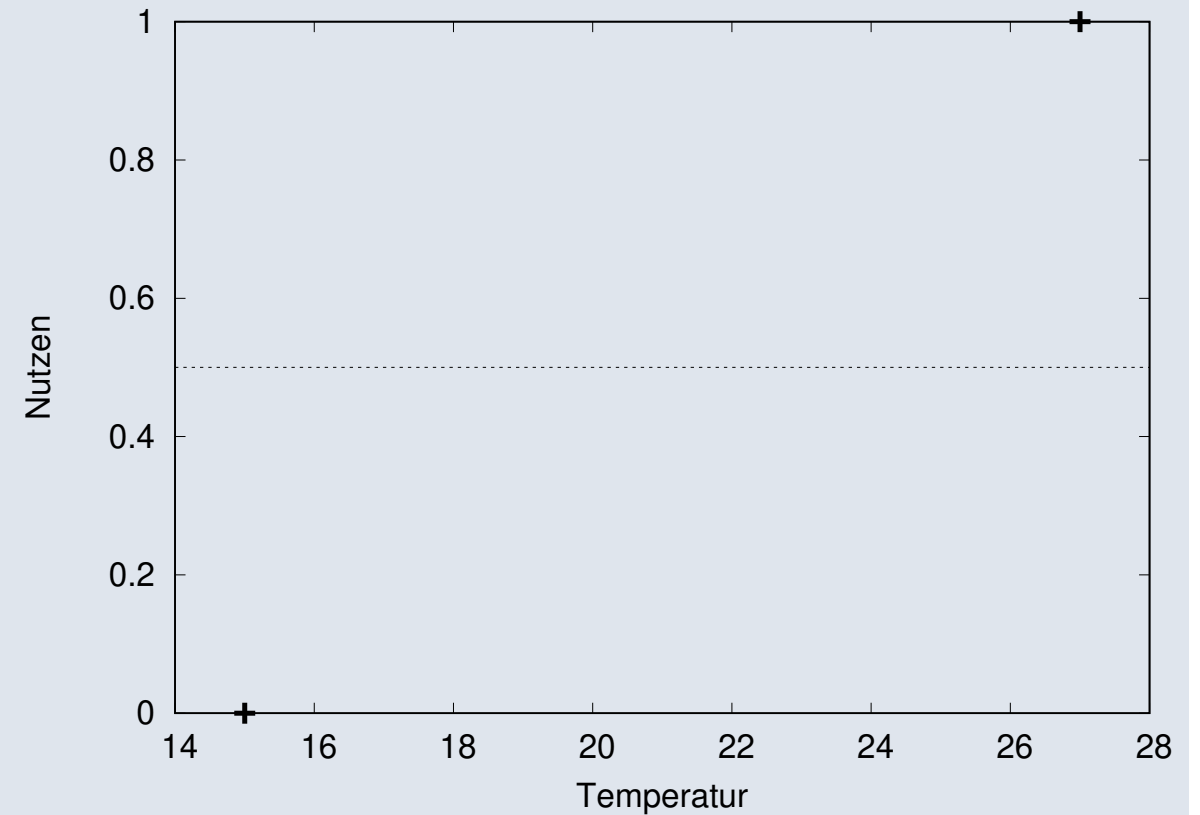
## Example

	$x_i^0$				$x_i^1$
Utility	0	-	-	-	1
Air Temp.	15	-	-	-	27



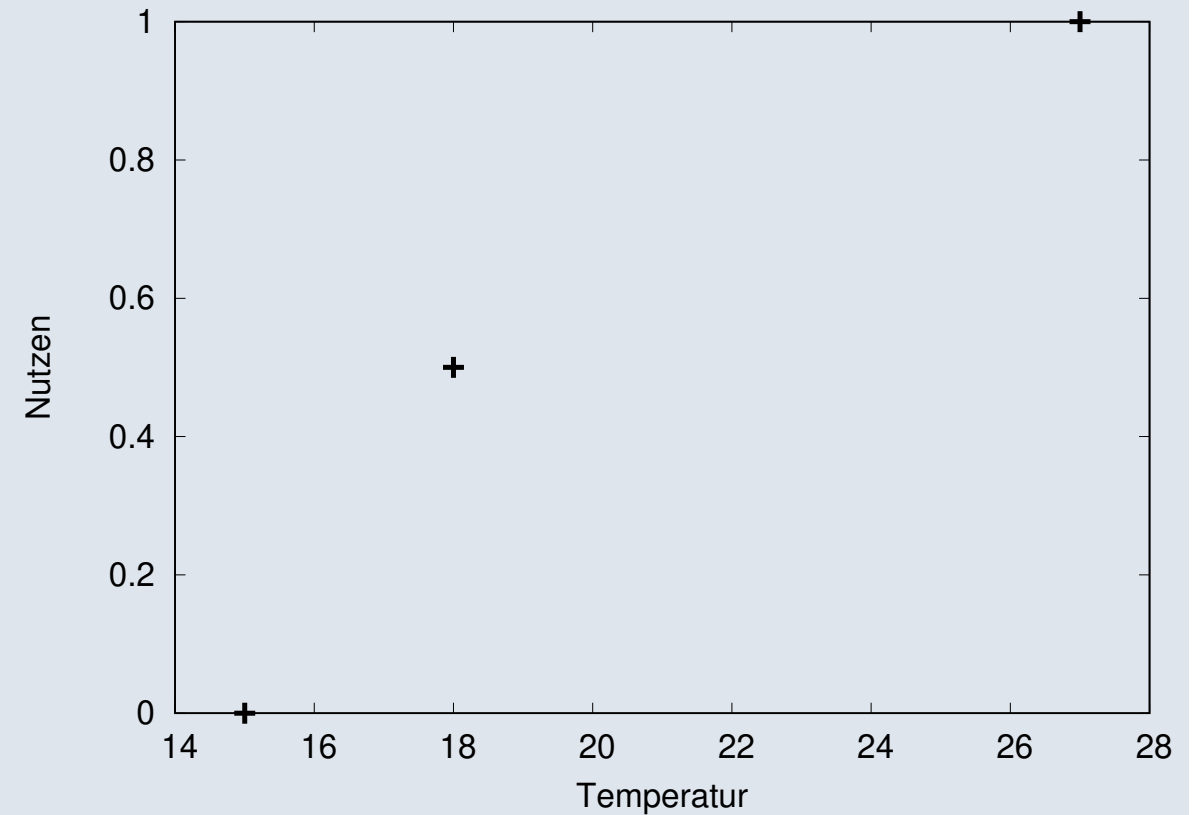
## Example

	$x_i^0$		$x_i^{0.5}$		$x_i^1$
Utility	0	-	0.5	-	1
Air Temp.	15	-	?	-	27



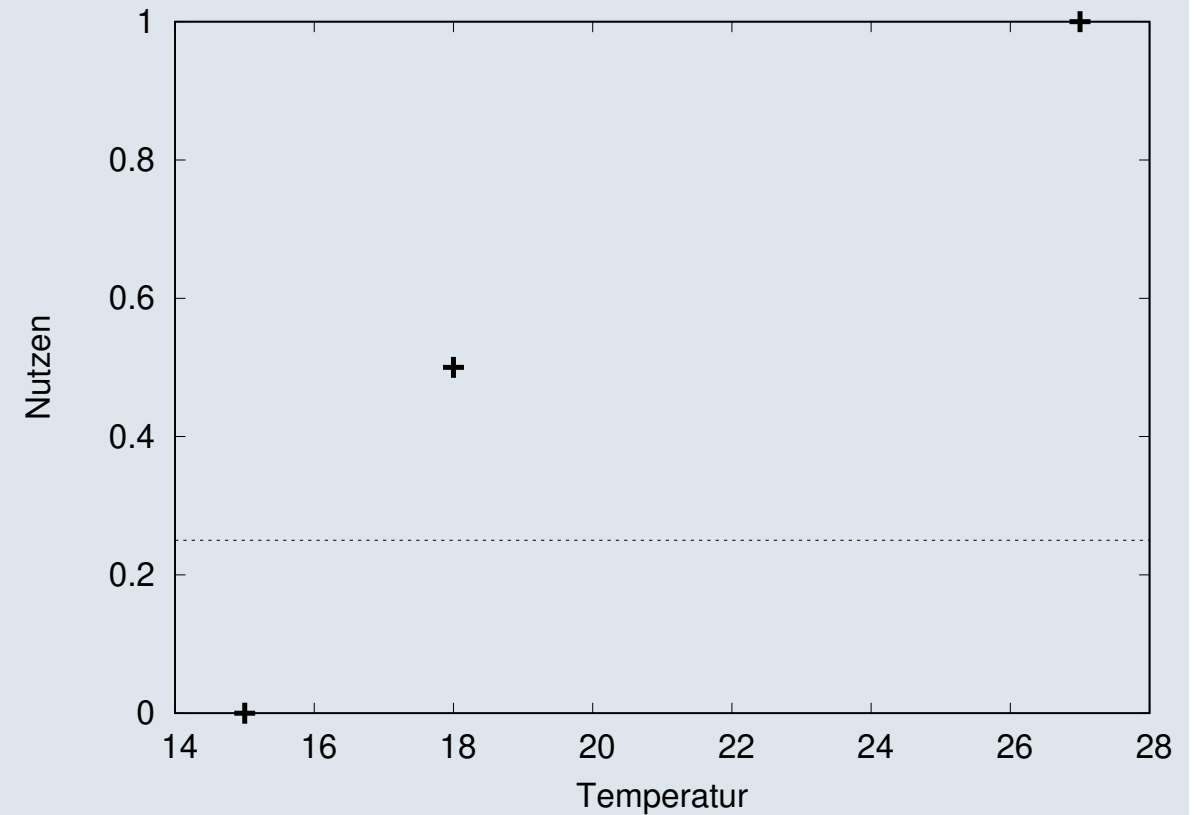
## Example

	$x_i^0$		$x_i^{0.5}$		$x_i^1$
Utility	0	-	0.5	-	1
Air Temp.	15	-	18	-	27



## Example

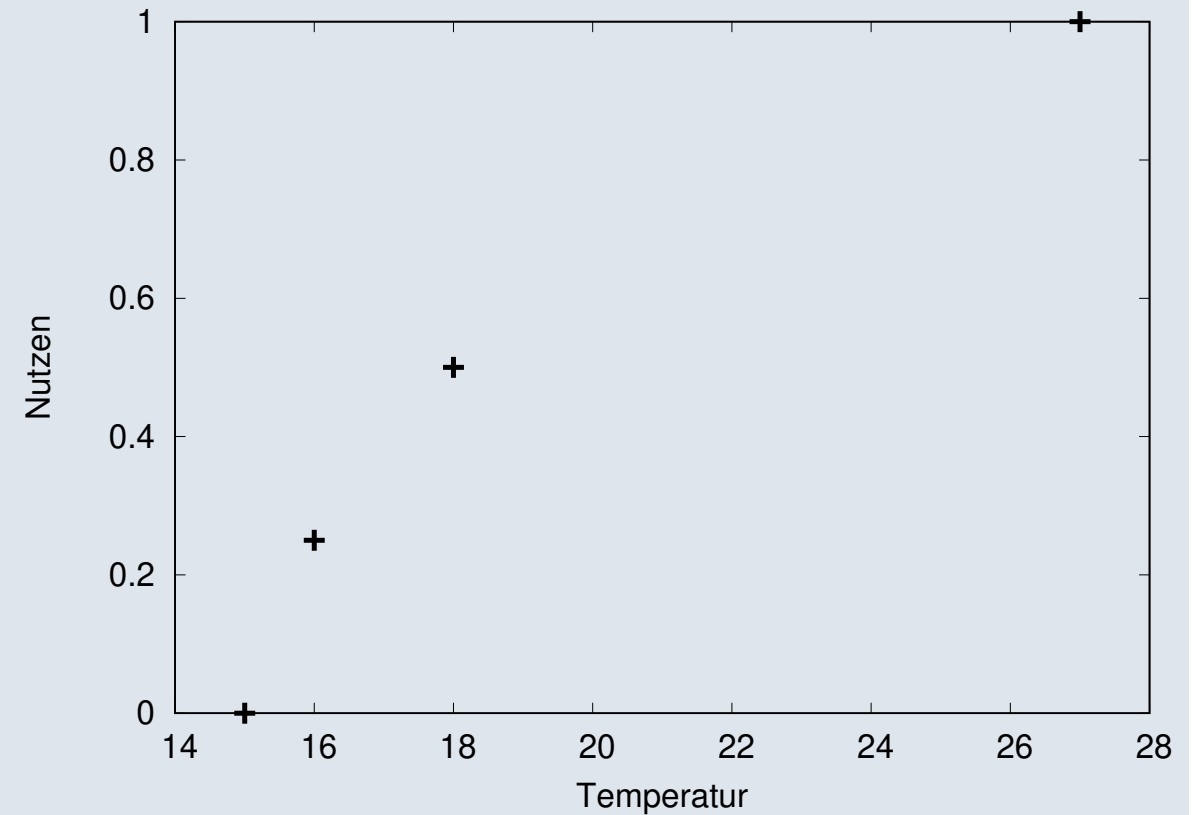
	$x_i^0$	$x_i^{0.25}$	$x_i^{0.5}$		$x_i^1$
Utility	0	0.25	0.5	-	1
Air Temp.	15	?	18	-	27





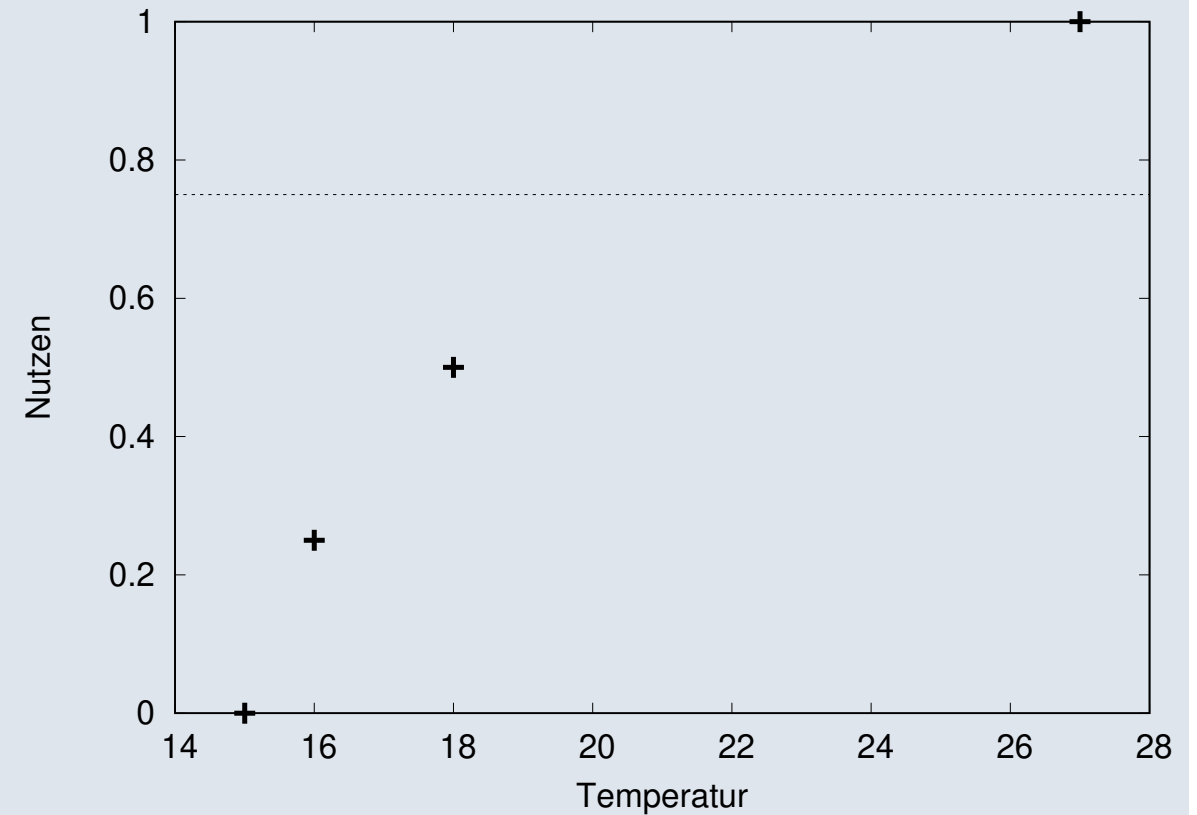
## Example

	$x_i^0$	$x_i^{0.25}$	$x_i^{0.5}$	$x_i^{0.75}$	$x_i^1$
Utility	0	0.25	0.5	-	1
Air Temp.	15	16	18	-	27



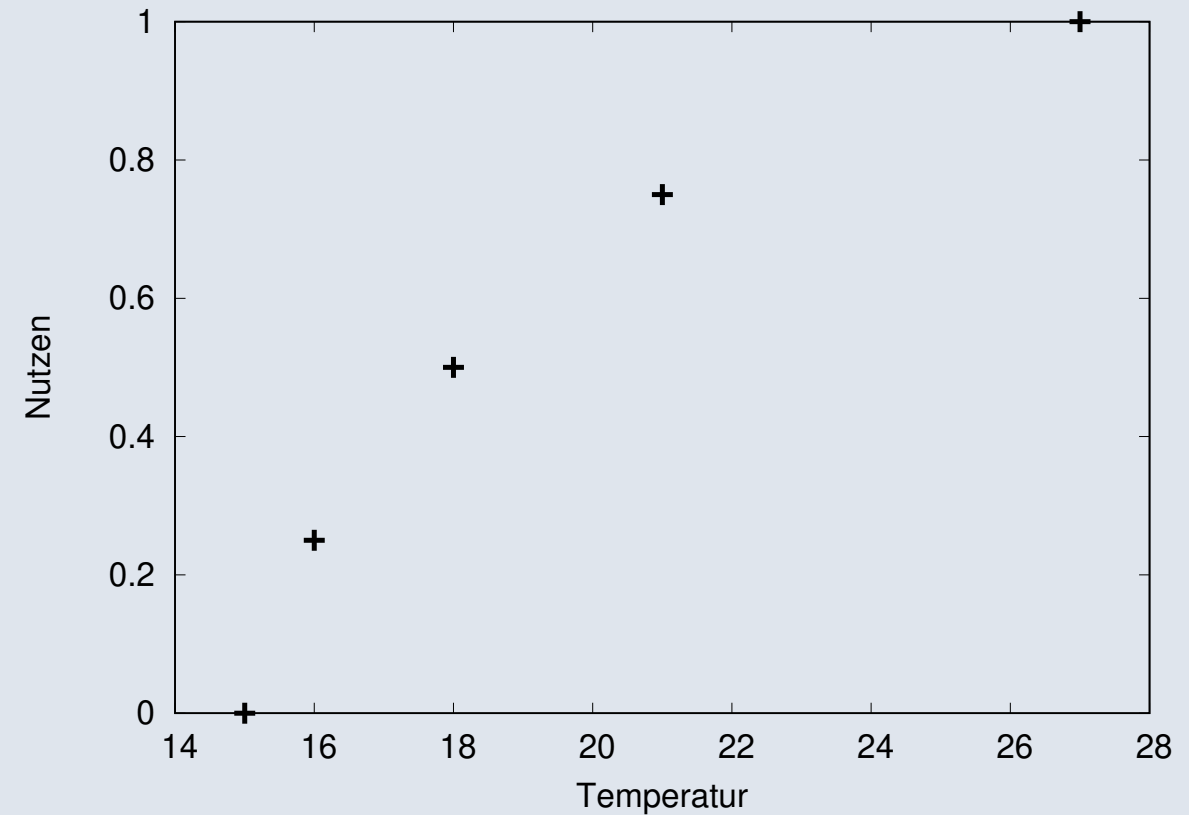
## Example

	$x_i^0$	$x_i^{0.25}$	$x_i^{0.5}$	$x_i^{0.75}$	$x_i^1$
Utility	0	0.25	0.5	0.75	1
Air Temp.	15	16	18	?	27



## Example

	$x_i^0$	$x_i^{0.25}$	$x_i^{0.5}$	$x_i^{0.75}$	$x_i^1$
Utility	0	0.25	0.5	0.75	1
Air Temp.	15	16	18	21	27



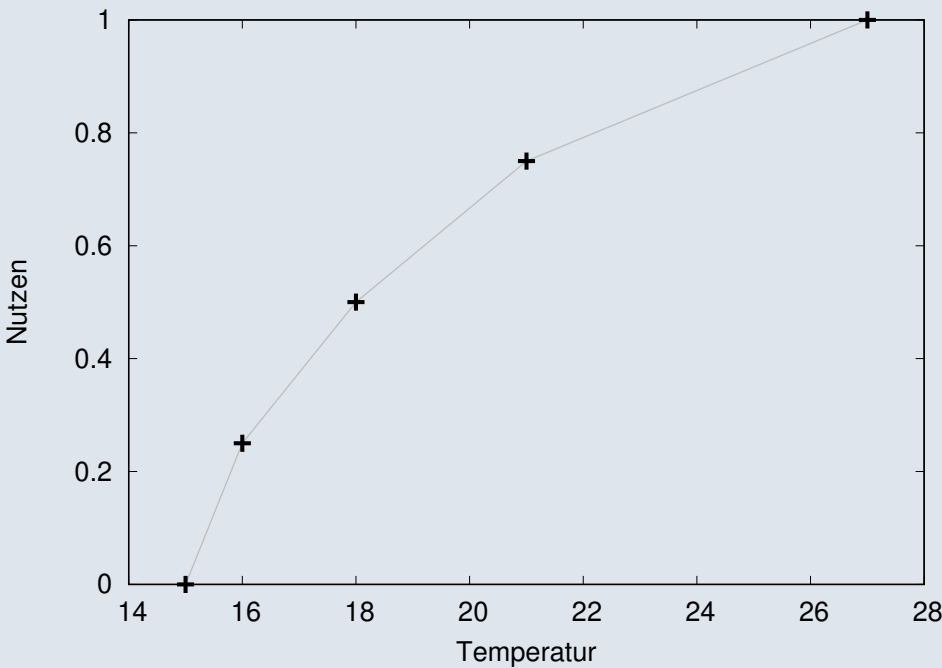
## Interpolation

- Given data points (e.g.,  $(x_1, u(x_1)), \dots, (x_k, u(x_k))$ )
- Find function  $u(x)$  that:
  - Satisfies the given data points
  - Provides a mathematical relationship for calculating intermediate values
- Linear interpolation: connect points with straight line segments
- For neighboring points  $(x_1, u(x_1))$  and  $(x_2, u(x_2))$ , for all  $x \in [x_1, x_2]$ :

$$u(x) = u(x_1) + \frac{u(x_2) - u(x_1)}{x_2 - x_1} \cdot (x - x_1)$$

## Interpolation – Example

	$x_i^0$	$x_i^{0.25}$	$x_i^{0.5}$	$x_i^{0.75}$	$x_i^1$
Utility	0	0.25	0.5	0.75	1
Air Temp.	15	16	18	21	27



## Goal Weights $\lambda_k$ : Tradeoff Method

- Normalized utility functions already found
- Rank goals so that the transition from  $x_1^0$  to  $x_1^1$  is most important
- For all other goals  $k = 2, \dots, K$ :
  - What manifestation  $\bar{x}_k$  must goal 1 have for the combination  $(\bar{x}_k, x_k^0)$  to be as valuable as  $(x_1^0, x_k^1)$

- In this case:

$$\lambda_1 u_1(\bar{x}_k) + \lambda_k u_k(x_k^0) = \lambda_1 u_1(x_1^0) + \lambda_k u_k(x_k^1)$$

- So:

$$\lambda_1 u_1(\bar{x}_k) + \lambda_k \cdot 0 = \lambda_1 \cdot 0 + \lambda_k \cdot 1$$

- Thus:

$$\lambda_k = u_1(\bar{x}_k) \lambda_1$$

## Goal Weights $\lambda_k$ : Tradeoff Method

- Solve the  $K \times K$  system of equations

$$\lambda_k = u_1(\bar{x}_k) \lambda_1$$
$$\sum_{k \in [K]} \lambda_k = 1$$

$$\forall k = 2, \dots, K$$

## Example

- Air temperature:  $x_1^0 = 15$ ,  $x_1^1 = 27$
- Water temperature:  $x_2^0 = 13$ ,  $x_2^1 = 27$
- Decision-maker finds the transition from 15 to 27 degrees Celsius in air temperature more important than from 13 to 27 degrees Celsius in water temperature
- Correct order already established
- Question: How warm must  $\bar{x}_2$  be for the following alternatives to be equally good:
  - Air  $\bar{x}_2$ , Water 13 degrees
  - Air 15, Water 27 degrees
- Answer: 21 degrees



## Example

- $\bar{x}_2 = 21$
- From utility functions,  $u_1(\bar{x}_2) = 0.75$
- Thus, the system of equations:

$$\begin{aligned}\lambda_2 &= 0.75\lambda_1 \\ \lambda_1 + \lambda_2 &= 1\end{aligned}$$

- Solution:  $\lambda_1 = 4/7$ ,  $\lambda_2 = 3/7$

## Example: MAUT Process

	Water Temp.		Air Temp.		Overall Utility
	°C	Utility	°C	Utility	
$a_1$	13.0	0.00	27.0	1.00	0.43
$a_2$	16.5	0.60	26.0	0.96	0.75
$a_3$	20.0	0.90	20.0	0.67	0.80
$a_4$	23.5	0.95	18.0	0.50	0.76
$a_5$	27.0	1.00	15.0	0.00	0.57
Importance	0.57		0.43		

## Bandwidth Effect

We want to buy a child car seat:

	Safety		Cost	
	Points	Utility	Euro	Utility
$a_1$	100	1.0	1200	0.5
$a_2$	90	0.9	800	1.0
$a_3$	0	0.0	1600	0.0

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- Alternative  $a_3$  is uninteresting
- Can we simply remove it?

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	Points	Utility	Euro	Utility
$a_1$	100	1.0	1200	0.5
$a_2$	90	0.9	800	1.0

- Alternative  $a_3$  is uninteresting
- Can we simply remove it?
- Must adjust utility function!

## Bandwidth Effect

- When an additional alternative is added (or removed), causing the utility bandwidth to change, we must:
  - Determine new utility functions
  - Determine new goal weights
- When a new goal is added, we must:
  - Determine new goal weights

## Quiz

### Question 1

Is there a precisely fitting weight vector  $w$ ?

$$\begin{pmatrix} 1 & 1 & 2 \\ 1 & 1 & 3/2 \\ 1/2 & 2/3 & 1 \end{pmatrix}$$

### Question 2

You are looking for a place to live and consider the time it takes to commute. The following alternatives are available:

	Time (h)
$a_1$	1/4
$a_2$	1/3
$a_3$	1
$a_4$	2

Determine a utility function using the bisection method.



## Quiz

### Question 1

Is there a precisely fitting weight vector  $w$ ?

$$\begin{pmatrix} 1 & 1 & 2 \\ 1 & 1 & 3/2 \\ 1/2 & 2/3 & 1 \end{pmatrix}$$

No.

### Question 2

You are looking for a place to live and consider the time it takes to commute. The following alternatives are available:

	Time (h)
$a_1$	$1/4$
$a_2$	$1/3$
$a_3$	1
$a_4$	2

Determine a utility function using the bisection method.