

# Decision theory

## Exercise 3

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## DEA – Model 1

$$\begin{aligned} \min \quad & \theta_j \\ \text{s.t.} \quad & \sum_{i \in I} \lambda_i x_{ik} \leq \theta_j x_{jk} \quad \forall k \in [N] \\ & \sum_{i \in I} \lambda_i y_{ik} \geq y_{jk} \quad \forall k \in [M] \\ & \theta_j \in \mathbb{R} \\ & \lambda_i \in \mathbb{R}_+ \quad \forall i \in I \end{aligned}$$

## Data

Branch	(1)	(2)	(3)
A	125	50	18
B	44	20	16
C	80	55	17
D	23	12	11

with:

- (1) Private transactions
- (2) Business transactions
- (3) Employees

## Exercise 1

Write the DEA LP for DMU A. Which branch is efficient?

## Solution 1, Part 1

(1), (2) are Output, (3) is Input

$$\min \theta_1$$

$$\text{s.t. } 18\lambda_1 + 16\lambda_2 + 17\lambda_3 + 11\lambda_4 \leq 18\theta_1$$

$$125\lambda_1 + 44\lambda_2 + 80\lambda_3 + 23\lambda_4 \geq 125$$

$$50\lambda_1 + 20\lambda_2 + 55\lambda_3 + 12\lambda_4 \geq 50$$

$$\theta_1, \lambda_1, \lambda_2, \lambda_3, \lambda_4 \geq 0$$

## Solution 1, Part 2

Have only one input  $\rightarrow$  can normalize

Branch	(1)	(2)	(3)
A	6.9	2.8	1
B	2.8	1.3	1
C	4.7	3.2	1
D	2.1	1.1	1

Only A and C are efficient in terms of DEA (supported Pareto efficient).

## AHP: Normalized Columns

How do I compute suitable weights  $w_1, w_2, w_3$  from a comparison matrix

$$R = \begin{pmatrix} r_{11} & r_{12} & r_{13} \\ r_{21} & r_{22} & r_{23} \\ r_{31} & r_{32} & r_{33} \end{pmatrix}$$

such that  $r_{ij} \approx w_i / w_j$ ?

- Using eigenvectors of  $R$
- Through geometric mean
- Via the method of least squares
- Now: normalized columns

## AHP: Normalized Columns

1. Normalize  $R$  such that the sum of each column equals 1
2.  $w_i$  is the mean of each row

The method is simple but lacks a theoretical foundation.

## Example

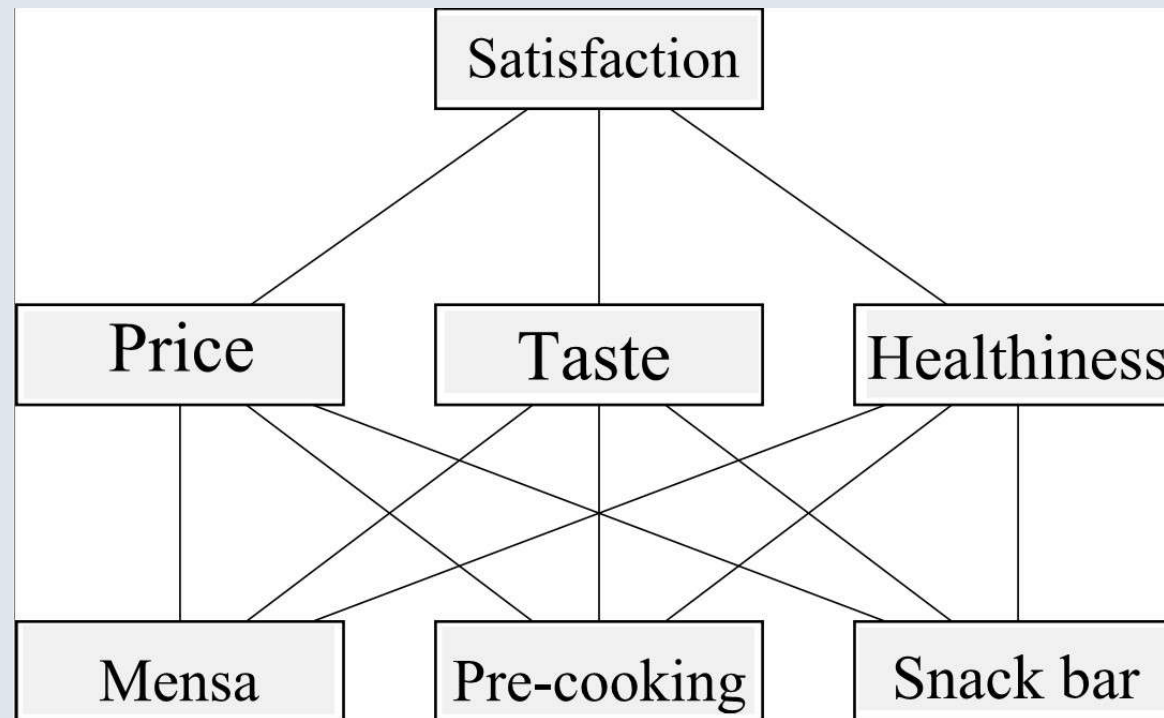
$$R = \begin{pmatrix} 1 & 3 & 1/2 \\ 1/3 & 1 & 2 \\ 2 & 1/2 & 1 \end{pmatrix} \rightarrow \bar{R} = \begin{pmatrix} 3/10 & 6/9 & 1/7 \\ 1/10 & 2/9 & 4/7 \\ 6/10 & 1/9 & 2/7 \end{pmatrix} \rightarrow w \approx \begin{pmatrix} 0.37 \\ 0.30 \\ 0.33 \end{pmatrix}$$

## Exercise 2

Model and solve the following problem using AHP:

- For lunch break, you have three options:
  - Going to the cafeteria
  - Pre-cooking for the next day in the evening
  - Going to a snack bar
- Relevant criteria are:
  - Price
  - Taste
  - Healthiness
- Maximize your overall satisfaction
- Use normalized columns

## Solution 2 (Example)





## Solution 2 (Example)

Comparison matrices and weight vectors:

$$R^{\text{Price}} = \begin{pmatrix} 1 & 1/2 & 1 \\ 2 & 1 & 2 \\ 1 & 1/2 & 1 \end{pmatrix},$$

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## Solution 2 (Example)

Comparison matrices and weight vectors:

$$R^{\text{Price}} = \begin{pmatrix} 1 & 1/2 & 1 \\ 2 & 1 & 2 \\ 1 & 1/2 & 1 \end{pmatrix},$$
$$R^{\text{Taste}} = \begin{pmatrix} 1 & 3/2 & 1 \\ 2/3 & 1 & 2/3 \\ 1 & 3/2 & 1 \end{pmatrix},$$

## Solution 2 (Example)

Comparison matrices and weight vectors:

$$R^{\text{Price}} = \begin{pmatrix} 1 & 1/2 & 1 \\ 2 & 1 & 2 \\ 1 & 1/2 & 1 \end{pmatrix},$$

$$R^{\text{Taste}} = \begin{pmatrix} 1 & 3/2 & 1 \\ 2/3 & 1 & 2/3 \\ 1 & 3/2 & 1 \end{pmatrix},$$

$$R^{\text{Healthiness}} = \begin{pmatrix} 1 & 1/2 & 4/3 \\ 2 & 1 & 7/3 \\ 3/4 & 3/7 & 1 \end{pmatrix},$$

## Solution 2 (Example)

Comparison matrices and weight vectors:

$$R^{\text{Price}} = \begin{pmatrix} 1 & 1/2 & 1 \\ 2 & 1 & 2 \\ 1 & 1/2 & 1 \end{pmatrix},$$

$$w^{\text{Price}} = \begin{pmatrix} 0.25 \\ 0.5 \\ 0.25 \end{pmatrix}$$

$$R^{\text{Taste}} = \begin{pmatrix} 1 & 3/2 & 1 \\ 2/3 & 1 & 2/3 \\ 1 & 3/2 & 1 \end{pmatrix},$$

$$R^{\text{Healthiness}} = \begin{pmatrix} 1 & 1/2 & 4/3 \\ 2 & 1 & 7/3 \\ 3/4 & 3/7 & 1 \end{pmatrix},$$

## Solution 2 (Example)

Comparison matrices and weight vectors:

$$R^{\text{Price}} = \begin{pmatrix} 1 & 1/2 & 1 \\ 2 & 1 & 2 \\ 1 & 1/2 & 1 \end{pmatrix},$$

$$R^{\text{Taste}} = \begin{pmatrix} 1 & 3/2 & 1 \\ 2/3 & 1 & 2/3 \\ 1 & 3/2 & 1 \end{pmatrix},$$

$$R^{\text{Healthiness}} = \begin{pmatrix} 1 & 1/2 & 4/3 \\ 2 & 1 & 7/3 \\ 3/4 & 3/7 & 1 \end{pmatrix},$$

$$w^{\text{Price}} = \begin{pmatrix} 0.25 \\ 0.5 \\ 0.25 \end{pmatrix}$$

$$w^{\text{Taste}} = \begin{pmatrix} 0.375 \\ 0.25 \\ 0.375 \end{pmatrix}$$

## Solution 2 (Example)

Comparison matrices and weight vectors:

$$R^{\text{Price}} = \begin{pmatrix} 1 & 1/2 & 1 \\ 2 & 1 & 2 \\ 1 & 1/2 & 1 \end{pmatrix},$$

$$R^{\text{Taste}} = \begin{pmatrix} 1 & 3/2 & 1 \\ 2/3 & 1 & 2/3 \\ 1 & 3/2 & 1 \end{pmatrix},$$

$$R^{\text{Healthiness}} = \begin{pmatrix} 1 & 1/2 & 4/3 \\ 2 & 1 & 7/3 \\ 3/4 & 3/7 & 1 \end{pmatrix},$$

$$w^{\text{Price}} = \begin{pmatrix} 0.25 \\ 0.5 \\ 0.25 \end{pmatrix}$$

$$w^{\text{Taste}} = \begin{pmatrix} 0.375 \\ 0.25 \\ 0.375 \end{pmatrix}$$

$$w^{\text{Healthiness}} = \begin{pmatrix} 0.27 \\ 0.52 \\ 0.21 \end{pmatrix}$$

## Solution 2 (Example)

Comparison matrices and weight vectors:

$$R^{\text{Satisfaction}} = \begin{pmatrix} 1 & 2/3 & 3/4 \\ 3/2 & 1 & 4/3 \\ 4/3 & 3/4 & 1 \end{pmatrix}$$

$$w^{\text{Satisfaction}} = \begin{pmatrix} 0.26 \\ 0.41 \\ 0.33 \end{pmatrix}$$

## Solution 2 (Example)

$$w_1^{\text{Satisfaction}} w^{\text{Price}} + w_2^{\text{Satisfaction}} w^{\text{Taste}} + w_3^{\text{Satisfaction}} w^{\text{Healthiness}}$$



## Solution 2 (Example)

$$\begin{aligned} & w_1^{\text{Satisfaction}} w^{\text{Price}} + w_2^{\text{Satisfaction}} w^{\text{Taste}} + w_3^{\text{Satisfaction}} w^{\text{Healthiness}} \\ &= 0.26 \begin{pmatrix} 0.25 \\ 0.5 \\ 0.25 \end{pmatrix} + 0.41 \begin{pmatrix} 0.375 \\ 0.25 \\ 0.375 \end{pmatrix} + 0.33 \begin{pmatrix} 0.27 \\ 0.52 \\ 0.21 \end{pmatrix} \end{aligned}$$

## Solution 2 (Example)

$$\begin{aligned} & w_1^{\text{Satisfaction}} w^{\text{Price}} + w_2^{\text{Satisfaction}} w^{\text{Taste}} + w_3^{\text{Satisfaction}} w^{\text{Healthiness}} \\ &= 0.26 \begin{pmatrix} 0.25 \\ 0.5 \\ 0.25 \end{pmatrix} + 0.41 \begin{pmatrix} 0.375 \\ 0.25 \\ 0.375 \end{pmatrix} + 0.33 \begin{pmatrix} 0.27 \\ 0.52 \\ 0.21 \end{pmatrix} \\ &\approx \begin{pmatrix} 0.31 \\ 0.40 \\ 0.29 \end{pmatrix} \end{aligned}$$

## Solution 2 (Example)

$$\begin{aligned} & w_1^{\text{Satisfaction}} w^{\text{Price}} + w_2^{\text{Satisfaction}} w^{\text{Taste}} + w_3^{\text{Satisfaction}} w^{\text{Healthiness}} \\ &= 0.26 \begin{pmatrix} 0.25 \\ 0.5 \\ 0.25 \end{pmatrix} + 0.41 \begin{pmatrix} 0.375 \\ 0.25 \\ 0.375 \end{pmatrix} + 0.33 \begin{pmatrix} 0.27 \\ 0.52 \\ 0.21 \end{pmatrix} \\ &\approx \begin{pmatrix} 0.31 \\ 0.40 \\ 0.29 \end{pmatrix} \end{aligned}$$

Thus, the best choice (in my case) is to cook at home!

## Exercise 3: MAUT

- You want to rent an apartment
- Four possible alternatives
- Three relevant criteria:
  - Price (Euro)
  - Size ( $m^2$ )
  - Distance from the city center ( $m$ )
- You determine the following metrics:

	Price	Size	Distance
W1	350	35	200
W2	400	50	1500
W3	500	45	300
W4	600	55	500

## Exercise 3: MAUT, Continuation

	Price	Size	Distance
W1	350	35	200
W2	400	50	1500
W3	500	45	300
W4	600	55	500

- Determine a utility function for price using the direct rating method
- Determine utility functions for size and distance using the halving method
- Determine weights for the three objective criteria using the trade-off method

## Solution 3: Direct Rating for Price

Price	350	400	500	600
Points				

## Solution 3: Direct Rating for Price

Price	350	400	500	600
Points	100			0

## Solution 3: Direct Rating for Price

Price	350	400	500	600
Points	100	80		0



## Solution 3: Direct Rating for Price

Price	350	400	500	600
Points	100	80	30	0

## Solution 3: Direct Rating for Price

Price	350	400	500	600
Points	100	80	30	0
Utility	1.0	0.8	0.3	0.0

## Solution 3: Halving Method for Size

	$x_2^0$	$x_2^{1/4}$	$x_2^{1/2}$	$x_2^{3/4}$	$x_2^1$
Utility	0	0.25	0.5	0.75	1
Size	35				55

## Solution 3: Halving Method for Size

	$x_2^0$	$x_2^{1/4}$	$x_2^{1/2}$	$x_2^{3/4}$	$x_2^1$
Utility	0	0.25	0.5	0.75	1
Size	35		43		55

## Solution 3: Halving Method for Size

	$x_2^0$	$x_2^{1/4}$	$x_2^{1/2}$	$x_2^{3/4}$	$x_2^1$
Utility	0	0.25	0.5	0.75	1
Size	35	38	43		55

## Solution 3: Halving Method for Size

	$x_2^0$	$x_2^{1/4}$	$x_2^{1/2}$	$x_2^{3/4}$	$x_2^1$
Utility	0	0.25	0.5	0.75	1
Size	35	38	43	48	55

## Solution 3: Halving Method for Size

	$x_2^0$	$x_2^{1/4}$	$x_2^{1/2}$	$x_2^{3/4}$	$x_2^1$
Utility	0	0.25	0.5	0.75	1
Size	35	38	43	48	55

Interpolation:

$$u_2(45) = u_2(43) + \frac{u_2(48) - u_2(43)}{48 - 43} \cdot (45 - 43) = 0.6$$

$$u_2(50) = u_2(48) + \frac{u_2(55) - u_2(48)}{55 - 48} \cdot (50 - 48) = 0.82$$

## Solution 3: Halving Method for Distance

	$x_3^0$	$x_3^{1/4}$	$x_3^{1/2}$	$x_3^{3/4}$	$x_3^1$
Utility	0	0.25	0.5	0.75	1
Distance	1500	800	500	250	200

Interpolation:

$$u_3(300) = u_3(500) + \frac{u_3(250) - u_3(500)}{250 - 500} \cdot (300 - 500) = 0.7$$



## Solution 3: Trade-Off Method

	Price	Utility	Size	Utility	Distance	Utility
W1	350	1.00	35	0.00	200	1.00
W2	400	0.80	50	0.82	1500	0.00
W3	500	0.30	45	0.60	300	0.70
W4	600	0.00	55	1.00	500	0.50

## Solution 3: Trade-Off Method

	Price	Utility	Size	Utility	Distance	Utility
W1	350	1.00	35	0.00	200	1.00
W2	400	0.80	50	0.82	1500	0.00
W3	500	0.30	45	0.60	300	0.70
W4	600	0.00	55	1.00	500	0.50

- First step, rearrange criteria
- Which criterion has the greatest difference in utility from 0 to 1?
- I find: Price
- No rearrangement necessary

## Solution 3: Trade-Off Method

	Price	Utility	Size	Utility	Distance	Utility
W1	350	1.00	35	0.00	200	1.00
W2	400	0.80	50	0.82	1500	0.00
W3	500	0.30	45	0.60	300	0.70
W4	600	0.00	55	1.00	500	0.50

- Second step, comparison questions
- What price  $\bar{x}_2$  must an apartment have for the following options to be equally good:
  - Price  $\bar{x}_2$  Euros, Size  $35m^2$
  - Price 600 Euros, Size  $55m^2$

## Solution 3: Trade-Off Method

	Price	Utility	Size	Utility	Distance	Utility
W1	350	1.00	35	0.00	200	1.00
W2	400	0.80	50	0.82	1500	0.00
W3	500	0.30	45	0.60	300	0.70
W4	600	0.00	55	1.00	500	0.50

- Second step, comparison questions
- What price  $\bar{x}_2$  must an apartment have for the following options to be equally good:
  - Price  $\bar{x}_2$  Euros, Size  $35m^2$
  - Price 600 Euros, Size  $55m^2$
- My answer: 350 Euros
- Thus,  $\lambda_1 u_1(\bar{x}_2) = \lambda_2$
- So,  $\lambda_1 = \lambda_2$

## Solution 3: Trade-Off Method

	Price	Utility	Size	Utility	Distance	Utility
W1	350	1.00	35	0.00	200	1.00
W2	400	0.80	50	0.82	1500	0.00
W3	500	0.30	45	0.60	300	0.70
W4	600	0.00	55	1.00	500	0.50

- Second step, comparison questions
- What price  $\bar{x}_3$  must an apartment have for the following options to be equally good:
  - Price  $\bar{x}_3$  Euros, Distance 1500m
  - Price 600 Euros, Distance 200m
- My answer: 400 Euros
- Thus,  $\lambda_1 u_1(\bar{x}_3) = \lambda_3$
- So,  $0.8\lambda_1 = \lambda_3$

## Solution 3: Trade-Off Method

Now solve the following system of equations:

$$\lambda_1 = \lambda_2$$

$$0.8\lambda_1 = \lambda_3$$

$$\lambda_1 + \lambda_2 + \lambda_3 = 1$$

Answer:

$$\lambda_1 = 5/14, \lambda_2 = 5/14, \lambda_3 = 4/14$$

## Solution 3: Total

	Price	Utility	Size	Utility	Distance	Utility	Total
W1	350	1.00	35	0.00	200	1.00	<b>0.64</b>
W2	400	0.80	50	0.82	1500	0.00	0.58
W3	500	0.30	45	0.60	300	0.70	0.52
W4	600	0.00	55	1.00	500	0.50	0.50
$\lambda$		5/14		5/14		4/14	

## Solution 3: Total

	Price	Utility	Size	Utility	Distance	Utility	Total
W1	350	1.00	35	0.00	200	1.00	<b>0.64</b>
W2	400	0.80	50	0.82	1500	0.00	0.58
W3	500	0.30	45	0.60	300	0.70	0.52
W4	600	0.00	55	1.00	500	0.50	0.50
$\lambda$		5/14		5/14		4/14	