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## **Competitors**

### **1) Siemens/Aerators Inc.**

- Aqua-Lator floating surface aerator
- Formerly, Aerators Inc., Welles Products or Peabody Welles. Ship from Thomasville, GA (service plant)
- Do not manufacture
- Use thread / nut to fasten prop. Shorter cross. Shorter cone causes vortexing

### **2) Aerator Solutions**

- Ecojet aerator
- Ex-Siemens Gen. Manager owned plant in Roscoe, IL
- Copied Siemens which copied Aqua-Jet® aerator
- Started with parts business for Aqua-Aerobic and Siemens units
- No installations

### **3) Aqua Turbo**

- Corporate office in Belgium. U.S. office located in Springdale, AR
- All SS units. Carbon steel motor shaft. Aerator using Archimedean screw impeller design. Inferior shoulder bolt design
- Vibration and structural failure common. Low reserve buoyancy

### **4) EPIC**

- Located in Ashland, VA
- Typically all fiberglass aerator. Can supply SS

### **5) EEE**

- Located in Mechanicsville, VA
- History of foreign components