

## Relative Value of Procurement Methods

Purchase Price	Internal Costs*	Life-Cycle Cost	After-Purchase Support	Reliability	Operating Costs	Manufacturer's Experience
Base Bid	○	○	○	■	■	■
Competitive Sealed Bidding	■	○	□	□	□	□
Leasing	□	■	○	○	○	○
Pre-purchase	○	■	■	■	□	■
Pre-qualification of Bidders	○	□	○	■	■	■
Request for Proposals	○	○	□	□	□	□
Sole Source Procurement	○	□	■	■	■	■

- Greatest Value to Owner
- Neutral Value to Owner
- Least Value to Owner

\*Value comes from minimizing the amount of internal administrative bid preparation costs.