



# Rep Memo

TO: Aqua-Aerobic Representatives  
FROM: Cheryl Kunz, Director of Marketing  
DATE: March 25, 2020  
RE: Introducing **LEARN \$ EARN** Online Rep Training Series

Dear Aqua-Aerobic Representatives:

Are you tired of watching repeats of last year's sporting events, losing at Monopoly for the tenth time, or counting the number of squares in a toilet paper roll to see how many more days it will last? Maybe you just need a media break from everything COVID-19?

Aqua has been preparing for this and we are ahead of the game with a guaranteed solution for getting you through this "new normal" and providing you with a tool to keep you doing what you do best—promoting and selling Aqua!

Introducing **LEARN \$ EARN** - a new online rep training series that will feed your brain with the latest information on Aqua-Aerobic products and technologies, including: selling strategies, case studies, new applications and competition updates.



Each **LEARN \$ EARN** will be 45 minutes in length, easily accessible from your computer using Zoom conferencing and provide interactive components, a dedicated Q&A section, real-time audience polling and maybe a fun contest or two. Our first session will be presented:

**Tuesday, March 31 at 10:30 a.m. (cdt)**

**AquaNereda: 1<sup>st</sup> Plant Startup, Performance Updates and Selling Strategies**

**Presenter: Joe Tardio, Product Manager, AquaNereda®**

To register for this webinar, please [click here](#). Upon receiving your registration, we will send you a link and additional webinar details.

**NOTE:** Registration will close on March 30 at 4 p.m. (cdt) so register early so you don't miss out on this first **LEARN \$ EARN** rep training session.

Receive **AquaBucks** for attending this and all future Learn and Earn training sessions. AquaBucks can be redeemed for Aqua apparel, seminar attendee fees, tradeshow banners and other cool stuff! Attend this first Learn and Earn session and automatically receive **\$50 in AquaBucks**! Rack up your AquaBucks and redeem when you want and how you want! We look forward to seeing you online!

