

# TARAS NOVAK

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## PROFILE

A highly motivated junior consultant, researcher and systems specialist. Oriented to the executives level decision support. Looking for an entry-level analyst position.

## RECORDS

### INFORMATION ANALYST, AVALON FA – JULY, 2016

The company operates in the stocks and derivatives direct market access industry and the company's management decided to enlarge, diversifying their core businesses. I was responsible for some data research related to stocks and futures exchanges as well as for step-by-step elaboration of new directions.

*Achievements: Prepared reports about Tadawul, Kenya seeds, futures tariffs and some surveys*

### PRICE STRATEGY ANALYST, IBOX – JUNE, 2016

Investigation about price elasticity in context of creating new development strategy to financial payments company. The underline comes with a vision wide to an existing company's potential to growth, scale or change.

*A: Developed and presented a project plan for this particular tariffs' task to management*

### CRM ANALYST, FIRST UKRAINIAN INTERNATIONAL BANK – JULY/MAY, 2015

Incorporation of two banking units within one banking group into the one, united bank. Consolidation of CRM methodology, remote sales, IT systems and managing consequently to PMO integration processes general strategy. Preparing technical scripts at start of forthcoming loyalty campaigns.

*A: Left a thought about possible ways of X-sales processes improvements*

## DIPLOMA

**NATIONAL TECHNICAL UNIVERSITY OF UKRAINE "KYIV POLYTECHNIC INSTITUTE", INSTITUTE  
FOR APPLIED SYSTEM ANALYSIS – SOCIAL INFORMATICS, BSC'12**

## SKILLS

SQL(\*\*), ENGLISH (B1), VBA(\*\*), HTML(\*\*), CSS(\*\*), JS(\*), PHP(\*), PYTHON(\*)

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