



FILTERS

vs LY

vs Target

2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

YTG

Region, Market

All

Segment, category, Product

All

Customer

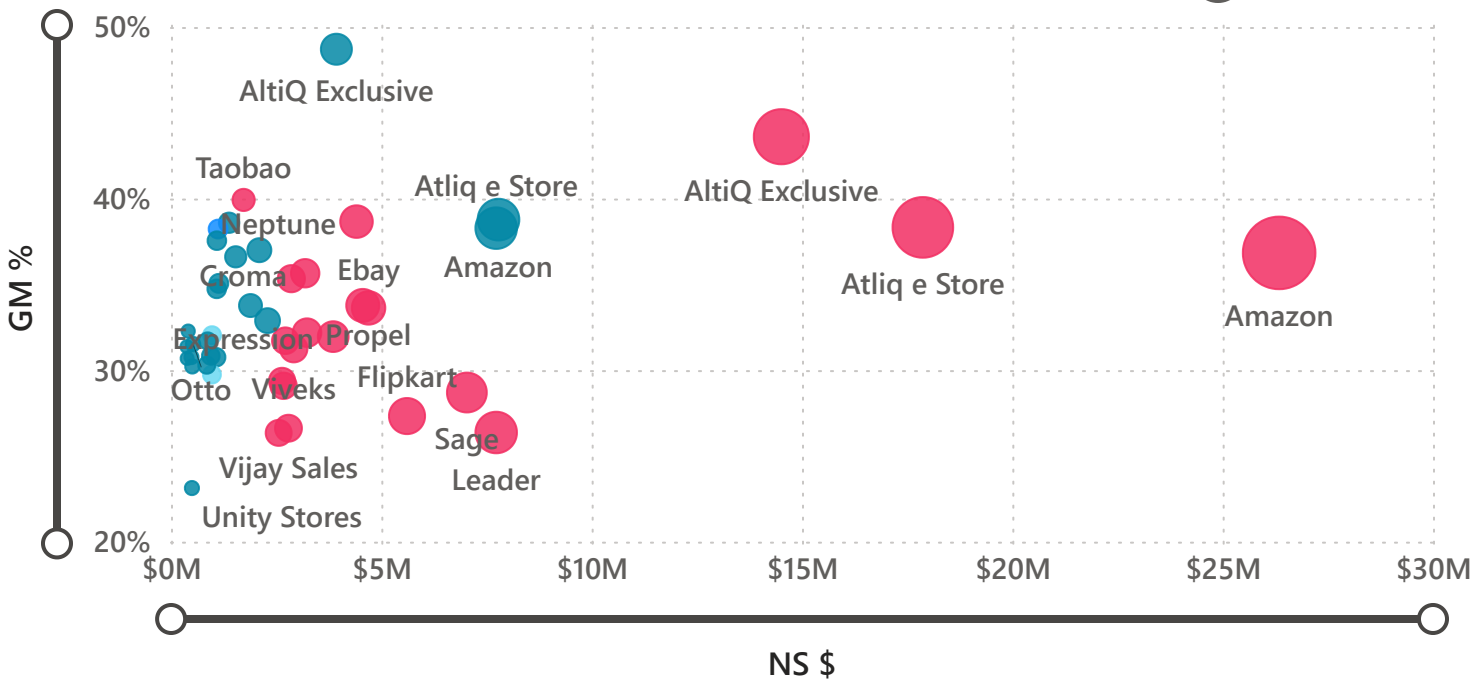
All

Abbreviations:

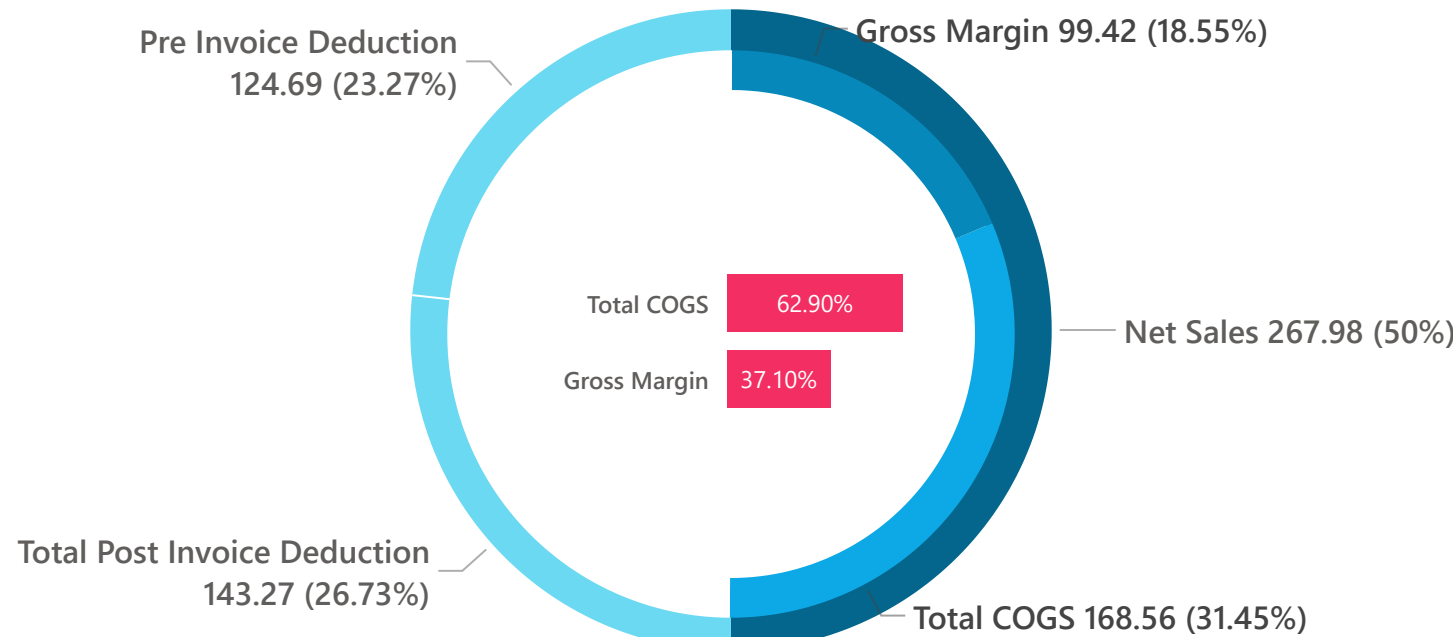
GM= Gross Margin | BM = Bench Mark |  
Chg= Change | LY = Last Year |  
YTD = Year To Date | YTG = Year To Go

Performance Metrix

Region ● APAC ● EU ● LATAM ● NA



Unit Economics



Customer

product

Customer

NS \$

GM \$

-

GM %

Δ GM %

Zone

\$2.04M

0.80M

39.43%

-0.02

walmart

\$3.42M

1.28M

37.43%

0.04

Viveks

\$2.92M

0.91M

31.25%

-0.22

Vijay Sales

\$2.79M

0.74M

26.61%

-0.38

Unity Stores

\$0.50M

0.12M

23.13%

-0.41

UniEuro

\$2.10M

0.78M

36.99%

-0.08

Taobao

\$1.73M

0.69M

39.92%

-0.12

Synthetic

\$5.75M

2.54M

44.23%

0.09

Surface Stores

\$0.69M

0.26M

38.10%

0.74

Staples

\$3.71M

1.48M

39.99%

0.17

Sound

\$2.18M

1.02M

46.64%

0.16

Sorefoz

\$1.38M

0.53M

38.59%

-0.12

Saturn

\$0.50M

0.15M

30.81%

-0.03

Sage

\$8.32M

2.60M

31.22%

-0.29

Relief

\$1.33M

0.50M

37.59%

-0.02

Reliance Digital

\$3.36M

1.22M

36.36%

-0.15

Radio Shack

\$2.28M

0.86M

37.62%

0.17

Radio Popular

\$1.89M

0.64M

33.76%

-0.19

Propel

\$3.23M

1.04M

32.18%

-0.22

Premium Stores

\$1.43M

0.54M

37.79%

-0.05

Total

\$267.98M

99.42M

267.98

37.10%

-0.10