FILTERS

vs LY   vs Target

2019   2020   2021   2022Est

Q1   Q2   Q3   Q4

YTD   YTG

Region, Market
All

Segment, category, Product
All

Customer
All

Abbreviations:
GM= Gross Margin | BM = Bench Mark |
Chg= Change | LY = Last Year |
YTD = Year To Date | YTG = Year To Go |
EI= Excess Inventory , OOS= Out Of
Stock

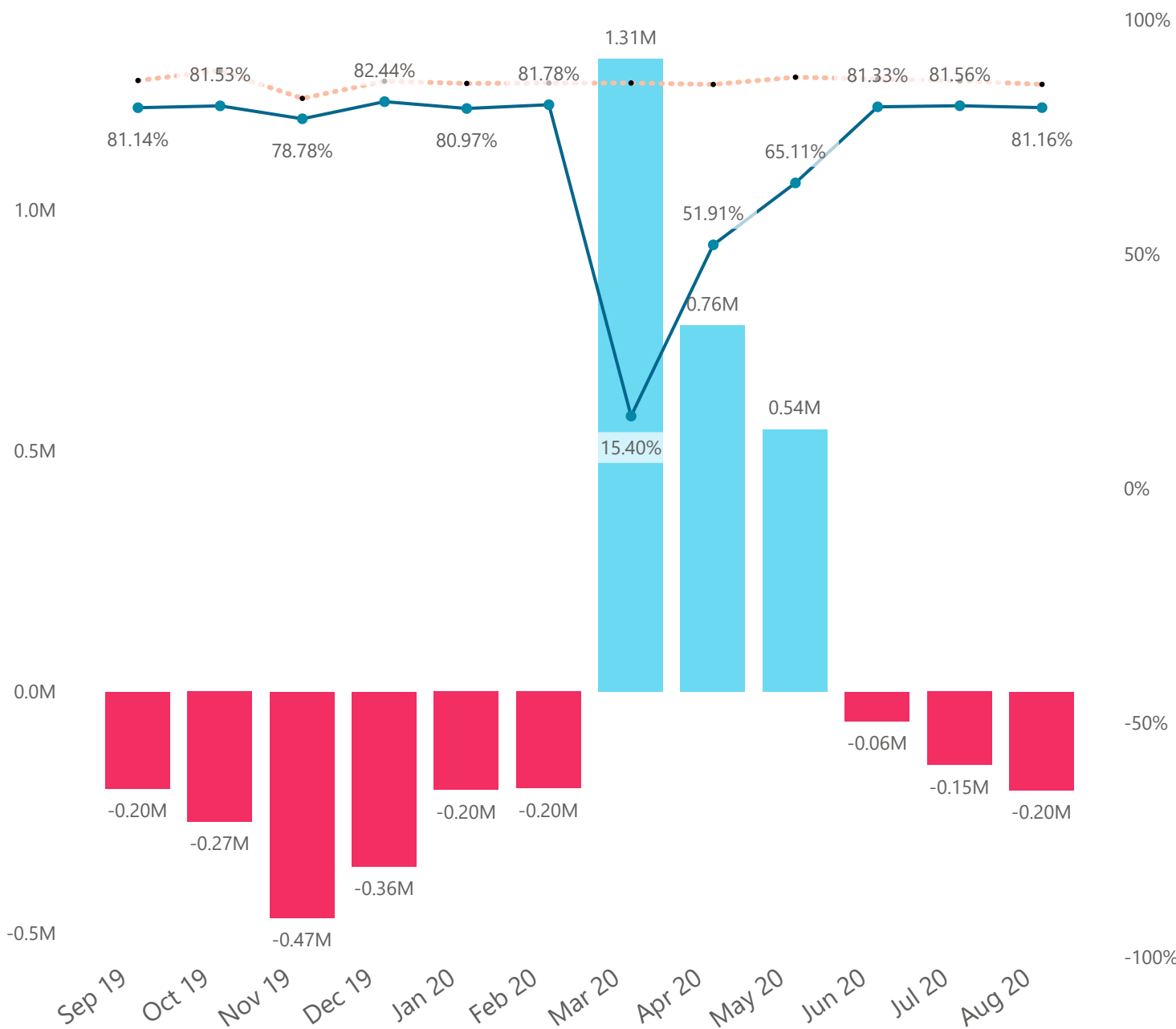| Forecast Accuracy %	Net Error	ABS Error
72.99%	492K	6M
LY: 86.45%	-15.57% ▼	LY: 0.64M	-22.88% ▲	LY: 1.55M	271.06% ▼

Accuracy / Net Error Trend

● Net Error   ● Forecast Accuracy %   ● Forecast Accuracy % LY

Key Metrics By Customer

Customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
AltiQ Exclusive	56.65%	0.77	330680	17.76%	EI
Novus	36.59%	0.41	285814	44.88%	EI
Synthetic	38.32%	0.48	261010	40.23%	EI
Sage	35.92%	0.47	142746	16.73%	EI
Electricalsocity	42.87%	0.53	122081	24.92%	EI
Digimarket	39.69%	0.53	87844	34.82%	EI
Nomad Stores	43.96%	0.45	85613	34.93%	EI
Forward Stores	38.58%	0.50	84187	37.95%	EI
Chip 7	41.32%	0.30	79770	37.39%	EI
Elkjøp	45.00%	0.12	78218	39.29%	EI
Sound	41.27%	0.51	76763	34.71%	EI
Media Markt	43.66%	0.08	73908	38.26%	EI
Insight	37.11%	0.46	70231	45.38%	EI
Reliance Digital	38.76%	0.47	64515	19.64%	EI
UniEuro	45.77%	0.32	62607	27.48%	EI
Total	72.99%	0.86	491599	2.31%	EI

Key Metrics By Product

Segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
⊞ Storage	81.01%	0.80	698487	14.86%	EI
⊞ Peripherals	75.18%	0.85	193476	7.43%	EI
⊞ Notebook	76.65%	0.83	146640	22.59%	EI
⊞ Networking	52.50%	0.81	-379134	-28.90%	OOS
⊞ Desktop	70.07%		-52	-2.00%	OOS
⊞ Accessories	71.42%	0.90	-167818	-1.40%	OOS
Total	72.99%	0.86	491599	2.31%	EI