



FILTERS

vs LY

vs Target

2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

YTG

Region, Market

All

Segment, category, Product

All

Customer

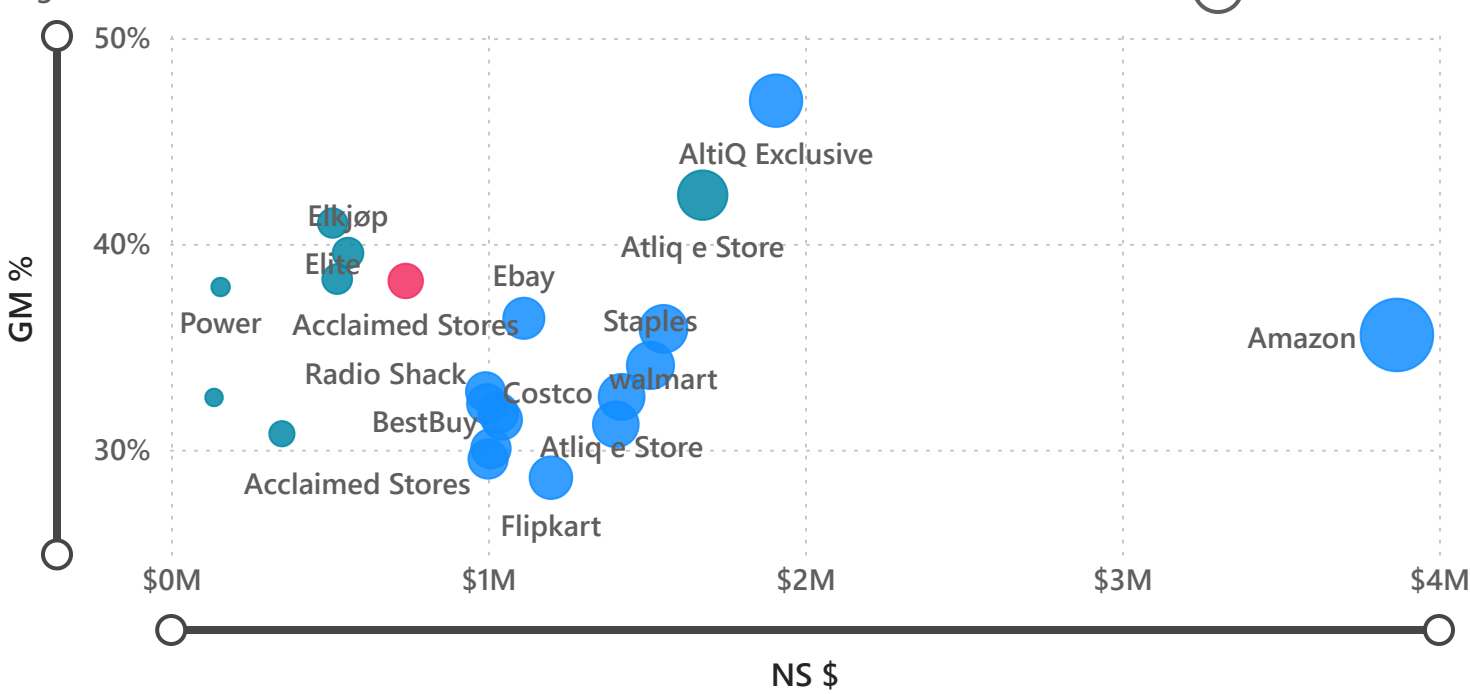
All

Abbreviations:

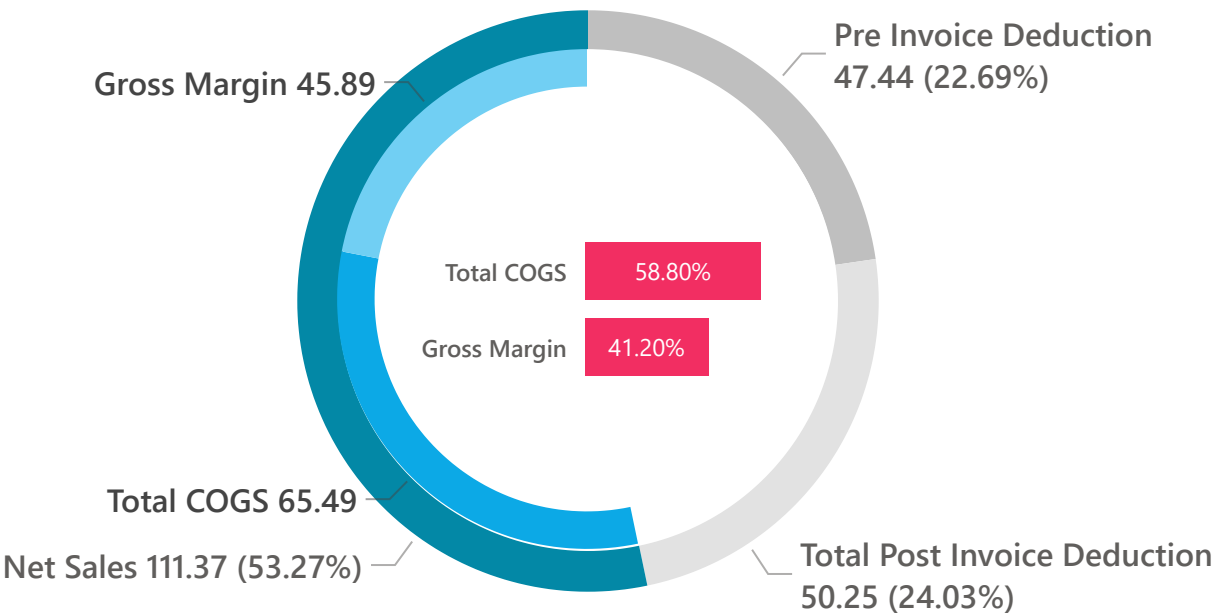
GM= Gross Margin | BM = Bench Mark |
Chg= Change | LY = Last Year |
YTD = Year To Date | YTG = Year To Go

Performance Metrix

Region ● APAC ● EU ● NA



Unit Economics



Customer

product

Customer	NS \$	GM \$	-	GM %
Zone	\$0.41M	0.17M		40.32%
walmart	\$1.55M	0.56M		35.87%
Viveks	\$1.91M	0.76M		40.01%
Vijay Sales	\$2.12M	0.91M		42.79%
Unity Stores	\$0.34M	0.13M		39.37%
UniEuro	\$0.74M	0.30M		40.15%
Taobao	\$0.27M	0.12M		45.55%
Synthetic	\$2.31M	0.94M		40.68%
Surface Stores	\$0.11M	0.02M		21.84%
Staples	\$1.51M	0.52M		34.09%
Sound	\$0.68M	0.27M		40.19%
Sorefoz	\$0.67M	0.29M		43.68%
Saturn	\$0.28M	0.09M		31.81%
Sage	\$5.85M	2.56M		43.70%
Relief	\$0.47M	0.18M		38.49%
Reliance Digital	\$1.98M	0.85M		42.97%
Radio Shack	\$1.00M	0.32M		32.23%
Radio Popular	\$0.62M	0.26M		41.69%
Propel	\$1.96M	0.81M		41.22%
Premium Stores	\$0.56M	0.22M		39.63%
Total	\$111.37M	45.89M	111.37	41.20%