

Arvind R. Singh

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Work Experience

Kelly Right Real Estate

Licensed Real Estate Commercial/Residential Broker | Seattle, WA

2019—Present

- Sold \$1,300,000+ worth of real estate within first six months.
- Guide and assisting sellers/buyers in marketing and purchasing properties under the best terms.
- Provide skillful advice in terms of investment properties and property management techniques.
- Deliver comprehensive knowledge of mortgage and real estate processes and procedures.

Sound Credit Union

Universal Associate | Bellevue, WA

2019—2020

- Established memberships, originated & processed consumer loans, and serviced accounts.
- Consulted members in their short and long-term financial goals while addressing daily needs.
- Aided trainers, managers and retail staff to uncover hidden member opportunities.

Boeing Employees Credit Union (BECU)

Member Consultant I, II, III, & IV | Renton, WA

2016—2018

- Licensed MLO + Notary
- Achieved loan origination of \$1,000,000+ every quarter.
- Served as subject matter expert in business services, consumer lending, deposit servicing: IRA, POA & Fiduciary accounts.
- Consistently exceeded quarterly goals in loan units, NPS, referrals & quality assurance.
- Coordinated with IT & Retail management to debut technological advancements to front-line staff.
- Assessed exposure while mitigating risk to the Credit Union & its Members.

Skills

Sales: Top loan originator at BECU with \$4,000,000+ originated and funded.
Communication: Can instantly build rapport with anyone. Best in class communication.
Productivity: Outlook, Excel, Pegareach, Evolve, Papyrus, Payplus, Onelink, Appro & Qualefile
Languages: English, Punjabi & Hindi

Achievements

BECU - Hero Award: Highest honor at BECU. 2018
BECU - Best In The World Award: Highest honor in the West District. 2017
BECU - Balance Performance Award (x4): Extraordinary performance in all metrics 2016—2017
Nordstrom: Highest honor at Nordstrom 2016