

# Arvind R. Singh

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## Work Experience

### Kelly Right Real Estate

**Licensed Real Estate Commercial/Residential Broker** | Seattle, WA

2019—Present

- Sold \$1,300,000+ worth of real estate within first six months.
- Guide and assisting sellers/buyers in marketing and purchasing properties under the best terms.
- Provide skillful advice in terms of investment properties and property management techniques.
- Deliver comprehensive knowledge of mortgage and real estate processes and procedures.

### Sound Credit Union

**Universal Associate** | Bellevue, WA

2019—2020

- Established memberships, originated & processed consumer loans, and serviced accounts.
- Consulted members in their short and long-term financial goals while addressing daily needs.
- Aided trainers, managers and retail staff to uncover hidden member opportunities.

### Boeing Employees Credit Union (BECU)

**Member Consultant I, II, III, & IV** | Renton, WA

2016—2018

- Licensed MLO + Notary
- Achieved loan origination of \$1,000,000+ every quarter.
- Served as subject matter expert in business services, consumer lending, deposit servicing: IRA, POA & Fiduciary accounts.
- Consistently exceeded quarterly goals in loan units, NPS, referrals & quality assurance.
- Coordinated with IT & Retail management to debut technological advancements to front-line staff.
- Assessed exposure while mitigating risk to the Credit Union & its Members.

## Skills

**Sales:** Top loan originator at BECU with \$4,000,000+ originated and funded.

**Communication:** Can instantly build rapport with anyone. Best in class communication.

**Productivity:** Outlook, Excel, Pegareach, Evolve, Papyrus, Payplus, Onelink, Appro & Qualefile

**Languages:** English, Punjabi & Hindi

## Achievements

**BECU - Hero Award:** Highest honor at BECU.

2018

**BECU - Best In The World Award:** Highest honor in the West District.

2017

**BECU - Balance Performance Award (x4):** Extraordinary performance in all metrics

2016—2017

**Nordstrom:** Highest honor at Nordstrom

2016