



Sales Performance

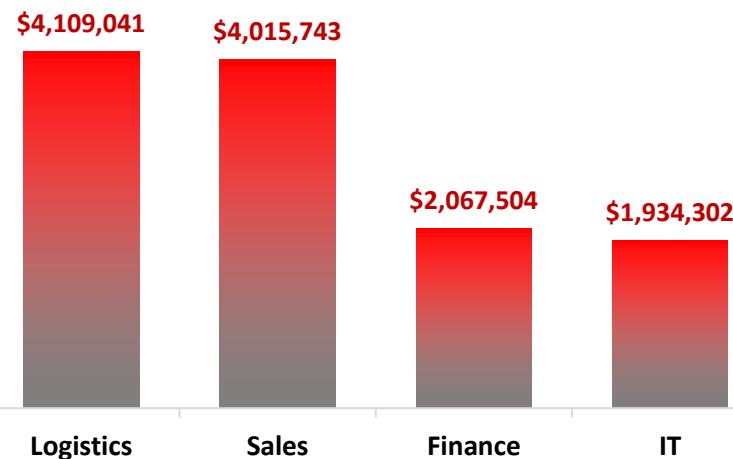
Payment_Method

Card	Cash
PayPal	Transfer

Date

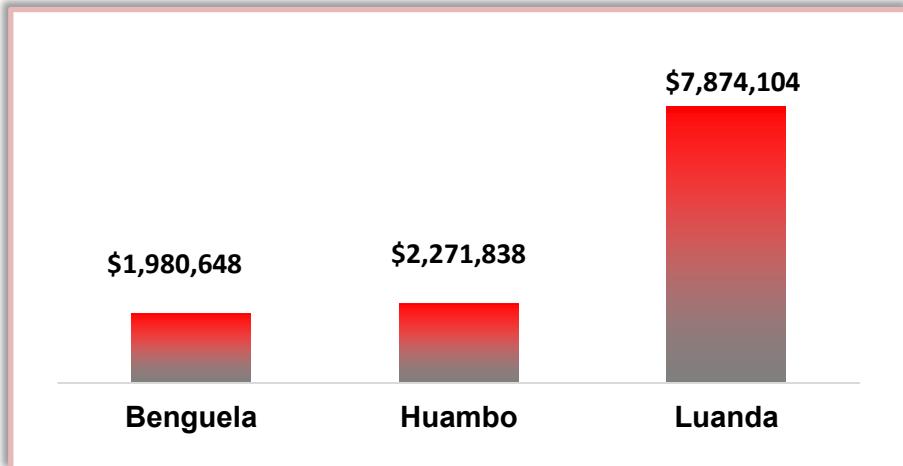
All Periods	YEARS ▾
2022	2023
2023	2024
2024	

Department	Revenues	Sum of Profit	Sum of Profit Margin
Logistics	\$4,109,041.00	\$919,729.00	22%
Sales	\$4,015,743.00	\$912,744.00	23%
Finance	\$2,067,504.00	\$458,660.00	22%
IT	\$1,934,302.00	\$449,332.00	23%
Grand Total	\$12,126,590.00	\$2,740,465.00	23%



Logistics and Sales together account for over 65% of total revenue, indicating that operational efficiency and sales execution are the primary revenue drivers, while Finance and IT play more of a supporting role.

Sales by Region			
Department	Sum Revenue	Sum of Profit	Sum of Profit Margin
Benguela	\$1,980,648.00	\$441,549.00	22%
Huambo	\$2,271,838.00	\$501,473.00	22%
Luanda	\$7,874,104.00	\$1,797,443.00	23%
Grand Total	\$12,126,590.00	\$2,740,465.00	23%



Logistics and Sales together account for over 65% of total revenue, indicating that operational efficiency and sales execution are the primary revenue drivers, while Finance and IT play more of a supporting role.

Sales by Clients	
Client	Sum of Revenue
WALMART INTL	\$1,454,275.00
TESLA, INC.	\$1,501,508.00
SHOPRITE ANGOLA	\$1,389,946.00
NOSSO SUPERMERCADO	\$1,525,694.00
MAXI CASH	\$1,598,975.00
KERO	\$1,595,938.00
ARZAMART	\$1,628,147.00
AMAZON.CO	\$1,432,107.00

Top 5 Clients	
Client	Sales
ARZAMART	\$1,628,147.00
KERO	\$1,595,938.00
MAXI CASH	\$1,598,975.00
NOSSO SUPERMERCADO	\$1,525,694.00
TESLA, INC.	\$1,501,508.00

