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International Business Machines Corp. made news this summer when it landed an unusual contract to manage all of Eastman Kodak Co. 's data-processing needs named:x-c n IBM is based in Armonk , N.Y named:x-c _ v:e-i-p-h p:e-u-i named:x-c _ named:x-c The loss is a setback to IBM , which pointed to the Kodak contract as an example of its success in systems integration . q:i-h-h n_of:x-i v_id:e-p-i q:i-h-h n:x p:e-u-i n_of:x n_of:x n_of:x-i _ compound (ARGI)
or c)
outer makers (ARG) (BV (ARG) (ARG) in pre That 's an emerging business in which computer makers or consultants provide turnkey communications and computing services to major corporations . x:x v_id:e-p-i q:i-h-h v:e-i n:x p:e-u-i _ n:x n_of:x-i _ n:x v:e-i-i-i n:x n_of:x _ n:x v:e-i-i-i n:x n_of:x _ n:x v:e-i-i-i n:x n_of:x _ n:x _ n:x n_of:x _ n:x _ n A Kodak spokesman declined to disclose the potential value of the contract , which is still in negotiation . q:i-h-h named:x-c n:x v:e-i-h _ v_to:e-i-p-i q:i-h-h a:e-p n:x p:e-x-i q:i-h-h n:x _ _ _ a:e-e p:e-u-i n_of:x-i _ He said that American Telephone & Telegraph and connumications Corp. , Rochester Telephone Corp. and IBM itself would likely be Digital 's subcontractors on the project pron:x v_to:e-i-h-i named:x-c named:x "When we decided to look outside the company for critical data-processing and communications services, we wanted to get the best vendor for that service, "said Paul Allen, the spokesman r.x:e-h-h pron:x v:e-i-h v:e-i p:e-u-i q:i-h-h n_of:x-i p:e-u-i a_of:e-p-i v:e-i-p _ n_of:x n:x _ pron:x v:e-i-h _ v:e-i-i q:i-h-h a_at-for-of:e-i n_of:x-i p:e-u-i q_dem:i-h-h n:x _ v_to:e-i-h-i named:x-c named:x-c _ q:i-h-h n:x