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International Business Machines Corp. made news this summer when it landed an unusual contract to manage all of Eastman Kodak Co. 's data-processing needs ev-w1923f6
 But the computer giant appears to have lost a second key contract with Kodak to archrival Digital Equipment Corp .
Kodak , based in Rochester , N.Y. , said IBM also had bid for the business .
COMPL)
example of its success in systems integration
                                                                       turnkey communications and computing services to major corporations .
 That 's an emerging business in which computer makers or consultants provide tev-w218f2 ev-w2119f2 - - - ev-w2424f1
American Telephone & Telegraph , MCI Communications Corp. , Rochester Telephone Corp. and IBM itself would likely be Digital 's subcontractors on the project .
He said
ev-w2833f1
"When we decided to look outside the company for critical data-processing and communications services , ev-w823f1 v-w413_u_nobodyf7
                                                                                         services , we wanted to get the best vendor for that service , "said Paul Allen , the spokesman ev-w2833f1 - ev-w2833f1 - ev-w2833f1
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