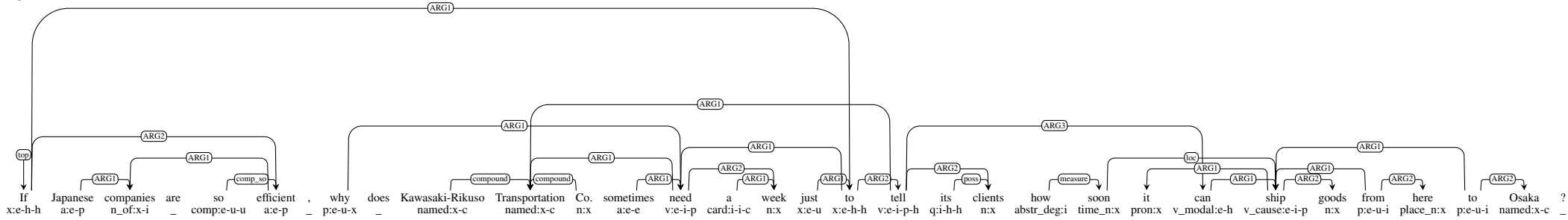
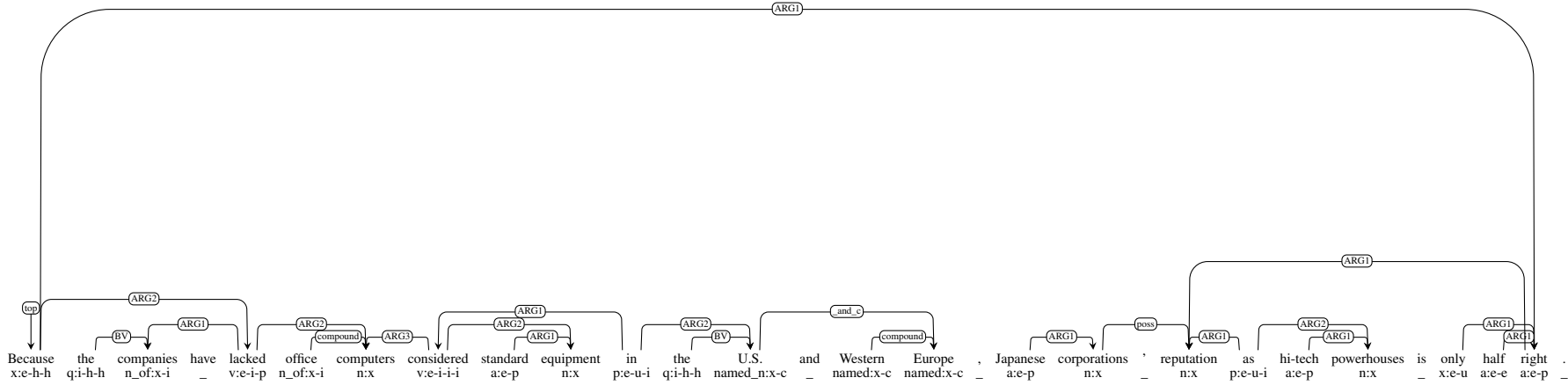


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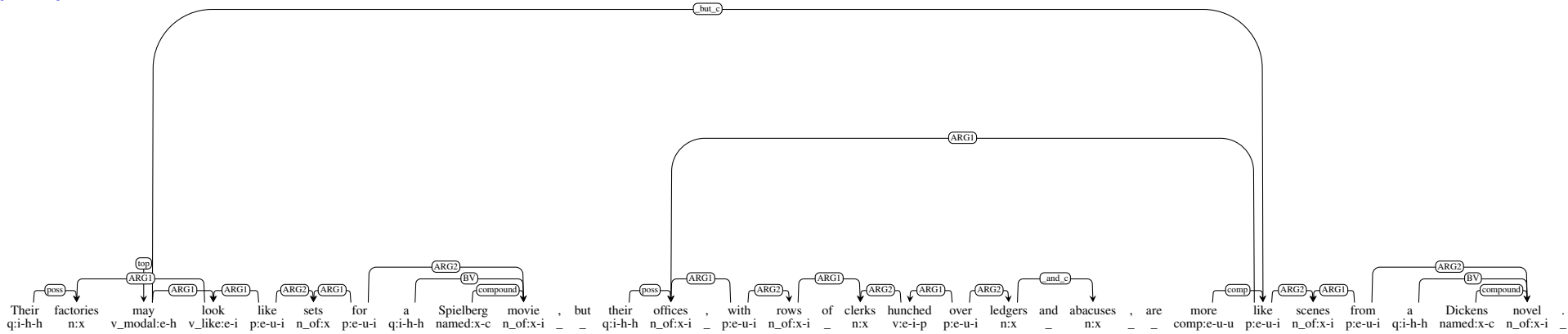
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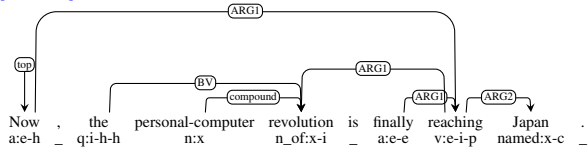
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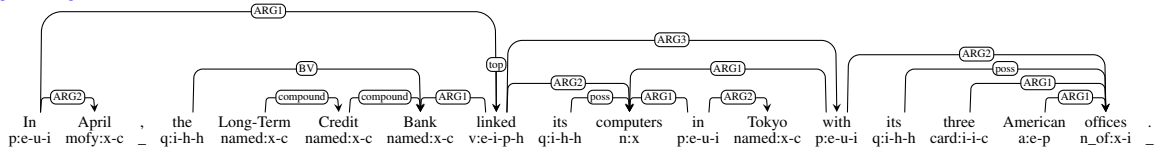
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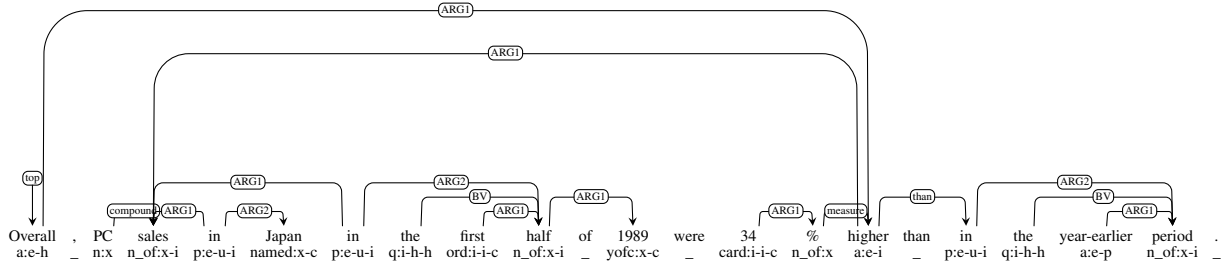
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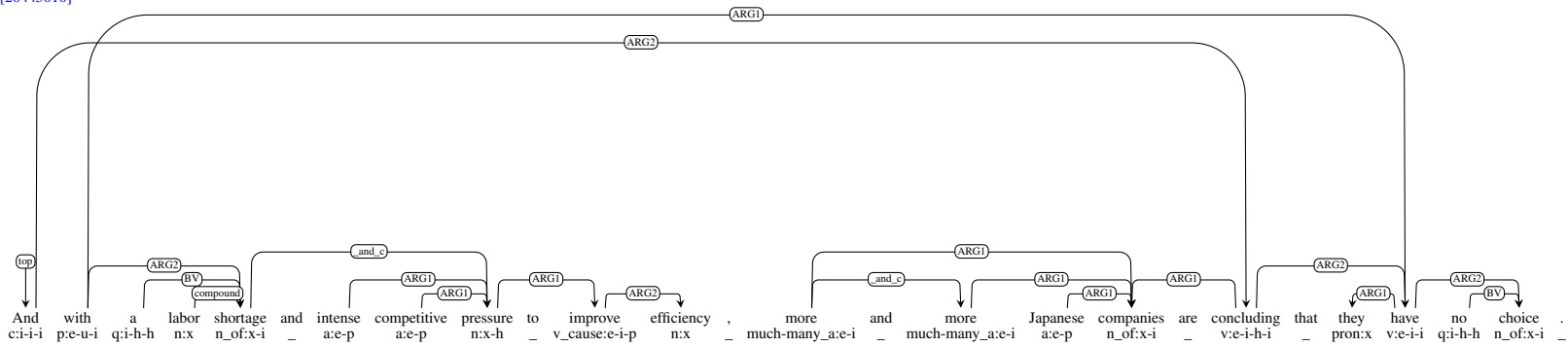
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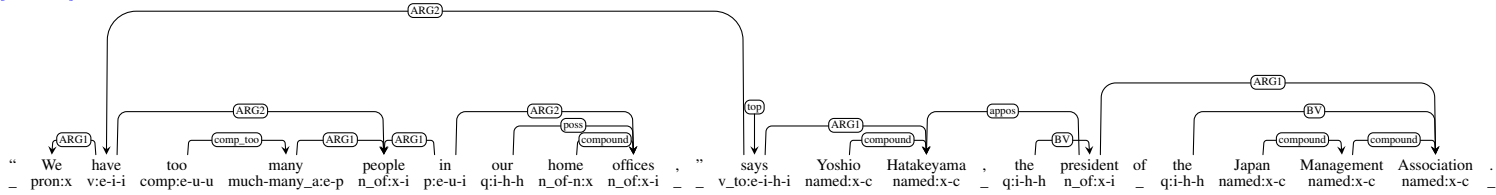
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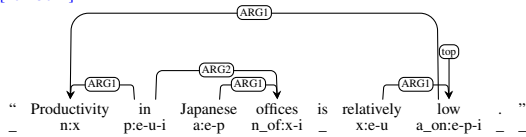
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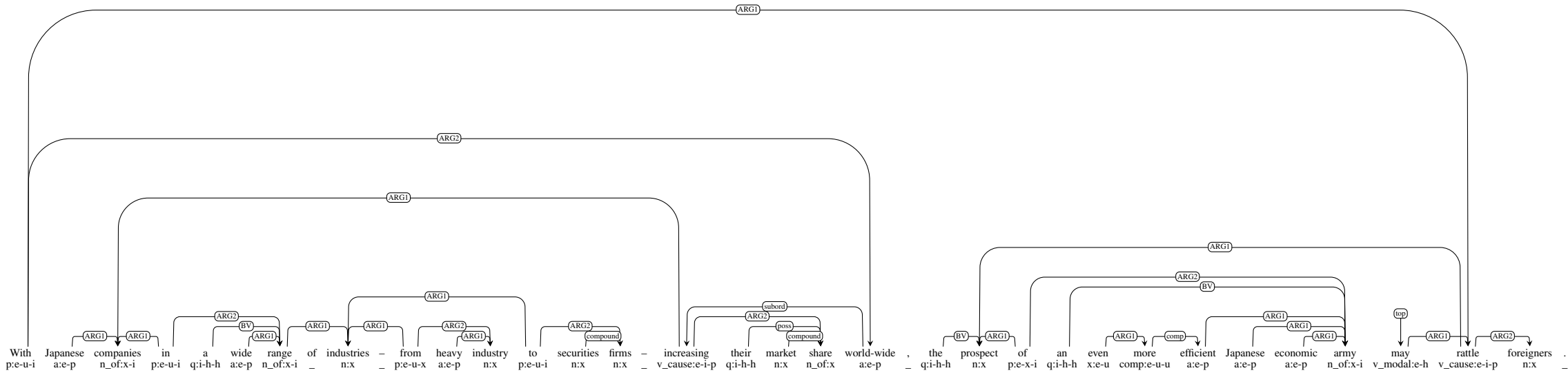
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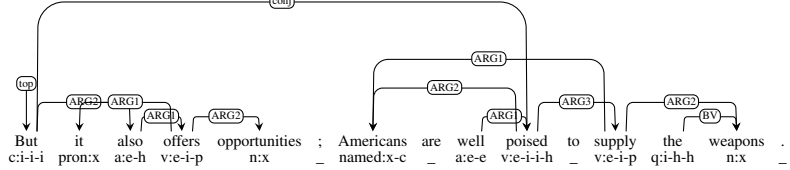
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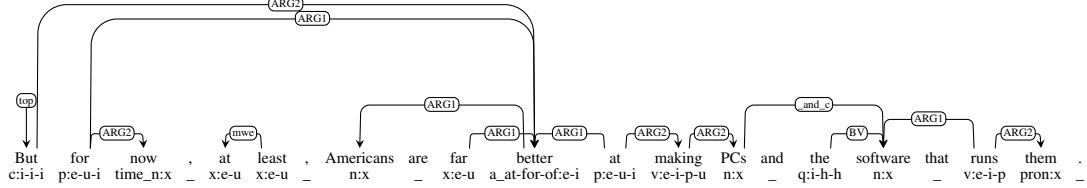
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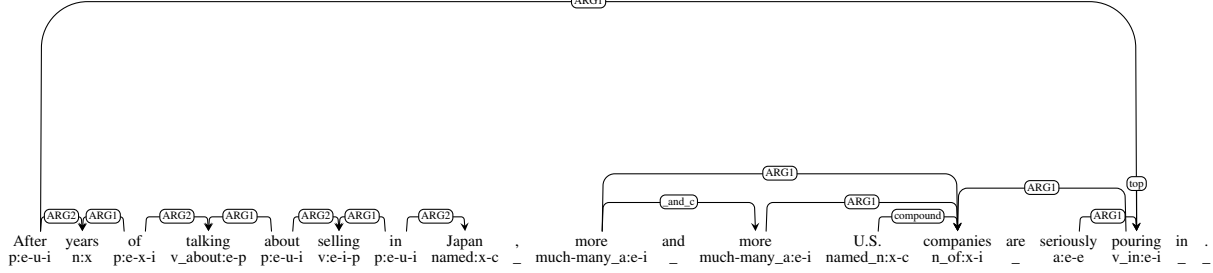
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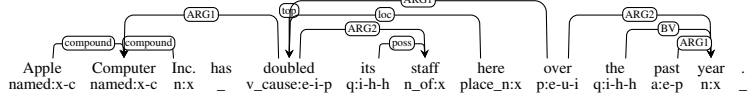
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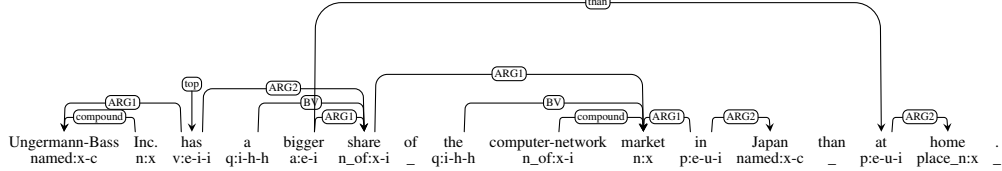
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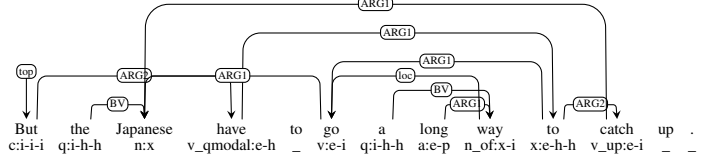
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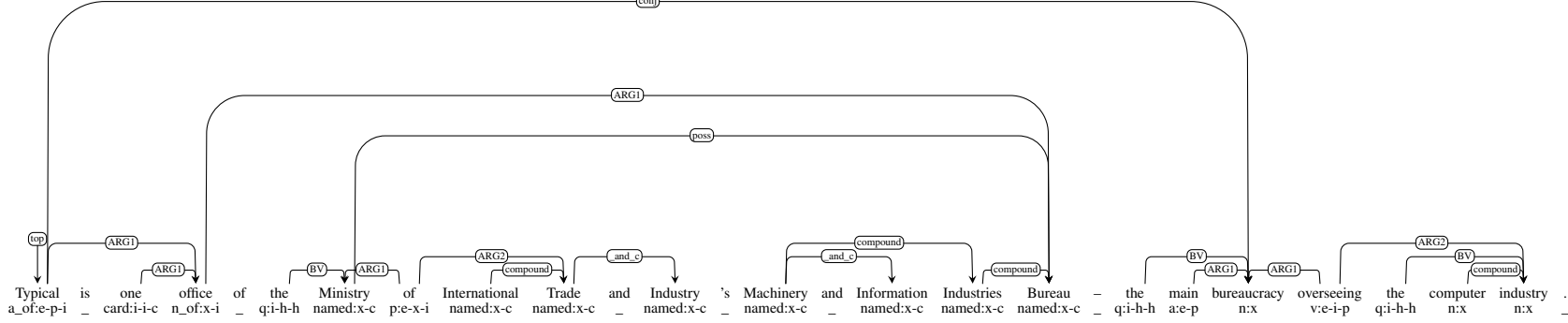
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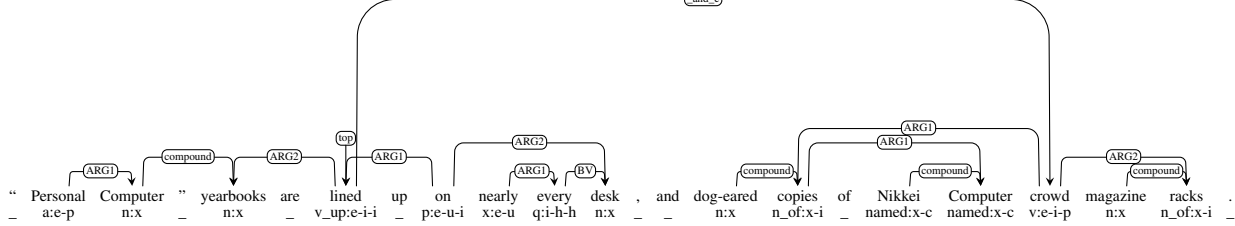
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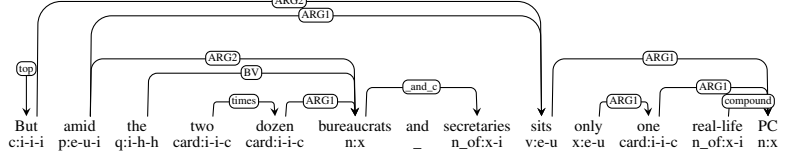
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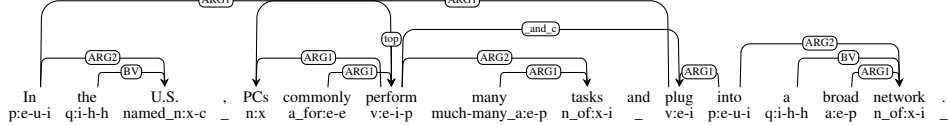
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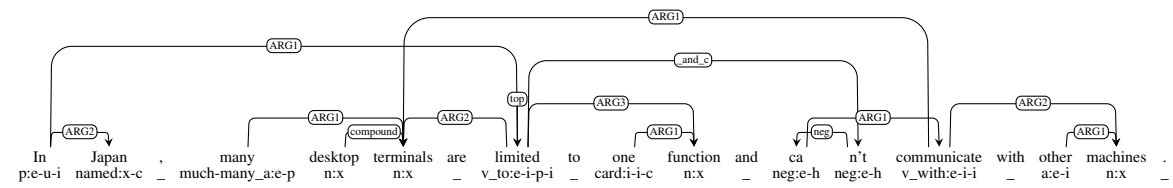
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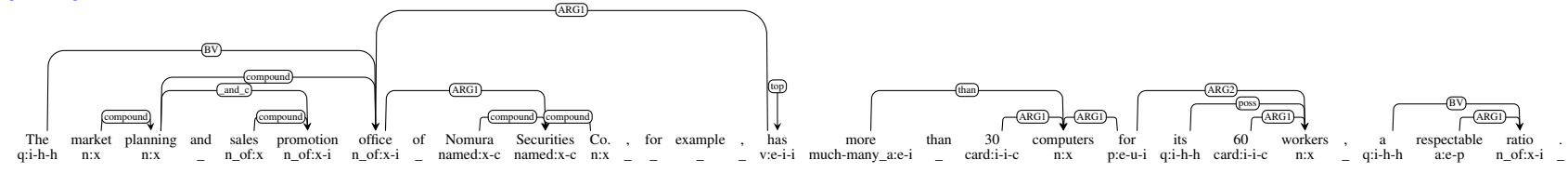
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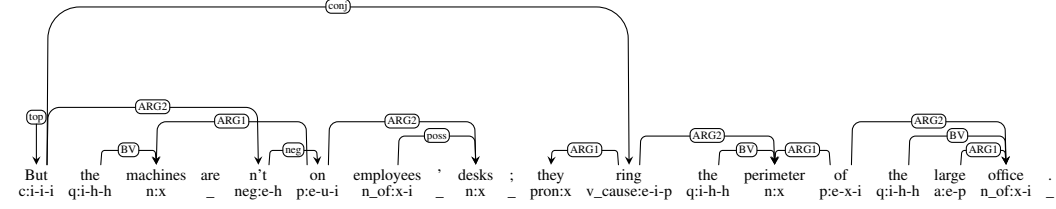
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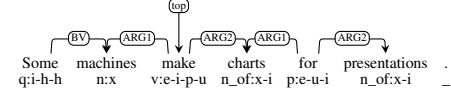
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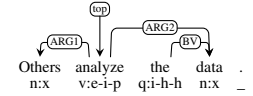
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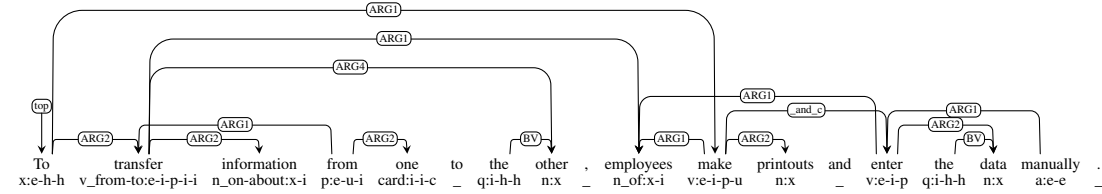
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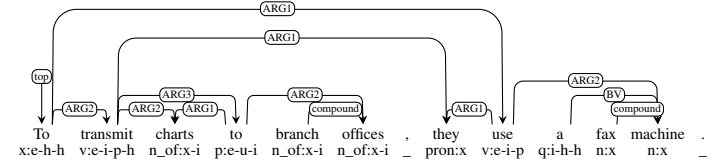
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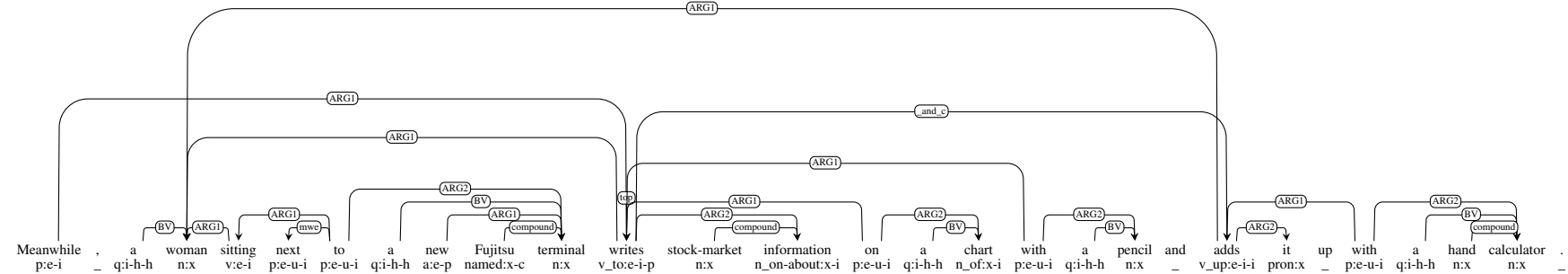
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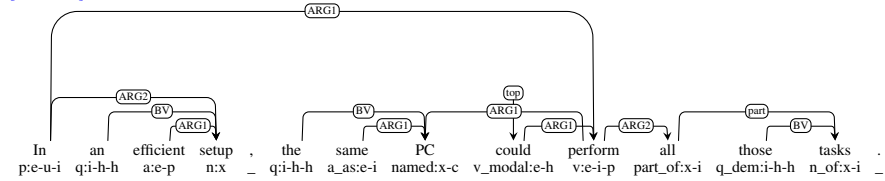
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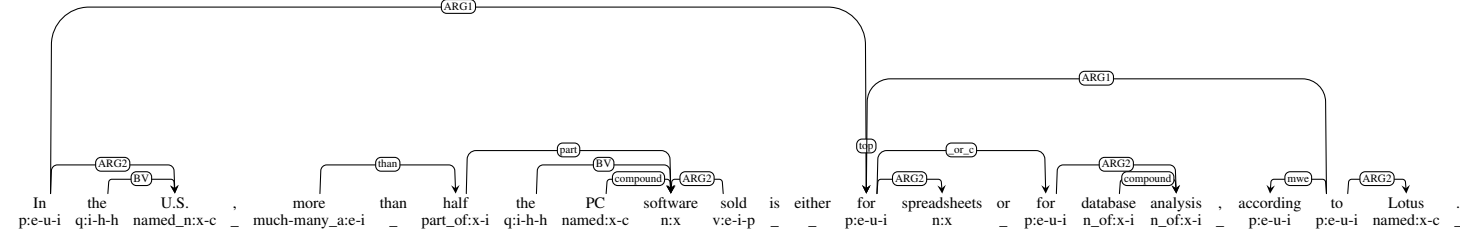
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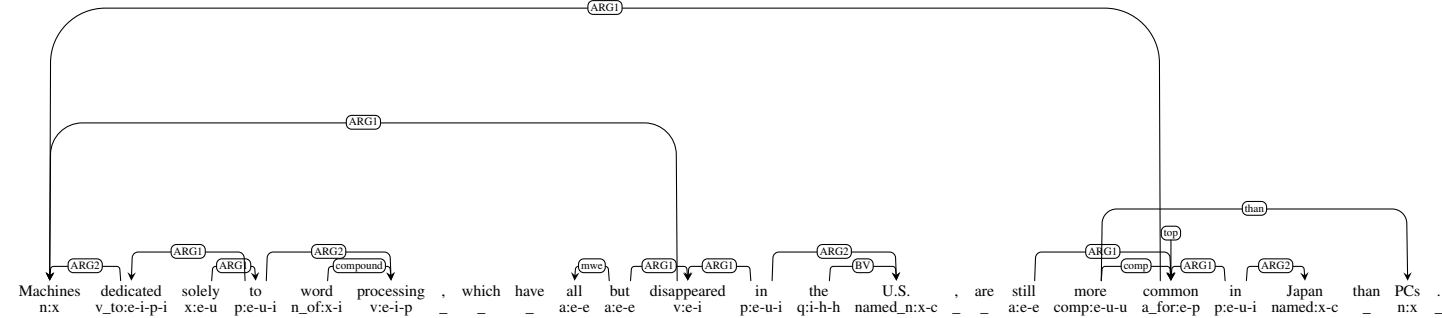
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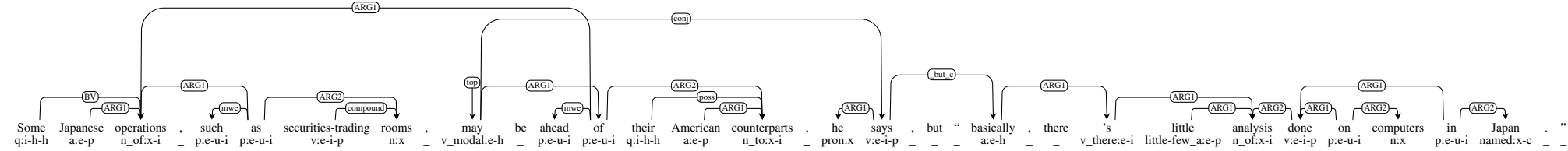
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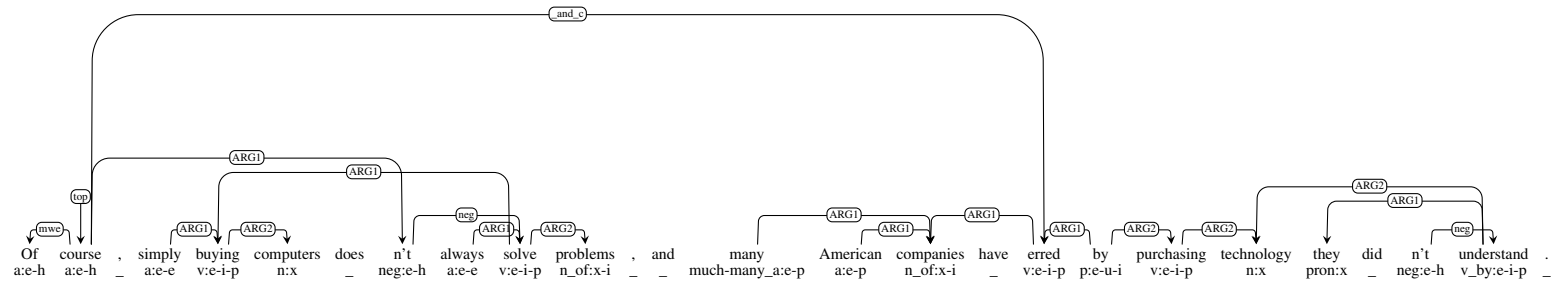
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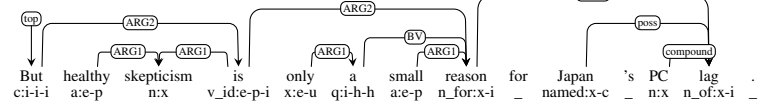
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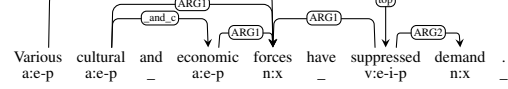
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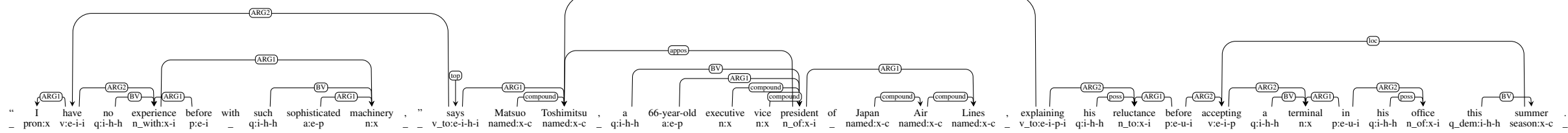
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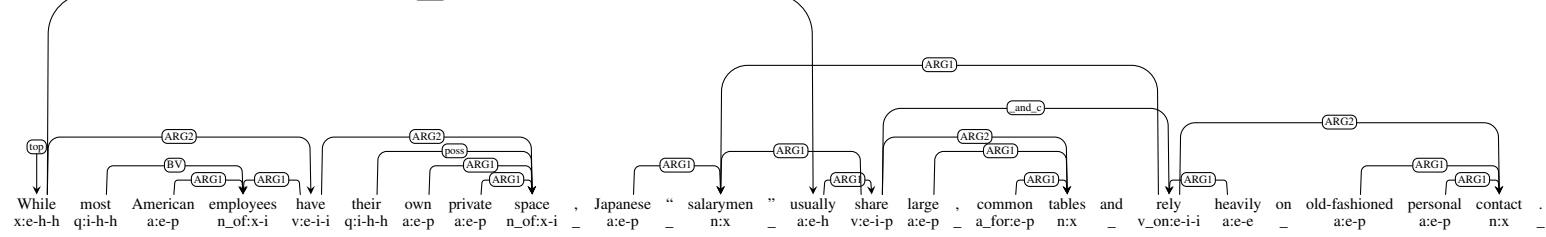
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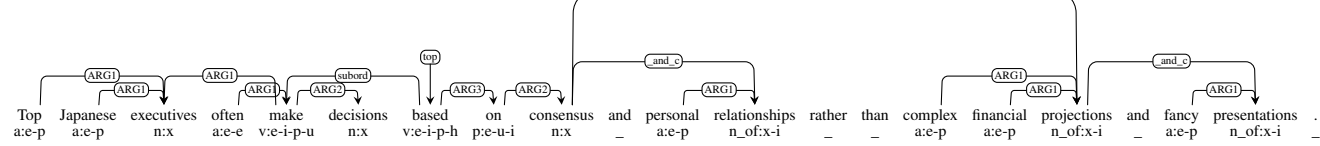
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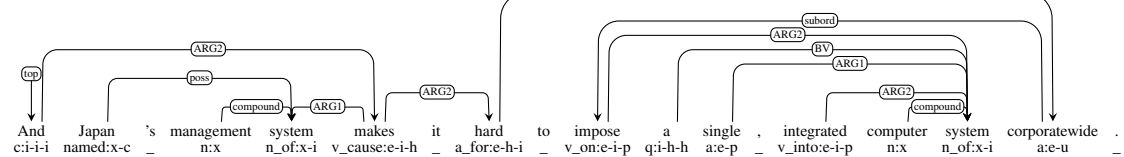
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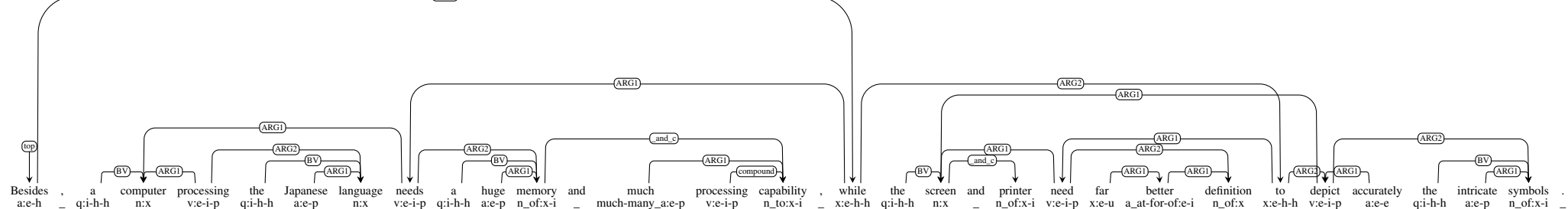
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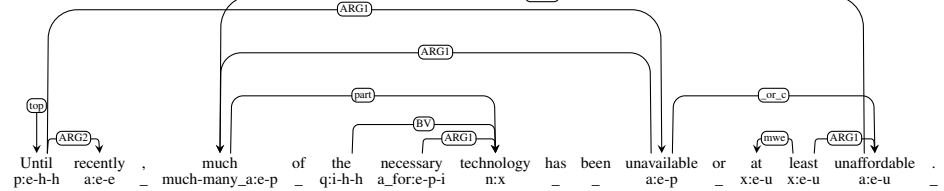
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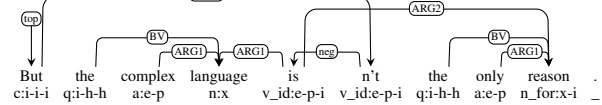
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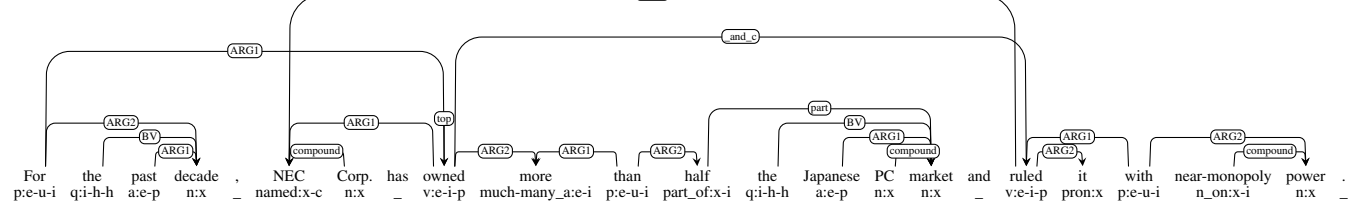
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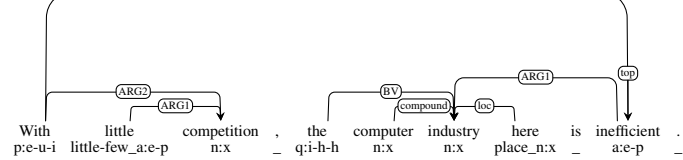
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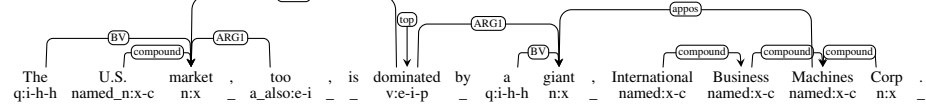
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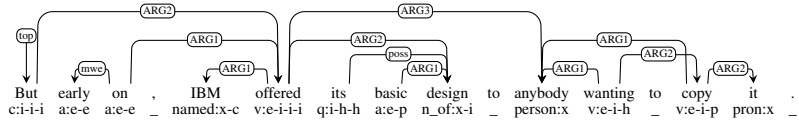
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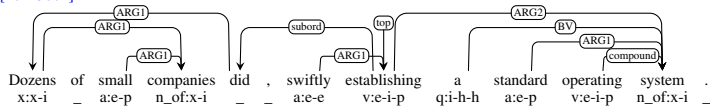
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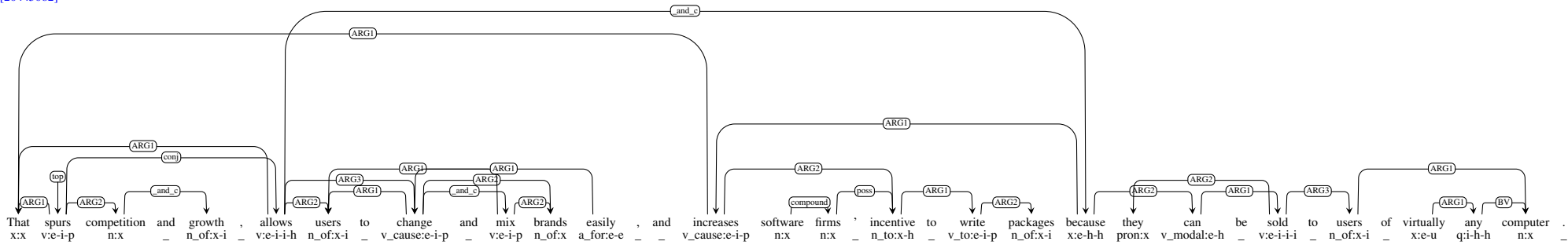
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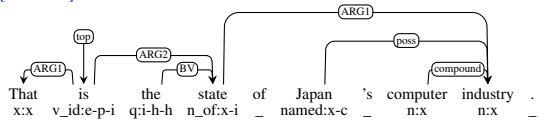
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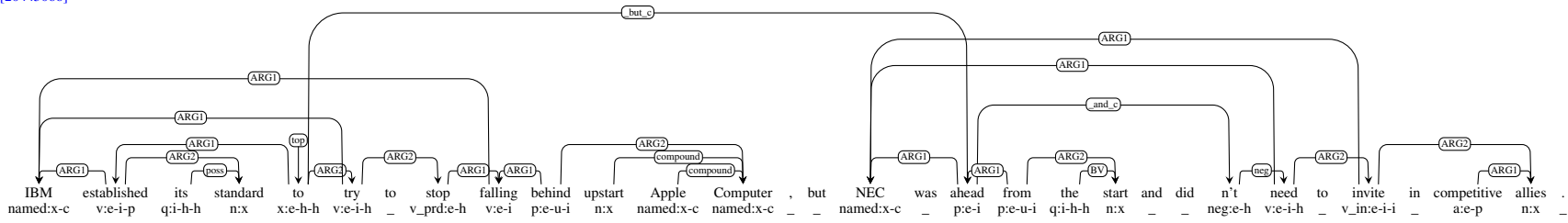
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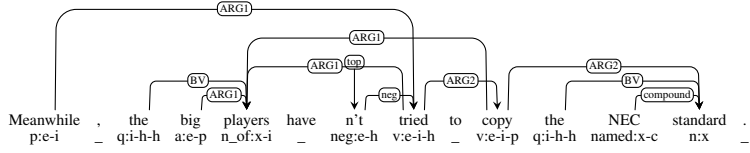
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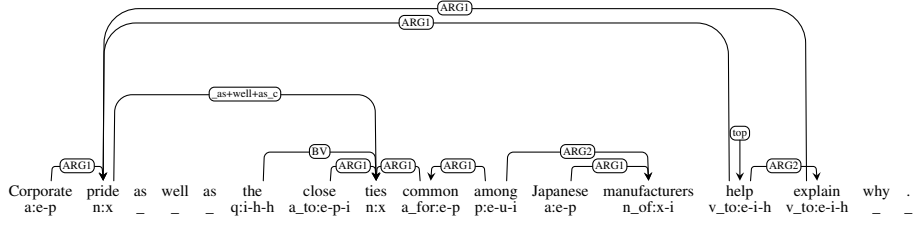
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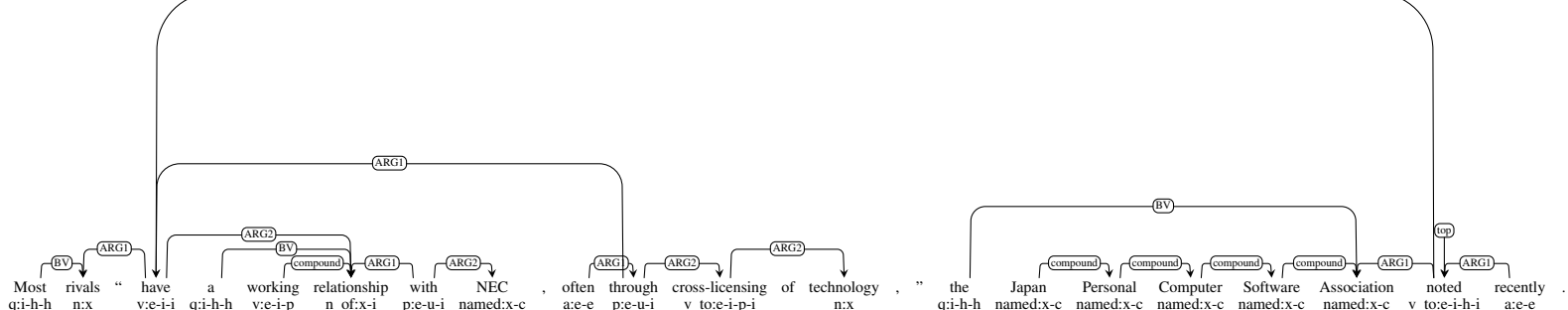
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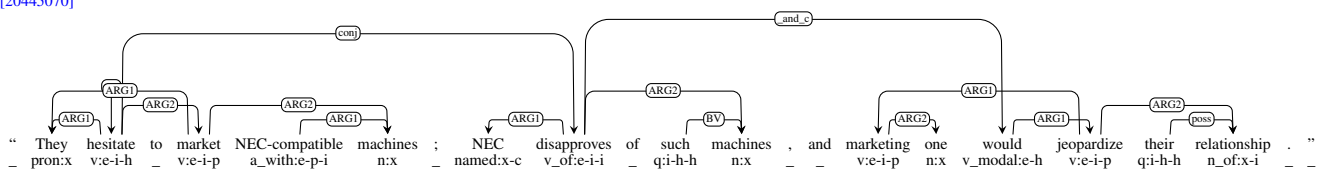
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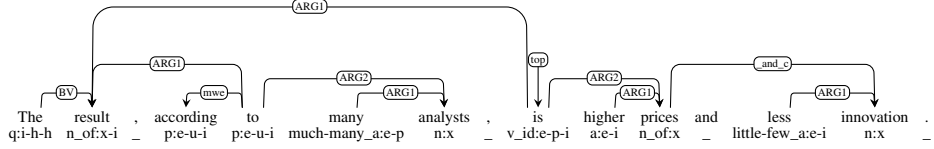
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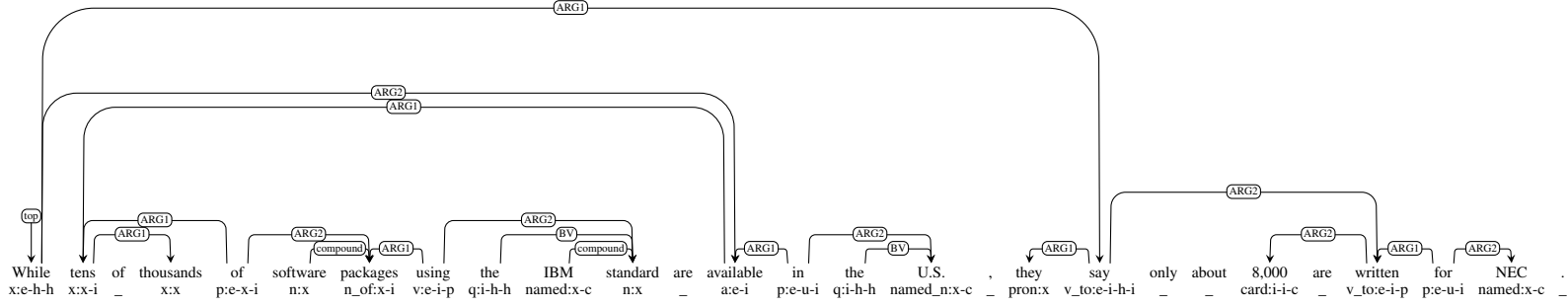
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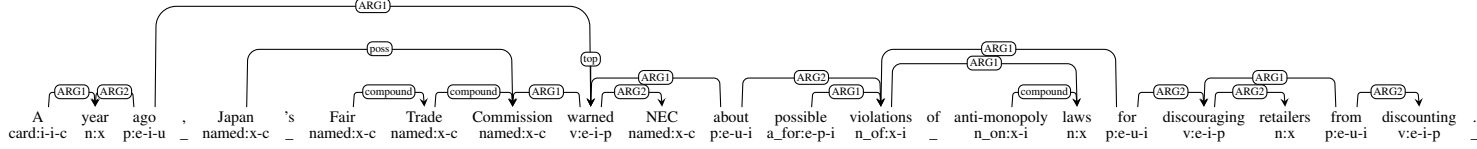
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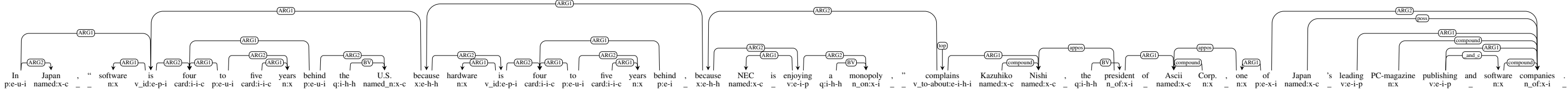
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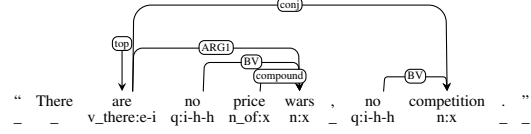
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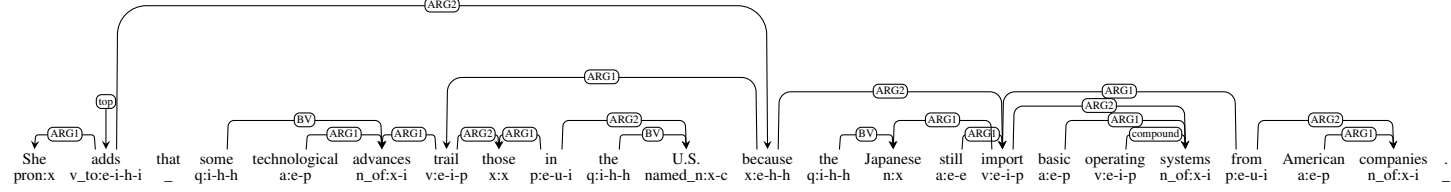
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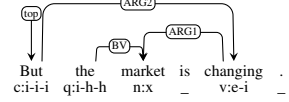
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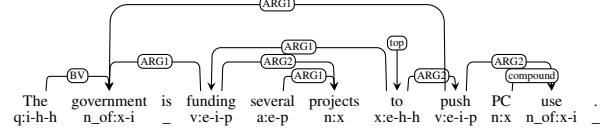
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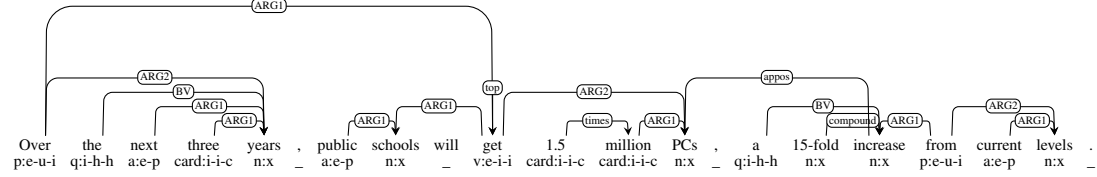
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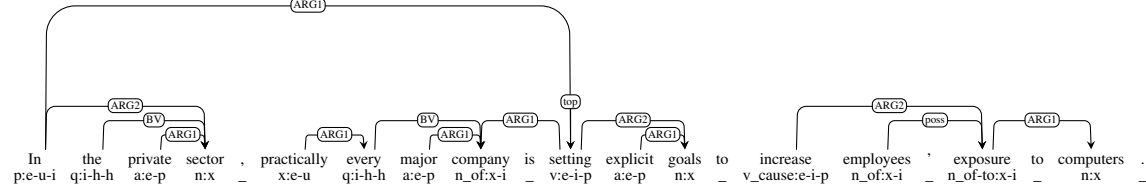
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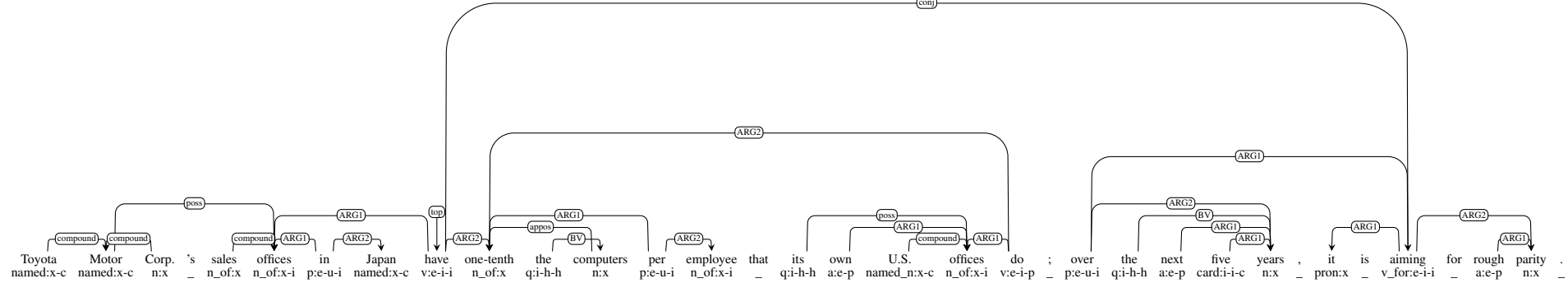
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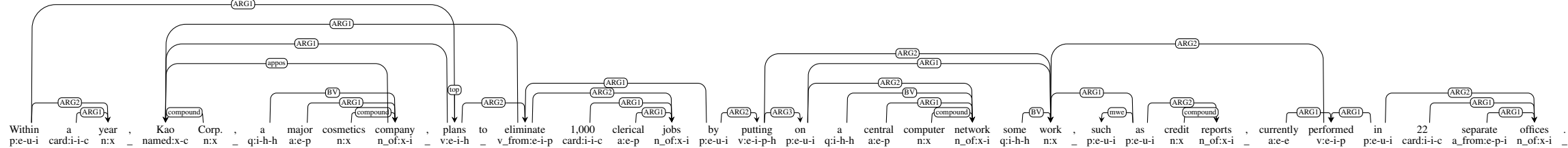
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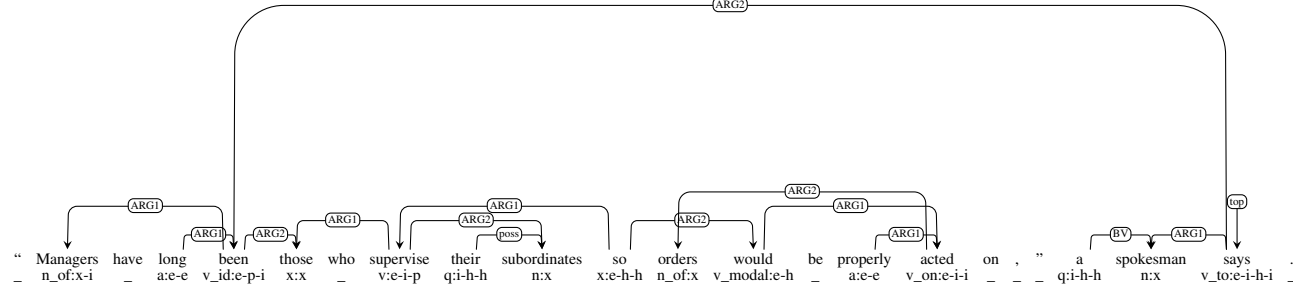
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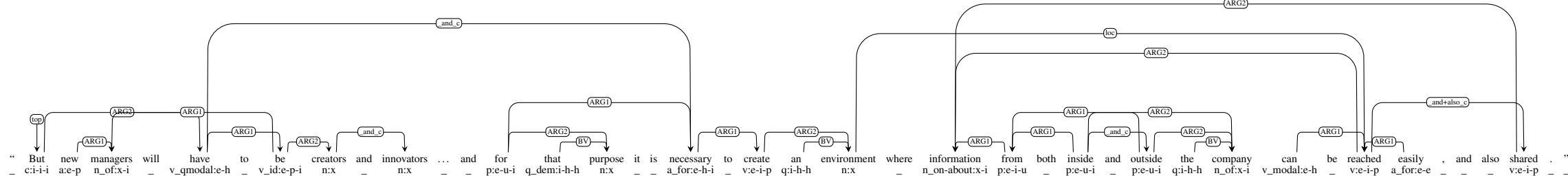
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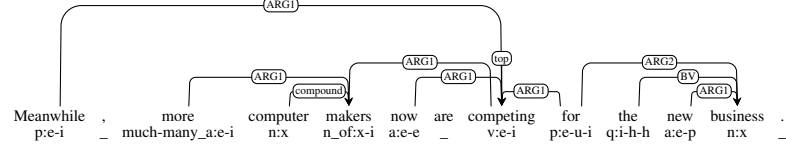
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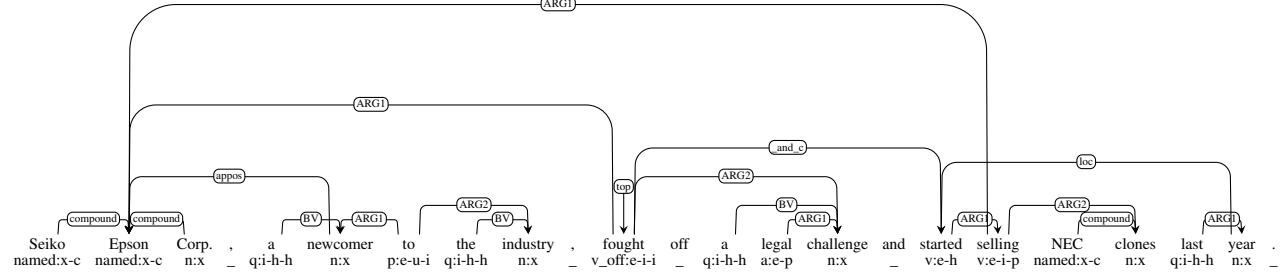
[20445086]



[20445087]



[20445088]



[20445089]

It has won about 15 % of the retail PC market .  
pron:x \_ v:e-i-p \_ card:i-i-e n\_of:x p:e-x-i q:i-h-h n:x n:x n:x \_

[20445090]

Sony Corp. , which temporarily dropped out of the PC business three years ago , started selling its work station in 1987 and quickly became the leading Japanese company in that market .  
named:x-c n:x \_ \_ ac-e v:e-i p:e-u-i q:i-h-h n:x n:x card:i-i-e p:e-i-u \_ v:e-h v:e-i-p q:i-h-h n:x n:x p:e-u-i yofc:x-e \_ ac-e v\_id:e-i-i q:i-h-h v:e-i-p ac-p n\_of:x-i p:e-u-i q\_dem:i-h-h n:x \_

[20445091]

In a country where elbow room is scarce , laptop machines will take a large portion of the industry 's future growth .  
p:e-u-i q:i-h-h n\_of:x-i q:i-h-h n:x n:x \_ ac-p \_ n:x n:x \_ v:e-i-p-u q:i-h-h ac-p n\_of:x-i \_ q:i-h-h n:x \_ ac-p n\_of:x-i \_

[20445092]

Toshiba Corp. busted open that sector this summer with a notebook-sized machine that retails for less than 200,000 yen ( under \$ 1,500 ) - one of the smallest , cheapest PCs available in the country .  
named:x-c n:x v\_open:e-i-i \_ q\_dem:i-h-h n:x n\_x q\_dem:i-h-h season:x-c p:e-u-i q:i-h-h n:x \_ v:e-i p:e-u-i q:i-h-h ac-p n\_of:x-i \_ q:i-h-h n:x \_ ac-p n\_of:x-i \_

[20445094]

Many of the companies are even dropping their traditional independence and trying to band together to create some sort of standard .  
much-many\_ac-p \_ q:i-h-h n\_of:x-i \_ ac-e v\_cause:e-i-p q:i-h-h ac-p n\_x \_ v:e-i-h \_ v\_togethe:e-i \_ x:e-h-h v:e-i-p q\_i-indv:i-h-h n\_of:x-i \_ n:x \_

[20445095]

Two years ago , most of the smaller makers joined under the Microsoft Corp. umbrella to adopt a version of the American IBM AT standard .  
card:i-i-e n:x p:e-i-u \_ q:i-h-h \_ q:i-h-h ac-i n\_of:x-i v:e-i-p p:e-u-i q:i-h-h named:x-c n:x n:x x:e-h-h v:e-i-p q:i-h-h n\_of:x-i \_ q:i-h-h ac-p named:x-c named:x-c n:x \_

[20445096]

That has generated much sales , but this summer Microsoft rallied all the major NEC competitors to make their new machines compatible with the IBM OS/2 standard .  
x:x neg:e-h neg:e-h v:e-i-p \_ n\_of:x-i \_ \_ q\_dem:i-h-h season:x-c named:x-c v:e-i-p part\_of:x-i q:i-h-h ac-p named:x-c n\_x x:e-h-h v\_cause:e-i-h q:i-h-h ac-p n\_x a\_wilh:e-p-i \_ q:i-h-h named:x-c named:x-c n\_x \_

[20445097]

A healthy , coherent Japanese market could also make it far easier for Japanese companies to sell overseas , where their share is still minimal .  
q:i-h-h ac-p \_ ac-p ac-p n\_x v\_modat:e-h ac-h v\_cause:e-i-h \_ ac-e a\_for:e-h-i \_ ac-p n\_of:x-i \_ v:e-i-p place\_nx \_ q:i-h-h n\_of:x \_ ac-e ac-p \_

[20445098]

But it could also help American companies , which also are starting to try to open the market .  
ci:i-i-i pron:x v\_modat:e-h ac-h v:e-i-p ac-p n\_of:x-i \_ \_ ac-h \_ v:e-h \_ v:e-i-h \_ v\_cause:e-i-p q:i-h-h n:x \_

[20445099]

As with many other goods , the American share of Japan 's PC market is far below that in the rest of the world .  
x:e-h-h p:e-u-i much-many\_ac-p ac-i n\_x \_ q:i-h-h ac-p n\_of:x-i \_ named:x-c \_ n:x n\_x \_ x:e-u p:e-u-i x:x p:e-u-i q:i-h-h n\_of:x-i \_ q:i-h-h n\_of:x-i \_

[20445102]







[20445117]

