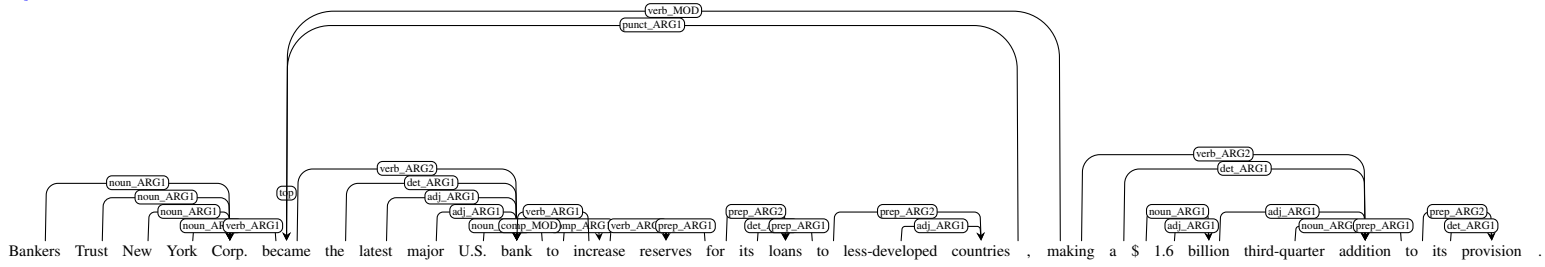
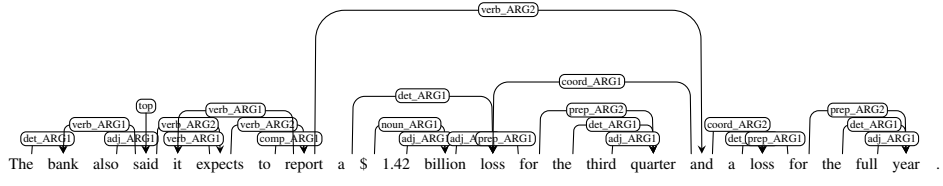


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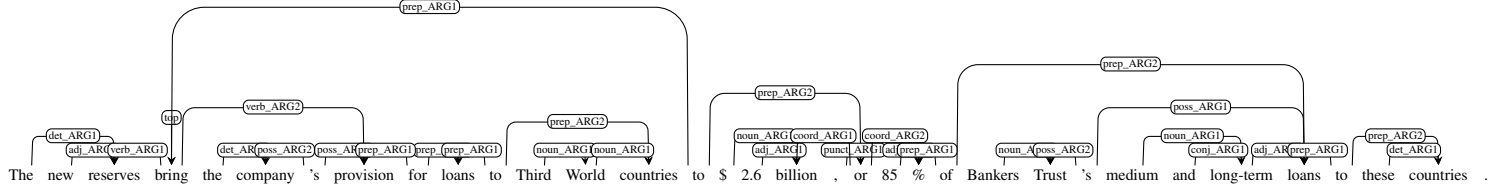
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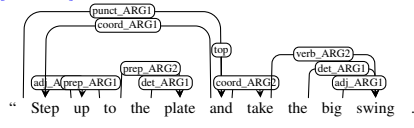
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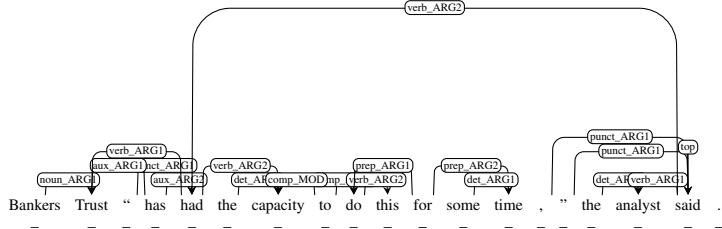
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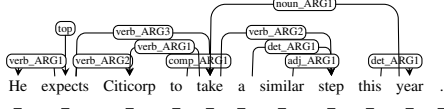
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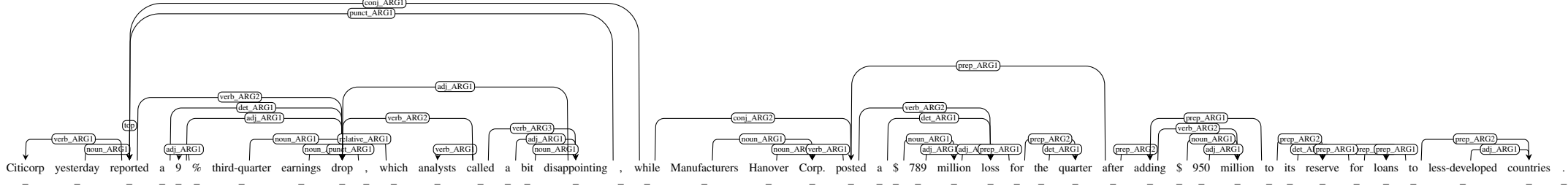
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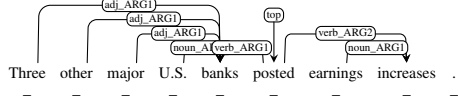
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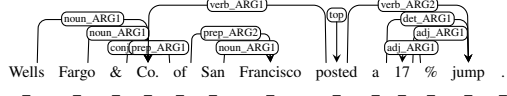
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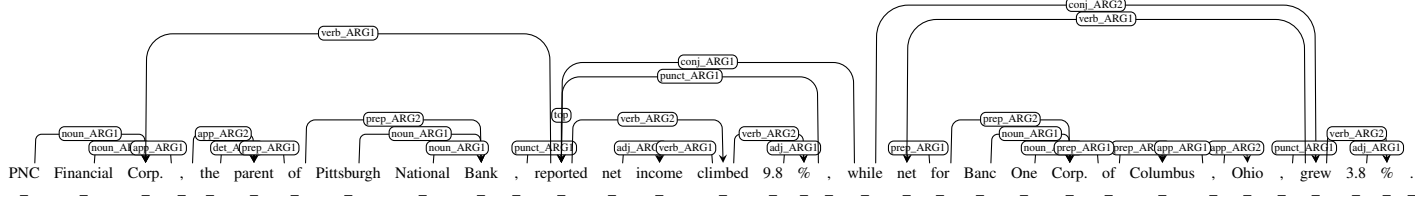
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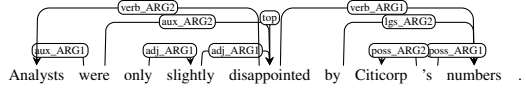
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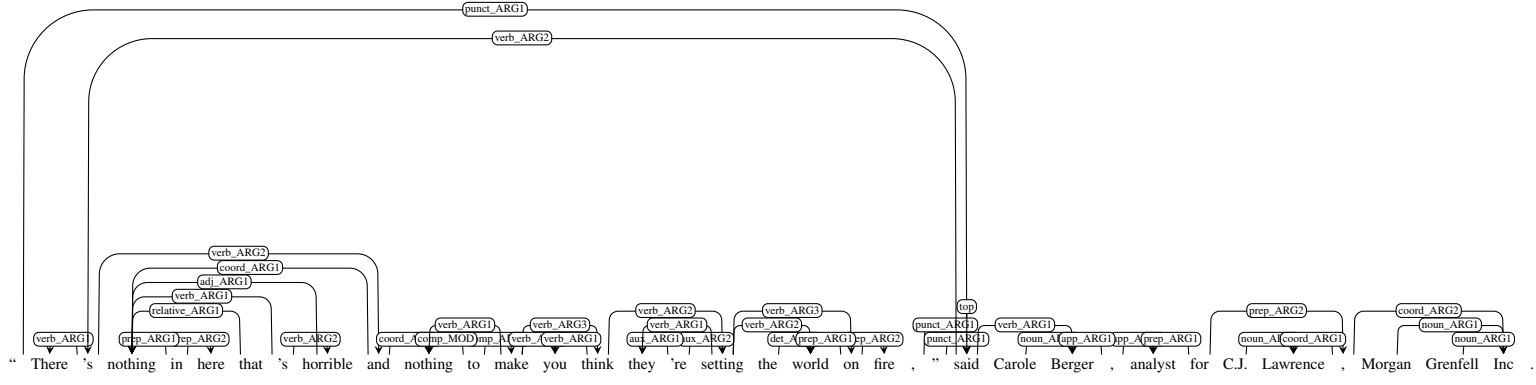
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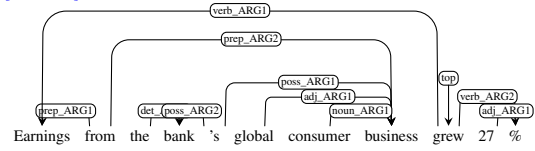
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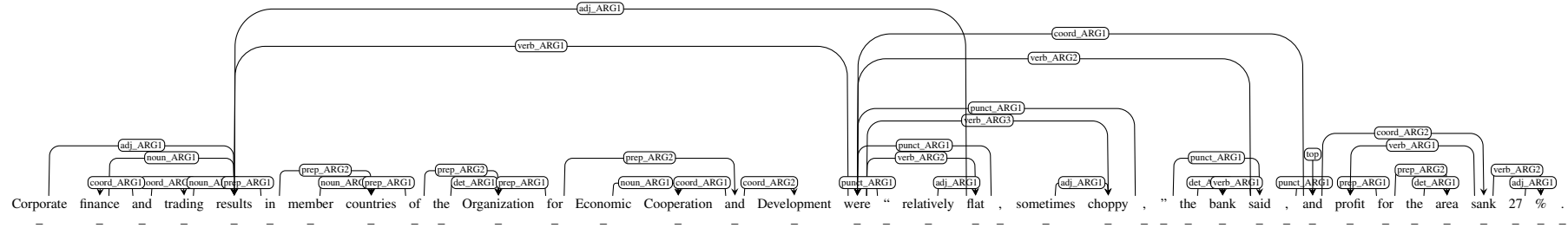
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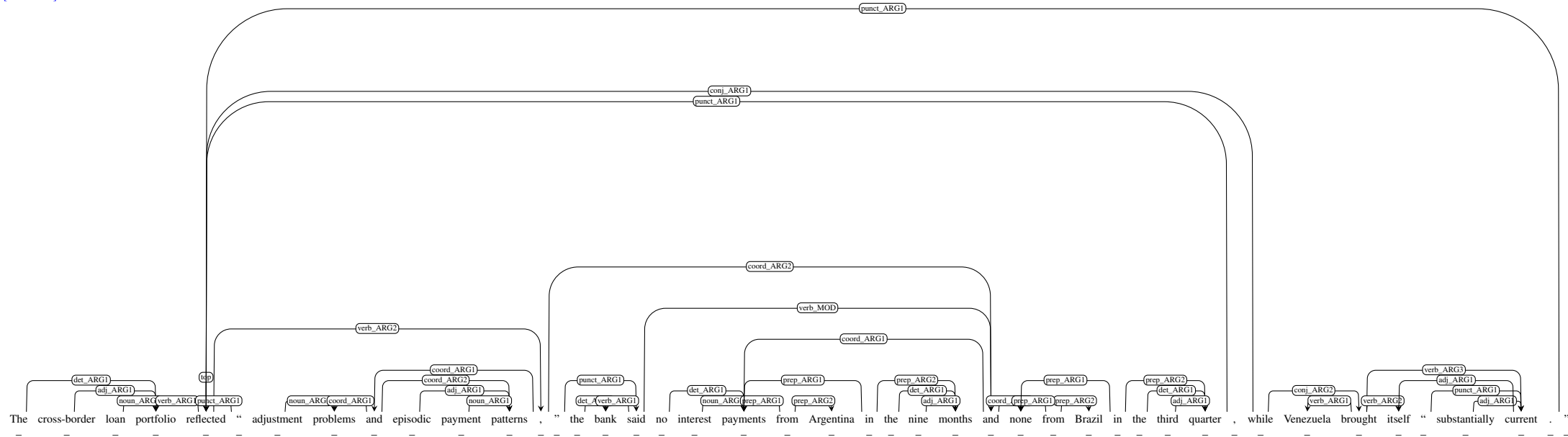
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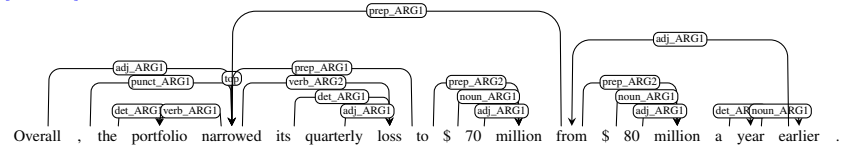
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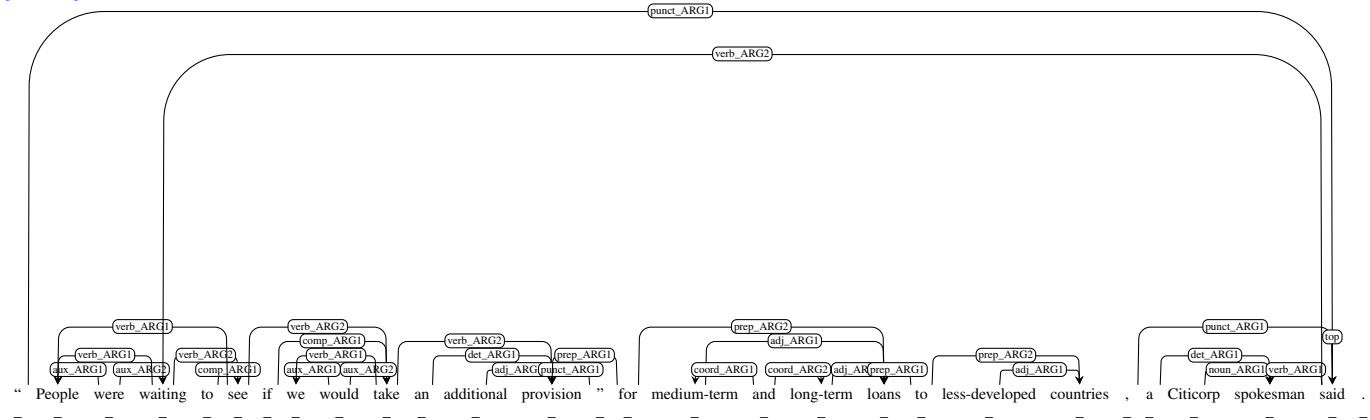
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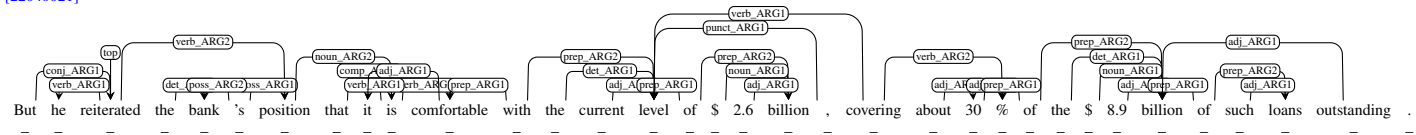
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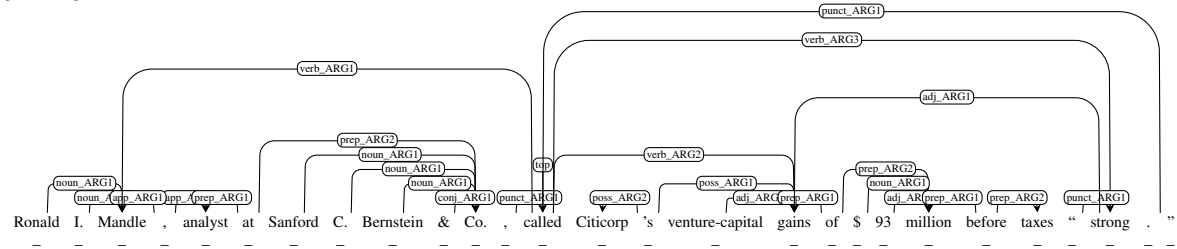
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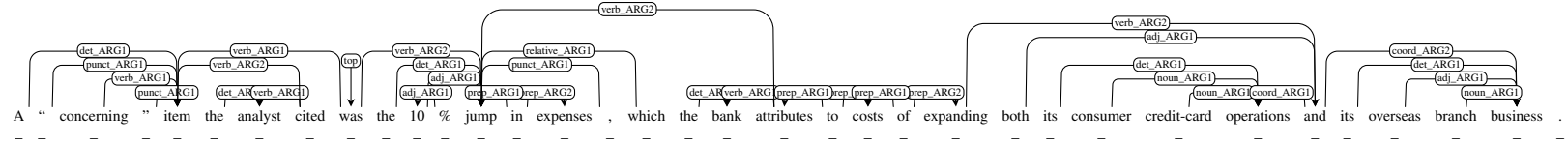
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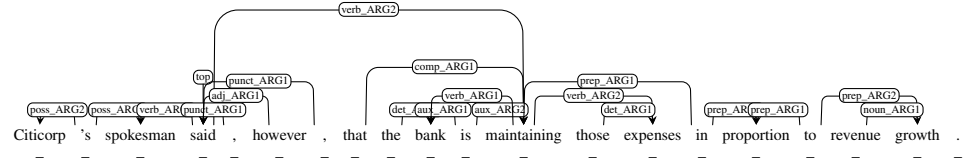
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[22040023]



[22040024]



[22040025]



[22040026]

Wells Fargo continued to generate one of the highest profit margins among major banks , minimizing a drop in net interest margin with 13 % third-quarter growth in high-yielding business loans and similar growth in mortgages .

Its margin fell only seven basis points , or 7/100ths of a percentage point , from a year ago , compared with a 13-point drop at Security Pacific Corp. and much larger declines among banks in other parts of the country .

As a result , Wells Fargo 's net interest income rose \$ 36.3 million , or 7 % , to \$ 537 million for the quarter .

Non-interest income fell slightly to \$ 191.9 million from \$ 193.3 million , while Wells Fargo continued to rigorously control non-interest expense , which was almost flat at \$ 393.4 million .

Wells Fargo 's return on equity increased to 24.4 % from 23.8 % .

Wells Fargo has sold all of its non-trade loans made to less-developed countries , and managed to partly reverse the sharp rise in domestic non-accrual loans , which fell 8 % from the previous quarter to \$ 806.8 million from \$ 880.9 million .

But the amount was still 39 % higher than the year-ago level , and 25 % higher as a percentage of total loans .

That trend , and Wells Fargo 's heavy exposure to leveraged buy-outs , are about the only worries analysts have about Wells Fargo 's financial picture .

Manufacturers Hanover

Manufacturers Hanover said that excluding the addition to its reserves , certain tax benefits , and a one-time \$ 16 million gain on the sale of an interest in a foreign leasing company , third-quarter earnings were \$ 75 million .

The comparable year-earlier number was \$ 56 million , a spokesman said .

