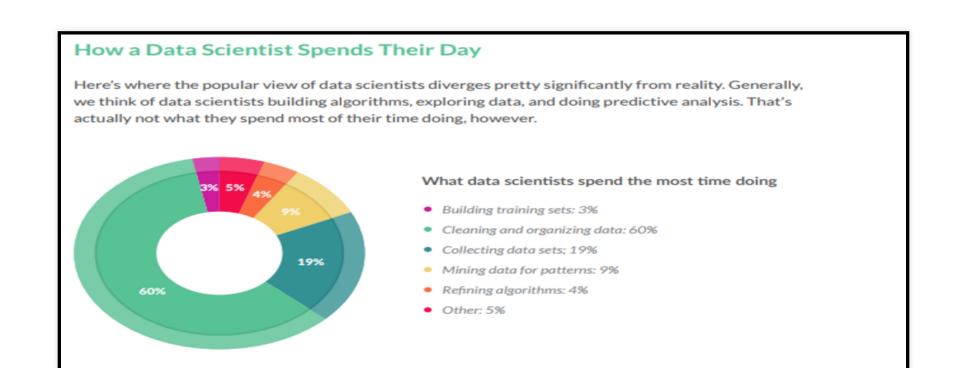


Agenda

- filter data
- select variables/columns
- arrange data
- generate new variables
- create grouped summaries

Introduction

According to a survey by CrowdFlower, data scientists spend most of their time cleaning and manipulating data rather than mining or modeling them for insights. As such, it becomes important to have tools that make data manipulation faster and easier. In today's post, we introduce you to dplyr, a grammar of data manipulation.



Libraries

library(dplyr)
library(readr)

dplyr Verbs

dplyr provides a set of verbs that help us solve the most common data manipulation challenges while working with tabular data (dataframes, tibbles):

- select: returns subset of columns
- filter: returns a subset of rows
- arrange: re-order or arrange rows according to single/multiple variables
- mutate: create new columns from existing columns
- summarise: reduce data to a single summary

Case Study

We will explore dummy data that resembles web logs of an ecommerce company. You can download the data from here or import it directly using read_csv() from the readr package. We will use dplyr to answer a few questions we have about the above data:

- what is the average order value by device types?
- what is the average number of pages visited by purchasers and non-purchasers?
- what is the average time on site for purchasers vs non-purchasers?
- what is the average number of pages visited by purchasers and non-purchasers using mobile?

Data

```
ecom <- read_csv('data/web.csv')</pre>
```

```
## # A tibble: 1,000 x 11
##
        id referrer device bouncers n visit n pages duration country
##
     <int> <chr>
                    <chr> <chr>
                                      <int> <dbl>
                                                      <dbl> <chr>
##
                    laptop true
                                         10
                                              1.00
                                                      693
                                                            Czech Repu
         1 google
         2 yahoo
                                              1.00
##
                    tablet true
                                                      459
                                                            Yemen
   3
                                              1.00
##
                    laptop true
                                                      996
                                                            Brazil
         3 direct
   4
##
         4 bing
                    tablet false
                                             18.0
                                                           China
                                                      468
   5
##
         5 yahoo
                    mobile true
                                              1.00
                                                      955
                                                            Poland
   6
                                                      135
##
                                               5.00
                                                            South Afri
         6 yahoo
                    laptop false
##
   7
                    mobile true
                                            1.00
                                                      75.0 Bangladesh
         7 yahoo
                                         10
   8
         8 direct
##
                    mobile true
                                         10
                                            1.00
                                                      908 Indonesia
##
   9
                    mobile false
         9 bing
                                             19.0
                                                      209
                                                           Netherland
## 10
                    mobile true
                                              1.00
                                                      208
        10 google
                                          6
                                                            Czech Repu
## # ... with 990 more rows, and 3 more variables: purchase <chr>,
## #
      order items <dbl>, order value <dbl>
```

Data Dictionary

Below is the description of the data set:

- id: row id
- referrer: referrer website/search engine
- os: operating system
- browser: browser
- device: device used to visit the website
- n_pages: number of pages visited
- duration: time spent on the website (in seconds)
- repeat: frequency of visits
- country: country of origin
- purchase: whether visitor purchased
- order_value: order value of visitor (in dollars)

AOV Computation

Filter Select Group Summarize Mutate Select

Filter purchasers from the data set.

Select data related to AOV (order value, order items) and device. Group order value and order items by device type.

Compute total order value and order items for each device type.

Compute AOV for each device type.

Select device and AOV columns.

```
ecom %>%
  filter(purchase == 'true') %>%
  select(device, order_value, order_items) %>%
  group_by(device) %>%
  summarise_all(funs(sum)) %>%
  mutate(
    aov = order_value / order_items
) %>%
  select(device, aov)
```

```
## # A tibble: 3 x 2
## device aov
## <chr> <dbl>
## 1 laptop 353
## 2 mobile 280
## 3 tablet 261
```

Step 1: Filter Purchasers

In order to compute the AOV, we must first separate the purchasers from non-purchasers. We will do this by filtering the data related to purchasers using the filter() function. It allows us to filter rows that meet a specific criteria/condition. The first argument is the name of the data frame and the rest of the arguments are expressions for filtering the data. Let us look at a few examples:

Filter

device	purchase
mobile	FALSE
tablet	FALSE
laptop	TRUE
laptop	FALSE
mobile	TRUE
laptop	TRUE
tablet	FALSE
mobile	TRUE
laptop	TRUE
laptop	FALSE

Filter data for traffic from mobile

filter(data, device == "mobile")

device	purchase
mobile	FALSE
mobile	TRUE
mobile	TRUE

Filter all visits from mobile

```
filter(ecom, device == "mobile")
```

```
## # A tibble: 344 x 11
##
        id referrer device bouncers n visit n pages duration country
##
     <int> <chr>
                   <chr> <chr>
                                     <int> <dbl>
                                                     <dbl> <chr>
##
         5 yahoo
                   mobile true
                                             1.00
                                                     955
                                                          Poland
                   mobile true
                                           1.00
                                                      75.0 Bangladesh
##
         7 yahoo
   3
         8 direct
                   mobile true
                                           1.00
##
                                        10
                                                     908
                                                          Indonesia
   4
        9 bing
##
                   mobile false
                                            19.0
                                                     209
                                                          Netherland
   5
##
        10 google
                   mobile true
                                             1.00
                                                     208
                                                          Czech Repu
                                            14.0
##
   6
        13 direct
                   mobile false
                                                     406
                                                           Ireland
##
   7
                   mobile false
                                                      19.0 France
        15 yahoo
                                           1.00
##
   8
        22 google
                   mobile true
                                           1.00
                                                     147
                                                         Brazil
##
   9
        23 bing
                   mobile false
                                             7.00
                                                     196
                                                         Russia
## 10
        29 google
                    mobile true
                                             1.00
                                                     338
                                                          Russia
## # ... with 334 more rows, and 3 more variables: purchase <chr>,
## #
      order items <dbl>, order value <dbl>
```

Filter

device	purchase
mobile	FALSE
tablet	FALSE
laptop	TRUE
laptop	FALSE
mobile	TRUE
laptop	TRUE
tablet	FALSE
mobile	TRUE
laptop	TRUE
laptop	FALSE

Filter data for traffic from mobile devices which converted

filter(data, device == "mobile", purchase == TRUE)

device	purchase
mobile	TRUE
mobile	TRUE

Visits from mobile that converted

```
filter(ecom, device == "mobile", purchase == "true")
```

```
## # A tibble: 36 x 11
##
        id referrer device bouncers n visit n pages duration country
                                    <int> <dbl>
##
     <int> <chr>
                   <chr> <chr>
                                                   <dbl> <chr>
        13 direct
                   mobile false
                                             14.0
                                                       406 Ireland
        41 bing
                                             20.0
##
                   mobile false
                                                       440 Czech Repu
      98 bing
112 social
   3
                   mobile false
                                             18.0
                                                       288 Portugal
##
   4
                                       10 11.0
                   mobile false
                                                      242 Argentina
##
##
   5
       125 yahoo
                   mobile false
                                             14.0
                                                       322 China
   6
                   mobile false
                                             18.0
##
       134 google
                                                       252 Indonesia
       143 social
                   mobile false
                                             16.0
##
   7
                                                       352 Sweden
## 8
      156 direct
                   mobile false
                                        4 18.0
                                                      324 China
##
   9
      219 social
                   mobile false
                                             20.0
                                                       520 United Sta
## 10
       227 yahoo
                   mobile false
                                             13.0
                                                       351 United Sta
## # ... with 26 more rows, and 3 more variables: purchase <chr>,
## #
      order items <dbl>, order value <dbl>
```

Visits from mobile & visited > 5 pages

```
filter(ecom, device == "mobile", n_pages > 5)
```

```
## # A tibble: 139 x 11
        id referrer device bouncers n_visit n_pages duration country
##
                                   <int> <dbl>
##
     <int> <chr>
                   <chr> <chr>
                                                   <dbl> <chr>
##
         9 bing
                   mobile false
                                           19.0
                                                     209 Netherland
        13 direct
                                         14.0
##
                   mobile false
                                                     406 Ireland
   3
        23 bing
                   mobile false
##
                                         7.00
                                                     196 Russia
                                       8 9.00
        30 yahoo
   4
                   mobile false
                                                     225 Colombia
##
   5
##
        41 bing
                   mobile false
                                           20.0
                                                     440 Czech Repu
   6
##
        42 direct
                   mobile false
                                           13.0
                                                     234 Indonesia
                                       4 8.00
##
   7
        89 direct
                   mobile false
                                                     144 Ecuador
                                       5 8.00
##
  8
        92 google
                   mobile false
                                                     192 Indonesia
##
        98 bing
                   mobile false
                                       3 18.0
                                                     288 Portugal
## 10
       112 social
                   mobile false
                                      10
                                           11.0
                                                     242 Argentina
## # ... with 129 more rows, and 3 more variables: purchase <chr>,
## #
      order items <dbl>, order value <dbl>
```

Case Study: Visits that converted

```
filter(ecom, purchase == "true")
```

```
## # A tibble: 103 x 11
##
        id referrer device bouncers n visit n pages duration country
##
     <int> <chr>
                   <chr> <chr>
                                    <int> <dbl>
                                                   <dbl> <chr>
##
         4 bing
                   tablet false
                                             18.0
                                                      468 China
        13 direct
                                           14.0
##
                   mobile false
                                                      406 Ireland
   3
                                             16.0
##
        17 bing tablet false
                                                      368 Peru
        19 social tablet false
                                             10.0
   4
                                                      290 Colombia
##
##
        27 direct
                   tablet false
                                             19.0
                                                       342 Japan
                                             20.0
   6
        34 social
                   tablet false
                                                      420 Indonesia
##
   7
        41 bing
                   mobile false
                                             20.0
                                                      440 Czech Repu
##
        94 yahoo
                   tablet false
                                          16.0
                                                      480 China
##
        98 bing
                   mobile false
                                             18.0
                                                      288 Portugal
## 10
                   tablet false
                                             14.0
                                                       364 Poland
       101 yahoo
## # ... with 93 more rows, and 3 more variables: purchase <chr>,
## #
      order items <dbl>, order_value <dbl>
```

Step 2: Select relevant columns

After filtering the data, we need to select relevent variables to compute the AOV. Remember, we do not need all the columns in the data to compute a required metric (in our case, AOV). The select () function allows us to select a subset of columns. The first argument is the name of the data frame and the subsequent arguments specify the columns by name or position. Let us look at a few examples:

Select

id	referrer	device	purchase	duration
VF001	google	mobile	FALSE	32
VF002	social	tablet	FALSE	56
VF003	direct	laptop	TRUE	306
VF004	facebook	laptop	FALSE	100
VF005	affiliate	mobile	TRUE	341
VF006	google	laptop	TRUE	432

Select device and purchase columns select(data, device, purchase)

device	purchase
mobile	FALSE
tablet	FALSE
laptop	TRUE
laptop	FALSE
mobile	TRUE
laptop	TRUE

```
select(ecom, device, purchase)
```

```
## # A tibble: 1,000 x 2
## device purchase
## <chr> <chr>
## 1 laptop false
## 2 tablet false
## 3 laptop false
## 4 tablet true
## 5 mobile false
## 6 laptop false
## 7 mobile false
## 8 mobile false
## 9 mobile false
## 10 mobile false
## # ... with 990 more rows
```

Select

id	referrer	device	purchase	duration
VF001	google	mobile	FALSE	32
VF002	social	tablet	FALSE	56
VF003	003 direct laptop TRUE		306	
VF004	facebook	laptop	FALSE	100
VF005	affiliate	mobile	TRUE	341
VF006	google	laptop	TRUE	432

Select all columns from referrer till purchase select(data, referrer:purchase)

	referrer	device	purchase
	google	mobile	FALSE
	social	tablet	FALSE
·	direct	laptop	TRUE
	facebook	laptop	FALSE
	affiliate	mobile	TRUE
	google	laptop	TRUE

Select all columns from device to purchase

select(ecom, device:purchase)

```
## # A tibble: 1,000 x 7
     device bouncers n_visit n_pages duration country
                                                             purchase
     <chr> <chr>
                       <int> <dbl>
                                        <dbl> <chr>
                                                             <chr>
   1 laptop true
                          10
                                1.00
                                        693
                                              Czech Republic false
   2 tablet true
                                1.00
                                        459
                                              Yemen
                                                             false
                                1.00
                                                             false
   3 laptop true
                                        996
                                              Brazil
##
   4 tablet false
                               18.0
                                        468
                                              China
                                                             true
   5 mobile true
                                1.00
                                        955
                                              Poland
                                                             false
                                5.00
                                        135
                                                             false
   6 laptop false
                                              South Africa
##
   7 mobile true
                                1.00
                                         75.0 Bangladesh
                                                             false
                          10
   8 mobile true
                          10
                                1.00
                                        908
                                              Indonesia
                                                             false
   9 mobile false
                               19.0
                                        209
                                              Netherlands
                                                            false
## 10 mobile true
                                1.00
                                        208
                                              Czech Republic false
## # ... with 990 more rows
```

Select

id	referrer	device	purchase	duration
VF001	google	mobile	FALSE	32
VF002	social	tablet	FALSE	56
VF003	direct	laptop	TRUE	306
VF004	facebook	laptop	FALSE	100
VF005	affiliate	mobile	TRUE	341
VF006	google	laptop	TRUE	432

Select all columns except id and duration select(data, -id, -duration)

referrer	device	purchase
google	mobile	FALSE
social	tablet	FALSE
direct	laptop	TRUE
facebook	laptop	FALSE
affiliate	mobile	TRUE
google	laptop	TRUE

Select all columns excluding id and country

```
select(ecom, -id, -country)
```

```
## # A tibble: 1,000 x 9
     referrer device bouncers n_visit n_pages duration purchase order_i
##
     <chr>
              <chr> <chr>
                               <int> <dbl>
                                                <dbl> <chr>
   1 google laptop true
                                  10
                                        1.00
                                                693
                                                     false
                                        1.00
                                                    false
   2 yahoo
              tablet true
                                                459
   3 direct
              laptop true
                                        1.00
                                                996
                                                    false
##
   4 bing
              tablet false
                                       18.0
                                                468
##
                                                    true
##
   5 yahoo
              mobile true
                                        1.00
                                                955
                                                     false
              laptop false
                                        5.00
                                                135
                                                     false
   6 yahoo
              mobile true
                                              75.0 false
##
   7 yahoo
                                  10
                                        1.00
   8 direct
              mobile true
                                  10
                                     1.00
                                                908
                                                    false
              mobile false
##
   9 bing
                                       19.0
                                                209
                                                    false
## 10 google
              mobile true
                                   6
                                        1.00
                                                208
                                                     false
## # ... with 990 more rows, and 1 more variable: order value <dbl>
```

Case Study: Select

For our case study, we need to select the columns order value and order items to calculate the AOV. We also need to select the device column as we are computing the AOV for different devices.

```
select(ecom, device, order_value, order_items)
```

```
## # A tibble: 1,000 \times 3
      device order_value order_items
##
     <chr>
                   <dbl>
                               <dbl>
## 1 laptop
   2 tablet
                                0
   3 laptop
                                6.00
   4 tablet
                     434
## 5 mobile
   6 laptop
## 7 mobile
## 8 mobile
## 9 mobile
## 10 mobile
## # ... with 990 more rows
```

Case Study: Select

But we want the above data only for purchasers. We will combine filter() and select() functions to extract data related to purchasers.

```
ecom1 <- filter(ecom, purchase == "true")
ecom2 <- select(ecom1, device, order_value, order_items)
ecom2</pre>
```

```
## # A tibble: 103 x 3
      device order_value order_items
      <chr>
                   <dbl>
                               <dbl>
##
   1 tablet
                     434
                                6.00
   2 mobile
                     651
                                3.00
   3 tablet
                    1049
                                6.00
##
   4 tablet
                    1304
                                9.00
   5 tablet
                     622
                                5.00
   6 tablet
                    1613
                                7.00
   7 mobile
                     184
                                3.00
## 8 tablet
                     286
                                9.00
## 9 mobile
                                6.00
                     764
## 10 tablet
                    1667
                                6.00
## # ... with 93 more rows
```

Step 3: Group data by devices

Since we want to compute the AOV for each device, we need to compute the total order value and total order items for each device. To achieve this, we will group the selected variables by device type. Using the group_by() function, we will group our case study data by device types. The first argument is the name of the data frame and the second argument is the name of the column based on which the data will be split. Let us look at a few examples:

Group data by referrer type

```
group by(ecom, referrer)
```

```
## # A tibble: 1,000 x 11
## # Groups: referrer [5]
##
        id referrer device bouncers n_visit n_pages duration country
##
     <int> <chr>
                    <chr> <chr>
                                     <int> <dbl>
                                                     <dbl> <chr>
                                           1.00
                                                     693
                   laptop true
                                        10
                                                           Czech Repu
         1 google
   2
                   tablet true
                                            1.00
                                                     459
##
         2 yahoo
                                                          Yemen
   3
         3 direct laptop true
                                             1.00
##
                                                     996
                                                          Brazil
   4
##
         4 bing
                    tablet false
                                             18.0
                                                     468
                                                           China
   5
##
                    mobile true
                                              1.00
                                                     955
                                                           Poland
         5 yahoo
   6
##
                                              5.00
                                                     135
                                                           South Afri
         6 yahoo
                   laptop false
##
         7 yahoo
                    mobile true
                                        10
                                           1.00
                                                    75.0 Bangladesh
   8
##
         8 direct
                    mobile true
                                        10
                                              1.00
                                                     908
                                                          Indonesia
   9
                    mobile false
##
         9 bing
                                             19.0
                                                     209 Netherland
                    mobile true
## 10
        10 google
                                         6
                                              1.00
                                                     208
                                                           Czech Repu
## # ... with 990 more rows, and 3 more variables: purchase <chr>,
      order items <dbl>, order value <dbl>
## #
```

Case Study: Group

In the second line in the previous output, you can observe Groups: referrer [5]. The data is split into 5 groups as the referrer variable has 5 distinct values. For our case study, we need to group the data by device type.

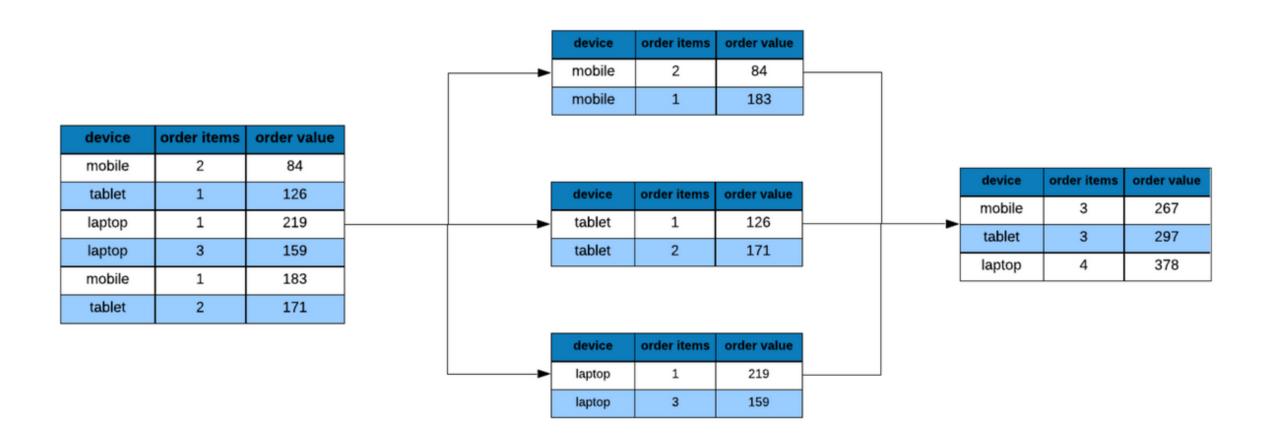
```
ecom3 <- group_by(ecom2, device)
ecom3</pre>
```

```
## # A tibble: 103 x 3
               device [3]
## # Groups:
      device order_value order_items
##
                   <dbl>
      <chr>
                               <dbl>
                                6.00
   1 tablet
                     434
   2 mobile
                     651
                                3.00
##
   3 tablet
                    1049
                                6.00
   4 tablet
                    1304
                                9.00
   5 tablet
                     622
                                5.00
   6 tablet
                    1613
                                7.00
   7 mobile
                     184
                                3.00
   8 tablet
                     286
                                9.00
   9 mobile
                                6.00
                     764
## 10 tablet
                    1667
                                6.00
## # ... with 93 more rows
```

Step 4: Total order value and order items

The next step is to compute the total order value and total order items for each device. We will use them to then compute the average order value. Now we need to reduce the order value and order items data to a single summary. We can achieve this using the summarise() function. The first argument is the name of a data frame and the subsequent arguments are functions that can generate a summary. For example, we can use min, max, sum, mean etc.

Summarize



Summarise

For our case study, we need the totals of order value and order items. What function can we use to obtain them? The sum() function will generate the sum of the values and hence we will use it inside the summarise() function. Remember, we need to provide a name to the summary being generated.

Summarise

There you go, we have the total order value and total order items for each device type. Another way to achieve the above result is to use the summarise_all() function. How does that work? It generates the specified summary for all the columns in the data set except for the column based on which the data has been grouped. So we need to ensure that the data frame does not have any irrelevant columns.

Case Study: Summarise

In our case study, we have split the data based on the device type and we have 2 other columns which are order value and order items. If we use Summarise_all() function, it will generate the summary for the two columns based on the function specified. To specify the functions, we need to use another argument funs and it can take any number of valid functions.

```
ecom4 <- summarise_all(ecom3, funs(sum))
ecom4</pre>
```

Mutate

device	order items	order value		device	order items	order value	aov	device	order items	order value	
mobile	3	267	_	mobile	3	267	267/3	mobile	3	267	
tablet	3	297		tablet	3	297	297/3	 tablet	3	297	
laptop	4	378		laptop	4	378	378 / 4	laptop	4	378	

Step 5: Compute AOV

Now that we have the total order value and total order items for each device category, we can compute the AOV. We will create a new column to store the result. To create a new column, we will use the mutate() function. The first argument is the name of the data frame and the subsequent arguments are expressions for creating new columns based out of existing columns.

```
ecom5 <- mutate(ecom4, aov = order_value / order_items)
ecom5</pre>
```

```
## # A tibble: 3 x 4
     device order_value order_items
                                       aov
     <chr>
                  <dbl>
                               <dbl> <dbl>
                  56531
## 1 laptop
                                 160
                                       353
## 2 mobile
                  51504
                                 184
                                       280
## 3 tablet
                  51321
                                 197
                                       261
```

Step 6: Select relevant columns

The last step is to select the relevant columns. We require the device type and the corresponding aov and hence we can get rid of other columns. Use the select () function to extract the relevant columns.

```
ecom6 <- select(ecom5, device, aov)
ecom6</pre>
```

```
## # A tibble: 3 x 2
## device aov
## <chr> <dbl>
## 1 laptop 353
## 2 mobile 280
## 3 tablet 261
```

Average Order Value

Let us combine all the code from the above steps:

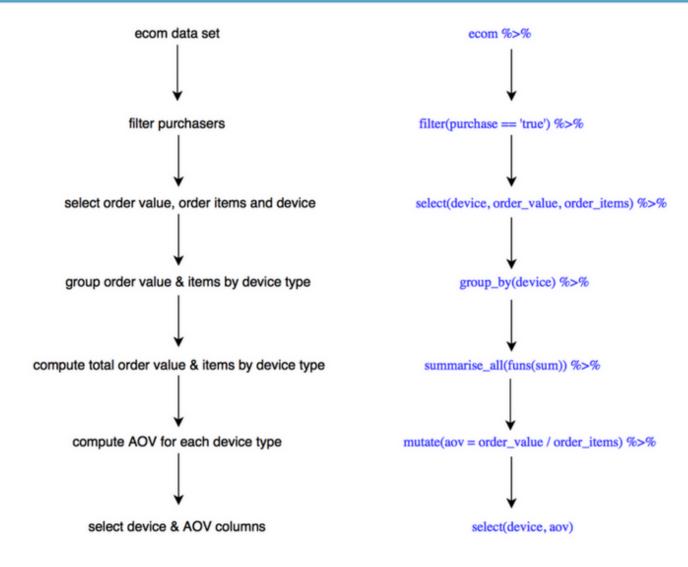
```
ecom1 <- filter(ecom, purchase == "true")
ecom2 <- select(ecom1, device, order_value, order_items)
ecom3 <- group_by(ecom2, device)
ecom4 <- summarise_all(ecom3, funs(sum))
ecom5 <- mutate(ecom4, aov = order_value / order_items)
ecom6 <- select(ecom5, device, aov)
ecom6</pre>
```

```
## # A tibble: 3 x 2
## device aov
## <chr> <dbl>
## 1 laptop 353
## 2 mobile 280
## 3 tablet 261
```

If you observe, at each step we create a new variable(data frame) and then use it as an input in the next step i.e. the output from one function becomes the input for another function. Can we achieve the final outcome i.e. ecom6 without creating the intermediate data frames (ecom1 - ecom5)? Yes, we can. We will use the %>% operator to chain the above steps so that we can avoid creating the intermediate data frames. Let us see how to do that.

```
ecom %>%
  filter(purchase == 'true') %>%
  select(device, order_value, order_items) %>%
  group_by(device) %>%
  summarise_all(funs(sum)) %>%
  mutate(
    aov = order_value / order_items
) %>%
  select(device, aov)
```

```
## # A tibble: 3 x 2
## device aov
## <chr> <dbl>
## 1 laptop 353
## 2 mobile 280
## 3 tablet 261
```



Practice Questions

- what is the average number of pages visited by purchasers and non-purchasers?
- what is the average time on site for purchasers vs non-purchasers?
- what is the average number of pages visited by purchasers and non-purchasers using mobile?



Thank You

For more information please visit our website www.rsquaredacademy.com