

| Course No | Trail Name   | Target end date |
|-----------|--|-----------------|
| 1         | Learn CRM Fundamentals for Lightning Experience<br><a href="https://trailhead.salesforce.com/content/learn/trails/crm-essentials-lightning-experience">https://trailhead.salesforce.com/content/learn/trails/crm-essentials-lightning-experience</a> |                 |
|           | Salesforce CRM   | 03-07-2025      |
|           | Accounts and Contacts  | 03-07-2025      |
|           | Leads and Opportunities  | 03-07-2025      |
|           | Reports & Dashboards for Lightning Experience  | 03-07-2025      |
|           | Sales Cloud Configuration Basics   | 03-07-2025      |
|           | Chatter Administration for Lightning Experience  | 03-07-2025      |
|           | Review   | 03-07-2025      |
| 2         | Admin Beginner<br><a href="https://trailhead.salesforce.com/content/learn/trails/force_com_admin_beginner">https://trailhead.salesforce.com/content/learn/trails/force_com_admin_beginner</a>  |                 |
|           | User Engagement  | 04-07-2025      |
|           | Data Security  | 04-07-2025      |
|           | Data Modeling  | 04-07-2025      |
|           | Data Management  | 04-07-2025      |
|           | Search Solution Basics   | 04-07-2025      |
|           | Review   | 04-07-2025      |
|           |  |                 |
| 3         | Developer Beginner<br><a href="https://trailhead.salesforce.com/content/learn/trails/force_com_dev_beginner">https://trailhead.salesforce.com/content/learn/trails/force_com_dev_beginner</a>  |                 |
|           | Salesforce Platform Basics   | 07-07-2025      |
|           | Platform Development Basics  | 07-07-2025      |
|           | Lightning Experience Customization   | 07-07-2025      |
|           | Formulas and Validations   | 07-07-2025      |
|           | Flow Builder Basics  | 07-07-2025      |
|           | Apex Basics & Database   | 08-07-2025      |
|           | Apex Triggers<br><a href="https://trailhead.salesforce.com/content/learn/modules/apex_triggers">https://trailhead.salesforce.com/content/learn/modules/apex_triggers</a>   | 08-07-2025      |
|           | Apex Testing<br><a href="https://trailhead.salesforce.com/content/learn/modules/apex_testing">https://trailhead.salesforce.com/content/learn/modules/apex_testing</a>  | 08-07-2025      |
|           | Review   | 08-07-2025      |
|           | Visualforce Basics<br><a href="https://trailhead.salesforce.com/content/learn/modules/visualforce_fundamentals">https://trailhead.salesforce.com/content/learn/modules/visualforce_fundamentals</a>  | 09-07-2025      |
|           | Lightning Web Components Basics - Part of Devoper Beginner   | 09-07-2025      |
|           | External Services<br><a href="https://trailhead.salesforce.com/content/learn/modules/external-services">https://trailhead.salesforce.com/content/learn/modules/external-services</a>   | 09-07-2025      |
|           | Review   | 09-07-2025      |
|           | Exit test  | 10-07-2025      |