What other thoughts might influence their behavior?



Business expenses are deductions from taxable income.

Estimation is a statement or calculation of expected costs, revenues or profits.

An estimation gives information about the items or services by the seller to the buyer with predicated prices.

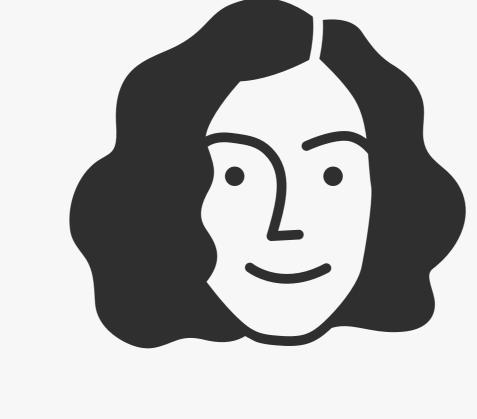
Estimation provides a reasonable accurate idea of the costs.

Estimation helps in identifying the resource costs, project duration.

Companies breakdown their revenues and expenses in their income statement.

Cost estimation produces a reasonable budget for a task or project.

Estimation enables the buyers to know the average price in the market for a particular product or service.



Persona's name Short summary of

the persona

It improved communication, connected people and revolutionized many different business.

Accountants and financial leaders can use the expenses to create a company budget or file tax reports.

It helps to mitigate associated risks, reduced the impact of cost overruns on the estimation.

Feels

It extract the insights from the data and put the data in the form of visualizations.



Does

What behavior have we observed? What can we imagine them doing?



