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### **Problem Statement**

LendingClub is an American peer-to-peer lending company, headquartered in San Francisco, California. It was the first peer-to-peer lender to register its offerings as securities with the Securities and Exchange Commission, and to offer loan trading on a secondary market. The platform allows anyone to be an investor. The main analysis is to find the risks involved in lending by finding the characteristics of default loans.

## Who are the Targets?

We try to focus on the investors who put their money into the Lending Club. The analysis might help the investors to decide a better investment and a good ROI. The project mainly focuses on the risks in lending a loan. The risk here we mean is the defaulters for the loan. There might be many factors that would be influencing the heavy loan defaults. Our aim to predict a model to that would help the investors decide on their investments.

#### **Data Set**

We have used an open source Dataset from Kaggle which contains all the complete information of loan data over the 10 years from 2007-2017. https://www.kaggle.com/wendykan/lending-club-loan-data

# #Inspecting the data for total rows and columns df.info() #We could see that it contains 74 columns and 887378 rows in it

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 887379 entries, 0 to 887378
Data columns (total 74 columns):
                                887379 non-null int64
member_id
                                887379 non-null int64
                                887379 non-null float64
loan amnt
funded amnt
                                887379 non-null float64
funded_amnt_inv
                                887379 non-null float64
                                887379 non-null object
term
int rate
                                887379 non-null float64
                                887379 non-null float64
installment
                                887379 non-null object
grade
sub_grade
                                887379 non-null object
emp title
                                835922 non-null object
emp_length
                                887379 non-null object
home ownership
                                887379 non-null object
annual inc
                                887375 non-null float64
verification status
                                887379 non-null object
issue d
                                887379 non-null object
                                887379 non-null object
loan_status
pymnt plan
                                887379 non-null object
url
                                887379 non-null object
desc
                                126029 non-null object
purpose
                                887379 non-null object
title
                                887228 non-null object
                                887379 non-null object
zip code
addr state
                                887379 non-null object
                                887379 non-null float64
dti
                                887350 non-null float64
deling_2yrs
earliest_cr_line
                                887350 non-null object
                                887350 non-null float64
inq_last_6mths
mths_since_last_delinq
                               433067 non-null float64
mths_since_last_record
                                137053 non-null float64
                                887350 non-null float64
open_acc
                                887350 non-null float64
pub rec
revol bal
                                887379 non-null float64
revol util
                                886877 non-null float64
                                887350 non-null float64
total acc
```

| G1111GGZ_2110                             |        |          | 120000                                    |
|---|--------|----------|---|
| verification_status                       | 887379 | non-null | object                                    |
| issue_d                                   | 887379 | non-null | object                                    |
| loan_status                               | 887379 | non-null | object                                    |
| pymnt_plan                                | 887379 | non-null | object                                    |
| url                                       | 887379 | non-null | object                                    |
| purpose                                   | 887379 | non-null | object                                    |
| title                                     | 887228 | non-null | object                                    |
| zip_code                                  | 887379 | non-null | object                                    |
| addr_state                                | 887379 | non-null | object                                    |
| dti                                       | 887379 | non-null | float64                                   |
| delinq_2yrs                               | 887350 | non-null | float64                                   |
| earliest_cr_line                          | 887350 | non-null | object                                    |
| inq_last_6mths                            | 887350 | non-null | float64                                   |
| mths_since_last_deling ·                  | 433067 | non-null | float64                                   |
| open_acc                                  | 887350 | non-null | float64                                   |
| pub_rec                                   |        | non-null |   |
| revol_bal                                 |        | non-null |   |
| revol_util                                |        | non-null |   |
| total_acc                                 |        | non-null |   |
| initial_list_status                       |        | non-null |   |
| out_prncp                                 |        | non-null |   |
| out_prncp_inv                             |        | non-null |   |
| total_pymnt                               |        | non-null |   |
| total_pymnt_inv                           |        | non-null |   |
| total_rec_prncp                           |        | non-null |   |
| total_rec_int                             |        | non-null |   |
| total_rec_late_fee                        |        | non-null |   |
| recoveries                                |        | non-null |   |
| collection_recovery_fee                   |        | non-null |   |
| last_pymnt_d                              |        | non-null |   |
| last_pymnt_amnt                           |        | non-null |   |
| next_pymnt_d                              |        | non-null |   |
| last_credit_pull_d                        |        | non-null | 1 N ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( |
| collections_12_mths_ex_med                |        | non-null |   |
| policy_code                               |        | non-null |   |
| application_type                          |        | non-null |   |
| acc_now_delinq                            |        | non-null |   |
| tot_coll_amt                              |        | non-null |   |
| tot_cur_bal                               |        | non-null |   |
| total_rev_hi_lim                          |        | non-null | float64                                   |
| dtypes: float64(31), int64(2), object(21) |        |          |   |
| memory usage: 365.6+ MB                   |        |          |   |

### **Cleaning Steps**

Visually inspected the columns needed for analysis firstly, then did an Exploratory data analysis on it. Counted the frequency of the data columns needed for analysis to check for missing values and inconsistent values. That method helped me confirm the data consistency. Made Summary statistics on numeric columns which helped me find outliers if any.

### **Dealing with missing values**

Filtered my data with the minimum missing values based on the length of my data. For instance, if I had 100000 data records, did filtration of data records which have only 80 % of null values as threshold thus getting rid of 20% null values for data analysis. This gave my data with very minimal null values getting rid of most obsolete columns for analysis.

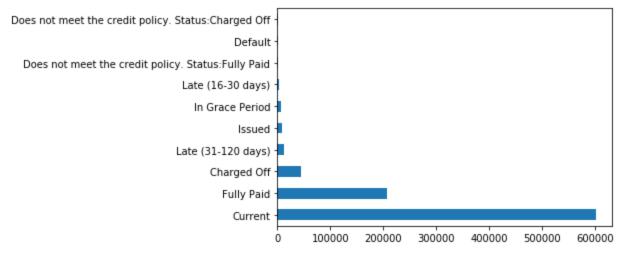
## **Handling Outliers**

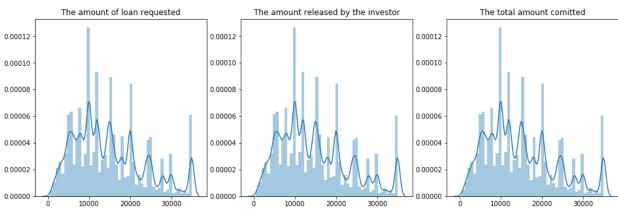
I used the visual exploratory data analysis to check if there were any outliers. I used the visual exploratory data analysis to find outliers in the data. I used the **box plots** to help me find outliers if any.

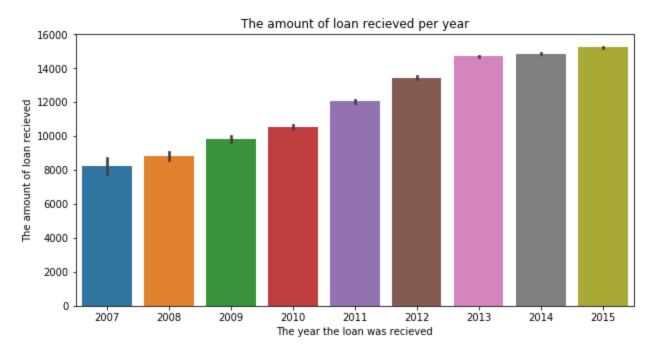
### **Exploratory Data Analysis and Data Story**

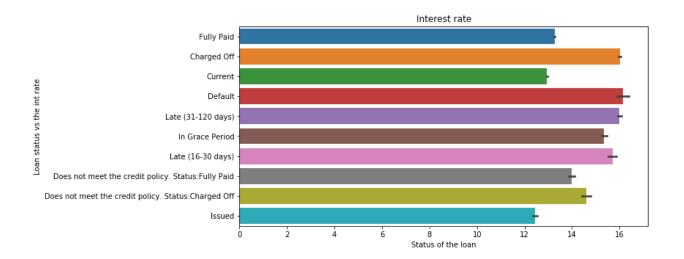
In this exploration of the lending club loan data we would try to answer two factors that would help the investors obtain comprehensible ideas of investing at Lending club. We shall focus on the below major aspects

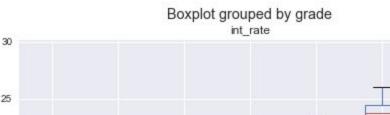
- 1.Risks in lending
  - a) How does the interest rate affect the repayment?
  - b)What are the states which have heavy defaults?
  - c) Was there any particular year that had a great downfall in repayment?
  - d)Does the employer grade have any impact on the interest rate?

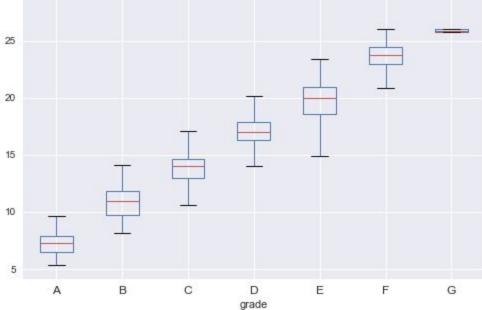


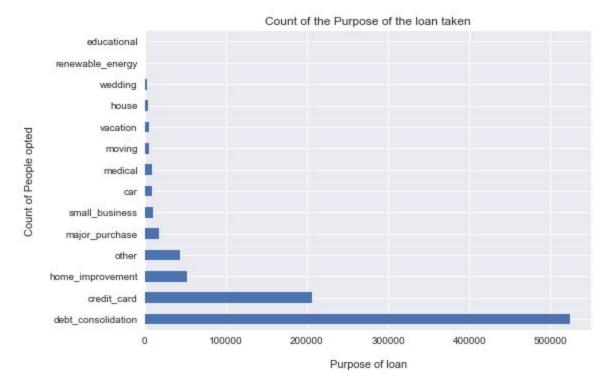














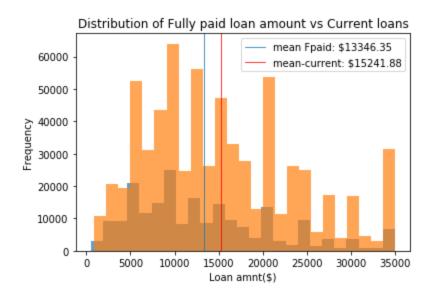
# **Statistical Data Analysis**

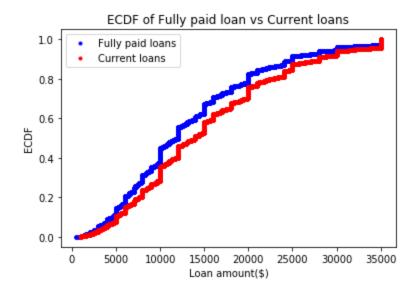
Let's try to find out the most key factors on deciding the loan defaulters. For that, we could frame a null hypothesis and an alternate hypothesis and strength our analysis with the mathematical results.

Null Hypothesis: The mean loan amount with a default loan status is the same as that of the non default loan status

Alternate Hypothesis: The mean loan amount with a default loan status is not the same as that of the non default loan status

We perform the t test to find the p value and see if we accept or reject the null hypothesis.





```
st.ttest_ind(fullypaid_stats,current_stats,equal_var=True)
Ttest indResult(statistic=-88.37767852521944, pvalue=0.0)
```

We end up getting a very low p value and hence neglect the null hypothesis. Thus we could infer that both the groups are different and the loan amount plays an imporatant feature in the repayment process

### **5.Machine Learning**

### 5.1.One hot encoding

Since we have some categorical variables for the analysis and the machne learning algorithms doesn't take categorical and string variables directly, we have to creat dummy variables for them. We can either encode them using label encoder available for python, but it would be wrong in our analysis since a lot of these variables have multiple categories. Just using weights can cause discrepencies in the algorithm. Instead, we will one hot encode these so that we have a 1 wherever that category turns up and 0 otherwise. This will also create seperate columns for each level of category. Also, we'll be dropping one of the categories so that we have N-1 columns instead of N.

### **5.2.Model Selection**

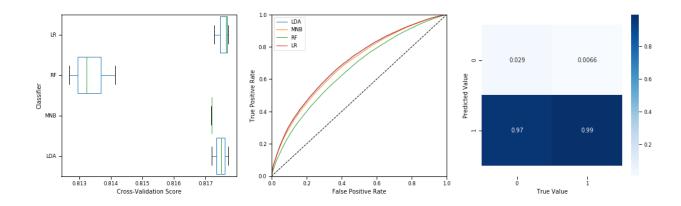
We are now ready to build some models. The following would be our approach for building and selecting the best model:

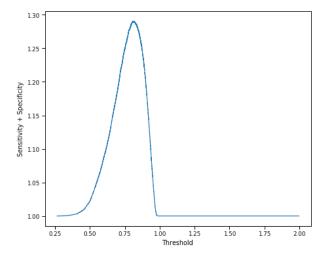
1. Build a model on the imbalance dataset we got from data cleaning.

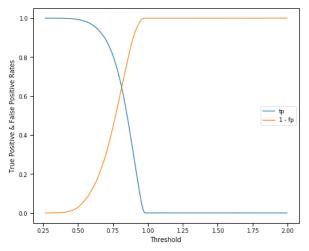
2. Balance the dataset by using equal amount of default and 'fully paid' loans.

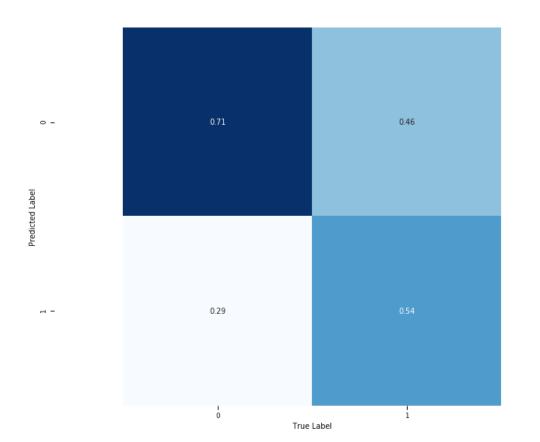
Let's try some models on the train dataset With 3 fold cross validation. We are going to use the following 4 machine learning algorithms:

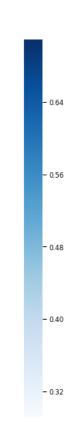
- 1. Linear Discriminant Analysis
- 2. Multinomial Naive Bayes
- 3. Random Forest (tree based model)
- 4. Logistic Regression





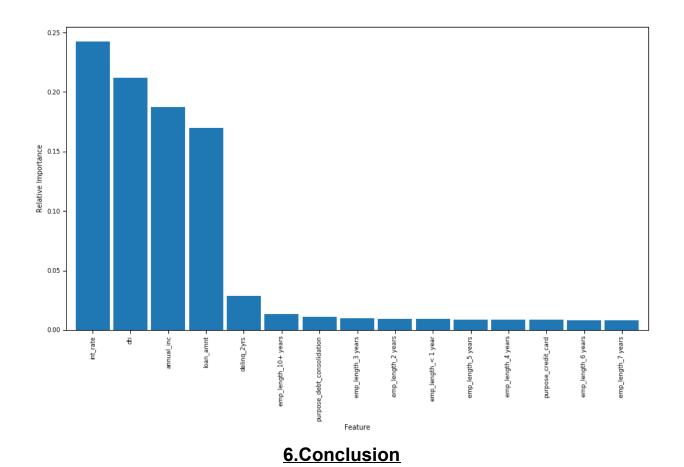






The optimum threshold for the classifier have increased out models prediction power of Default (0). Even now the model doesn't provide a lot of prediction power and we have to train the model again using a different algorithm with some tweaks.

We use the variable importance to see what are the most important variables that are used.



We have successfully built an machine learning algorithm to predict the people who might default on their loans. This can be further used by LendingClub for their analysis. Also, we might want to look on other techniques or variables to improve the prediction power of the algorithm. One of the drawbacks is just the limited number of people who defaulted on their loan in the 8 years of data (2007-2015) present on the dataset. We

can use an updated dataframe which consist next 3 years values (2015-2018) and see how many of the current loans were paid off or defaulted or even charged off. Then these new data points can be used for predicting them or even used to train the model again to improve its accuracy.