

JOHN SMITH

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EDUCATIONS

PACIFIC GRADUATE SCHOOL OF BUSINESS

San Francisco, California

Master of Business Administration

May 2013

UNIVERSITAS NUSANTARA

Jakarta, Indonesia

Bachelor of Science in Business Administration, Finance Major

July 2009

- Graduated magna cum laude
 - Dean's List all semesters
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EXPERIENCE

MONTPRO | AI-POWERED SOLUTIONS FOR MODERN BUSINESS

Jakarta, Indonesia | Ho Chi Minh, Vietnam

Founder & CEO

March 2025 – Current

- Launched MontPro, an AI-Powered Solutions across Southeast Asia.
- Bootstrapped product development, go-to-market, and early user adoption.
- Positioning MontPro as a next-gen back-office automation suite.

APEX VENTURES ASIA

Jakarta, Indonesia

Chief Operating Officer

January 2022 – February 2025

- Led portfolio operations for \$150M venture fund focused on SEA startups
- Implemented AI-driven due diligence processes, reducing evaluation time by 60%
- Managed strategic initiatives across 25 portfolio companies

NUSAPAY DIGITAL

Singapore

Regional Director, Financial Services

March 2019 – December 2021

- Scaled digital payment network from 50K to 500K merchants across 6 countries
- Led cross-functional team of 120+ across product, engineering, and operations
- Achieved \$2.3B GMV in digital payments transactions

STRATEGOS CONSULTING GROUP

Jakarta, Indonesia

Engagement Manager

June 2016 – February 2019

- Advised Fortune 500 clients on digital transformation and market entry strategies
- Led \$50M cost optimization program for leading Indonesian conglomerate
- Specialized in financial services and technology sectors

BANK PRIMA INDONESIA

Jakarta, Indonesia

Vice President, Digital Banking

August 2013 – May 2016

- Launched Indonesia's first AI-powered mobile banking assistant
- Grew digital banking users from 2M to 8M in 24 months
- Led agile transformation for 200-person technology division

PACIFIC CONSUMER GOODS

Jakarta, Indonesia

Senior Financial Analyst

July 2010 – July 2013

- Managed FP&A for \$800M personal care division
- Implemented automated reporting system saving 500+ hours monthly
- Led pricing strategy resulting in 15% margin improvement

DISTINCTIONS

- Leadership** : Proven excellence in strategic leadership, financial management, project execution, and cross-functional team coordination.
- Global Mindset** : INSEAD Global Executive Challenge participant
Native fluency in English and Bahasa Indonesia (speaking, writing, and comprehension)
- Community** : Board Member, Jakarta International Business Forum
Georgetown Alumni Mentor Program
- Achievement** : Apex Ventures Portfolio Impact Award 2023 for Operational Excellence
NusaPay Digital Innovator of the Year 2020
Strategos Consulting Rising Star Award 2017
Bank Prima President's Award for Digital Transformation 2015
Pacific Consumer Goods Finance Excellence Award 2012
Built and launched AI product (MontPro) from zero to traction stage