**RADHAKRISHNAN. K.G**

**SCM - Logistics Professional with 20+ years Exposure to Multiple product - MNCs**

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Experience Summary:

* 25 + years of Functional Expertise in Supply Chain Management.
* 3 + years of Experience as SAP MM - Core Team Member.

SAP Skills:

* + SAP MM Module  ECC 5.0 Version.

Professional Experience:

**Present Position: Heading the Transport Division of M/s Suguna Foods Ltd, Coimbatore a 6000 Crore concern as AGM-Logistics, a Food Major having its wings spread across the entire INDIAN SUBCONTINENT & Neighboring countries Like Bangladesh, Sri Lanka etc., with a Fleet size of 350 Plus with Multiple usage from 16.12. 2016. This concern hold No: 3 Position in POULTRY industry in ASIA.**

**Core functions:**

* Spearhead responsibility for managing the gamut of operations pertaining to Transport & Logistics operations.
* Planning and developing logistics network for ensuring seamless, cost-effective movement of Bulk material from Suppliers to ensure timely delivery to internal customers.
* Planning and developing suitable fleet vendors and negotiating with Vendors based on various criteria such as prices, quality improvement rate, timely delivery, credit terms, workshop, vehicle maintenance etc.
* Strengthening existing vendor source & developing alternate/back up suppliers.
* Preparation of Logistics Tender documents and finalisation of Logistics Contract and Implementation and monitoring the all the stages and review the shipment performance at the end of each shipments.
* Prepare efficient internal control systems to keep track of Strategic Supply Chain performance metrics
* Monitoring and adjusting the parameters logistics, lead time, production cycles, cycles of appeal etc.
* Resolve customer complaints within minimum turnaround time by identifying and removing areas of obstructions.
* Develop and track customer satisfaction metrics to evaluate and improvise upon the current Supply Chain
* Responsible for Insurance-Contract Negotiation & finalisation, Coordination of Third Party Survey Reports, Legal disputes, Claims
* Interacting with regulatory authorities like Excise & Customs Departments for obtaining necessary licenses/sanctions and ensuring compliance with various statutory obligations.
* Safety Training for Truck crew about personnel, material and Road Safety.
* Negotiation and finalization of transport contract and responsible for dispatching the finished product through approved transporters.
* Identify the leverage opportunities across the supply chain to improve efficiencies and reduce costs: Coordinate with Custom House Agents, C&F Agents and other external agencies for ensuring timely clearances and cost-effective transport solutions.
* To improve fuel efficiency of all vehicles.
* Ensure all vehicles relate to GPRS and diesel theft control devices.
* Involve in transport vehicle purchase.
* Conduct a study on transport drivers compensation & benefits across all regions.
* Ensure all drivers Insurance and license renewal is taken care.
* Bring in new system of categorizing drivers into on-roll drivers and contract driver, need to eliminate off-roll drivers.
* Develop incentives schemes for drivers to improve efficiency.
* Approve POs for vehicle purchase and sales of old vehicle.

**PREVIOUS POSITION:**

Sr. Manager**-Logistics and Head of Logistics function in M/s Butterfly Gandhimathi Appliances ltd, Chennai** a leading Player in Home appliances industry from 23.05.2014 to 14.12.2016 handling the PAN India Operations from Chennai.

**Reporting to: Managing Director**

Job Responsibilities:

* Handling ALL India Logistics operations.
* Optimization of Transportation cost /Material safety by choosing the right Mode.
* Consistently Monitor the Quality and efficiency of goods storage and Transportation.
* Finished good inventory Management, inventory Management & ageing analysis.
* Insurance management.
* Defective goods management.
* Demand forecasting & analysis.
* Monitoring Fleet of vehicles & transporters ensuring on time delivery & transit norms, analyzing the loss in transit and undertaking measures to control fleet Management.

Achievements: (1) Budgeted cost control (2) Saved a Huge freight amount thro Value Engineering (3) Vendors Development.

**Manager- Logistics Heading the Logistics Function in M/s Godrej & Boyce Mfg co Ltd, Storage Solution group division** from 21.11.2008 to 21.05.2014, a division offering Shop Floor Solutions & Space Management solution with their Vide range of Industrial Racking applications. Our division is representing the Leading Multinational Brand FAMI in INDIAN Sub-continent.

**Reporting to: Asst Vice President (Operations)**

**Job Responsibilities**:

* Finalize, manage and co-ordinate with Transporters for Domestic & Export Operations.
* Ensure proper sequence and accurate dispatches as per Project requirement, DIRECT TO THE CUSTOMER SITE including ODC- Odd Size Cargo.
* Control Logistics cost through regular reviews.
* Close Co-ordination with FG, Field sale & projects for adherence to project schedule
* Managing the team and system to achieve a business volume of Rs. 30 Crores a month.
* Ensure proper documentation
* Statutory Compliance
* Comply with all Exports documentation and Bank Payment formalities
* Safety & Housekeeping.
* Cluster Management act ivies.
* OHSAS 18001 ACTIVIES.

**Achievements: (1) Cost control as per the Budget Norms.**

**PREVIOUS POSITION:**

Worked as a Production Planning Officer for Britannia Industries Ltd., Chennai.

Britannia Industries Ltd., 850 crore FMCG Company with 80 SKUs, 26 Brands and 450000 Tones P.A from 21.1.2004 to 20.11.2008

**Job Responsibilities: Related to SAP Activities**:

* Core team member for implementing SAP when new/ Change of production centers & Depots.
* Coordinating across 16 Production units & 15 Depots & Other depts for solving sap related issues.
* For Uploading of individual Materials & BOMs for Each SKU after development stage to Production release.
* Team Member of Replenishment system for smooth dispatches of every skus only thro SAP.
* New process / reports implementation in SAP.
* Gap analysis with regard to business process for continuous improvement & Finding solutions to bridge gaps.

**Job Responsibilities: Functional**

**Planning Material Procurement**

* Coordination with Purchase on material requirement
* Placement of Indent for material procurement based on stock levels & Rolling Forecast.
* Monitoring & Replenishment stock positions of all materials daily across 16 Production centers in the southern Region.
* Implementation of Replenishment for major ingredients
* Ensuring Smooth flow of Materials for Trouble Free Production across all the CPs.

**Planning Production based on Sales requirement:**

* Implementation of stock norms for finished products at the Depots
* Planning production for the months based on Sales Plan and to cover stock norms
* Stock norms based on products selling pattern
* Daily review of CRSE % and Stock outs through SAP.
* Daily monitoring of both inventory and finished goods and effect changes in production.

**Handling C&F Agents across Southern Region**

* Study on Space utilization at CFA
* Number of C&FA  15 Nos
* Authority to handle operation – Negotiation of rates with C&FA
* Identification of Slow moving / Two months Old SKUs

**Transportation & Distribution:**

* Controlling Inbound and Outbound Logistics
* Continues follow up on in bound and outbound logistics to maintain stock norms
* Ensuring Truck Placement for Both Primary & Secondary Movement for smooth Despatches.

**Replenishment System Implemented at Production / Storage Location**

* Team member of Replenishment System
* Norms for all SKUs at Storage location
* Ensuring 95 % CRSE across the Region.
* Ensuring Stock out Less than 5% across all the depots.
* Effective management of Depot Space.

**Previous Work Experience:**

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| * Name of the Firm : M/s SembCorp Logistics India P Ltd, Chennai. * Services/ Products : Warehousing & Logistics * Designation : Depot in Charge. * Client : M/s Godrej & Boyce Mfg ltd. * Period : 11.11.2002 to 20.01.2004. * Functional Area : Warehousing & Logistics of Appliance Division of Client. * Achievements : Freight Reduction of Primary Freight for the Client. |
| * Name of the Firm : M/s Steelage Industries Ltd Chennai. * Services/ Products : Fire Vehicles & Extinguishers. * Designation : Asst Manager (Materials) * Period : 18.05.2001 to 31.08.2002 * Functional Area : Material Planning, Purchase, Stores, ISO 9001 Activities. * Achievements : 1. Cost Reduction by Value Engg & Alternate Source Devp.   2. Successful implementation of ERP systems in Materials  Management  Core Team Member. |
| * Name of the Firm : M/s KONE Elevator India ltd, Chennai. * Services/ Products : Elevator & Escalators * Designation : Sr. Engineer(Purchase) * Period : 06.08.1998 to 09.05.2001 * Functional Area : Procurement Head of Electrical &Electronics Component Team for the Industry. * Achievements : Cost Reduction by New Vendor Development.   Effective implementation of TWO BIN system for Trouble free production  Effective implementation of ISO 9001.  Indigenization of Imported Components. |
| * Name of the Firm : M/s Sea Horse Industries Ltd, Trichy. * Services/ Products : Electrical Energy Meters & Electro Mechanical indiginised Russian   systems for Defense application (Projects Division)   * Designation : Purchase Officer. * Period : 01.12.1993 to 29.07.1998. * Functional Area : Procurement of Materials for Defense Projects. * Achievements : NEW vendor development for Critical compoents to support   Indigenization activities of the Projects division.  Cost Reduction.  Co-coordinator for successful Implementation of Coincap ERP-  Package in the Defense Purchase area during my Tenure. |
| * Name of the Firm : M/s Electro Tronics, Trichy. * Services/ Products : Distributor of Various TMI Products. * Designation : Sales Executive. * Period : 01.07.1992 to 30.11.1993 * Functional Area : Marketing & New customer development. * Achievements : 1. Introduction of NEW clients for Business Development. |

Education Qualification:

* **B.E** (Electronics & Communication) from **University of Madras** with First Class (Year: 1991)
* Post Graduate Diploma in Materials Management from Annamalai University, (Year: 2000)

Personal Profile:

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