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| Personal Details:  Name: Ram kumar. M  **Father Name**: Mathan singh (Late)  **Gender** : Male  **D.O.B**: 18th Nov 1987.  **Address:** No.5/6, lalbhagathur sastri street, sholinganallur,  Chennai- 600 119.  **Contact Number:**  **89 39 809 764**  **Mail Address:**  ***Kumar1987229@gmail.com*** |

**Curriculum vitae: RM Purchase**

**Executive**

Ram kumar. M

8939809764

**Career Objective:**

To work in a dynamic environment, be flexible and help the organization to grow in every possible way & to accept jobs that provides challenging opportunities for career growth.

# Professional Experience:

Total Experience: 7 Years in Purchase / SCM (Sheet Metal Press)

Work Experience: 1. At Present working as a Engineer -Raw materials Purchase & sales & logistics dept in Hanchang India Pvt Ltd since July-2015.

2. Worked for SURE MANUFACTURING ENT (P) LTD**,** as a Purchase Junior Engineer from May 2013 to June 2015.

3. Worked for BONFIGLIOLI TRANSMISSIONS (P) LTD, CHENNAI, as a Quality technian from Sep 2011 to April 2013. ( as a contract type)

4.Worked for MILLTECK INDUSTRIES, CHENNAI – Supervisor CUM Purchase dept. from June 2008 to August 2011.

**Carrier Summary:**

* Five years of experience in various facets of procuring raw materials such as HR/CR/GI/GA from national and international markets.
* Experienced with inviting and allotting contracts
* Expertise in developing local vendors, reducing the cost of procurement of material & identifying of alternative grade raw materials in market @ lowest price.
* Experienced with implementing systems of inventory management avoiding over-stocking or wastage.
* Basic knowledge of ERP (Sync SCM-2) &
* Basic Knowledge in Customs clearance for importing materials.

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| **Nationality:** Indian  **Languages Known:**  Tamil & English & Hindi  **Hobbies:**  Travelling, Watching Movies, Playing Cricket, Internet.  **Personal strengths:**  Good Analytical Ability and leadership quality,  Good Grasping power, Quick learner.  Enthusiastic to learn new concepts and to work in a team.  Good teamwork skills and an ability to learn quickly and meeting deadlines.  Accuracy and ability to update the concerned people clearly. |

# Key Skills

**For Purchase management**

* Setting up the weekly, monthly, quarterly procurement plan.
* Procurement of raw material from national and international market.
* Development of alternative local sources for imported raw materials which helps in cost saving.
* Planning and budgeting of purchase functions, involving cost estimation, contract negotiations.
* Liaison with the production department to maintain optimum inventory.
* Implementing systems to avoid situations like over-stocking or out-of-stock which cause production and financial losses.
* Liaison with finance department for timely payment of bills.
* Developing reports on procurement and usage of material for top management
* Identifying & developing alternative Grade materials from local markets instead of importing.

**For Vendor Development**

* Effective management of vendor database.
* ABC classification of vendors on the basis of criteria like cost, quality, timely delivery etc.
* Development of new vendors.
* Conducting trainings for vendors to educate them about company’s requirements and help them in improving their performance.
* Evaluating vendors & negotiating the price, delivery schedule and terms and conditions with them.
* Timely clearance of payments & handling vendor inquiries.
* Running programmes to evaluate vendors based on the feedback from internal stake holders.
* Developing reports on various programmes run for vendor development for top management.

**For Stores Management**

* Maintaining the stock of material without any variance by conducting stock verification and documentation.
* Implementing Standard Operating Procedures within the warehouse.
* Regularizing material receipts and ensuring the fluidity of stocks from warehouse to stores.

# Achievements

. Planned & executed to save around 10 Lakhs for 2015-2016 & identifying domestic vendors to supply material which was earlier imported.

Developed businesses with new OEM customer in this yearn & estimated turnover will be around 3crores /annum.

**TECHNICAL QUALIFICATION:**

D.M.E. in Mechanical from CPCL POLYTECHNIC COLLEGE, Chennai in May 2008 with 77.3%.

SSLC From Jaigopal Garodiya Govt Hr. sec School, CHENNAI. In 2005 with 83%.

**Computer Proficiency:**   
 MS Office, Internet knowledge, Auto-cad, ERP,

**AREA OF INTEREST:**

* Engineer in Purchase Department & New product development.
* Engineer in Supply Chain Management / Vendor management / Logistics.

**TRAINING COMPLETED:**

* TS & ISO awareness programs
* Awareness of- Failure mode effect analyses.
* Team Base Work System
* Kaizen
* Through the lens of customer
* Soft skills

**Declaration:**

The information provided above is true to the best of my knowledge.

Thanks & Regards,

M.RAM KUMAR

**Date:**