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| **AZHAGESAN G**  **RETAIL SALES EXECUTIVE** | **ADDRESS : 682, 28 STREET, ME11, MOHAMED BIN**  **ZAYED CITY, ABU DHABI**  **VISA TYPE : VISIT VISA**  **VISA EXPIRED : 4th MARCH 2019**  **CONTACT : +971566003398**  **E-MAIL :** [**azhagesan449@gmail.com**](mailto:azhagesan449@gmail.com) |  |

**OBJECTIVE**

Seeking a position to utilize my strength and abilities in the organization that offers professional growth while being resourceful and innovative.

**WORK EXPERIENCe**

* Worked as a RETAIL SALES EXECUTIVE in LG CONSUMER ELECTRONICS INDIA PVT LTD at James &co Madurai in India from March 2017 to July 2018.

**Role and Responsibilities**

* Greets and welcomes customers into the store;
* Asks customers if they need assistance;
* Endeavors to make customers feel welcome inside the store;
* Responds to questions and inquiries on any item in an effective manner;
* Presents recommendations to customers based on need;
* Endeavors to up-sell products to customers;
* Works to consistently meet established sales quotas;
* Provides customer support or assistance services;
* Monitors store for suspicious activities;
* Implements store rules and guidelines;
* Maintains store cleanliness
* Working as an ASSISTANT BRANCH MANAGER OPERATIONS in SRI KRISHNA SWEETS, CHENNAI from AUGEST 2018 to OCTOBER 2018.

**Role and Responsibilities**

* Store Management

Handle day to day operations

* Inventory Management-

Forecasting the stocks

* ATL & BTL Activities-

Do Advertising activities based upon customer walk-ins

* Corporate Sales-

Negotiating deals with clients

* Customer Service-

Getting Queries and fulfilling their satisfaction through service

* Sales target achievement

Achieve the targets with profitable manner

**WORKSHOPS**

* Participated an International conference on Recent trends in business and management & presented the research paper of GREEN MARKETING.
* In-plant training in Aavin Dairy Marketing department.

**ACADEMIC PROFILE**

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| Post  Graduation | MBA (HR & MARKETING)  KARPAGA VINAYAGA INSTITUTE OF MANAGEMENT  ANNA UNIVERSITY  (2015 - 2017) | 74%  First Class |
| Under  Graduation | B.A TAMIL  ALAGAPPA UNIVERSITY  KARAIKUDI  (2011 - 2014) | 64%  First Class |
| 12th Standard | TAC GOVERNMENT HIGHER SECONDARY SCHOOL,  KOTTAIYUR  (2011) | 58% |

**AREA OF INTEREST**

* Visual Merchandising
* Retail Sales
* Team Management

**ACTIVITIES BUSINESS RELATED**

* Work with Top Management.
* Supervise and Co-Ordinate Business Activities
* Identify Potential Markets
* Evaluate the Product
* Select the Channels of Distribution
* Create a Market Plan

**SOFTWARE SKILLS**

* Software Tools : MS OFFICE Packages, Microsoft AX, SPSS, Data Entry
* Operating System : Windows Xp, 7, 8
* Internet applications : HTML, Front page

**HOBBIES & INTERESTS**

* Net surfing upcoming news
* Reading

**PERSONAL STRENGTHS**

* Quick learner
* Be Punctual
* Honesty
* Be Patience
* Easily adopt any type of environment
* Dedication

**PERSONAL INFORMATION**

Date of Birth : 18/07/1994

Gender : Male

Father’s Name : K.GANESAN

Mother’s Name : G.GNANAMBAL

Marital status : Single

Nationality : Indian

Religion : Hindu

Languages known : English, Hindi

Passport Number : P5468229

**DECLARATION**

I hereby declare that the above furnished information's are true to the best of my knowledge. *.*

Place : Dubai

G.AZHAGESAN