##### CURRICULUM VITAE

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**Satish Yadav**

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**Summary :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

A Competent professional with 13 years of Experience in the area of Production Management , Material management ,Purchase, supply chain management, vendor management, cost Analysis, new product development. Suppliers/ internal audit Management, Logistic procurement, inventory Management, Price negotiation with suppliers, RFQ, interact with customers, Operation Management. Analytical skill, Purchase Management, Forgings,Machining, PPAP Documents, Suppliers SOB.

I Am techno commercial to work in commercial and technical both.

Currently working as Manager Purchase with India forge & drop Stampings Limited, Faridabad

Since 17 November. 2014 to till date.

Worked as Asst. Manager Vendor development with M/s New Allenberry Works From 10 oct.2006

To 15 November 2014.

Worked as Manager Production with M/s Eastern Anti corrosive Limited from 10 April 2004 to 30 sept.2006

Worked As Manager Production with M/s Khemka Ispat Limited for 04.April 2002 to 05 April 2004

**Area of Expertise** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Technical** :

* Understanding business process ,study and analyze workflow to design and solution.
* Creating the business environment and prepare functional specification.
* Introduced the new suppliers for the Raw Material ,machining, forgings, hear treatment vendor and the sheet metal components .
* Ability to work in pressure. And achieve the target in the bounded time frame.

**Functional :**

* Managing the procurement/Purchase of Raw material , Forging parts , machining components , Heat treatment and sheet metal components, and Consumable Items other project requirements by devising various sourcing strategies. Monthly Budgeting.
* Inventory analysis, new product development, Quality assurance ,timelydelivery of raw material/parts. order v/s Receipt analysis, cost reduction/negotiation, monthly budgeting,

Suppliers performance, Suppliers SOB ratio, Payment terms, cost savings, scheduling,

* Monthly Budgeting, any quality/supply related issue with vendor/suppliers.
* Lead Cross function team (CFT) for the suppliers audit and upgrade.
* PPAP Documents training to the vendor/Suppliers.

**Career Highlight \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**India forge & Drop Stampings Limited ,Faridabad,Haryana**

**Designation :** Manager Purchase

Duration : 17 November 2014 to till date

About the Company :india forge was founded in 1960 as a tier 1 manufacturer of forgings to serve the automobile and various heavy machine industry. India forge Manufacturing the assemblies of light motor vehicle Like Maruti Suzuki India, Honda Cars Etc. . India forge’s manufacturing capabilities now encompass is the one of largest manufacturers in india. India forge are certified for T.S.-16949-2009 by reputed accreditation agencies such as BSI of the United kingdom,TUV Nord Germany and BMQR- United Kingdom.

**Job Profile :**

* Raw material planning, order v/s Supply analysis, monthly schedule distribution to RM and sheet metals suppliers.
* Forecast Budgeting to Purchase the RM and other consumable items.
* Cost analysis of our Parts and compare with customer price.
* Introduce new suppliers with cost savings.
* Lead a CFT team for the suppliers audit.
* Price negotiation with suppliers.
* New part development in forgings/Machining/Heat treatment process.
* Training of PPAP Documents to suppliers.

**NEW ALLENBERRY WORKS, FARIDABAD,HARYANA**

**Designation :** Asst. Manager Vendor development

**Duration :** 10 Oct.2006 to 15 November .2014

Working in New Allenberry Works” an ISO/TS 16949 certified company established in 1971, New Allenberry Works a unit of Deepak Industries Ltd, has been successfully achieving one milestone after another in the field of manufacturing automotive transmission gears and shafts.

**Objective:**

To work in a challenging and creative environment, and effectively contribute, towards the goal of the organization, intend to build a career with leading corporate of high tech environment with committed and dedicated people, who will help to explore myself fully and realize my potential. As per my own Words nothing is impossible, everything is possible, but our effort is according them.

**Key Result Area : -**

**(New Product Development(NPD) & Raw Material Purchase, New Vendor Selection, T.S activities, PPAP document, Operating SAP system(MM Module), Supplier Quality Audit, Rate Reduction , Release Purchase order, Payment, Analytical skill,**

**Previous Company Profile:**

Working in **M/s** Eastern Anti corrosive Limited **“Manager Production”** since 10 April 2004 to 30 Sept.2006.company engaged in Manufacturing Earth moving components, Galvanized steel Strips. and export to Indonasia, Dubai. Etc.

**Previous Company Profile:**

**Working in M/s Khemka ispat ltd. Manager Production** since 04 April 2002 to 05 April. 2004

Company engaged in manufacturing in cold rolled steel strips, Hard & tempered material .and S.S. poly coated tape for the jelly filled cable and optic fiber cable in india and overseas country.

**Technical Qualification:**

* **B.Tech In Mechanical Engineer** from intellectual institute of management & technology Delhi

.E**ducational Qualification:**

10th passed from H.B.S.E .

12th passed Delhi Board.

**Technical Skills:**

* Kaizen,
* FOXPRO.
* SAP.

**TRAINING ATTENEDED:**

* Kaizen activity.
* Logistics System.
* Environmental Health and Safety.
* TPM.
* World class manufacturing process.
* 5 S activities.

**STRENGTHS:**

* Required for creating **win/win** relationship with suppliers.
* When I get in my mind to some job, I do it with lot of perseverance and perfection, energetic, result oriented and self motivated.
* Ability to manage change with ease.
* Believe in team work.
* Willingness to learn, improve and adapt

**Computer Skills:**

* **Operating System-** SAP systems MM Module ,internet
* **Packages-** MS Office, Internet

**Area of Interested:**

* Vendor development, Supply Chain Management, Production., Supplier Quality assurance ,Purchase
* World Class Manufacturing Process.

# Personal Profile:

**Name - Satish Yadav**

**Father’s Name - Sh. Lal Chand Yadav**

**Permanent Address - 3017, Jawharcolony,NIT(Faridabad)**

**Age (D O B) - 22/02/1976**

**Gender - Male.**

**Marital status - married.**

**Religion - Hindu**

**Languages Spoken - English & Hindi.**

**Nationality - Indian**

**Notice Period - 30 Days**

**Current CTC - 65,000/- + Perks**

**Expected CTC - Negotiable**

**Declaration:**

I hereby declare that the above particulars furnished by me are true to the best of my knowledge and belief.

**Satish Yadav**

**Date:…/…./……..**

**Place:Faridabad** (Consider signed if sent by mail)