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| PERSONAL INFORMATION | Kunal Sharma |
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|  | D-100, First floor, Sector 8, Dwarka, New Delhi -110075, INDIA |
| +91 97 60 30 60 28  +91 844 744 9104 |
| [kssacss@gmail.com](mailto:kssacss@gmail.com) |
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|  |
| Sex Male | Date of birth 04/01/1988 | Nationality INDIAN |

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| POSITION | Highly self-motivated and organized outside sales professional looking for a position where my extensive and diverse sales experience and skills can positively impact sales revenue. Documented track record of establishing and growing sales in new geographic territories and maximizing sales through establishing strong customer relationships. A resilient nature together with a solid work ethic contribute to the achievement of demanding sales goals. |

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| WORK EXPERIENCE |  |

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| June 2015 – December 2017 | Director |
| Quard 360 Degree Technologies Pvt Ltd |
| * Responsible for both sales and purchase of software products. * Managing all the finance of company with Turnover of 20cr + * Business Development * Dealing with Overseas Clients and Solving their problem as well. |
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| August 2009 – June 2015 | Proprietor |
|  | K S SOFT INDIA |
|  | * Responsible for both sales and purchase of software products. * Managing all the finance of company with Turnover of 10cr + * Business Development |
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| September – December 2008 | Quality Checker |
|  | Big Maps (Reliance Group)  DAKC, Navi Mumbai, Maharashtra |
|  | * Train new recruit of GPS handling and Location marking. * Cross Check all the marking and picture positioning properly. * Responsible for uploading all gps locations and images on server. |
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| EDUCATION AND TRAINING |  |

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| 2005 – 2008 | Arena Multimedia Specialist (3 year) | |  |
| Arena Multimedia (New Delhi, INDIA) | | |
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| 2003 – 2005 | Higher Secondary Examination (10th and 12th) | | |  |
|  | Central Board of Secondary Education (New Delhi, INDIA) | | |  |

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| PERSONAL SKILLS |  |

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| Mother tongue(s) | Hindi | | | | |
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| Other language(s) | UNDERSTANDING | | SPEAKING | | WRITING |
| Listening | Reading | Spoken interaction | Spoken production |  |
| English | Expert | Expert | Expert | Expert | Expert |
|  | International English Language Testing System (IELTS) | | | | |
| Punjabi | Basic | - | Basic | Basic | - |
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| Communication skills | Good communication skills gained through my experience as Marketing and Sales Professional working with global clients and consultants. |

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| Job-related skills | Good command of Adobe Creative Cloud (Photoshop, Illustrator, etc.) and Microsoft Office 2016 |

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| Digital competence | SELF-ASSESSMENT | | | | |
| Information processing | Communication | Content creation | Time Management | Problem solving |
|  | Proficient | Proficient | Independent | Independent | Proficient |
|  | Levels: Basic user - Independent user - Proficient user | | | | |
|  | * Good command of office suite (word processor, spread sheet, presentation software) * Good command of photo editing software gained as an amateur photographer | | | | |

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| Other skills | * Mac and Windows O/s * Troubleshooting & Desktop Support * Typing speed 30-36 wpm * Corel Draw |

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| Physical/Visual measurements | 5’9” / 85kg / 6/6 vision |