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| **Amalcvp** AMAL DAS **E-mail** siva.amal@gmail.com  siva\_amal@yahoo.co.in  **(Experience:09 Years)**  **Present Address**  Kaniyamveli House  Thambakachuvadu  North Aryad P O  Alappuzha-688538 CONTACT NOS:Land Line : +91 477 2248554Mobile : +91 9447168554 **:** **+91 9562819247**  **Personal Data**  **Date of Birth : 14/10/1980**  **Sex : Male**  **Nationality : Indian**  **Marital Status : Married**  **Languages : English, Arabic, Malayalam, Hindi.**  **Driving License**  **Holding *valid Indian and Oman* driving licenses for four wheelers and two wheelers** | | CAREER OBJECTIVE  **Looking for an exhilarating career with an organization of good reputation, which demands the best of my ability in terms of excellent analytical, organizational and communicational skills, and helps me in broadening and enhancing my current skills and knowledge.**  AREAS OF INTEREST   * **Relationship Management** * **Business Development** * **Team Management**     SKILLS   * **Self-motive – Capable of initiating new ideas and self-learning.** * **Honest and sincere approach in duties and responsibilities.** * **Suits with timings and situations of work.** * **Ability to work for challenging assignments.**     Achievements with Previous Companies   * **Able to increase the market share in my concerned area.** * **Consistently achieved the targets assigned by the superiors.** * **Maintaining very good relationships with the Customers as well as Superiors and subordinates in the organization.**   STRENGTH   * **Honesty** * **Punctuality** * **Determination** * **Dedication** * **Confidence** |
| **PROFESSIONAL EXPERIENCE – 09 YEARS** | | |

SUMMARY OF EXPERIENCE

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| I have 09 years of work experience in marketing and sales. I am familiar in handling corporate customers, direct customers and maintaining healthy and long-term relationship with them. I am well versed in maintaining good working environment as a team leader as well as a team member and amply confident that I will be able to manage the job committed to the post effectively with efficiency. |

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| Organization **Designation**  **Job Profile**    **Duration** | **Muthoot Fincorp Ltd, Trivandrum**  **Branch Manager.**  **Manage the whole branch functioning, lead the team with motivation and achieve the targets with excellent customer care.**  **10th October 2014 to 01st July 2016** |

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| Organization **Designation**  **Job Profile**    **Duration** | | **Sundaram Finance Ltd, Regional Office, Ernakulam**  **Executive – Customer Relations.**  **Field investigations and verifications of the applicants. Scrutinize the enquires generated by the subordinates. Ensuring good relationships with the customers and providing best service for them.**  **2nd July 2011 to 16th July 2014** |
|  | **Organization** | **Saud Bahwan Automotive, Muscat, Oman** |
|  | **Designation** | **Sales Consultant** |
|  | **Job Profile** | **Marketing and selling of Toyota Cars, both outdoor and indoor markets** |
|  | **Duration** | **22nd April 2008 to 05th April 2011** |

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|  | **Organization** | **M/S NIPPON TOYOTA LTD, Kochi** |
|  | **Designation** | Sales Advisor |
|  | **Job Profile** | **Designated to handle the Alappuzha District for the marketing and sales of Toyota vehicles and increase the market share.** |
|  | **Duration** | **13th November 2007 to April 2008** |
|  | **Organization** | **M/S POPULAR MOTOR WORLD PVT LTD, KOCHI** |
|  | **Designation** | **Product Advisor** |
|  | **Job Profile** | **Marketing and sales of Hyundai Vehicles. Retention of existing customers by knowing their needs, always in touch with them through co-ordinating after sales support.** |
|  | **Duration** | **January 2006 to November 2007** |

EDUCATION

* **Bachelor of Commerce:**

*University – Kerala University, Kerala (2001-2004)*

* **Pre-Degree (Commerce):**

*University –Kerala University, Kerala (1996-1998)*

* **Technical Knowledge** :( 1998-1999 **)**

*Softec Computer tech, Ambalappuzha*

* **Secondary School Leaving Certificate:**

*School – Mother Theresa H S Muhamma ,Alappuzha(1996)*

REFERENCES

**Available on request. Amal Das**