**SUNG WOO AHN CFA, CPA**

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**Education**

2000-Present **MIT SLOAN SCHOOL OF MANAGEMENT Cambridge, MA**

Candidate for MBA, June 2002

Intended Track: Financial Management

Member - Finance Club, Investment Management Club, Sloan Ambassadors

1989-1993 **THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA Philadelphia, PA**

Bachelor of Science in Economics with concentrations in Accounting and Actuarial Science

Graduated Magna Cum Laude; Dean's List

President - Korean International Student Association; volunteer tutor at inner-city high school; reporter for *The Daily Pennsylvanian*

**Experience**

1998-2000 **BOOZ-ALLEN & HAMILTON INC. New York, NY**

*Associate - Financial & Health Services Group*

* Internet Strategy Project - Analyzed economics of strategic options and formulated Internet strategy for UK-based global securities firm. Built pro-forma financial models and identified opportunities expected to add $120 million in revenue.
* Demutualization Project - Designed demutualization strategy expected to add 20% to net income for large life insurance company. Built sophisticated models with detailed revenue and expense analysis. Performed extensive financial analysis of competitors.
* Economic Modeling Project - Built complex Excel-based marketing simulator calculating detailed product profitability for international financial services firm. Expanded client's cross-selling capabilities by 125%.
* Promotion to Associate (Post-MBA Position) - Won accolades for superior teamwork.

1995-1997 **DEUTSCHE MORGAN GRENFELL New York, NY**

*Associate - Risk Control*

* Implementation of RAROC (Risk-Adjusted Return on Capital) - Built and implemented sophisticated risk management model calculating risk-adjusted returns of firm's credit portfolio. Returns improved by 30% over two years after implementation.
* Risk-Weighted Asset Reduction Project - Created complex model that tracked firm's risk-weighted asset position on weekly basis. Used model as main reporting tool for project, resulting in $2.8 billion asset reduction.
* Promotion to Associate (Post-Graduate Degree Position) - Received high praise for successfully assuming responsibilities of Vice President on extended leave.

1993-1995 **COOPERS & LYBRAND L.L.P. New York, NY**

*Senior Associate – Financial Services Group*

* Audit of Financial Statements - Led engagement teams on GAAP and statutory audits of financial statements. Performed detailed analysis of financial ratios, loss reserves, pension plans, foreign exchange trading, long-term investments, and expense accounts.
* SEC Filings - Worked extensively on 10-K, 10-Q, and S-1 filings.
* IPO Experience - Assisted financial insurer on successful initial public offering.
* Early Promotion to Senior Associate - Received promotion after 14 months.

**Personal**

Chartered Financial Analyst (1998-present) and Certified Public Accountant (1995-present)

Fluent in Korean; basic conversational skill in Japanese

Member - SCUBA Club and Sailing Club; enjoy playing golf and tennis

Avid college football fan and karaoke singer