**Dinesh Joghee Sockkan**

[jsdinesh@gmail.com](mailto:jsdinesh@gmail.com)  **Mobile: +91 9585444236**

***MBA graduate specialising in Finance and Marketing with over 12 years of intense expertise in wealth management advisory, banking and Investment Products in India and Oman***

**Professional Summary**

* Possess comprehensive understanding of wide range of financial vehicles including equities, derivatives, structured products and banking.
* Well-organized and meticulous professional with abilities of independently handling a wide spectrum of activities backed by innate abilities to withstand work pressure.
* Highly effective communicator with exceptional talent for problem solving through reasoned thought process and excellent track record of employer satisfaction.
* Computer savvy individual well versed with the modalities of corporate culture.

**Professional Profile**

* Develop and oversee relationship with High Net worth clients in Oman.
* Conduct comprehensive review of the client portfolio and suggest investment strategies based on objectives and risk profile of the client.
* Identify opportunities and provide customized asset allocation suggestions.
* Exceptional understanding of a wide range of financial products and have been successful in explaining and promoting complex financial products to the customers.
* Have successfully sourced numerous new customers to the bank and deepened relationship value
* Managing client relationships and maximizing referrals and sales opportunities.
* Based on the requirement/needs & risk appetite of our customers focus on well researched delivery trades.
* Regular conference calls and personal meetings with equity research experts for portfolio review of the clients

**Professional Experience**

**M/s Excite Consultants – Coimbatore – India**

Partner & Investment Consultant (Since July ‘2016)

**Kotak Securities Limited – Muscat – Oman**

Assistant Manager ( December ‘2010 to March ‘2016)

**ICICI Securities Limited – Muscat - Oman**

Business Development Executive ( March ‘2009 to November 2010)

**Unicon Securities Private Limited (Coimbatore - India)**

Branch Manager (July ‘2007 to August ‘2008)

**India bulls Securities Limited (Coimbatore - India)**

Branch Manager (June’2006 to June ‘2007)

Sales Manager (November’2005 to May’2006)

Relationship Manager (August’2004 to November’2005)

**Educational Qualification**

**Masters in Business Administration** (2002-2004.) (Specialization: Marketing and Finance) from D.J.Academy for Managerial Excellence, India

**Bachelor in Commerce (**1999-2002) **from**Bharathiar University, India

**Higher Secondary Education (HSLC)**(1998-1999) Breeks Memorial Anglo Indian Higher Secondary School, India

**Certified In NSE’s Certification in Financial Markets ( NCFM )**

* + Capital Market Dealers Module.
  + Derivatives Core Module
  + Have obtained AMFI’s Certification in‘AMFI Mutual Funds Advisors Module’ for distributing mutual funds.
  + IRDA licensed for distributing Insurance

**Personal Details**

Date of Birth  **:** 05-09-1981.

Sex   **:** Male

Marital Status  **:** Married

Language Known : English & Tamil

Nationality : Indian

Current Location : Coimbatore,India