**Hiep The Nguyen**

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**EDUCATION Massachusetts Institute of Technology,** Cambridge, MA

*Master of Science in Construction Engineering and Management, and MBA (LFM Program),*

GPA = 4.7/5, anticipated date of graduation: June 2002

**Tufts University**, Medford, MA

*Bachelor of Science in Civil Engineering*, Summa Cum Laude, May, 1999

Tau Beta Pi Engineering Honor Society, Golden Key Honor Society, GPA = 3.72/4, Dean's List

**University of Architecture of Saigon**, Ho Chi Minh City, Vietnam

*Bachelor of Architecture (5.5-year Program)*, 1981

**PROFESSIONAL** **Saigon Construction & Design Company**, Ho Chi Minh City, Vietnam

**EXPERIENCE**  *Co-Founder / Executive Manager*, 1990 - 1992

Founded a design/build company. Directed strategic plan to market the company to potential customers. Oversaw the company’s budget and contract negotiation. Managed and completed five construction projects. Participated in design of four residential and commercial buildings.

**CONRESCO, Inc.,** Ho Chi Minh City, Vietnam

*Director of Real Estate Division*, 1990 – 1991

*Manager of Marketing and Planning Department*, 1989 - 1990

Directed real estate marketing strategies. Managed an office staff of 50 employees. Prepared and negotiated several business contracts. Oversaw a budget of over US$1.5 million. Led housing research groups and marketing teams. Prepared long-term and short-term strategic plans for the company.

**District 10 Construction Company**, Ho Chi Minh City, Vietnam

*Manager of Design Department,* 1987 – 1989

*Manager of Material Factory,* 1985 – 1987

*Site Technician / Architect,* 1983 – 1985

Directed and managed design teams. Marketed and managed a construction material factory. Supervised 10 major construction sites, solved technical problems. Designed more than 20 projects in which 15 were built.

**RESEARCH University of New Hampshire,** Durham, NH, McNair Graduate Opportunity Program

**EXPERIENCE**  *Research Fellow*, summer 1998

Conducted a scientific research on ASR-effected recycled concrete.

**Tufts University**, Medford, MA, Civil & Environmental Engineering Department

*Research Assistant*, summer 1997

Analyzed and plotted VERLACS data using geo-technical engineering software programs.

**SKILLS** **Computer:** Proficient in AutoCAD, Engineering softwares such as Visual Analysis, Eager Point, 3D

Studio, PCA Column, GEOTEK; working knowledge of Pascal, C, Visual Basic

**Languages:** English and Vietnamese

**HONORS** AGC Undergraduate Scholarship (1998), NAWIC Scholarship (1997 & 1998), MCIB Scholarship (1997), Ethel B. Hayes Scholarship (1997), Ellen C. Meyers Memorial Prize (1997), John A. Cataldo Scholarship (1997), SAME Boston Post Scholarship (1997), MCAP Scholarship (1996 & 1997), BHCC Trustees' Scholarship (1996), Study Abroad Scholarship to China (1996).

**ORGANIZATION** Member of American Society of Civil Engineers since 1997