# JUNICHI NONAMI

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**Education**

1999-2001 **MIT SLOAN SCHOOL OF MANAGEMENT CAMBRIDGE, MA**

## Candidate for MBA, 2001

* Pursued Financial Management Track.
* Member of the Finance Club and Asian Business Club.
* Organizer of Japan-Korean International Trip.

1990-1995 **OSAKA UNIVERSITY OSAKA, JAPAN**

*Bachelor of Arts in LAW, 1995*

* Pursued in Commercial Law.
* Chief of the seminar on Anti-Monopoly Act.

### Experience

1998-1999 **THE NOMURA SECURITIES TOKYO, JAPAN**

# *Personnel Department, Headquarters*

* Organized recruiting seminars for graduating seniors of major universities.
* Lectured on the nature of the securities business and the corporate culture at Nomura to the applicants.
* Conducted preliminary interviews with job applicants.
* Followed the progress of new recruits after they have been assigned to each department.
* Developed supplementary on-the-job training programs for the new employee to strengthen their skills in consultation with managers.

1995-1998 **The NOMURA SECURITIES** **TOKYO, JAPAN**

#### Sales Representative and Financial Consultant at Akabane branch

* Promoted sales of stock, bonds, and investment trusts to about 300 personal customers and 50 corporate customers.
* Aided a plastic company in identifying potential acquisition target.
* Advised a food company to take IPO.
* Made proposals to improve branch efficiency, especially concerning more effective use of computer system.

### Scholarship

The Nomura Securities awarded me a scholarship for MBA studies for the academic years 1999-2001. I was one of only nine recipients of a scholarship in 1999 out of over 1,000 candidates based on an evaluation of my work performance, managerial potential, and English ability.

### Personal

* Played the bass in the band and released the CD, “Ciao & Adieu”.
* Completed Australian continent run by motorcycle for 2 months.
* Enjoy playing bass, riding motorcycles, scuba diving, photography, and reading.