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| **OBJECTIVE** | **To contribute towards the growth & development of an Organization that offers learning opportunities and professional environment.**  **Also to utilize my confidence and skills in most esteemed organization where I groom my professional career to maximum and give at most benefit to objectives of the company and put flair of innovative and rapid success in my career.** |
| **KEY SKILLS** | * **Huge experience in business-to-business telemarketing.** * **Great knowledge of organizational buying behavior and the influences upon it.** * **Exceptionally motivated and eager to succeed.** * **Profoundly resilient and energetic.** * **Great positive thinker with a can-do attitude.** * **Remarkably astute, diligent and commercially aware.** * **Profound ability to take ownership of problems and find suitable resolutions.** * **In-depth ability to think clearly and critically.** * **Excellent communicator.** * **Strong ability to interpret and understand complex issues.** * **Uncommon ability to manage own workload and use initiative.** * **Immense ability to give attention to detail and to follow company procedure.** * **Enviable outgoing personality.** * **Remarkable ability to establish rapport with potential clients.** * **Sound organization skills.** |
| **PERSONAL DATA** | **Marital Status Married Date of Birth 18 March 1987 Religion Islam  Language English, Urdu, Punjabi**  **Passport No BE5097842**  **Driving License UAE DRIVING LICENSE & OWN CAR IN OMAN** |
| **VISA STATUS**  **EXPERIENCES** | **FAMILY VISIT VISA OMAN (EXPIRING 28TH DECEMBER 2017)**   1. **Freelancer Trader Forex**   **DURATION: OCTOBER 2015- PRESENT**   * **I search investors through connection and build relationship with them** * **I provided managed account trading services to investors** * **I provide investors with market analysis and paid trading signals** * **I manage the investor’s accounts on an indefinite term and help them in achieving their financial goals.**   **2-Golden Capitals**  **DURATION : March 2015 – September 2016**  **As OWNER /CEO**   * **I had this company to provide financial consultancy to investors** * **Managing the funds of investors through power of attorney** * **Managing the staff of 4 employees to process the work** * **I was providing technical and fundamental analysis related to investment** * **I was building the relationship with investors and focused on growing the organization structure**     **3-Qarma Valet Parking Abu Dhabi, U.A.E**    **DURATION: February 2014 – October 2014**  **As a Managing Partner**   * **I was responsible to manage the business and to handle all the works.** * **I created the company profile, website and establish business from the very beginning.** * **I brought 3 contracts for valet parking at different locations of Abu Dhabi.** * **I did marketing, business development, administration, purchasing, basic accounting, operation handling for Qarma Valet Parking.**  1. **Class Group(Sultan al Mazroui Group) Abu Dhabi , UAE**   **DURATION: FEBRUARY 2013 – FEBRUARY 2014**  **As a Marketing Specialist Cum Business Development**   * **I was responsible to do online, telephonic and face to face marketing to hotels, malls, government organizations, hospitals and event venues.** * **I was responsible for bringing Valet Parking, Car Wash service contracts.** * **I was in development section so providing advices, ideas and possible implementation in the operation.** * **I was handling purchasing, bridging company with suppliers, handling electronic advertisement of all types.** * **Achieved bonus and commissions on hard work and best performance.**  1. **One World Financials DMCC Dubai , UAE**   **Duration: JANUARY 2012 – NOVEMBER 2012**  **As a Financial Executive**   * **I was responsible of bringing business in Dubai Branch & maintaining relations with existing clients.** * **I was conducting the daily online trading on the behalf of client’s fund.** * **I gained awesome knowledge about Forex, commodities 24 hour international market.** * **I also gained experience of conducting online trading and was gone through the daily trends of buying/selling of currencies & commodities.** * **I brought good number of investors/clients by conducting telephonic marketing & general marketing.**  1. **AL Hilal Laboratory and Medical Supplies, ABUDHABI, UAE**   **Duration: December 2010 – May 2011**  **As a Sales Executive**   * **Gained knowledge about laboratory equipment specifications and installation methods.** * **Responsible for handling admin works including making of Quotations, Invoices, Delivery note, Regret letters etc.** * **Maintaining excellent relation with existing customers and developing new customers by making visits & telephonic conversation** * **Keeping record of all business and arrange them in files** * **Follow up the tenders and negotiate the prices according to customer demand.** * **Achieving weekly sales target** * **Provide guest services to foreigner’s clients/principals and help them in having an excellent stay in country** * **Attended Arab Lab international exhibition and made excellent connections of the company with international market & clients.**  1. **Next age Technologies - Lahore, Pakistan**   **DURATION: June 2010 to November 2010**    **As a Floor Manager**   * **Building a team that effectively supports client programs, products and services.** * **Driving the development of superior customer service and high performance.** * **Leading workflow distribution and floor management to ensure service levels are satisfied.** * **Hiring, training/developing, motivating, coaching, evaluating and retaining qualified staff.** * **Maintaining service, talk/wrap time, data, and both client and consumer satisfaction levels.** |
| **Educational Background** | * **2006 - 2010**   **BS (Hon’s) - Graduation THE Islamia University of Bahawalpur – Pakistan.**     * **2004-2006**   **F.Sc – A Level, PAEC Model College for Boys Chashma -Pakistan.**   * **2001-2003**   **Matriculation - O’ Level, PAEC Model College for Boys Chashma - Pakistan.** |
| **IT SKILLS** | **Windows Xp, Vista, Installations, Internet, Microsoft office 2003, 2007.** |
| **REFRENCE** | **WILL BE AVAILABLE ON DEMAND.** |