**XIUPING LI**

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**Education**

1999-2001 **MIT SLOAN SCHOOL OF MANAGEMENT CAMBRIDGE, MA**

Candidate for MBA, Financial Management Track

* Co-President of Finance Club, member of MediaTech Club

1997 - 1999 **UNIVERSITY OF CALIFORNIA, SANTA CRUZ SANTA CRUZ, CA**

Master of Science in Applied Economics and Finance

* Awarded merit-based UC Regents’ Fellowship

1990 - 1994 **NANKAI UNIVERSITY TIANJIN, CHINA**

Bachelor of Science in Finance

* Graduated in the top 2% of 150 students

**Experience**

Summer 2000 **GOLDMAN, SACHS & CO. NEW YORK, NY**

*Summer Associate, Investment Banking Division, Financial Institution and Telecom Groups*

* Analyzed financial institution merger market, performed comparable analyses, and drafted strategic rationale and negotiation techniques to advise client on $1 billion potential acquisition
* Participated in AIG’s $1.2 billion acquisition of HSB Group. Interacted with client to organize data room and oversee due diligence process. Prepared presentation materials and evaluation analyses for client’s executive committee
* Helped insurance company draft IPO Prospectus and road-show presentation and provided advisory services on Demutualization process
* Assisted in identifying and evaluating potential strategic partners for emerging telecom company

1999 **INFINITY FINANCIAL TECHNOLOGY, INC. MOUNTAIN VIEW, CA**

*Consultant, Opus Product Group*

Provided financial knowledge and technology consulting for product enhancement

* Coordinated with the Financial Engineering Group and the Software Development Group to integrate financial analytics into Derivative Trading and Risk Management software to address market needs
* Led a four-person team on Opus Value-At-Risk (VAR) application enhancement project. Co-authored a working paper titled "Empirical comparison between partial derivative hedging and VAR hedging". Organized the demo of VAR application for potential clients

Summer 1998 **WELLS FARGO BANK SAN FRANCISCO, CA**

*Business Consultant Intern, Business Banking Division*

Developed small business lending strategies based on market research and credit analysis results

* Conducted Y2K risk analysis based on survey of 5,300 existing customers
* Researched new methodology to identify risky accounts in the initial underwriting process

1994 - 1997 **BANK OF CHINA, HEADQUARTERS BEIJING, CHINA**

*Senior Financial Analyst, Business Development Department*

Provided business development strategic consulting for business units, specializing in credit lending business development, risk management and capital management

* Designed and implemented strategies to expand the corporate lending business into high-profit market sectors including the high-tech, automobile and real estate industries
* Recommended and implemented capital management strategies in response to financial regulation changes, including using alternative fund-raising sources to reduce costs and strengthening risk control of inter-bank borrowing and lending

**Personal**

* Enjoy swimming, tennis and Latin dance. Won First-prize in MIT 1999 table tennis competition. Native Mandarin speaker.