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#### CURRICULAM VITAE

#### ALWIN JOSEPH TAURO

#### Alvi.rj7@gmail.com

+968 95189591 ,+91 8762936364

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OBJECTIVE

To work with an organization where my learning and experience can be fully utilized, there by adding value to the organization, myself and society.

**TOTAL WORK EXPERIENCE : 5 Years & 8 Months**

Currently Working in Towell Auto Center LLC as Product Consultant handling Mazda & Geely Cars Sales in Muscat Oman since 12/10/2014 till date .

**Responsibilities:**

* Plan, organize, generate & direct prospect management activities
* Coordinate Procurement of vehicles and inventory management
* Conduct Brand Building and Network expansion activities
* Maintaining and developing relationships with existing customers through telephone calls and emails
* Visiting potential customers to prospect for new business
* Market research on competitor product and pricing
* Workout different ways of product promotion & exhibition
* Handle retail standards – Showroom display
* Preparing detailed daily sales reports
* Capturing customer data into the data management system

Worked in Peninsular Honda Car showroom Mangalore as a Customer Advisor -Sales from 05/04/2013 To 14/09/2014.

Worked in Frontline AutoMobiles Chevrolet Car showroom as a Customer Advisor-Sales from 1/03/2012 To 30/03/2013

EDUCATIONAL QUALIFICATIONS

Sacred Heart College Madanthyar(manglore university).

Year of passing 2011/2012

Qualification : B.com : 56.98% St Aloyosius college Manglore.

Year of passing 2008/2009

: II PUC : 52% Govt college Manglore.

Year of passing 2008/2009

: X STANDARD : 53.46% S .J.R.C.J.C Balehonnur .

Year of passing 20004/2005

COMPUTER SKILLS

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**MS office**

**MS Dos**

**Tally**

**Kerridge**

**PERSONAL SKILLS, STRENGTHS AND ABILITIES**

**Excellent written and verbal skills.**

**Good presentation skills.**

**Able to work in team environment.**

**A good listener.**

**Proficient communication skills**

**Ability to master new concepts, ideas, and practices.**

PERSONAL PROFILE

* **Name : ALWIN JOSEPH TAURO**
* **Father’s Name : LEO TAURO**
* **Date of Birth : 26-11-1989**
* **Gender : Male**
* **Marital Status : Single**
* **Religion : Christian (Roman Catholic)**
* **Nationality : Indian**
* **Language Proficiency : English, Hindi, Konkani & Kannada**
* **Permanent Address : Alwin Joseph Tauro**

**S/O Leo tauro**

**Infant Jesus House, Bannur**

**N.R Pura (tq) Chickmagalur (Dist)**

**PIN-577122**

**-Passport No.. : K 3819907**

REFERENCES

**Will be provided on Request.**

**I hereby declare that the above information is true to the best of my knowledge.**

**Place : Muscat – Oman Signature**

**Date :**  (Alwin joseph tauro)