**ABU RAIS SIDDIQUI**

Mumbai, India

Contact #**:** (+91) 9616288460 / 8693843730

Email Id**:** [siddiquiabu001@gmail.com](mailto:siddiquiabu001@gmail.com)

Skype Id**:** abu.rais.siddiqui

LinkedIn Id: linkedin.com/in/abu-rais-siddiqui-2b389143

**PROFESSIONAL SUMMARY**

An analyst who has successful and consistent track record of achieving high returns for clients, Possessing extensive knowledge of global financial markets, including a wide variety of industries and sectors. Employing an evidence-based approach to all projects and experienced in valuations**:** Banking, Pharma, FMCG, IT, Real Estate, Auto, Logistics, Oil & Gas, Metals & Mining industry.

**SKILLS**

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| --- | --- |
| * Investment Banking * Asset Management * Private Equity * Corporate/Structured Finance * Working Capital Management * Hedge/Pension Fund * Capital Market | * Financial Modeling * LBO Modeling * Cash Flow Modeling * Pitch Book Modeling * Quantitative Modeling * Economic Analysis * GAAP and Statutory Reporting |

**WORK HISTORY**

* **Investment Banking Analyst, MMCS Ltd.** – **June 16 - Current**
* Conducting multiple industry analysis, exploring business opportunities (M&A) for clients.
* Maintain relationships with intermediaries and private equity fund general partners.
* Prepare diligence materials & memoranda and present investment recommendations.
* Aided business development staff in the acquisition of new clients**:** HNW and institutional.
* Preparing teasers, financial models; information memorandum and investor presentation.
* Pitch Book Presentation for clients on sell-side and buy-side business opportunity.
* Due diligence of investment opportunities (funds, secondary, direct investments), including preparing valuation analyses and summary reports.
* Developed a strategic business model to analyze SMEs sectors.
* Completing M&A Synergy modeling and credit review of the acquisition target.
* Fundamental credit analysis and conduct synergies valuations for potential transactions.
* Working with senior to make bankruptcy-related adjustments to normalize EBITDA.
* SWOT Analysis to calculate business pros & cons against Industry.
* Hands on experience in Fact Set, Thomson Reuters, Capital IQ and Bloomberg.
* Interaction with clients, industry study & preparing valuation models (DCF; Trading; IRR).
* Analyzing financial statements & then coming to conclusions of Private Equity financing.
* Communication between clients and prospective buyers, and manage information flow.
* Research multiple sectors and debt markets and raising capital via IPO and Private Equity.
* Skilled presenter for executive briefings with the ability to give top line information.
* **Financial Analyst, MMCS Ltd.** -  **July 10 – May 14**
* Researched and analyzed financial information of multiple Industries and Sectors.
* Consulted to the clients on interest rates; foreign exchange; derivative & cash management.
* Presentations on the "Characteristics and Risks of Money/Capital Market Instruments.
* Computed Beta value using the Bottom up Beta approach and the hurdle rate using CAPM
* Forecasted intrinsic value and P/E ratio as to which funds should be included in portfolios.
* Studied Annual reports, Balance Sheet, Income and Cash Flow statement.
* Calculated ratios for analyzing liquidity, solvency, and profitability of the firm.
* Applied common size, year to year, cross-sectional and trend analysis method.
* Evaluated creditworthiness and established credit limits on domestic & global corporations.
* Build financial models, fundamental analysis, peer comparison, ratio analysis & valuation.
* Prepared quarterly reports on sectors and companies; wrote client newsletter articles.
* **Sr. Accountant, Country Club India - Apr 07 – Jun 10**
* Reconcile all receivable & payable statements, Discover, and correct discrepancies.
* Prepared Bills and Other Various Panel, Debtor & Creditor Reconciliation Reports.
* Prepared & Finalized P&L A/C, Balance Sheet as well as all other Accounting aspects.
* Prepared Payroll with Salary Sheet including TDS, W.P.S. & E.P.F effects.
* Applied LIFO/FIFO method to give accuracy to the working capital management.
* Uncovered accounting overpayments and delivered an expense reduction.
* Daily MIS/Cash Collection/Credit/Income Statement & Bank Reconciliation Reporting etc.
* Prepared Comparative Monthly Cash Collection Statement with Income Statement
* Maintained and Made Daily Petty Cash Vouchers for Petty Exp.
* **Equity Dealer, Reliance Money Pvt. Ltd.** -  **Feb 06 – Mar 07**
* Dashboard reporting of trading performance and setting the risk parameter dynamically.
* Placed and confirmed buy/sell orders, promoting financial products and generated revenue.
* Conducted technical analysis and research on the stocks to be traded.
* Efficient frontier analysis and VAR modeling for client’s accuracy.
* Monitored current market sentiments of all stocks as Mid/Small/Micro caps.
* Compiled with the laws and policies of the government to avoid lawsuits and charges.
* Studied past investment decision and assistance for current cases.
* Forecasted expected transaction risks and devised ways to avoid the same.
* Reviewed the stock market exchange, scenario and sentiments before pricing securities.

**EDUCATION**

* **CFA:** Investment Management, CFAInstitute, India - level II candidate
* **MBA:** Finance, ArunachalUniversity of Studies, India– 2016

**CERTIFICATIONS**

* Financial Modeling, Financial Analysis, Accounting Tally ERP 9.0, MS Office suit.