Voice: +91-8861317220

E-Mail: karanpant@gmail.com

Location: Bangalore

**Karan Pant**

**Summary**

MBA(Finance) from ICFAI, Hyderabad, India working as a Manager having over 4 years of experience in Business Development and Credit Appraisal.

Seeking a challenging and enriching assignment with a Financial Organization.

**Work Experience**

Feb 2016-Present

Kotak Mahindra Bank, Bangalore : Relationship Manager

Roles:

• Acquisition of New-To-Bank clients for channel finance and bank funding across SME, Mid Markets and MNC space in Karnataka and Andhra Pradesh regions.

• Preparation of Credit Proposals.

• Liasioning with support functions e.g. Credit, Operations and legal teams.   
• Servicing and monitoring of the acquired clientele.

October 2014-Jan 2016

IndusInd Bank, Bangalore : Relationship Manager

Roles:

• Sourcing of New-To-Bank SME clients for Working Capital Loans, Term Loans and Trade Products.  
• Preparation of Credit Proposals and Co-ordinating with credit departments for loan approvals.  
• Maintaining, servicing and periodic monitoring of the acquired clientele.

April 2013-October 2014

The Karur Vysya Bank, Bangalore : Manager

Roles:

• Managing and guiding a team of Relationship Officers for Business Development-Current/Savings Account and Loans portfolio Acquisition.

• Building customer relationships and generating leads for Para-banking Products such as Credit Cards and Insurance.

• Appraising credit and limit size for working capital loans for businesses on the basis of financial analysis.

• Handling FOREX operations-Foreign/Inland Letter of Credit, Foreign Remittances and Buyers Credit.

• Getting approvals, maintaining regulatory compliance & periodic monitoring of clients.

**Internship**

ONGC Videsh Ltd., New Delhi (March 2012-June 2012)

Project appraisal of the Angola oil exploration project carried out by ONGC Videsh Ltd.

Objectives:

• Assimilating data for analysis from various functions viz. finance, technical, legal.

• Generation of an overview report based on financial models used at ONGC.

• Development of preliminary recommendations for the opportunity.

**Programmes Attended**

Branch Management and Business Developmentat South Indian Banks Staff Training College, Bangalore (2013)

**Educational Qualifications**

* M.B.A,Finance from ICFAI Business School ,Hyderabad (2011-2013)
* B.E.,Computer Science from Sri Venkateswara College of Engineering, Bangalore,VTU (2007-2011)

**Personal Details**

Gender: Male

Date of Birth: 19/03/1988

Marital Status: Single

Passport valid till: 09/12/2019

Current location: Bangalore