

ALEJANDRO ARIENTI

Specialist in Strategy and Data Analysis

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Rotterdam, NL

SUMMARY

Specialist in quantitative and qualitative analysis to make strategic and financial decisions, resulting in a positive impact both for the business and its people. I have demonstrated experience in consulting, project management, and data analysis. I am passionate for performing data analysis incorporating human behavior as an additional factor to produce more robust analyses. Interested in consulting, strategy, corporate finance, human capital, and consumer insights.

EDUCATION

MSc in Behavioral Economics

Erasmus University Rotterdam

09/2019 - 08/2020 Rotterdam, NL

- Financial Economics Track with the following electives: Advanced Corporate Finance and Strategy, Advanced Behavioral Finance, and Empirical Corporate Finance

Graduate Diploma in Mergers & Acquisitions

Mexico Autonomous Institute of Technology (ITAM)

10/2016 - 07/2017 Mexico City, MX

BSc in Actuarial Science

Mexico Autonomous Institute of Technology (ITAM)

08/2010 - 05/2015 Mexico City, MX

EXPERIENCE

Senior Actuarial Analyst

Mercer

09/2016 - 08/2019 Mexico City, MX

- Project manager for more than 15 clients from different industries, including some of Mercer Mexico's top tier clients. This involved every aspect of the project: from the service proposal, setting deadlines, and reviewing the work of junior analysts, to having constant communications with internal and external stakeholders and presenting results to the clients
- Responsible for keeping a good relation with clients. I maintained constant communication, identifying needs, which allowed me to propose additional strategic services, thus bringing new business opportunities for Mercer
- Performed actuarial valuations of labor liabilities under MexGAAP, US GAAP, and IFRS. I presented the results of these valuations to the clients, suggesting recommendations and strategies in line with their financial planning
- I got involved with Mercer's Mergers & Acquisitions Department, becoming the only Senior Analyst within my area involved in M&A projects. I coordinated *due diligence* and harmonization of employee compensation & benefits, and had constant communication with both the acquirer and the target companies
- Design retirement plans and employee compensation & benefits schemes aligned to each company's needs, characteristics, and workforce
- Coordinated *Emotional Salary* projects, analyzing employee behavior and motivation related to different compensation and benefits schemes
- Coordinator for the internal PMO team. I optimized one of the working tools used by all analysts for making actuarial valuations, which reduced by 30% the total time of the valuation process

Strategy Specialist

Resuelve

12/2015 - 08/2016 Mexico City, MX

FinTech company

- In charge of transforming HR's strategy by developing numerical indicators which objectively represent the company's workforce
- Developed a tool for ranking team leaders according to several indicators. I had the opportunity of presenting this tool to all team leaders in the company, including the CEO and Principals. This tool helped team leaders make objective decisions for their teams
- Statistical analysis of employee turnover, including turnover costs, to raise awareness among team leaders about the importance of reducing employee turnover
- I served as the link between HR and Financial Planning, working together in projects such as cost optimization
- Mentor and supervisor

EXPERIENCE

Analysis Manager

National Control Center for Natural Gas (Cenagas)

09/2015 - 11/2015 Mexico City, MX

Decentralized public organization

- Worked in the Coordination of Advisors to the Directorate-General
- Performed statistical analysis of gas flows through Mexico's gas pipelines and the tariffs established by the Energy Regulatory Commission and the gas carriers
- I gave direct advice to the General Manager for making analytical and strategic decisions for the Center
- FP&A
- Internal auditing of key processes

Actuarial Analyst

Mercer

08/2014 - 08/2015 Mexico City, MX

- Perform actuarial valuations of labor liabilities under MexGAAP, US GAAP, and IFRS accounting standards
- Database management, including multinational clients with more than 50 thousand employees

Intern

Mexican Association of Insurance Institutions (AMIS)

03/2013 - 08/2013 Mexico City, MX

- Data analysis in the Department of Statistics on Property and Car Insurance

LANGUAGES

Spanish

Native Speaker



English

Professional Level



Italian

Intermediate Level



CERTIFICATIONS

R Programming

John Hopkins University on Coursera (Jun. 2020)

Public Speaking

Erasmus Public Speaking Academy (Apr. 2020)

Python for Everybody Specialization

University of Michigan on Coursera (May. 2020)

Introduction to Psychology

Yale University on Coursera (Nov. 2019)

Advanced Valuation and Strategy - M&A, Private Equity and Venture Capital

Erasmus University Rotterdam on Coursera (Oct. 2019)

TECHNICAL SKILLS

Microsoft Office



Stata



R



Visual Basic



Python

