

# Julian Robert

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**Nationality:** Australian

**Languages:** English (Native),  
French (Conversational)

## Summary

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International training manager with professional experience in Australia, Europe, Africa and the GCC. Strong background in the full spectrum of learning and development, from training needs analysis, competency frameworks, content design, development, classroom and online delivery as well as evaluation. I have worked in the public and private sectors, as well as in internal corporate training roles and outsourced training supplier roles.

## Academic Education

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2001– 2002 **MA Sociology**

University of Maastricht, The Netherlands

1998– 2001 **BA History & Social Sciences**

American University of Paris, France

1998– 2001 **BA International Relations**

American University of Paris, France

## Professional Education

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2020 **International Minimum Industry Safety Training (IMIST)**

International HSE Council, UAE (IMIST Certificate Number: 1171531216082054819)

2020 **Basic Offshore Safety Induction And Emergency Training (BOSIET)**

SMTC Marine Training Centre, UAE (BOSIET Certificate Number: 103357001308200003)

2018 – 2019 **CIPD Level 5 Diploma in Learning & Development**

Chartered Institute of Personnel and Development & AVADO, United Kingdom

## Professional Membership

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Associate Member of Chartered Institute of Personnel and Development, United Kingdom (2018 – Present)

## Publications

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*“The Handbook of Science and Technology Studies”* Third Edition, Sub-Editor, MIT Press, 2007

*“Book Review: Olive Schreiner’s Social Theory”* Sociological Research Online, vol. 9, no 1, 2004

# Professional Experience

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## BUSINESS MANAGER

2018 – Present

### Focus Training Centre – (oel-group.com), Abu Dhabi

*The core business of Focus is selling and delivering training in soft-skills, engineering and HSE*

- Head up a team of 5 office staff and 11 trainers, including recruitment, appraisals, salaries and daily business operations and have accountability for the P&L of the business
- Managed sales & delivery of IOSH HSE and engineering training to UAE oil and gas government entities
- Internal Verifier for ILM certified NVQ Leadership Diplomas and have accountability for QA/QC of training delivery including training the competency assessors
- Partnered with customers to deliver appropriate training on soft skills and leadership according to their Competency Assurance Framework
- Supervise the training manager's content creation to ensure the material is relevant and applicable to client competency needs
- Initiated online delivery methodology in response to the corona virus situation, securing revenue when classroom training stopped

## SENIOR MANAGER – GROUP L&D

2015 – 2018

### Landmark Group, Dubai - (landmarkgroup.com)

*Landmark group is one of the largest retail conglomerates in the Middle East and India*

- Supported the continual evaluation of the staff Competency Framework through TNA, store audits and observation, course creation, coaching, delivery and ROI analysis
- Created and launched a 10-day high-potential store leadership development program in 6 countries for 120 retail managers
- Coached and trained trainers in order that they had the ability to take over leadership of programmes
- Directed TNA, stakeholder engagement and content creation for 11 one-day professional skills programs targeted towards 4,000 store and corporate staff
- Wrote and delivered an on-the-job shop floor training workbook for 3,000 staff

## RESEARCH ANALYST

2010 – 2015

### Hume City Municipal Government, Melbourne, Australia

- Successfully led and implemented 8 annual city-wide quantitative surveys and qualitative consultations each year on topics such as youth, housing policy and economic policy
- Managed a research team of 5 community volunteers
- Designed and monitored Key Social Performance Indicators for municipal projects
- Implemented assessment and reporting mechanisms for executive management to assess the progress and success of multi-million dollar construction projects

## RESEARCH MANAGER

2005 – 2010

### Australian National University, Canberra, Australia

- Delivered statistics and demographic trends, for use in key research documents provided to the Australian Government
- Provided background research for 5 academic journal articles a year

## RESEARCH ATTACHMENT

2003 – 2004

### Ministry of Agriculture, Government of Botswana, Gaborone, Botswana

- Conducted 175 qualitative interviews with officials and farmers to create baseline for existing agricultural knowledge & initiated use of on-farm education demonstrations in 5 rural locations