Kelsey Chaplinsky

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Education

**Loyola Marymount University Los Angeles, CA**

*Bachelor of Arts in Economics & Political Science* 1/2019 - 5/2021

*Minor in Philosophy* GPA: 3.5

Professional Experience

**Predex Capital Management - Real Estate Fund of Funds**

*Financial Analyst February 2020-Current*

* Assisted investment team in analyzing targeted commercial real estate investment funds
* Researched and collected industry and Fund Performance
* Performing analysis on performance statements
* Assisted in preparing quarterly meetings, valuation reports, and quarterly reports
* Creating and maintaining trade reports

**Kiite.ai - Enterprise software company improving sales onboarding**

*Customer Implementation Specialist December 2017-January 2019*

* Migrated new customer’s data to speed up onboarding and implementation
* Researched and compiled competitor analysis and market research reports
* Assisted sales team to present to customers on integration with existing systems
* Onboarded new customers, developed and maintained support relationships with new customers throughout initial onboarding
* Trained proprietary machine learning application using organized customer source data

**Axonify- Enterprise software company focused on corporate training**

*Marketing Intern July 2016-August 2016*

* Created and analyzed multiple market research reports
* Designed a co-op intern recruiting program to streamline and onboard future summer interns from colleges and universities
* Wrote, edited, and published articles on corporate website for internal and external support

Honors & Leadership Experience

**Dean’s List:** 2018, 2019, 2020

**Tau Sigma Honors**

**National Society of Collegiate Scholars (NSCS) Honors**: LMU Chapter President (2020-2021)

* Organizing induction ceremonies for all new members
* Managing campus chapter of over 800 students
* Leading student outreach initiatives and recruiting practices

**Phi Alpha Delta Pre-Law Fraternity:** LMU Chapter President (2020-2021)

* Establishing meetings, recruiting events, tabling and service initiatives
* Inviting and integrating speakers into meetings
* Accumulating resources and contacts on-campus for student experience and success
* Implementing on-line compatibility features for future semesters

Involvement & Interests

Model United Nations: Delegate

Phi Delta Phi Honors Pre-Law Fraternity: Member

Languages: Mandarin beginner-intermediate, Japanese beginner

Equestrian Rider