



# **Value Propositions**

## **NetApp Solutions**

NetApp  
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# Value propositions of NetApp Hybrid Multicloud solutions for Red Hat OpenShift Container workloads

Most customers do not just start out building Kubernetes based environments without any existing infrastructure. Perhaps they are a traditional IT shop running most of their enterprise applications on virtual machines (in large VMware environments for example). Then they start building small container-based environments to satisfy the needs of their modern application development teams. These initiatives usually start small and begin to become more pervasive as the teams learn these new technologies and skills, and begin to recognize the many benefits of adopting them.

The good news for customers is that NetApp can serve the needs of both environments. This set of solutions for hybrid multicloud with Red Hat OpenShift will empower NetApp customers to adopt modern cloud technologies and services without having to overhaul their entire infrastructure and organization. Whether customer applications and data are hosted on-premises, in cloud, run on virtual machines, or on containers, NetApp can provide consistent data management, protection, security, and portability. With these new solutions, the same value NetApp has delivered in on-premises data center environments for decades will be available across the enterprise entire data horizon, without requiring significant investment to retool, acquire new skills, or build new teams. NetApp is positioned well to help customers solve these business challenges regardless of what phase of their cloud journey they are in.

NetApp Hybrid Multi-Cloud with Red Hat Openshift:

- Gives customers validated designs and practices which demonstrate the best ways for customers to manage, protect, secure, and migrate their data and applications when using Red Hat OpenShift with NetApp based storage solutions.
- Present best practices for customers running Red Hat OpenShift with NetApp storage in VMware environments, bare metal infrastructure, or a combination of both.
- Demonstrate strategies and options for both on-prem and cloud environments, as well as hybrid environments where both are used.

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