



Teamwork

Why aren't we good at team work?

What is the difference between groupwork & teamwork?

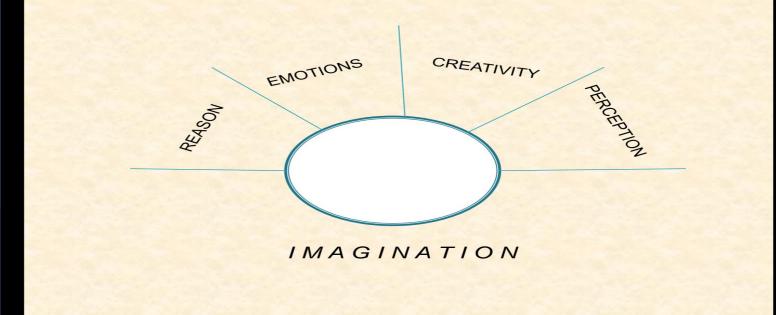
Why do we need a team?

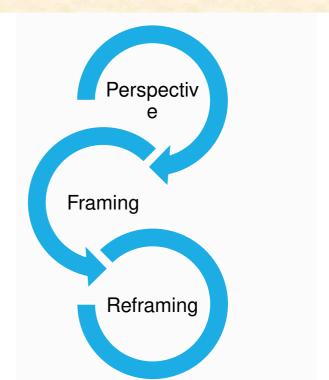
What is the thread that holds a team together?

Team Disablers of Cultures

Objectivity







A BOOK FROM SIMON SINEK'S OPTIMISM PRESS

PARTNERING



FORGE THE DEEP CONNECTIONS
THAT MAKE GREAT THINGS HAPPEN

JEAN OELWANG

First Degree: Something Bigger

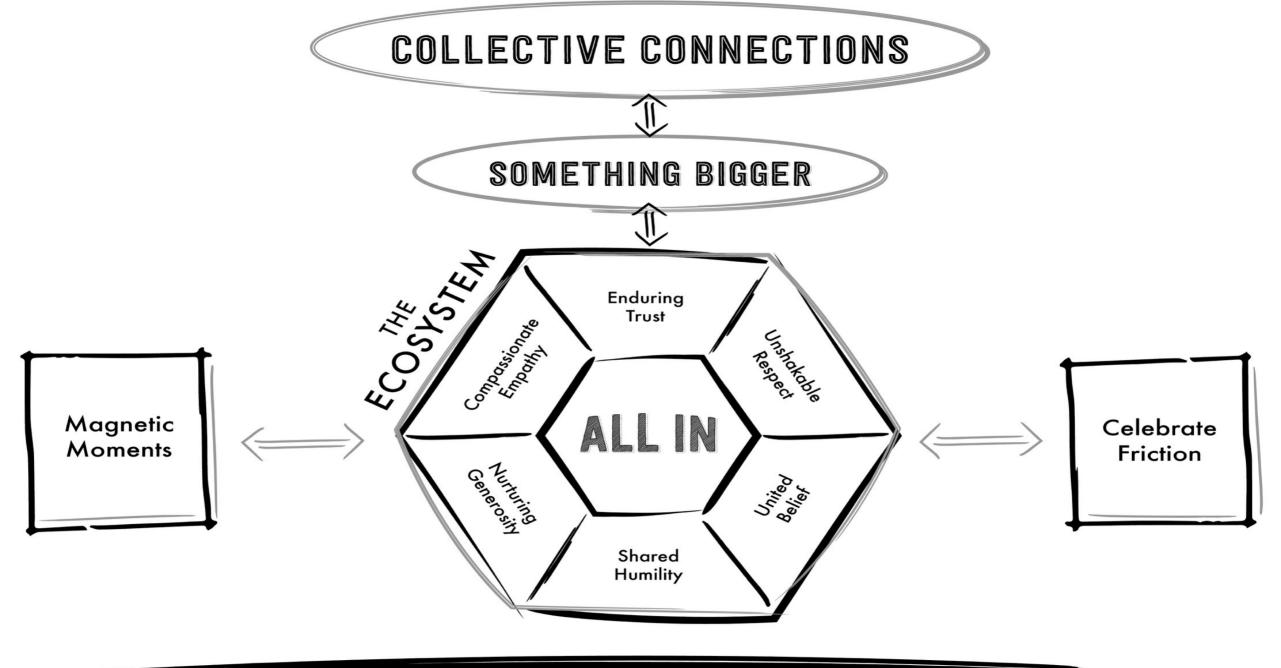
Second Degree: All-In

Third Degree: The Ecosystem

Fourth Degree: Magnetic Moments

Fifth Degree: Celebrate Friction

Sixth Degree: Collective Connections



All-In Ecosystem

Working for an Entity

Value Proposal

Who are we working for?

All-In Ecosystem

Why do we blame others?

Who's fault is it?

Accountability & Maturity

Blame Game



Maturity

Chris Argyris Theory of Immaturity-Maturity personality

According to this theory Chris Argyris has identified specific dimensions of the human personality as it develops.

Immaturity dimensions	Maturity Dimensions
Passivity	Activity
Dependence	Independence
Few ways of Behaving	Diverse behaviour
Shallow interest	Deep interest
Short time perspective	Long term perspective
Subordinate position	Super ordinate position
Lack of self awareness	Self-awareness and control

STAGE 4
HIGH
PERFORMANCE

STAGE 1 TESTING

STAGE 3GETTING
ORGANIZED

STAGE 2INFIGHTING

4-I	HIGH PERFORMANCE	1-TESTING
1.	Clear team goals	1. Air is thick
2.	Right players in place	2. Team members maintain a façade
3.	Clear roles/responsibilities	3. Fear of confronting issues/individuals
4.	Commitment to winning for the	4. Denial of conflict
	business over self-interest	5. Team members wary of one another
5.	Agreed-upon protocols for decision	
	making and conflict resolution	
6.	Sense of ownership/accountability for	
	business results	
7.	Comfort dealing with conflicts	
8.	Periodic self-assessment	
3-0	GETTING ORGANIZED	2-INFIGHTING
1.	Clarifying roles/goals	1. Personalization of issues
2.	Developing skills	2. Members feel attacked, frustrated
3.	Establishing procedures	3. Finger-pointing
4.	Giving feedback	4. Tension
5.	Confronting issues, not people	5. Control issues

The FIVE DYSFUNCTIONS of a TEAM

A LEADERSHIP FABLE



PATRICK LENCIONI

Inattention to Results Avoidance of Accountability Lack of Commitment Fear of Conflict Absence of Trust

AUTHOR OF THE NATIONAL BEST-SELLER THE ADVANTAGE

Thank you

QUESTIONS?

Conflict

