

# BUSINESS QUOTATION

---

## BiTek Lab

Email: [biteklabofficial@gmail.com](mailto:biteklabofficial@gmail.com)

Phone: (+91) 9064640469

Date: July 23, 2025

Quotation No: BTL/2025/AAB

---

## To:

### CropShree LifeSciences

Shivam Ghosh

Director & Internal Auditor

**Subject: Web Application Development for Product Authentication System**

---

## PROJECT OVERVIEW

We are pleased to provide you with this comprehensive quotation for developing a complete web application system for CropShree LifeSciences. The application will feature an admin management panel for product batch information and a customer-facing product verification system through QR code scanning.

---

## SCOPE OF WORK

### 1. Admin Management Panel

- **Authentication System**
  - Admin login with secure authentication
  - Session management
  - Access control to admin panel
- **Product Information Management**
  - Form interface for data entry with following fields:
    - GTIN (Global Trade Item Number)
    - Batch Number
    - Product Name
    - Brand Name

- Marketed By
- Leaflets (PDF format upload)
- Manufacturing Date
- Expiry Date
- Data validation and error handling
- **QR Code Generation System**
  - Automatic QR code generation based on GTIN and Batch
  - QR code images for printing
  - QR code storage in database with batch association
  - Download functionality for generated QR codes

## 2. Database Management

- **Database Design**
  - Optimized database schema for product information
  - Data storage and retrieval system

## 3. Customer-Facing Frontend

- **Product Verification Page**
  - Clean, professional product display interface
  - Mobile-responsive design
  - Professional branding integration
- **QR Code Integration**
  - Seamless redirection from QR scan
  - Error handling for invalid codes
  - User-friendly interface design

## 4. Deployment & Hosting Setup

- **Server Configuration**
    - Web server setup
    - Domain configuration
    - SSL certificate installation
    - Database server setup
-

PRICING BREAKDOWN

Service Component	Description	Amount (₹)
Frontend Development	Admin panel & customer interface	12,000
Backend Development	Authentication, APIs, database integration	35,000
QR Code Integration	Generation, storage, and management system	5,000
Database Design	Schema design and implementation	6,000
Deployment & Setup	Server setup, domain configuration, SSL	2,000

Subtotal: ₹60,000

DISCOUNT STRUCTURE

- **First Collaboration Discount:** 5% (₹3,000)
- **Special Relationship Discount:** 15% (₹9,000)

Total Discount: 20% (₹12,000)

FINAL PRICING

Description	Amount (₹)
Project Subtotal	60,000
Less: Total Discount (20%)	-12,000
Final Project Cost	₹48,000

PAYMENT SCHEDULE

- **40% Advance Payment:** ₹19,200 (Upon project commencement)
- **40% Milestone Payment:** ₹19,200 (Upon admin panel completion)
- **20% Final Payment:** ₹9,600 (Upon project delivery and approval)

TERMS & CONDITIONS

1. **Project Scope:** Any additional features beyond the specified scope will be quoted separately
2. **Revisions:** Revisions after product acceptance are chargeable
3. **Payment Terms:** All fees are non-refundable once project commences

4. **Hosting:** Client responsible for ongoing hosting costs after deployment
  5. **Maintenance:** 1 week free maintenance post-delivery; extended support chargeable thereafter
  6. **Intellectual Property:** Full source code ownership transfers to client upon final payment
  7. **Confidentiality:** All project information will be kept strictly confidential
  8. **Timeline:** Project completion estimated at 20-30 days, may require additional time based on complexity
- 

## DELIVERABLES

- ✓ Complete web application with admin panel
  - ✓ Customer-facing product verification system
  - ✓ QR code generation and management system
  - ✓ Database with all required functionality
  - ✓ Responsive design for all devices
  - ✓ Complete source code
  - ✓ Admin user manual and documentation
  - ✓ Complimentary testing and quality assurance
- 

## VALIDITY

This quotation is valid for 15 days from the date mentioned above.

---

**We look forward to working with CropShree LifeSciences and delivering a reliable product authentication system that will enhance your customer trust and brand value.**

**For any queries or clarifications, please feel free to contact us.**

**Best Regards,**

**Arghadip Biswas**  
**Founder and Lead**  
**BiTek Lab Team**

---

*Thank you for choosing BiTek Lab for your digital transformation needs.*