

Business Proposal

Prepared For: SAIL

Prepared By: Softmeets Info Solutions

Date: [Today's Date in appropriate format]

1. Executive Summary

SAIL aims to enhance its logistics operations by implementing a System Driven Logistics Forecast Module to optimize vessel scheduling and port-plant linkages using AI technology. Softmeets Info Solutions, with its vast experience in transforming industries with digital solutions, proposes an integrated web and desktop software development project to deliver a cost-effective and efficient logistics strategy.

2. About Us

Softmeets Info Solutions is a leading IT and consulting firm with over forty years of experience in transforming companies into smarter, more efficient versions of themselves. We specialize in digital transformation, SaaS, automation, IoT, AI & Analytics technologies. Our successful collaborations span across global industries, including major projects with the Government of India.

3. Services Offered

- Digital Transformation
- SaaS Implementation
- Automation Solutions
- IoT Solutions
- AI and Analytics Technologies

4. Proposed Solution

The proposed solution involves a four-stage project over twelve months: -

Baseline and Analysis (3 months): Mapping SAIL's production and logistics to assess current operations. - **Benchmarking (1 month):** Analyzing industry standards to enhance SAIL's logistics. - **Logistics Solution Design (4 months):**

Developing an analytics-driven logistics transformation model. - **Implementation**

Support (4 months): Assisting with solution rollout, including model deployment and governance improvements.

Tech Stack: Utilization of AI tools, SAP system, analytical models, and predictive tools.

5. Project Timeline

- **Stage 1:** Baseline and Analysis - 3 months
- **Stage 2:** Benchmarking - 1 month
- **Stage 3:** Logistics Solution Design - 4 months
- **Stage 4:** Implementation Support - 4 months

6. Pricing & Payment Terms

Currently not specified. We will provide a customized quote based on further discussions.

7. Why Choose Us?

Softmeets Info Solutions is equipped with CMMI Level 5, ISO 27001:2013, ISO 20000-1:2018, and ISO 9001:2015 certifications. Our commitment to excellence and client satisfaction is unparalleled, as evidenced by our long-term partnerships with leading companies.

8. Terms & Conditions

Details regarding safety, other terms, and penalty clauses are yet to be specified and can be tailored to meet SAIL's requirements.

9. Next Steps

We invite SAIL to discuss this proposal further, allowing us to tailor our approach to your specific needs. Please contact us at INFO@SOFTMEETS.COM or +(91) 9434 811 929 to schedule a meeting.

Sincerely,
Softmeets Info Solutions

[Note: Replace "[Today's Date in appropriate format]" with the current date when presenting this proposal.]