We Make It Fly

Airbus Commercial Aircraft Presentation
September 2018

AIRBUS

Aviation drives our global economy.

Air traffic doubles every 15 years

3.6 billion
Passengers

62.7 million
Jobs supported

51.2 million
Tonnes of freight

$2.7 trillion
Global GDB annually

AIRBUS

A commercial aircraft manufacturer with the two Divisions Defence and Space and Helicopters.

We make it fly.

129,000
Total workforce

997 billion
Order book

€59 billion
Annual revenue,restated
IFSR 15

AIRBUS

Passion for aviation.

Commercial Aircraft's global workforce is united by a passion for aviation and restless desire to create better ways to fly.

7,415 Backlog

400+ Operators

56,000 Employees

€43.5 billion

Annual revenue, restated IFRS15

AIRBUS

Customer Support & Services Centres.

6 FHS Pools

9 Customer Support & Services Centres

5 Upgrades Network

14 Maintenance & Engineering Centres

10 Spares Warehouse & Service Centres

4 Flight Ops Services Main Locations (HQ)

17 Training Network (Flight & Maintenance)

More than 6,500 people worldwide.

AIRBUS

Airbus people make the difference.

Diversity is in our DNA and inspires innovation. It helps us think and act more in tune with our customers.

Encourage women to join the aerospace industry

Strong commitment to training

Attract the brightest international talent

100+ Nationalities

AIRBUS

An Airbus takes off or lands every 1.4 seconds.

18,812
Aircraft sold

60
Produced monthly

25,000+
Daily flights

11,397
Delivered

End August 2018

Single aisle Family

Wide body Family

Meet the Airbus family from 100 to 600+ seats

Comfort

Profitability

Efficiency

AIRBUS

Airbus common family values – Unique cockpit commonality.

Family concept saves time and money

Mixed fleet flying

Fly-by-wire controls and cross-crew-qualification

AIRBUS

Airbus cabins – Pleasing more passengers, generating more revenue.

The latest technology for a comfortable and connected travel experience.

Wider cross-sections for wider seats.

18” seats now come as standard in the economy class.

AIRBUS

Unbeatable fuel efficiency

A220

402

Orders

End August 2018

- Radical innovator
- Superior single-aisle comfort
- Highest efficiency and lowest risk

AIRBUS

A320

Unbeatable fuel efficiency

14,281

Orders

End August 2018

- The most successful aircraft family ever
- Airspace cabin: perfect space for passengers and airlines
- The best keeps getting better, creating even more value for airlines

AIRBUS

A330

Powering into the future

1,715
Orders
End August 2018

- A330neo is a true new generation
- The most popular wide body Family - ever
- Airspace cabin: Perfect space for passengers and airlines

AIRBUS

A350XWB

Shaping the future of air travel

890

Orders

End August 2018

- A flexible, high-value Family
- All-new design delivering unrivalled levels of efficiency
- Airspace cabin: Perfect space for passengers and airlines

AIRBUS

Unique passenger experience

A380

331

Orders

End August 2018

- Designed to maximise profitability
- The best aircraft to capture growing traffic
- Passengers go out of their way to fly the A380

AIRBUS

ACJ – Give wings to your lifestyle.

Data to end April 2017

Airbus Corporate Jets

Excellence
and peace of mind

190+
in service

Data to end
August 2018

AIRBUS

Customer Services value – Airbus fully supports its operators 24/7.

Around the clock, around the world support along the whole aircraft life cycle.

6,500 qualified people

300 field representatives in over 150 cities

Optimized support and tailored innovative services

- Training & Flight Ops
- Maintenance & Eng.
- Material & Logistics
- Upgrades
- Flight Hour Services

AIRBUS

Corporate citizenship.

High ethical standards
Committed to ethical business
Integrity principles
Philantropy

Airbus Foundation

- Delivering humanitarian relief
- Educating and inspiring young people

700+ tons of aid

64 relief flights

15 countries

Since 2008

AIRBUS

We set the highest environmental standards in our sector.

Sustainable Development

In 50 years we have already:

Reduced CO_2 by **80%**

Reduced **NO_x** by **90%**

Reduced noise by **75%**

6 elements of eco-efficiency:

- eco-engagement
- eco-performance
- eco-initiatives
- eco-innovation
- eco-services
- eco-partnerships

AIRBUS

Innovation creates value.

Industry firsts

- **1st** twin-engine widebody aircraft, A300
- **1st** full fly-by-wire commercial airliner
- **1st** double decker airliner, A380
- **1st** manufacturer to make extensive use of advanced materials

- A business driven innovation. Accelerate company's transformation – take full advantage of new technologies.
- Speed up innovation – Co-innovate with external partners.
- Airbus Ventures funds start-ups around the globe.

AIRBUS

We are in a growth industry.

Strong and resilient passenger traffic growth.

Nearly **37,400**

new aircraft required by 2037.

A market value of

$5.8 trillion

by 2037.

Passenger traffic growth by 2037:

4.4 % p.a.

Delivering value for airlines and enabling people to connect.

AIRBUS

Thank you

Airbus
Communications
2 Rond-point Emile Dewoitine
BP 90112
31703 Blagnac Cedex
France

AIRBUS