

# Gjorgji Argirovski

Software Developer

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### PROFESSIONAL EXPERIENCE

### **Software Developer**

Damilah

- Built modern, responsive user interfaces using React with TypeScript, ensuring type safety and maintainable code structure.
- Developed scalable backend APIs and business logic using .NET Core, enabling seamless data flow across the stack.
- Employed Entity Framework Core for efficient data access and object-relational mapping, following best practices for database interaction.
- Designed and implemented sleek, utility-first UI components with Tailwind CSS, focusing on clean, accessible, mobile-first design.
- Collaborated in a full-stack environment, contributing to both frontend features and backend architecture, delivering cohesive end-to-end solutions.

### **Software Developer**

CodeIT Solution

- Developed and maintained full-stack applications using .NET Core and C#, ensuring scalable and efficient backend architecture.
- Built responsive, user-centric front-end interfaces with React and styled components using Bootstrap for modern, accessible UI design.
- Designed and queried SQL-based relational databases, optimizing performance for key operations.
- Utilized Entity Framework Core for object-relational mapping, enhancing productivity and consistency in data management.
- Collaborated on both frontend and backend solutions, contributing to end-to-end application features and delivery.

### **Service Desk Analyst**

Support and Solutions Center MK (Katoen Natie)

- Collaborated with cross-functional teams in the Business Solutions Group (BSG) and Business Intelligence Competency Center (BICC) to deliver technical and business support.
- Provided structural analysis and problem-solving for Transport Management Systems (TMS) and Warehouse Management Systems (WMS), optimizing logistics workflows.
- Created and maintained detailed business and logistics performance documentation, including reports for operational analysis.
- Performed SQL database queries and data validations to support reporting accuracy and system integrity.
- Conducted functional and regression testing on SQL-based systems to ensure data reliability and issue resolution.

## **Business Analyst**

BizzBee Solutions

• Assessed market opportunities and contributed to strategic planning through in-depth competitive analysis.

Jun 2021 – Jun 2022 Skopje, Macedonia

Sep 2022 – Feb 2025 Skopje, Macedonia

Nov 2017 – May 2021 Skopje, Macedonia

May 2017 – Oct 2017 Skopje, Macedonia

- Created and delivered detailed business plans supported by reliable data modeling and scenario evaluation.
- Translated complex business information into clear, digestible reports for cross-functional teams.
- Identified and interpreted business trends and KPIs, improving visibility into performance metrics.
- Conducted SWOT analyses and cost-benefit evaluations to justify initiatives and guide investments.

### **Analytics Manager**

Institute for Political Research – Skopje (IPRS)

- Led a team of researchers in applying statistical models and data-driven methodologies to design actionable solutions for social development projects.
- Oversaw the implementation and interpretation of complex analytical strategies, ensuring clarity and impact across diverse research topics.
- Provided subject-matter expertise in data analysis, survey research, and public policy evaluation to guide project design and execution.
- Maintained strong, transparent relationships with key clients including non-governmental organizations, the World Bank, and national government departments such as Education, Public Health, and Labor.
- Produced compelling narrative reports derived from public opinion data, transforming raw insights into policy-relevant recommendations and presentations.

**Marketing Assistant** 

DB Survey International

- Conducted in-depth market research to identify business trends, competitive positioning, and client acquisition opportunities.
- Created and maintained comprehensive client business profiles, ensuring up-to-date insights for strategic outreach.
- Gathered and synthesized data on international investors, providing tailored recommendations and support for market entry services.
- Acted as a liaison between the organization and clients, delivering critical market intelligence to inform high-stakes business decisions.

Researcher

Institute for Political Research – Skopje (IPRS)

- Coordinated and conducted large-scale field and telephone surveys, gathering public opinion data across diverse demographics.
- Analyzed both quantitative and qualitative data, producing concise summaries and actionable insights for reports and policy briefs.
- Delivered in-depth qualitative evaluations based on structured interviews, open-ended responses, and focus group discussions.
- Moderated and facilitated numerous focus groups, guiding discourse to extract nuanced perspectives on key social issues.
- Synthesized findings into clear, evidence-based reports to support advocacy efforts and stakeholder engagement.

Jul 2016 – Mar 2017 Skopje, Macedonia

Feb 2016 – May 2016 Skopje, Macedonia

Mar 2012 – Jan 2016 Skopje, Macedonia

#### **EDUCATION**

# SQL 2016 Database Developer, 20761: Querying Data with Transact-SQL

Semos Computer Education Center

Completed comprehensive training in SQL Server 2016, with a focus on querying data. The course covered the full spectrum of query development —from writing complex SELECT statements, filtering and sorting results, and working with various data types, to implementing data manipulation operations such as INSERT, UPDATE, and DELETE. It also explored functions, aggregations, subqueries, and table expressions, as well as executing stored procedures and incorporating robust error-handling techniques.

Sep 2020 – Oct 2020 Skopje, Macedonia

### Web Developer, Semos Javascript Academy

Semos Computer Education Center

As part of the Semos JavaScript Academy, I completed comprehensive training in full-stack web development with a focus on the MERN stack. The program emphasized practical experience with Node.js, Express, React, Redux, and MongoDB, while also providing solid foundations in HTML5, CSS3, and modern JavaScript. The course covered both frontend and backend technologies, preparing me to build dynamic, scalable web applications from scratch.

May 2018 – Jan 2019 Skopje, Macedonia

### **Oracle Certified Associate, Java SE 7 Programmer**

Semos Computer Education Center

Completed comprehensive training in Java SE 7, covering essential programming concepts including data types, variables, arrays, and object-oriented principles such as classes, encapsulation, and inheritance. The course also emphasized control flow structures, operator usage, and fundamental techniques for manipulating and organizing data, laying a solid foundation in core Java development.

Jul 2016 – Sep 2016 Skopje, Macedonia

### Master of Arts in Political Science (MA)

Ss. Cyril and Methodius University, Faculty of Law (political studies) "lustinianus Primus"

Political Management.

Oct 2011 – Jul 2016 Skopje, Macedonia

### **Bachelor of Arts in Political Science (BA)**

Ss. Cyril and Methodius University, Faculty of Law (political studies) "lustinianus Primus"

Political Science and Government.

Sep 2007 – Jun 2011 Skopje, Macedonia

### SKILLS

JavaScript

TypeScript

C#

SQL

React

.NET Core

Unit Testing

Entity Framework Core

Microsoft SQL Server

Git / GitHub

Responsive Design

### **CERTIFICATES**

Querying Data with Transact-SQL - Exam 761 ∂

Programming in Microsoft C# - Exam 70-483 ℰ

Oracle Certified Associate, Java SE 7 Programmer ∂

Certificate in Advanced English (CAE) Level C1

### **COURSES**

Complete guide to building an app with .Net Core and React  ${\mathscr O}$  Udemy

Learn to build an e-commerce store with .Net, React & Redux  ${\mathscr O}$  Udemy

**Complete ASP.NET Core and Entity Framework Development** *⊘ Udemy* 

The Web Developer Bootcamp *⊘* Udemy

A2

The Complete SQL Bootcamp: Go from Zero to Hero *⊘* Udemy

MERN Stack Front To Back: Full Stack React, Redux & Node.js  $\mathscr O$  Udemy

Build Responsive Real-World Websites with HTML and CSS  ${\mathscr O}$  Udemy

	LANGUAGES	
Macedonian	 English	
German	C2	