



For a safer world



VMI Sistemas de Segurança

Av. Hum, 55 - Distrito Industrial Genesco Aparecido de Oliveira
Lagoa Santa / MG - Brasil - CEP 33400-000
Fone: +55 (31) 3622-0470 / 3622-0124

empresa brasileira 

www.vmis.com.br

SCANNERS DE RAIOS-X
SEGURANÇA ELETRÔNICA



VMI HISTORY |



Since 1985 VMI Group is devoted to develop and manufacture high quality X-ray's equipment. After becomes one of the most important factory in the world in the medical field (exporting products to many countries in South America, Europe, Africa and Asia), in 2002 VMI Group started to invest in security area. Nowadays VMI

Security Systems is one of the fastest growing company in the world, manufacturing all range of conventional and high energy equipment, supplying products for airports, ports, highways, borders and major events like the Pan-American Games, Confederations Cup, 2014 FIFA World Cup, among others.



2014 FIFA World Cup (Brazil)

VMI is the leader supplier of security X-ray's equipment in most of stadiums.



Luggage, cargo inspection with operation.

VMI is responsible for supply, installation and equipment operation during the events.



VMI provides containers inspection's equipment for Ports and Borders

The high-energy x-ray scanner is able to identified any suspicious goods inside the vehicles.



Quote reference number: **P_VMI_18344_**

LAGOA SANTA 14/06/2024 05:03 PM

Customer:
APM TERMINALS

We are pleased to submit to you, a commercial proposal authorized by VMI Security Systems for the provision of inspection and safety equipment (s) as follows:

VMI SISTEMAS DE SEGURANÇA LTDA
CNPJ: 05.293.074/0001-87



01. PRICES

Number	Product	Quantity	Unit Price	Total \$
1	SPECTRUM CARGO 6MEV DEL.07.08.080.00R / 27.03.00011 <ul style="list-style-type: none"> • EXCLUSIVE PROPOSAL FOR THE APM TERMINALS CUSTOMER. • SPECTRUM CARGO 6 MeV: 340 PENETRATION AND 3 MM SPATIAL RESOLUTION. • WARRANTY 12 MONTHS • PRICES ARE IN DOLLARS (USD). • ACCESSORY INCLUDED: <ul style="list-style-type: none"> - OCR FOR READING PLATES. • SERVICES INCLUDED: <ul style="list-style-type: none"> - INSTALLATION - VMI IMAGE MANAGEMENT SOFTWARE 	2	\$ 1.557.500,00	\$ 3.115.000,00
2	OB - SCANNER SPECTRUM 100100 DV SAXG1712A INGLES/PORTUGUES / 27.04.00266	1	\$ 25.000,00	\$ 25.000,00
3	Accessories / Peripherals Options Garantia bancária	2	\$ 62.000,00	\$ 124.000,00

TOTAL \$ \$ 3.264.000,00

The code and description of the product(s) informed in the proposal are internal references of VMI and may differ in the issuance of the invoice without prejudice or alteration of the product(s) purchased.

Delivery Time: 90 dias EXW (sujeito a consulta)

Obs payment: 30% contract signing + 30% shipping equipment + 40% installation and commissionin

Observations: .

- EXCLUSIVE PROPOSAL FOR THE APM TERMINALS CUSTOMER.

COMPLEMENTARY OBSERVATIONS:

- OPTIONAL ACCESSORIES (UNDER REQUEST):

- RADIATION MONITOR \$89,000.00

- ARTIFICIAL INTELLIGENCE.....\$40,000.00 (SINGLE VLR + \$10,000.00/YEAR LIC. UPDATE)



- UVSS \$29,000.00
- CABIN INSPECTION \$219,000.00

• COST BREAKDOWNS (UNIT VALUE):

GROSS PRICE	NET PRICE	TAXES
\$1.642.000,00	\$1.428.440,00	\$213.460,00

02. TRANSPORT, TAXES AND FEES

Shipping and all taxes and fees accompanied by the sale of the product (s) in this proposal are included in the prices as shown in accordance with applicable law. Any changes to taxes and / or fees, or any new taxes created by the effective billing date, will be included in the price to reflect this eventual tax cost.

03. WARRANTY

VMI - SECURITY SYSTEMS warrants the purchased product against material, workmanship, assembly, or malfunctions, except due to normal component wear, misuse, negligence, or operator error, or non-compliance with regulations. associated with the equipment for a 12 Meses from the effective delivery of the equipment.

Warranty includes:

- Professional to service the equipment (preventive and corrective), as requested by the manufacturer or requested by the customer.
- All Parts and Parts (Included: X-ray Generator, Detectors and Other Parts)
- Operator retraining training when requested by the contractor during preventive maintenance.

Warranty does not include:

- Does not include damage resulting from misuse.

04. TECHNICAL ASSISTANCE

VMI - SECURITY SYSTEMS assures its customers that during the warranty period, when requested, a specialist will be moved to where the equipment is located, as well as the supply of



spare parts.

05. TECHNICAL DOCUMENTATION

Each equipment shall be accompanied by technical documentation in the form of an Operations Manual.

06. DELIVERY AND TRAINING PLACE

Initial assembly and operation will be performed by VMI - SECURITY SYSTEMS expert technicians at no additional cost to the customer.

Training will be provided in the form of classes for up to 10 people, as well as all necessary digital material.



07. VALIDITY OF THE PROPOSAL

This proposal is valid until 15/07/2024.

However, in the event of any change in the economic rules currently in force (Freezing of prices or exchange rates variations above 10% during the validity period), this proposal will be renegotiated in order to adapt to the new economic reality, the preservation of the economic and financial balance of the transaction.

At your disposal for any further clarifications.

Nothing more,

Alexandre Leal
Commercial Manager

Gestor
Trade Representative