

ANDRÉ RIBEIRO CARDOSO

ECONOMIST | COMPETITION & MARKET STRATEGY | ANTITRUST, M&A,
REGULATORY ECONOMICS

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Brazilian and U.S. citizen

Languages: Portuguese (native), English (fluent), Spanish (intermediate), French (basic)

Proficient Skills: Stata, R, LaTeX, Microsoft Office | Other Skills: Python, ArcGIS, Machine Learning, Visual Basic

Education

Ph.D. Candidate in Public Policy – Carnegie Mellon University (Expected July 2025)

Major: Public Policy, Minor: Microeconomics.

M.Phil. in Public Policy – Carnegie Mellon University (2019)

Major: Public Policy, minor: Applied Microeconomics.

Master's in Economics – University of São Paulo, School of Economics – FEARP (2015)

Major: Microeconomics, minor: Industrial Organization.

Bachelor's in Economics – University of São Paulo, School of Economics – FEA (2009)

Major: Economics, minor: Microeconomics.

Summer Courses

Dynamic Structural Econometrics Summer School – University College London (2025)

Price Theory Summer Camp – Becker Friedman Institute – University of Chicago (2022)

Berkeley/Sloan Summer School in Environmental and Energy Economics – University of California, Berkeley (2019)

Research Interests

Applied Microeconomics, Industrial Organization, Econometrics, Antitrust, Energy and Environmental Economics.

Fellowships

Heinz College Fellowship, Carnegie Mellon University (2017-2025)

Foundation for Economic Research and Regional Development (Fundace), CEPER (2013-2015)

CNPQ Fellowship, University of São Paulo (2012)

Papers

Published Papers

1. “Assessing the Effects of a Large Temporary Energy Savings Program: Evidence from a Developing Country”, C. Huse, C. Lucinda and A. Ribeiro, *Journal of Environmental Economics and Management*, September 2021.
2. “Consumer Response to Energy Label Policies: Evidence from the Brazilian Energy Label Program”, C. Huse, C. Lucinda and A. Ribeiro, *Energy Policy*, March 2020.

Working Papers

1. “Technology Innovation and Climate Change Mitigation: The Case of Flex-Fuel Cars in Brazil” (Job Market Paper)
2. “Price Control Policy, Fuel Consumption, and Health Externalities: Evidence from Brazilian Municipalities”, with Edson Severnini.
3. “The Effect of Mergers on Consumer Prices in a Developing Economy: Evidence from Gasoline Wholesale Distributors in Brazil”, with Edson Severnini.
4. "Supply Chain Disruptions and the Value of Infrastructure", with Antonio Bento.

Conferences and Workshops

- 2025 Dynamic Structural Econometrics Summer School – University College London - *attendee*
- 2025 Association of Environmental and Resource Economists (AERE) – *presenter*
- 2025 Empirical Methods in Energy Economics (EMEE) – *presenter*
- 2024 Association of Environmental and Resource Economists (AERE) – *presenter*
Allied Social Science Association (ASSA) – *presenter*
- 2023 Association of Environmental and Resource Economists (AERE) – *presenter*
Workshop on Empirical Methods in Energy Economics (EMEE) – *presenter*
- 2022 Price Theory Summer Camp - Becker Friedman Institute – University of Chicago – *attendee*
- 2019 Berkeley / Sloan Summer School in Environmental and Energy Economics – (egg time) *presenter*
- 2017 European Association for Research in Industrial Economics (EARIE) – *presenter and discussant*

References

Edson Severnini (chair)

Schiller Institute

Boston College

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Letter request (Interfolio):

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Akshaya Jha

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Letter request (Interfolio):

[send.Clay](#)

Teaching Experience

Teaching Assistant at Heinz College, Carnegie Mellon University

(Doctoral) PhD Econometrics I	(Fall 2018/2019/2020/2021/2022/2023)
(Doctoral) PhD Econometric Theory and Methods	(Spring 2021/2022/2023/2024/2025)
(Doctoral) PhD Microeconomics	(Fall 2018)
(Master) Applied Econometrics I	(Fall 2019/2021/2022/2023/2024, Spring 2019/2020)
(Master) Applied Econometrics II	(Spring 2019/2020)
(Master) Economic Analysis	(Summer 2019/2022/2024)
(Master) Public Expenditure Analysis	(Spring 2020)
(Master) Economic Principles of Economic Analysis	(Spring 2019)
(Master) Intermediate Statistical Methods	(Fall 2019/2022/2023/2024)
(Undergraduate) Quantitative Methods	(Summer 2018/2019/2020/2022)
(Undergraduate) Basic Probability	(Summer 2018/2019/2020)

Teaching Assistant at Tepper School, Carnegie Mellon University

(Master) Intermediate Microeconomics	(Fall 2024, Spring 2021)
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Instructor at Heinz College, Carnegie Mellon University

(Master) Economic Analysis	(Summer 2020/2023/2024)
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Teaching Assistant at Insper Institute (Brazil)

(Master) Industrial Organization	(Spring 2014/2015/2016/2017)
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Teaching Assistant at the School of Economics, Business and Accounting of Ribeirão Preto, University of São Paulo (Brazil)

(Graduate) Econometrics I	(Spring 2014/2015)
(Graduate) Econometrics II	(Fall 2014)
(Undergraduate) Mathematics for Economists	(Fall 2014)
(Undergraduate) Intermediate Microeconomics	(Spring 2014)

Summary Statement

Economist with 8+ years of experience applying advanced econometric modeling and policy evaluation to competition, regulation, and market strategy. Currently completing a Ph.D. in Public Policy at Carnegie Mellon University, with a strong foundation in antitrust economics, causal inference, and industrial organization. Proven track record advising legal teams and decision-makers in cases involving M&A, pricing strategies, and market entry barriers across sectors such as consumer goods, energy, and transportation. Skilled in translating advanced economic analysis into actionable insights for litigation, regulation, and strategic decision-making.

Professional Experience

Senior Associate Intern

Charles River Associates – Competition Department | Boston, US | Jun 2021 – Aug 2021

- Conducted competitive dynamics and diversion analysis for the US\$18.25B Home Depot–SRS merger, simulating post-merger substitution patterns across retail channels.
- Built structured datasets and developed economic and financial models under time-sensitive litigation timelines, working closely with partners and legal teams.

Senior Economist

LCA Economic Consulting – Law and Economics Department | São Paulo, Brazil | Nov 2015 – Aug 2017

Led high-stakes antitrust and regulatory projects for clients in the energy, healthcare, and financial sectors.

- Advised legal teams and regulatory stakeholders on mergers, anti-dumping disputes, and market abuse cases across energy, healthcare, and finance.
- Played a lead role in the R\$2.17B (US\$694M) Alesat–Ipiranga merger, successfully contributing to blocking the deal on competitive grounds.
- Provided economic analysis for the R\$9.9B (US\$1.9B) DASA–Amil merger, focusing on market concentration and regulatory strategy in healthcare diagnostics.
- Supported price squeeze investigations in the Brazilian stock exchange (ATS vs. Bovespa) and international anti-dumping cases in petrochemicals (Braskem).

Economic Researcher

Research Center for Regional Economics (CEPER) | Ribeirão Preto | Dec 2013 – Nov 2015

- Produced economic reports on inflation, fuel markets, and GDP dynamics in São Paulo and Brazil, contributing to CEPER's regional development agenda.

Other Independent Consultant Work | 2014 to 2015

Provided independent consulting in infrastructure and regulatory economics, including transport and water utilities, using financial models to assess concession renewals and policy impact.

- Conducted viability studies for public transport and water concession renewals using DCF models.
- Consulted on best practices for estimating damages from collusion for the Brazilian Antitrust Authority (CADE).

Economist

LCA Economic Consulting – Business Intelligence Department | São Paulo, Brazil | Jan 2008 – Dec 2012

Specialized in market forecasting, competitive benchmarking, and strategic pricing to support growth and investment decisions across consumer and durable goods industries.

- Led demand forecasting and strategic planning for Ambev, AB-InBev, Whirlpool, Nivea, and Philips in the consumer and durable goods sectors.
- Developed simulation and pricing tools to optimize a global US\$3.2 billion media budget and improve ROI for AB-InBev, shaping commercial strategies across 10+ countries, including the US, Brazil, China, the UK, and Germany.
- Produced reports and scenario models adopted by client executives and used to brief investor relations teams.