

ANDRÉ RIBEIRO CARDOSO

ECONOMIST | COMPETITION & MARKET STRATEGY | ANTITRUST, M&A,
REGULATORY ECONOMICS

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Brazilian and U.S. citizen

Languages: Portuguese (native), English (fluent), Spanish (intermediate), French (basic)

Proficient Skills: Stata, R, LaTeX, Microsoft Office | Other Skills: Python, ArcGIS, Machine Learning, Visual Basic

Summary Statement

Economist with 8+ years of experience applying advanced econometric modeling and policy evaluation to competition, regulation, and market strategy. Currently completing a Ph.D. in Public Policy at Carnegie Mellon University, with a strong foundation in antitrust economics, causal inference, and industrial organization. Proven track record advising legal teams and decision-makers in cases involving M&A, pricing strategies, and market entry barriers across sectors such as consumer goods, energy, and transportation. Skilled in translating advanced economic analysis into actionable insights for litigation, regulation, and strategic decision-making.

Professional Experience

Senior Associate Intern

Charles River Associates – Competition Department | Boston, US | Jun 2021 – Aug 2021

- Conducted competitive dynamics and diversion analysis for the US\$18.25B Home Depot–SRS merger, simulating post-merger substitution patterns across retail channels.
- Built structured datasets and developed economic and financial models under time-sensitive litigation timelines, working closely with partners and legal teams.

Senior Economist

LCA Economic Consulting – Law and Economics Department | São Paulo, Brazil | Nov 2015 – Aug 2017

Led high-stakes antitrust and regulatory projects for clients in the energy, healthcare, and financial sectors.

- Advised legal teams and regulatory stakeholders on mergers, anti-dumping disputes, and market abuse cases across energy, healthcare, and finance.
- Played a lead role in the R\$2.17B (US\$694M) Alesat–Ipiranga merger, successfully contributing to blocking the deal on competitive grounds.
- Provided economic analysis for the R\$9.9B (US\$1.9B) DASA–Amil merger, focusing on market concentration and regulatory strategy in healthcare diagnostics.
- Supported price squeeze investigations in the Brazilian stock exchange (ATS vs. Bovespa) and international anti-dumping cases in petrochemicals (Braskem).

Economic Researcher

Research Center for Regional Economics (CEPER) | Ribeirão Preto | Dec 2013 – Nov 2015

- Produced economic reports on inflation, fuel markets, and GDP dynamics in São Paulo and Brazil, contributing to CEPER's regional development agenda.

Other Independent Consultant Work | 2014 to 2015

Provided independent consulting in infrastructure and regulatory economics, including transport and water utilities, using financial models to assess concession renewals and policy impact.

- Conducted viability studies for public transport and water concession renewals using DCF models.
- Consulted on best practices for estimating damages from collusion for the Brazilian Antitrust Authority (CADE).

Economist

LCA Economic Consulting – Business Intelligence Department | São Paulo, Brazil | Jan 2008 – Dec 2012

Specialized in market forecasting, competitive benchmarking, and strategic pricing to support growth and investment decisions across consumer and durable goods industries.

- Led demand forecasting and strategic planning for Ambev, AB-InBev, Whirlpool, Nivea, and Philips in the consumer and durable goods sectors.
- Developed simulation and pricing tools to optimize a global US\$3.2 billion media budget and improve ROI for AB-InBev, shaping commercial strategies across 10+ countries, including the US, Brazil, China, the UK, and Germany.
- Produced reports and scenario models adopted by client executives and used to brief investor relations teams.

Education

Ph.D. Candidate in Public Policy – Carnegie Mellon University (*Expected July 2025*)

Major: Public Policy, Minor: Microeconomics.

M.Phil. in Public Policy – Carnegie Mellon University (*2019*)

Major: Public Policy, minor: Applied Microeconomics.

Master's in Economics – University of São Paulo, School of Economics – FEARP (*2015*)

Major: Microeconomics, minor: Industrial Organization.

Bachelor's in Economics – University of São Paulo, School of Economics – FEA (*2009*)

Major: Economics, minor: Microeconomics.

Summer Courses

Dynamic Structural Econometrics Summer School – University College London (*2025*)

Price Theory Summer Camp – Becker Friedman Institute – University of Chicago (*2022*)

Berkeley/Sloan Summer School in Environmental and Energy Economics – University of California, Berkeley (*2019*)

Research Interests

Applied Microeconomics, Industrial Organization, Econometrics, Antitrust, Energy and Environmental Economics.

Fellowships

Heinz College Fellowship, Carnegie Mellon University (2017-2025)

Foundation for Economic Research and Regional Development (Fundace), CEPER (2013-2015)

CNPQ Fellowship, University of São Paulo (2012)