

1. Jumlah stok material, WIP, produk setengah jadi/produk jadi bisa diketahui (min 1x/bulan).

PPIC Monthly Report at Sales/PPIC Meeting

Description		Target	Avg.	Result (Ton)						Remark
				Apr	May	Jun	Jul	Aug	Sep	
Finished Goods		751 t	810	704	790	925	822			X
		90% - 100 %	99%	81%	107%	104%	104%			X
WIP	Sample	4 t	5.9	7.9	7.7	3.8	4.1			X
	Bare Wire	91 t	92.6	74.3	100.9	85.0	110.3			X
	Enamel	33 t	25.9	56.3	14.3	31.0	2.0			O
	Rewinding	0 t	5.6	13.1	6.7	2.3	0.1			X
	Rework	0 t	0.2	0.1	0.0	0.0	0.7			X
	Packing	0 t	1.8	0.0	0.0	7.0	0.0			O
Total WIP			127	139	123	120				
Remain Scrap		13 t	16.3	14.1	11.2	24.0	16.0			O
Raw Material		48 t	57.6	111.6	46.9	56.0	16.0			O

2. **Target jumlah stok** dibuat dengan menyesuaikan jumlah yang diperlukan.

PPIC Monthly Report at Sales/PPIC Meeting

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					Apr	May	Jun	Jul	Aug	
Finished Goods		751 t		810	704	790	925	822		X
		90% - 100 %		99%	81%	107%	104%	104%		X
WIP	Sample	4 t		5.9	7.9	7.7	3.8	4.1		X
	Bare Wire	91 t		92.6	74.3	100.9	85.0	110.3		X
	Enamel	33 t		25.9	56.3	14.3	31.0	2.0		O
	Rewinding		0 t	5.6	13.1	6.7	2.3	0.1		X
	Rework		0 t	0.2	0.1	0.0	0.0	0.7		X
	Packing		0 t	1.8	0.0	0.0	7.0	0.0		O
Total WIP				127	139	123	120			
Remain Scrap		13 t		16.3	14.1	11.2	24.0	16.0		O
Raw Material		48 t		57.6	111.6	46.9	56.0	16.0		O

3. Kondisi aktual
diinformasikan
saat rapat
manajemen atau
yang serupa.

Inbox: 420 Messages

Subject	Correspondents	Date
MPM invitation for August 2024 Result	Bonar Sinaga-GM (WIN-I)	8/5/2024, 8:57 AM
WIN-M member coming for studying MFA audit in WIN-I (24,25th-Sep...	mr.uchita	9/4/2024, 4:34 PM
Revise form IDACR & SAR	Sekar Arum	9/4/2024, 3:16 PM
SunFish HR New Request, LVR2024090005095 for SUDIRNO	sf6@dataon.com	9/4/2024, 9:25 AM
WIN-I Sales Result in Aug '24	Mr.Hirano	9/3/2024, 5:10 PM
Re: Training Statistical Process Control (SPC)	Nanang	9/3/2024, 11:38 AM
Re: SEI ASMO D2IDW-4-B-2 0.25mm(H184208) Wire Tangle Issue and L...	mr.uchita	9/3/2024, 10:57 AM
Sales & PPIC Meeting : FY2024 - AUGUST'24 Result	Herlina Marpaung	9/3/2024, 10:50 AM
Diskusi project OIT Control dan execution	Wahab Yulhasan	9/3/2024, 10:33 AM

Open Email:

From: Herlina Marpaung

To: Muhammad Rushdi, 'Wahab-QA (WIN-I)' <wahap@sei-wintec.com>, Sudirno

Cc: mr.uchita, Yamashita Toshiyuki-PD (WIN-I), Nakamura Satoshi, Mr.Hirano, Bonar Sinaga-GM (WIN-I), 'Arie Hendrawan' <arie@sei-wintec.com>, Adpizal Mardiadi-M (WIN-I), Koko Indrakusuma, Roy Tenlima, Abdul Majid Rija, aan@sei-wintec.com, maemunah@sei-wintec.com, 'Ratri Fradinda Wulan' <ratri@sei-wintec.com>

Subject: Sales & PPIC Meeting : FY2024 - AUGUST'24 Result

Date: Tue, 3 Sep 2024 10:50:50 +0700

Message ID: <35860b9f-dee7-4a1a-8663-668535d2781e@sei-wintec.com>

Dear All,

We would like to invite you for Sales & PPIC Meeting will be held :

Date / Day : September 5th, 2024 (Thursday)
Time : 13:30 – 14:30 PM time
Venue : Bougainvillea Room (2nd Floor)

Agenda :

- 1) Sales Dept. Policy, Slow Moving Stock and Performance, **August'24** Result (Herlina)
- 2) Report on Production Result in **Aug'24** by PPIC (Mr. Rushdi)
- 3) Suspend Stock & Outstanding PCR Information by QA (Mr. Wahap)
- 4) Sample & Evaluation Stock information by PE (Mr. Sudirno)

Attendant : Sacho, GM, PPIC, PE, QA, Sales

4. **Penyebab stagnasi dianalisa dan isu/masalah** untuk mengurangnya diperjelas.

Inventory Target & Result

Description		Target	Avg.	Result (Ton)						Remark
				Apr	May	Jun	Jul	Aug	Sep	
Finished Goods		751 t	815	704	790	925	822	836		X
		90% - 100 %	103%	81%	107%	104%	104%	117%		X
WIP	Sample	4 t	5.4	7.9	7.7	3.8	4.1	3.6		O
	Bare Wire	91 t	93.3	74.3	100.9	85.0	110.3	96.2		X
	Enamel	33 t	26.0	56.3	14.3	31.0	2.0	26.3		O
	Rewinding	0 t	4.8	13.1	6.7	2.3	0.1	2.0		X
					0.0	0.0	0.7	0.0		O
					0.0	7.0	0.0	6.6		X
				123	120	116	126			
				11.2	24.0	16.0	11.0			O
				46.9	56.0	16.0	12.0			O
				181	200	148	149			

Notes For Inv. Target & Result

- FG and Ratio of FG not achieved the target due to V11 again will be stop for 2 weeks on SEP for sample of new product (AISIN) → We build FG stock
- Rewinding not achieved the target due to any products that not yet finished
- Packing not achieved the target due to stock taking was held on 2nd SEP, by that some remain AUG products not yet packing (last day of packing was on Friday 30th AUG)

5. Ada kegiatan untuk menurunkan stok termasuk stagnasi.

Sales Activity

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SLOWMOVING & EOP INFORMATION AUGUST, 2024 Report

NO	CUSTOMER	TYPE	SIZE	SPOOL	INVENTORY (Kg)	LOT NO	LAST ETD	INFORMATION	
1	DENSO	D11DW-4-B-1	2.10	PT-90	663.80	V8A0720	Dec. 2023	ETD DEC.'23 = 97.5kg (1R) ETD SEP.'23 = 184.2kg (2R) ETD JUL.'23 = 182.3kg (2R) ETD JAN.'23 = 255.7kg (3R)	Purchase in September then will scrap at WIN-I
2	DMIA	D21DW-4-B-2	0.57	PT-90	683.90	VOB2904	Feb., 2023	ETD FEB.'23 = 512.2kg (6R) ETD JAN.'23 = 519.3kg (6R) ETD DEC.'22 = 584.1kg (6R)	Discontinue Stock at DMIA = 1,284 (16R) Discussing Price
		D21DW4-B-2	0.29	PT-60	589.70	H2B2106	Oct.'23	ETD OCT.' = 735.1kg (8R) ETD JUN.'23 = 405.2kg (6R) ETD DEC.'22 = 131.9kg (2R)	It will re-winding to PT-90
3	LAMCOR	2SMFLW	0.06	PT-10	95.70	H689720	Sep.2023	Small demand consumption. Delivered in Sep.'23 = 50kg.	Teraoka san required Control Plan, then he sent to MELMB
		2EIWAD-P	1.15	PT-90	3,144.20	12B3407	01-Mar-23	Possibility to discontinue. Disposal price already submitted	Under Negotiate

5 177 30

PE Activity

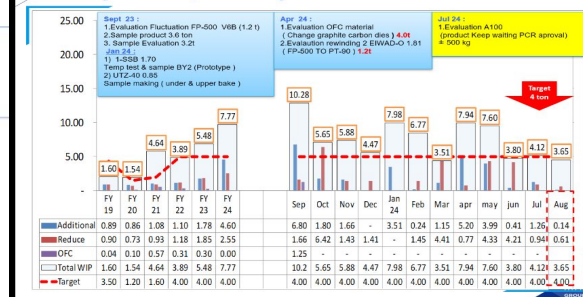
Detail WIP : Vertical Sample

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NO	MACHINE	TYPE	SIZE (mm)	LOT NO	REEL	QTY (REEL)	QTY/REEL (KG)	TOTAL (Kg)	CUSTOMER	REMARK
1	V8B	D21DW-4-A-1	0.9	V8B2810	PT-25B	2	25	50	TOYOTSU	Sample Product (New type)
2	V8B	1AIW	0.7	V8B3807	PT-90	2	5	10	DVC	Sample Product (AB3)
3	V8B	D21DW-2-1	0.6	V8B3K14	PT-25B	2	5	10	WIN-A (SWOBODA)	Sample Product (Varnish TTI)
4	V8C	1AIW-S	0.85	V8C3X02	PT-25B	3	25	75	PIDSG	Sample Product (New size)
5	V11A	D21DW-4E	0.83	11A4322	PT-900NS	5	30	150	DENSO FAJAR	SAMPLE CENTER BAKE (GHK+AB3)
6	V11B	UTZ-5-40	0.85	11B3017	PT-90	9	20	180	AININ	Temperature test USE E22
7	V11B	UTZ-5-40	0.85	11B4130	PT-200	5	100	500	AININ	SAMPLE OVER LIMIT
8	V11B	UTZ-5-40	0.85	11B4319	PT-200	7	100	700	AININ	SAMPLE LOWER LIMIT
9	V12A	2EIWAD-O	1.81	12A4515	CP-500	2	140	280	META	Sample Product (Special Curing)
10	V12A	2EIWAD-O	1.81	12A4515	FP-500	2	140	280	MELCO	Sample Product (Special Curing)
11	V12B	1EIWAD	1.8	12B2005	PT-90B	2	90	180	SEI-OEM	Sample Product (Varnish GHK)
12	V12B	D11DW-4	1.15	12B2024	PT-90	1	30	30	DENSO FAJAR	Sample Product (Varnish GHK+AB3)
13	V12B	1AIW	1.3	12B3814	PT-90	3	24	72	DVC	Sample Product (AB3)
14	V12B	1-SSB-26	1.7	12B4123	PT-90	3	80	240	HTI	Sample use varnish BY2-28 prototype
15	V12B	1-SSB-26	2	12B4730	PT-90	14	50	700	SEI	Sample Product
16	V8A	D11DW-4-B-1	1.7	V8A4818	PT-90	1	90	90	DENSO	Evaluasi BW supply 3.20 from A100

= Packing
= Additional
= Scrap

Monthly WIP Quantity Trend



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