

Investor Factsheet











## **Business Overview**

- Promoted by Mr. Ashok Chhajer, the group was established in 1994 and has an impeccable track record of building real estate projects
- Dominant presence in high growth regions like Mumbai MMR (Badlapur, Shil Road, Taloja – Navi Mumbai, Panvel, Karjat and Khopoli) and Jodhpur
- Arihant has completely integrated in-house capabilities of Land Acquisition & Procurement, Liaison, Design & Engineering, EPC and Marketing & Sales
- Winner of many awards and accolades including:
  - "India's Top 100 projects" to Arihant Adita by CRISIL (2014)
  - "Mumbai Hot 50 Brands" by Hindustan Times & Paul Writer (2014)
  - "Corporate Excellence Award" by Lokmat (2014)

## Stock Profile

Issued Shares (mn)	41.16
Share Price*(Rs)	44.90
Market Cap* (mn)	~1,848
52-week Range(Rs)	52.50 – 30.00

<sup>\*</sup>Share price and market cap (BSE) as on 28th May 2015

#### **Group History**

5,000 affordable homes built

4 mn square feet constructed

40 projects executed

Projects in Hand

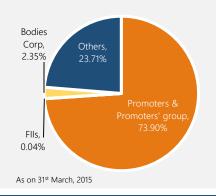
11,000 homes under construction

11.4 mn

square feet under development 12

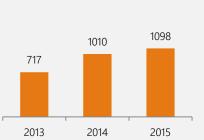
landmark projects under execution

#### Shareholding Pattern

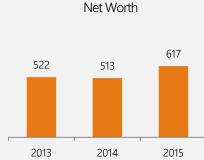


## **Key Financial Indicators**

Total Income EBITDA Net Wo







All figures in INR mn

## FY 15 Update

### **NEW LAUNCHES**

- Arihant Anhsula with 0.45 mn sq. ft of saleable area was launched in Taloja in Oct 2014
- Arihant Aloki, a project with 0.45 mn sq.ft of saleable area was launched in Karjat in Jan 2015

#### **SALES**

- Registered total sales for FY 15 was 564 units
- Value of sales in FY 15 surpassed Rs. 1,950 mn

### NEWS

Arihant Amodini, a project located in Taloja received OC in March 2015



## **Investor Factsheet**

# Q4FY15









## Investment Rationale

- Strong Mumbai MMR and Jodhpur based play with a pipeline of welllocated projects. 11,000 homes currently under development
- Fully paid up land bank for projects to be executed in the next seven years
- Execution capability of developing quality projects in affordable housing space. 4 mn sq. ft. of homes delivered by the group
- Land cost as percentage to realization is less than 10% for most projects executed till date
- Strong brand recall for prestigious and premium quality developments in the Navi Mumbai region
- Eminent board of directors supported by a strong management team adhering to strict corporate governance norms

## For More details Please contact

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Safe Harbor: Certain statements in this document that are not historical facts, are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, industry risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

## Progress of Projects in hand (Q4 FY15)

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Location	Project Name	Developme mn sqft	nt Potential Units	Units Sold	Percentage Completion	Sales Realization Q4FY15 (Rs mn)	Total Realization (Rs mn)		
NAVI MUMBAI	Arihant AMODINI	0.14	126	122	100.0%				
PANVEL	Arihant AMISHA I	0.14	200	116	26.1%				
	Arihant AMISHA II	0.24	355	-	To be launched				
	Arihant AKANKSHA	2.75	2,056	258	To be started in Oct 2015				
	Arihant ANSHULA	0.45	488	46	9.7%				
	Arihant ANAIKA	0.32	316	-	To be started in Apr 2015				
THANE	Arihant AAROHI	0.20	194	140	52.1%				
MMR	Arihant ARSHIYA I	0.46	518	471	60.1%				
	Arihant ARSHIYA II	0.86	1,078	-	To be launched				
	Arihant ALOKI	0.45	408	59	4.6%				
	Arihant ANMOL I	0.31	435	312	74.5%				
	Arihant ANMOL II	0.16	165	113	55.6%				
JODHPUR	Arihant ADITA I	0.51	408	334	65.7%				
	Arihant ADITA II	0.18	164	102	42.4%				
	Arihant ADITA III	0.19	168	79	24.5%				
	Arihant ADITA IV	0.44	336	-	To be launched				
	Arihant AYATI	0.21	90	19	24.3%				
	Arihant AGRIMA	3.50	3,500	20	To be launched				

## Area Wise Project Portfolio - Mar 15

# Jodhpur, 10% Panvel, 36% Thane, 3% Navi Mumbai,

8%

## Category Wise Project Portfolio

