

Investor Factsheet











Business Overview

- Promoted by Mr. Ashok Chhajer, the group was established in 1994 and has an impeccable track record of building real estate projects
- Dominant presence in high growth regions like Mumbai MMR (Badlapur, Shil Road, Taloja – Navi Mumbai, Panvel, Karjat and Khopoli) and Jodhpur
- Arihant has completely integrated in-house capabilities of Land Acquisition & Procurement, Liaison, Design & Engineering, EPC and Marketing & Sales
- Winner of many awards and accolades including:
 - "India's Top 100 projects" to Arihant Adita by CRISIL (2014)
 - "Mumbai Hot 50 Brands" by Hindustan Times & Paul Writer (2014)
 - "Corporate Excellence Award" by Lokmat (2014)
 - "Best Business Practices in Real Estate Award" for 2014 by Accommodation Times (2015)

_	
(aroup	History

5,000 affordable homes built

11,000 homes under construction

4 mn

square feet constructed

Projects in Hand

11.4 mn

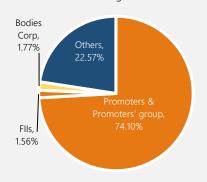
square feet under development

Stock Profile

Issued Shares (mn)	41.2
Share Price*(Rs)	52.90
Market Cap* (mn)	~2099.2
52-week Range(Rs)	58.00 – 25.60

*Share price and market cap (BSE) as on September 16th, 2015

Shareholding Pattern

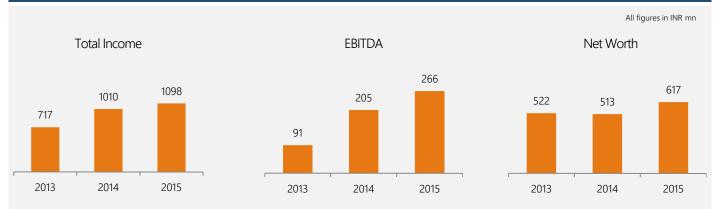


As on 30th September 2015

Key Financial Indicators

projects executed

landmark projects under execution



Q2 FY 16 Update

- Total revenue was Rs. 236.2 mn as compared to Rs. 232.4 mn during the Q1FY16, reflecting an increase of 2%
- EBITDA stood at Rs. 63.8 mn as compared to Rs. 54.5mn during the Q1FY16, increased by 17%
- EBITDA Margin was 27.2% for Q2FY16 as against 23.8% in Q1FY16
- Net profit stood at Rs. 32.0 for Q2FY16 as compared to Net profit of Rs.22.9 mn in Q1FY16



Investor Factsheet

Q2FY16









Investment Rationale

- Strong Mumbai MMR and Jodhpur based play with a pipeline of welllocated projects. 11,000 homes currently under development
- Fully paid up land bank for projects to be executed in the next seven years
- Execution capability of developing quality projects in affordable housing space. 4 mn sq. ft. of homes delivered by the group
- Land cost as percentage to realization is less than 10% for most projects executed till date
- Strong brand recall for prestigious and premium quality developments in the Navi Mumbai region
- Eminent board of directors supported by a strong management team adhering to strict corporate governance norms

For More details Please contact

Umesh Jhawar VP- Strategy and IR

Tel: +91 22 4111 3333

Umesh.j@asl.net.in

Diwakar Pingle Christensen

Tel: +91 22 6452 2086

dpingle@christensenir.com

Corporate Office Address:

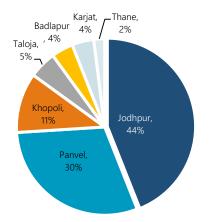
Arihant Superstructures Limited 302, Persepolis Building, Sector 17, Plot No. 74, Vashi, Navi Mumbai, Maharashtra 400703

Safe Harbor: Certain statements in this document that are not historical facts, are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, industry risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Progress of Projects in hand (Q2 FY16)

Location	Project Name	Development Potential		Units Sold	Percentage
		mn sqft	Units		Completion
NAVI MUMBAI	Arihant AMODINI	0.14	129	129	100.0%
PANVEL	Arihant AMISHA I	0.14	200	116	32.7%
	Arihant AMISHA II	0.24	355	-	To be launched
	Arihant AKANKSHA	2.75	2,056	274	To be started this fiscal
	Arihant ANSHULA	0.45	488	59	15.0%
	Arihant ANAIKA	0.32	316	15	5.0%
THANE	Arihant AAROHI	0.20	194	155	52.7%
MMR	Arihant ARSHIYA I	0.46	518	492	69.3%
	Arihant ARSHIYA II	0.86	1,078	-	To be launched
	Arihant ALOKI	0.45	408	67	12.0%
	Arihant ANMOL I	0.31	435	330	79.6%
	Arihant ANMOL II	0.16	165	131	64.9%
JODHPUR	Arihant ADITA I	0.51	408	339	73.3%
	Arihant ADITA II	0.18	164	102	49.3%
	Arihant ADITA III	0.19	168	95	31.9%
	Arihant ADITA IV	0.44	336	-	To be launched
	Arihant AYATI	0.21	90	20	23.0%
	Arihant AGRIMA	3.50	3,500	24	To be launched

Area Wise Project Portfolio



Category Wise Project Portfolio

