



**ARIHANT**  
SUPERSTRUCTURES LTD.  
CONTINUING STABILITY

## **EARNINGS PRESENTATION**

September 2018

NSE : ARIHANTSUP  
BSE : 506194  
BLOOMBERG : ARSU:IN

ASL believes REAL ESTATE is a retail product with a flavour of an Asset Class.

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*The data is as of 30<sup>th</sup> Sept, 2018.*

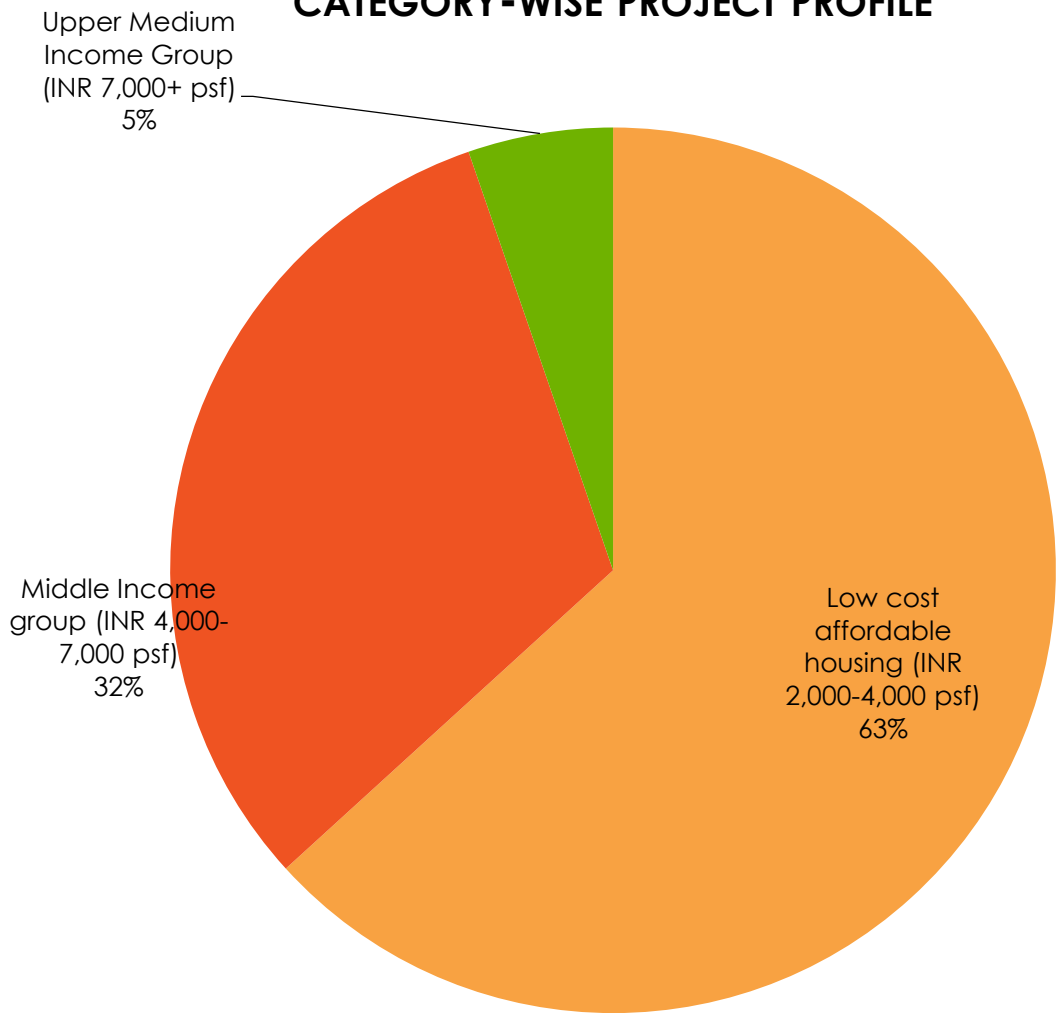
## Sales Highlights

1. Total aggregate area booked for Q2 at 2,14,649 sq. ft. (249 Units) with value of INR 875.1 Mn and for H1 FY19 booked at 3,25,529 sq. ft. (354 Units) with booking value INR 1379.10 Mn.
2. 215 units sold (173,679 sq. ft.). INR 757.2 Mn at **MMR / Navi Mumbai**
3. 34 units sold (40,970 sq. ft.). INR 117.9 Million at **Jodhpur**
4. Launch of Arihant 3Anaika, Sold 130 units (area 94,337 Sq. Ft.) value of INR 40 Mn as on 30<sup>th</sup> September, 2018

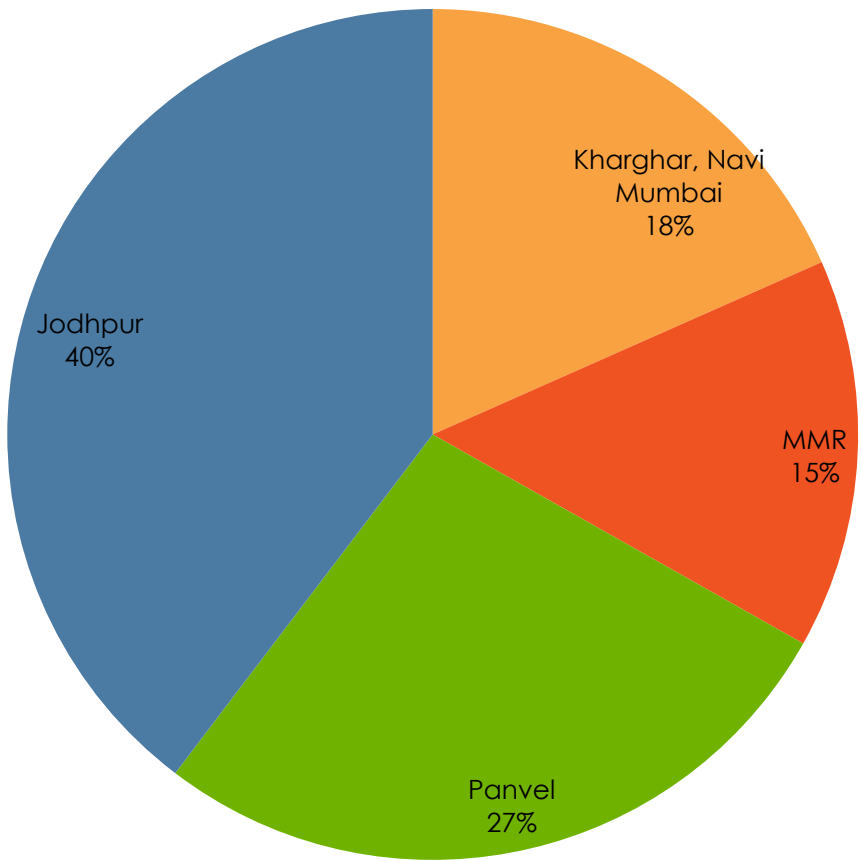
## Consolidated Financial Highlights

1. Revenue for Q2FY19 recorded INR 495 Mn and for H1FY19 INR 929 Mn.
2. EBITDA for Q2FY19 at INR 99.8 Mn and for H1FY19 at INR 252.9 Mn.
3. PBT for Q2FY19 at INR 28.50 Mn and for H1FY19 INR 9.31 Mn.
4. PAT for Q2FY19 at INR 12.60 Mn and for H1FY19 at 40.2 Mn.

CATEGORY-WISE PROJECT PROFILE



AREA WISE PROJECT PORTFOLIO





## Launch of 3Anaika

Total units launched: 264 units

Total units sold: 130 units

Total area sold: 94,337 sq. ft.

Total value sold: INR 39.93 Crores



## Arihant Amber Approval Received

New acquisition of an 80 IBA Project





## Project Design



Project	Arihant Anaika	Saleable area in sqft	0.5 mn
Location	Taloja Near Kharghar	Phases	three
Project Type	Stilt + 4 storied & Stilt + 6 storied 1, 2 & 3 BHK apartments 719 Units, 21 Bldgs		

Arihant Superstructures Limited

## Current Status







Project	Arihant Clan Aalishan	Total Saleable area in sqft	1.27 mn
Location	Kharghar Annex	Phases	two
Project Type	Big-sized studio, 2, 3 & 4 BHK residences, 955 units 53 Storeyed towers with Persian Architecture 3 Magnificent towers - Zeenat, Baraz & Kaveh		



Project Design



Hortensia & Iliana



Clubhouse



Project	Arihant Aspire	Saleable area in sqft	3.12 mn
Location	Panvel	Phases	three
Project Type	Stilt +Parking +42 storied, Studio/ 2 BHK 2715 units, 8 buildings		



Project Design



Current Status



Project	Arihant Aanchal	Saleable area in sqft	2.1 mn
Location	Jodhpur	Phases	five
Project Type	G+7, 2324 Units		



Iconic Township Award by Radio City for Aspire project



IGBC PreCertified Platinum Rating for Aspire project



# Consolidated Income Statement

Amount in INR Mn except as stated

Particulars	Q2 FY19	Q2 FY18	Y-O-Y Change	Q1 FY19	Q-O-Q Change
Total Revenue	503.33	451.13	12%	438.19	15%
Total expenses	403.54	360.34	12%	285.03	42%
EBITDA	99.79	90.80	10%	153.16	-35%
EBITDA Margin (%)	19.83%	20.13%	-1%	34.95%	-43%
Interest	66.81	36.53	83%	84.09	-20.5%
Depreciation	4.45	3.13	42%	4.53	-2%
PBT	28.53	51.14	-44%	64.53	-56%
Tax	7.51	18.27	-59%	8.95	-16%
PAT	21.02	32.86	-36%	55.58	-62%
PAT Margin (%)	4.18%	7.28%	-43%	12.68%	-67%
Minority Interest	8.43	2.29	269%	15.44	-45%
Attributable PAT	12.59	30.58	-59%	40.14	-69%
EPS (Rs)	0.31	0.74	-59%	0.98	-69%

Arihant Superstructures Limited



# Net Worth & PAT for the Quarter ended 30<sup>th</sup> September 2018

Company (INR Mn)	Net Worth	PAT
Arihant Superstructures Limited	1154.87	2.80
Arihant Vatika Realty Private Limited	162.37	4.42
Arihant Abode Limited	1.59	0.02
Arihant Gruhnirman Private Limited	(1.68)	(0.11)
Arihant Aashiyana Private Limited	127.12	16.68
	<b>1444.27</b>	<b>23.81</b>

Figures per Standalone Balance Sheet of each Company

Entity	Holding	Entity Debt (INR mn)	Liability of ASL (INR mn)*
ASL	100%	822.02	822.02
Vatika	60%	262.41	157.45
Aashiyana	60%	869.53	504.98
Abode	60%	1531.60	909.01
Gruhnirman	60%	125.93	13.5
		<b>3611.49</b>	<b>2406.96</b>

- The company accounts for & have adopted the method of liabilities V/s Shareholding percentage. The debt on holding company is 100% liability of ASL. The debt on subsidiary company is worked out to the extent of ASL share holding of 60%.
- Effective Debt-to-Equity ratio: 2.08

\* After netting off Intercompany Loan



*For further Information please contact*

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